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Cardroom debate spreading

Berkeley residents have concerns

By Greg Hugunin

BERKELEY —Crime and traffic impacts in Berkeley resulting from a proposed cardroom at Albany's Golden Gate Fields were debated last week at a meeting of the Westbrae Neighborhood Group.

More than 50 people, including representatives of both sides of the ongoing cardroom battle, attended the Jan. 25 meeting at the Westbrae Bible Church, which was moderated by Berkeley City Councilmember Linda Maio.

According to Maio, Berkeley has asked its city attorney to look into filing an advisory, friend of the court brief to augment an upcoming appeal of the lawsuit, which was ruled against in Superior Court in October. Maio said that although the City Council has yet to discuss the issue, many council members are concerned by adverse effects the proposed cardroom might have on Berkeley residents.

The lawsuit, filed by the Albany group Citizens for Responsible Government, seeks to overturn Measure F, which Albany voters passed by a 187-vote margin in November, 1994. Measure F would allow British-based gaming giant Ladbroke Racing Inc. to construct an up to 150-table, 24-hour cardroom on the site of the racetrack on the Albany waterfront. The deal would provide cash-strapped Albany with $1.35 million up front in licensing fees and a guaranteed $1.2 million a year in revenue, as well as $500,000 and pay for construction of Albany's portion of the Bay

See CARDROOM, page 9

EC police chief resigns

By Dawn Frasieur

EL CERRITO — Police Chief Dan Givens has announced his retirement, effective May 10. Givens came to El Cerrito in August of 1987 and will retire with 31 years experience in municipal government.

His first interest in law enforcement was sparked 30 years ago, when he served in the military police; he was 18. After three years in the army, he went back to college, graduating from the College of San Mateo, then San Jose State College in 1971. He did his graduate work at the University of San Francisco and graduated in 1977.

At that time, police academies were just beginning to formalize their programs; such formal training wasn't given until the officer already had a job. Givens signed out with the San Carlos Police Department, then went to Hayward, eventually leaving that department as a sergeant. After several years in the San Joaquin Valley, he entered police management and served as a police chief in two cities in Monterey County for 18 years.

"It's not often that people get to spend 30-plus

See GIVENS, page 16

El Cerrito grappling with Plaza rumors

By Dawn Frasieur

EL CERRITO — The El Cerrito Redevelopment Agency will hold a study session Monday, Feb. 5, in a continuing effort to wrestle with the future of the south gateway to the city, including the problematic El Cerrito Plaza.

Like most others in the community, council members are receiving a great deal of second-hand information on certain development possibilities at the shopping center.

One such possibility, that Plaza co-owner Milton Bilak may negotiate a deal with Walmart to construct a major store at the Plaza, would not appeal to the City Council.

"The City Council has not been very supportive of that, to put it mildly," said City Manager Gary Pokorny.

A letter has been sent to Bilak stating that, from the city's viewpoint, the Plaza should offer shopping opportunities "inherently more upscale" than Walmart.

According to Councilmember Norma Jellison, the council as a whole believes the Walmart deal "is an active possibility.

"Most of us have said we don't want a Walmart here," said Jellison, who would not like to see the super-store anywhere in El Cerrito.

"We told him we didn't feel it was best for our community," she said, noting at the same time that city governments are limited in what they can do when private property owners make such decisions.

Mayor Cathie Kosel spoke even more strongly. She is particularly concerned about the effect a Walmart store might have on El Cerrito's established small businesses.

"I don't think it will do them any good," she said. "Walmart has a track record; they drive small businesses out of business. They just can't compete.

"If that guy insists on raping our community... I'll organize all the citizens to boycott his businesses. We don't have to put up with them.

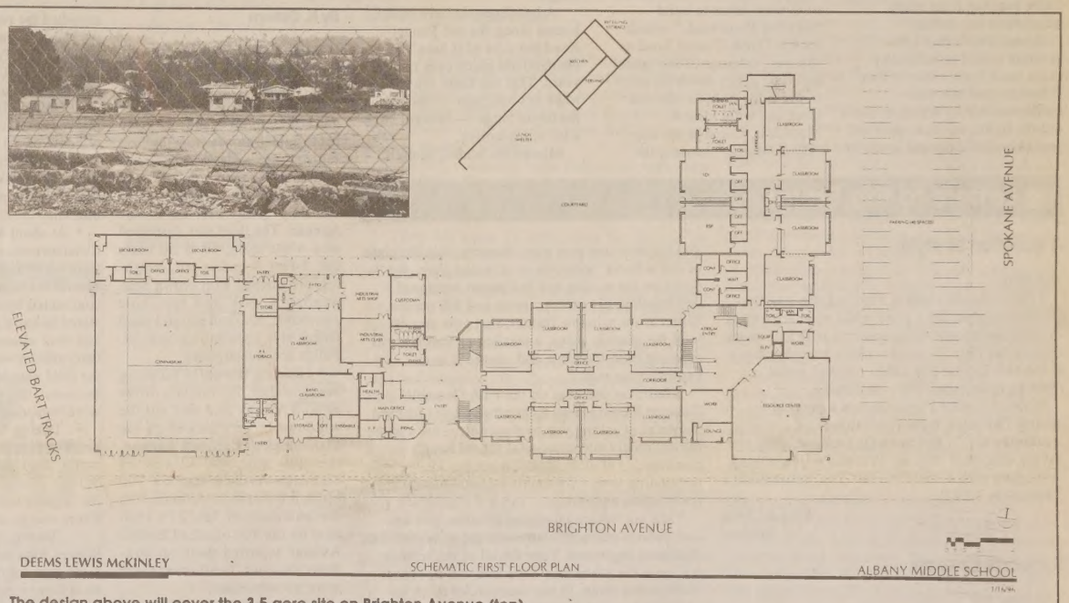
"If he wants to drive our small merchants out of business ... we don't need to patronize his businesses."

(The city council has expressed ongoing frustration at working with Bilak; some believe he does not support the small merchants who are already tenants of the Plaza.)

Kosel also believes the council's attitude toward the Walmart possibility belies the notion that it will do anything to generate more tax dollars.

"Walmart would bring tremendous sales tax revenues

See PLAZA, page 9



The design above will cover the 3.5 acre site on Brighton Avenue (top).

New middle school design entering final phase

By Shannon Morgan

ALBANY — Members of the School Board and public got their first look at preliminary designs for a new middle school in Albany Tuesday night in the first step of many toward development of a final school plan and district-wide Master Plan for the allocation of a $31.6 million bond for specific school projects.

About a dozen members of the public and half as many district consultants gathered at Cornell School to learn details of the $11.2 million project which aims to house 750 students at the former Hill Lumber site on Brighton Avenue and Spokane Avenue.

The challenge, according to architect Ken Kirsch, was coming up with a way to fit that many students comfortably onto a 3.5 acre site, where comparably sized schools normally sit on 15 to 18 acres of land.

After months of study and negotiation with school site committee members, the result is an 80,000 square foot L-shaped, two-story building fronting Brighton Avenue.

"We tried to really focus in on the best parts of the current middle school to bring over to the new school and looking at those areas that need to be shored up," School Principal Terry Corpuz said in introducing the design to the board.

In terms of realizing its goals, the preliminary school design includes 24 standard size class rooms, two special education classrooms and two science labs. The current school has no science labs and 18 classrooms, not including portable classrooms.

New classrooms were designed in clusters of four, with retractable walls and shared space to facilitate learning. A centralized 3,500 library, an atrium, a music room, an industrial arts area, skylights, large corridors and storage were all designed to facilitate a streamlined school design to keep the flow of students at a comfortable pace, Kirsch said.

Separate from the main school building, the preliminary design calls for a 4,000 square foot covered, outdoor lunch shelter with adjacent "warm and serve" kitchen, in lieu of a more costly cafeteria.

Another major change over the current school site will be the addition of a 4,000 square foot school gymnasium, comparable to the high school's.

Corpuz noted it's not just a boon for students but also "allows a great addition to the community as a new resource."

Placating the surrounding neighborhood seemed

See SCHOOL, page 16

Gans leaves legacy of achievements

By Dawn Frasieur

EL CERRITO — The recent death of community activist Nancy Gans, at the age of 87, represents a loss for many community leaders, who credit Gans with both the vision for meeting needs and the energy to work toward her goals.

"She was a remarkable woman with her foresight and tenacity in addressing issues to environmental and social issues," said Mayor Cathie Kosel. "She was truly a leader."

Kosel recalls when Gans wanted to speak with her at a community meeting, while she was continuing to talk with someone else.

"She rolled up a sheath of papers and popped me on the head with it," Kosel said. "She got my attention."

Gans was someone who knew what she wanted, she was also "generous with her time," said Kosel, "positive and firm" when it came to issues of life and death, facing life with dignity and her dying with cour-

"She really served well," Kosel said. "Some people journey through life and actually accomplish things for the community. Nancy was one of them; I'm sorry she's gone."

"She was such a shining star in so many ways because of her continued involvement in her community," said Councilmember Norma Jellison.

The community has Gans to "thank for keeping certain celebrations of the community alive," said Jellison, pointing specifically to Earth Day as a prime example. Last year's Earth Day celebration did break the pattern Gans had established — leaders sharing (for one minute each) what they were doing for the earth. But it built on what she had contributed, with volunteers cleaning up parks, picking up litter and removing graffiti.

"It was only because Nancy kept it alive as a celebration that we were able to turn Earth Day into the kind of celebration that reflects where the community is today," she said. "Citizens wanting to participate in activities for the betterment of the community."

Jellison also praised Gans' undying commitment to seniors — "encouraging seniors to be active, teaching classes, leading exercise sessions.

"She really had a lot to do with the affordable housing and senior citizens program we have in El Cerrito, along with the work she put in to the Committee on Aging."

It was after Gans retired as a social worker that she began to work with the San Francisco Council of Churches as they were setting up senior centers at church locations during the early 1970s. In setting up senior centers, Gans did everything from locating the site to training volunteers, said her brother, John Stoddard. Ironically, after working to set up senior centers in San Francisco, she turned 65 and had to retire.

"She was forced to retire when she reached the age of the people she was working with," he said. "About the time I met Nancy she was working to set up similar centers in El Cerrito," said Katie Lewis, who retired last year as director of El Cerrito's Open House Senior Center. "She directed those for a number of years, then turned them over to others.

"I knew her over all the (22) years I worked with the city," said Lewis. "Nancy, to me, was always the voice of the principles we should all have. She was a purist in her principles, in what the priorities should be. She just didn't talk about those priorities; they were her priorities. That's how she spent all her time; that's how she directed all her efforts.

"In the work world, we often make compromises," Lewis went on to say. "She believed things

See GANS, page 16



Gans, pictured here at a 1988 City Council meeting.

Election reform committee meets

By Phyllis Lyon

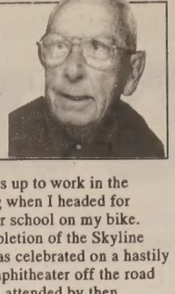
ALBANY — A citizen task force formed to study possible changes in city election procedures held its first meeting Jan. 16 with the escalation of campaign spending in recent years high on its list of items up for discussion.

The Ad Hoc Task Force on Electoral Reform was authorized by the City Council last summer in response to rising citizen concern about local election campaigns. Since the council gave task force members no specific hints about their charge, "you're left to your own devices," City Attorney Robert Zweben, staff representative to the committee, told the group.

"My hope is that the committee will look at campaign finance re-

See REFORM, page 16

Bring an 'old timer' for a ride on Tunnel Road



Remembering When

By Bill Paul

You can still drive clear up that same road called Tunnel Road in Berkeley, but you may need to take an old timer like myself with you to show you where it was and why it was called Tunnel Road back in the early 1920s. Honest... there was really a tunnel there and it was a busily traveled thoroughfare and the main route from the East Bay to the wide-place-in-the-road called La Fayette and the budding town called Walnut Creek.

The tunnel was pretty obviously built originally to accommodate horse-drawn traffic but by the early 20s it had been paved and had a white line down the center of the road. But it turned out to be a blessing that the 65-pound-pressure tires used on early automobiles were rather narrow (about 4-inches wide) because drivers were well advised to stay on their own sides when meeting two abreast.

The tunnel was about a quarter of a mile long and was lighted by maybe 15 bare light bulbs hanging from wires attached to the ceiling.

Rumor had it that a few revelers would occasionally come back from a toot in San Francisco and test their marksmanship by trying to shoot out the lights, but that sport had probably died a natural death by the 1920s — I never saw any evidence of the caper.

As kids we occasionally walked through the tunnel — traffic was pretty light in those days but we still got yelled at and told to get out — the tunnel was no place for pedestrians. They were right, of course.

Nor was the one-lane-each-way tunnel any real bottleneck for traffic. Back then most highways were built that way, but with slightly wider lanes. If you wanted to pass someone you waited until oncoming traffic was far enough away before you ventured into the other lane to make your pass. You NEVER tried to pass in that tunnel. And the sign of a good driver was the amount of open space he insisted upon before venturing to make any pass.

But getting back to the tunnel... again it would take an old timer to remember when they brought in a whole bunch of convict labor to build "Skyline Boulevard," which took off from Tunnel Road at the west entrance of the tunnel and rode pretty much the crest of the ridge of hills between there and what is now Montclair. I used to see the "Black Mariah" hauling the prisoners up to work in the morning when I headed for grammar school on my bike.

Completion of the Skyline drive was celebrated on a hastily built amphitheater off the road and was attended by then President Taft. I was allowed to attend the ceremonies — Taft was a Republican.

Yes, you can still drive up the old Tunnel Road, which is still the same crooked, twisty, one-lane-each-way road it was when we used to hitch rides on the backs of trucks and get towed all the way up on our bikes, then coast back down (to the great consternation of a good many motorists).

As a matter of fact, the truck drivers weren't too ecstatic over our charging down out of the side roads and grabbing on to anything available to keep out of their rearview mirrors. If they stopped we had to disappear like magic.

A lot of people have built homes along the old Tunnel Road but a lot of it hasn't changed too much over the years. This old timer drove the route not long ago — had a real nostalgia binge — brought back a lot of memories.

Missed the tunnel, though.



Letters to the Editor

A question of style

Editor:

I have enjoyed reading Phyllis Lyon's witty Journal columns for a good while now, regardless of some occasional disagreements with her views. I found her Dec. 28 piece relating her adventures at the new Casino San Pablo's recent grand opening to be especially entertaining.

However, since Phyllis makes a point in stating, "Shouldn't that (Ladbrokes) be `Ladbroke's?,'" I feel strongly inclined, after having consulted with my Webster's Unabridged, to respond with a counterpoint: Yes, but shouldn't "teevee" be "TV?"

Ernest Chang
Oakland

Supports Cheasty

Editor:

I write in response to Mr. Outis' letter to *The Journal* and from a wish to express my support of Robert Cheasty's campaign for Assembly. Over the years I have worked on committees that have greatly benefited from the energy and integrity which he brings to his community work.

He has shown a concern for our citizens, our schools, our neighborhoods and our shoreline that has involved a considerable amount of time and personal commitment. Our neighborhood, as well as many others, was encouraged by his visits during our earthquake drill.

This kind of participation from someone who has shown himself to be highly effective on the planning level greatly encourages the rest of us to take heart and go about our jobs of caring for our community with more enthusiasm and pride. All of which persuades me that we are wise to support Robert Cheasty in his bid for Assembly.

Suzanne Klein
Albany

Seismic safety should be priority

The Journal received a copy of the following letter sent to the Albany School Board.

At the School Board meeting on Nov. 28, Mr. Bill Lingnell, expert on window technology, has confirmed what we, parents, have been saying to you for over one year now. Namely, that the glass of our schools' windows is annealed glass, the worst on the market and in a major earthquake will break in big pieces, injure and kill people. Whereas the window frames, that now merely hold the glass in place, under heavy shaking will separate from the glass and release it in an explosive manner.

After over one year on the PTA Council Disaster Preparedness Committee I have reached the point of asking you to please stop, once and for all, rudely silencing us at school board meetings, or at other school meetings by responding to us with unprofessional behavior and ready-made answers.

Take our advice into consideration, you are accountants and administrators, not geologists and structural engineers. Your denial of the seismic reality in the place where we live will not chase earthquakes away. In our community there are parents who are architects and structural engineers and we are here to help you. Our vested interests are in our children, and we do not make money when we come to meetings or spend time writing letters like this one.

June of 1995, I talked to Mr. Dennis Bellet of the Division of the State Architect (which used to be called the Office of the State Architect) at (916) 445-0783. Mr. Bellet recommends that old heavy concrete buildings need a detailed seismic evaluation. We requested the district have this evaluation done, but to date we still do not have it.

Again, I urge you to start now the seismic retrofitting of our old school buildings; namely in order of priority, Cornell and the Albany High School. The answer that the superintendent always gives us is that our schools were built according to the Field Act. This is no answer and no excuse to shed any responsibility because Cornell and Albany High School were built in the 1930's and 1950's and they are made out of non-ductile concrete frame buildings. Non-ductile concrete frame buildings are too brittle to flex and are not designed to withstand the repeated bending and swaying motions an earthquake causes.

Confirmation of my claim is the latest devastating Northridge earthquake, about which

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Police Reports

Gun-wielding thief robs Solano Ave. yogurt s

By K. Osborn

ALBANY — At about 7:30 p.m. on Jan. 22 a thief entered a yogurt shop on the 1100 block of Solano Avenue, pointed a handgun at the employee and instructed her to put the money from the cash register into a plastic bag he had with him. He then ordered her to the rear of the shop and fled out of the shop going west on Solano Avenue. The thief was described as a white male, 40 to 50 years old, 5-feet, 7-inches tall, weighing 170 pounds with brown hair, wearing a dark knit cap, blue sweatshirt, blue and maroon plaid jacket, blue jeans and a gray scarf. Police are investigating.

• During the early morning hours of Jan. 26 vandals drove around Albany and shot out the windows of cars parked on the 1100 block of Portland Avenue, the 800 and 900 blocks of Stannage Avenue and the 900 block of Pomona Avenue. On the afternoon of Jan. 27 a resident on the 900 block of Evelyn Avenue reported their car windows shot out. In all cases there were no witnesses.

• At about 8:30 a.m. on Jan. 22 a Richmond man parked his black 1990 Nissan Pathfinder near Cougar Field while he was at MacGregor High School. When he returned at about 1:30 p.m. he found the car gone. There were no witnesses.

• On the afternoon of Jan. 22 a man from Suisun, Calif. reported that after taking his car to a local car wash he noticed his Motorola cell phone was missing.

• Between 9:30 p.m. on Jan. 23 and 12:15 a.m. on Jan 24 thieves smashed the rear window of a car parked at a business on the 500 block of San Pablo Avenue, stole a CD player, CDs and a CD case and departed unseen.

• On the afternoon of Jan. 25 thieves smashed the driver's side window of a 1986 BMW parked near the intersection of Adams Street and Solano Avenue, sole a Motorola flip phone and departed unseen.

• At about 4 p.m. on Jan. 26 a transient man entered the Safeway store on Solano Avenue and put several items under his shirt. When confronted by store personnel he stated he had a gun under his shirt and was allowed to depart. Albany officers subsequently located the thief near Marin and Santa Fe avenues. He was identified by store personnel and arrested.

• During the early morning hours of Jan. 26 thieves entered a coffee shop on the 1300 block of Solano Avenue, stole cash from the register and departed unseen. There was no evidence obtained.

During the same period, thieves also broke into the hair salon next door to the coffee shop, stole money and departed unseen. Evidence was collected at that site and police are investigating.

• An Albany man reported that on two separate occasions thieves have stolen gas from two dump trucks he keeps parked on the 1000 block of San Pablo Avenue.

• On the afternoon of Jan. 26 a resident on the 600 block of Kains Avenue reported that thieves had siphoned about 11 gallons of gas from her 1990 Ford Tempo parked in front of her house. There were no witnesses.

• On the afternoon of Jan. 26 an Albany man reported the half an hour after he to to a local car wash he n cellular phone missing.

• On the morning of Albany officers located Honda on the 500 block Street that had been re stolen from Fairfield. I stripped and the owner fied

• At about 2:30 a.m. o officers responded to a mous report of four in vandalizing Albany Hig Upon arrival officers d broken windows caused balls and the suspects g

• Between Jan. 22 a on Jan. 25 thieves entere dence on the 800 block son Street, prowled the stole items from several and departed unseen. No was collected.

• At about 11 p.m. o Albany officers contacte men from Vallejo who moved the plexi-glass pan a phone booth and were them in their car. The ar arrested and their vehi towed.

• During the early hours of Jan. 28 thieves b a 1983 Toyota pickup p the 600 block of Spok enue, stole various tools parted unseen.

• During the week of Albany officers finger eight people at their reque five cars, responded to alarms, attended to six l ceased animals, assisted who were locked out of th or car, and responded t ports of barking dogs.

Domestic violence incidents reported in E

By Dawn Frasieur

EL CERRITO — Six domestic incidents were reported, including three incidents of domestic violence and one report of child endangerment.

• A Richmond man was accused of pointing a handgun at an apartment complex resident during an argument in the courtyard of the complex. The incident occurred at about 11:25 p.m. Jan. 22 in the 5200 block of Potrero Avenue.

• Eight arrests were made for driving under the influence, all on San Pablo Avenue: an El Cerrito woman at 2:10 a.m. Jan. 22 (at Moeser Lane), an Oakland woman at 5:40 a.m. Jan. 20 (also at Moeser Lane), a Richmond man at 4:20 a.m. Jan. 21 (at El Dorado), a San Pablo woman at 2:15 a.m. Jan. 20 (at Madison);

a San Pablo man at 2:01 a.m. Jan. 19 (at Cutting), a Berkeley woman at 1:45 a.m. Jan. 25 (at Alameda), a Richmond man at 12:30 a.m. Jan. 25 (at Manila), and a Berkeley man at 3:20 a.m. Jan. 25 (at Waldo).

• An arrest was made for possession of a loaded, concealed handgun (in a vehicle) in the 5400 block of Poinsett at 1:20 a.m. Jan. 19.

• Someone used the victim's ladder to gain access to a residence in the 2400 block of Mira Vista between Jan. 16 and 17. After the burglar reached the first roof level of the home, he was able to remove a top floor window screen. Dresser drawers were reportedly searched.

• A residential burglary was reported in the 800 block of Lexington Avenue on the afternoon of Jan. 14. An unlocked bedroom window was entered; the residence was ransacked. Electrical equipment and miscellaneous items, as well as a small amount of cash, were reported stolen.

• An El Cerrito man was arrested for residential trespassing after entering a home through its kitchen window on the afternoon of Jan. 20.

• The RM Harris Company reported that a chainsaw and saw were taken from a worksite at Cutting and the eastbound I-80 onramp between 11 a.m. and 11:30 a.m. Jan. 22.

• Bay Cablevision reported that someone had pried open power boxes, taking the power supply units at the Arlington and Terrace and the Arlington and Cutting. In the second incident, tools were also taken from a company truck. Both incidents took place between 10 p.m. and 11 p.m. Jan. 22.

• Someone damaged a utility valve at the Arlington Clubhouse between 7 a.m. and 7:15 a.m. Jan. 25.

• A camper shell was taken from a truck bed parked in a driveway in the 6900 block of Cutting Boulevard during the early morning hours of Jan. 22; it is believed that two suspects were involved because of the size and weight of the camper shell.

• Property thefts from were reported in the 200 Junction during the night (license plate taken), the of Lagunitas Drive during of Dec. 8 (indash stereo block of Balra during the Jan. 13 (indash, CD c flashlight), Blake near during the daytime Jan. stereo and jacket) and at Plaza during the night (items taken from a truck

• Someone shattered window in the 1900 bloc tion Avenue between 9:1 9:43 p.m. Jan. 23.

• A Richmond man w for stealing a blank che tempting to cash it at the Check Cashing store a Jan. 22.

• A Concord man w under citizen's arrest in block of San Pablo Aven ing to pay a cab driver.

• Shoplifters were Target (two Oakland m land male juvenile, a woman and two Richm juveniles), Safeway (a man and a Richmond Emporium (an Oakland Radio Shack (an Oakla

• A resident reported one had vandalized h decorating the exterio paper and barbeque s 6800 block of Lincoln p.m. Jan. 21.

Albany murder suspect says he is not guilty

By Greg Hugunin

BERKELEY — With his wife, mother, and two young children looking on, a man accused of the broad daylight shooting of a North Richmond man in Albany pled not guilty to homicide charges last week in Berkeley-Albany criminal court.

Marvin Earl Crosby, 27, also of North Richmond, pled not guilty to the Jan. 3 shooting of 37-year-old Denny James Hobson on the 700 block of Washington Avenue at 5:19 p.m.

According to police, the shooting was the result of a dispute which took place earlier that day in North Richmond in which Crosby accused Hobson of stealing his pickup truck.

Hobson was shot after he and a friend turned his truck and trailer east onto Washington Avenue from Cleveland Avenue out of fear they were being followed by what police believe was a dark blue Chevy Caprice. Police said Crosby then pulled alongside them and allegedly shot Hobson once through the chest .

Crosby was arrested without incident on Jan. 10 in the parking lot of the Sears Roebuck in San Leandro, where he worked in the warehouse. A loaded, 9 mm automatic pistol was found in his car, said police.

Police said the Chevy Caprice which was used in the shooting has yet to be located.

Smiling and waving to his two children as he stood before the judge, Crosby looked anything but worried as he pled not guilty to murder charges.

Crosby's wife, mother, 1-year-old daughter and 4-year-old son were present at the Jan. 26 pleading, as were his brother, cousin, and family pastor. As he sat in a holding cell just outside the courtroom, Crosby called out to his daughter that he'd "be home next week."

Outside the courtroom, Crosby's mother said her son "didn't even know (Hobson)," and that he was not guilty of the murder charges against him.

A preliminary hearing is scheduled for Feb. 22 at 8:30 a.m. in Alameda County Superior Court.

Newsline

Wet weather impacts

By Dawn Frasieur

EL CERRITO — Mori Struve would like some "additional eyes" around the community to help the city of El Cerrito stay on top of storm drain cleanup. Struve, who heads the city's maintenance and engineering division, has requested that citizens call in when they see any storm drain inlet that is not accepting water. He'd like crews to address the situation immediately in order to avoid flooding and other problems. Call Beth Bartke at 215-4382.

Bad weather is the indirect cause for the maneuvering drivers have had to do to navigate Ashbury (between Fairmount and Stockton) and Fairmount streets (between San Pablo Avenue and Liberty). The rains came right in the middle of a street overlay project designed to make driving easier. Crews had ground the street preparing it for the asphalt overlay; now they're waiting for a few dry days to pour on the overlay, said Struve.

While the contractor had planned to overlay all streets scheduled for this year's repaving at once, Struve said the city is now asking that Ashbury and Fairmount be covered as soon as there's enough dry weather to do it.

"I understand the inconvenience drivers have had to face," he said.

"The city is looking at the possibility of paving just those two streets (for now)."

Struve said the contractor is being asked to "grab whatever time there is" to go out and cover those two streets.

The rest can follow later, he said, as can any contractual adjustments that may have to be made.

"We only need two dry days," he said.

According to Struve, a third navigational problem is not related to the grinding schedule. When crews dug up the intersection at Lincoln and Liberty, they discovered unstable grade that had been wet before it was opened up.

The city has now received recommendations from a soils consultant as to what steps could correct the problem.

"We're looking at correcting the situation as soon as possible," he said.

School benefit

ALBANY — Marin School will hold a benefit performance of "The Black Stallion" on Saturday, Feb. 10 at 10 a.m. at the Albany One/Two Theatre at 1115 Solano Ave.

The showing, courtesy of Landmark Theatres, is the kickoff for the school's annual fundraising drive, Hundrathon.

All proceeds will benefit the Marin School PTA.

Tickets are $5 for ages 3 to 10 and $6 for ages 10 to adult at the door or at the Marin School office.

Albany bike meeting

ALBANY — This year's statewide Bike-to-Work Day is scheduled for Thursday, May 16.

The Albany Bicycle Committee is kicking off its local preparations with an organizing meeting scheduled for Tuesday, Feb. 6, 7 to 9 p.m. in the Albany Library's Edith Stone Room, 1247 Marin Avenue in Albany.

Anyone interested in promoting bicycling as a viable transportation option should plan to attend.

For more information, call Steve Erickson at 528-2943.

Coping with mental illness

EL CERRITO — The Alliance for the Mentally Ill of Contra Costa Care and Share group for family members of people with mental illness will meet on Tuesday, Feb. 6, from 7 to 9 p.m. at 7102 Donal Ave., El Cerrito.

The group is facilitated by a medical social worker and discusses strategies for coping.

For more information call Joan Bartulovich, 232-1136, or Marguerite Lammers, 222-0627.

Learn to swing

Learn the West Coast Swing at the Ballroom Dance Class on Saturday, Feb. 17, at the Albany YMCA, 921 Kains Ave., Albany.

The lesson is from 7:30 to 8:30 p.m. Class is followed by one hour of dance time during which a full variety of dance music will be played.

Class fee is $5.

Bathroom queries

EL CERRITO — Community Development Manager Gerry Raycraft has written a letter to El Cerrito Plaza Manager Dan McNeer requesting that the Plaza comply with Americans with Disabilities Act requirements to provide restroom facilities accessible to disabled persons.

Formerly, restrooms at the Emporium were open to the public. Operators of the current liquidation sale at the site had closed them, however, due to theft problems.

They did agree to open them for the use of disabled persons after being contacted by Raycraft, who was contacted by two citizens.

According to Raycraft, there is no legal requirement for a retail store to provide public bathroom facilities.

In his Jan. 25 letter, he encouraged the Plaza to make alternate arrangements for handicapped-access facilities when the Emporium building finally does close.

Though the city's building department does not enforce the ADA, the Plaza, as a multi-use retail location, is obligated to provide handicapped-accessible public restrooms, he said.

Don't forget your Clip n' Go this weekend!

Lonely? Adopt a Pet

Cities creating environmental solutions

The following is the second part of a two-part story.

By Greg Hugunin

EAST BAY — In an area increasingly long on population and short on space, environmental issues have become more and more of a concern both for city governments and for the residents they serve. With concerns about pollution and depletion of natural resources is a given among East Bay voters, cityofficials are in a position to both further their careers and take care of Mother Earth by making environmental issues a priority.

Toxics

On Dec. 4, 1984, in Bhopal, India, an environmentalist's worst nightmare occurred when a cloud of methyl isocynate gas escaped from a Union Carbide chemical plant, killing more than 2,500 people. This tragedy brought to the American consciousness more strongly than ever before the need for regulation and monitoring of dangerous chemicals.

A similar, although not so deadly, disaster occurred in Richmond on July 26, 1993. A blown valve at the General Chemical plant released a cloud of vaporized sulfuric acid, sending thousands to local hospitals with respiratory problems. Since then, the city has taken over toxics programs from Contra Costa County in an effort to keep Richmond safe.

According to Harley Thompson, a coordinator of Richmond's Hazardous Materials Response Team, billions of pounds of hazardous materials are stored in Richmond's many industrial facilities. With a staff of 52 technicians, the team monitors and inspects the 225 Richmond businesses which store more than 55 gallons of hazardous materials.

Driven by an increasingly pro-active City Council, Richmond has eliminated use of highly toxic chlorine, cleaned up sites such as the pier at the end of South 8th Avenue, where dangerous levels of PCB's and DDT were found in fish and shellfish, and installed a community warning system to guard against accidents such as the one at General Chemical.

Although they do not exist on nearly as large a scale, hazardous materials in Berkeley are a tremendous concern to residents. According to Nabil al-Hadithy, head of the city's Toxics Department, Berkeley is "the world's most aware community" in terms of hazardous materials and has the best program in the Bay Area.

Many environmentalists agree. Carole Schemmerling, Bay Area coordinator of the Urban Creeks Council, says Berkeley has "excellent protocols for toxics...they really work at it."

Berkeley has a higher inspector-to-facility ratio most jurisdictions, says al-Hadithy, as well as a smaller area for inspectors to cover and a closer relationship between staff and facility operators.

In Albany and El Cerrito, where heavy industry is practically non-existent, the focus shifts to automotive and other small businesses. Toxics are handled by the cities' respective fire departments and include inspection programs similar to those in Berkeley and Rich-

See ENVIRONMENT, page 15

VOTED THE EAST BAY'S

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Goings on About Town

Performances

Opera Camera has added an extra performance of ***The Medium***, by Gian Carlo Menotti, at the Berkeley City Club on Sunday, Feb. 4 at 5 p.m. Tickets are $15 general, $10 children/students.. Call 525-8024 for reservations.

Actors Ensemble of Berkeley: Jan. 26, 8 p.m.: Presentation of ***Lettice and Lovage*** with Shelley Johnson and Lotte Schon. Live Oak Theatre, 1301 Shattuck, Berkeley. Call 528-5620 for detailed schedule.

Crisol/Bufons, the Spanish singing and acting group, presents a program of Gregorian chants and romantic and contemporary music/theater, plus a clown act. Audience (all ages) welcome to participate. Feb. 3 at 8 p.m. $10/$5/free for under-12s. Calvary Presbyterian Church, 1940 Virginia St., Berkeley. 848-9132.

Wednesday noon concerts at Hertz Hall, UC Berkeley: Feb. 7, "Last Contrabass in Las Vegas (no Brahms)" with Jeff Ridenour, contrabass, and Katherine Bergeron, actor. 12:15 to 1 p.m.. 642-4864.

"Survival Tactics," six short plays presented by the Equinox Theatre Company, opens tonight and continues Thursdays through Saturdays through Feb. 17 at 8 p.m. at La Val's Subterranean, 1834 Euclid Ave., Berkeley. Tickets: $8/$6. Call 415-267-3949 for reservations.

Trinity Chamber Concerts presents Nanette McGuinness, Richard Flores and the music of De Falla, Rodrigo, Sor and others. Feb. 3, 8 p.m. 2320 Dana St., Berkeley. $8/$5. 549-3864.

MusicSources Debut Concerts hosts Gilbert Martinez, harpsichordist, playing three concertos accompanied by members of the Artaria Quartet. Sunday Feb. 4, 5 p.m. 1000 The Alameda, Berkeley. Reservations: 528-1685.

Ariel Dorfman's *Death and the Maiden,* directed by Joy Carlin, is at UC Berkeley's Durham Studio Theater at 8 p.m. through Saturday with a matinee at 2 p.m. Sunday. A related symposium on "Torture and the Dilemmas of Reconciliation" will be held Monday, Feb. 5, at 4 p.m. at the theater. For tickets reservations call 642-9988.

Maybeck Recital Hall: Matthew Edwards plays works by Beethoven, Copland and Julian White at 8 p.m. Saturday, Feb. 3, and 4 p.m. Sunday, Feb. 4. Tickets are $20.-1537 Euclid, Berkeley. 848-3228.

Kidshows at Julia Morgan Theater: Gary Lapow sings of diddy-bop dinosaurs, dancing sardines and other stuff on Sunday, Feb. 4, 11 a.m. (Benefits Heart's Leap Preschool) and 12:15 p.m. (benefits El Cerrito Preschool and Daycare Cooperative.) Call 839-0886.

Japanese Cultural Arts Center, 2525 Eighth St., Berkeley, presents two puppet folk tales from Greece featuring shadow dragons, pashas, princesses, tricksters and heroes for all ages. Feb. 3 and Feb. 10 at 1 p.m. Sliding scale; no one turned away for lack of funds. 848-3437.

World dance will be celebrated Feb. 4 at 2 p.m. at the Frances Albreir Community Center, 2899 Park St. (at Oregon), Berkeley. Patricia Bullitt directs. 644-8515 or 644-8513. Adults $2.50, kids free.

Young People's Symphony Orchestra opens its 60th season with ***Eine Kleine Nachtmusik*** on Feb. 3 at 7 p.m. at the Berkeley City Club. Viennese pastries and coffee will follow. Admission is $35 for adults, $15 for children. Reserve at 849-9776.

East Bay Presents City Winds — Esther Landau, flute; Laura Reynolds Chrisp, oboe; Alison McKee, French horn; Jim Freeman, clarinet; and Marcuselle Whitfeld, bassoon — Feb. 3 at 8 p.m. at the Berkeley Store Gallery, 2295 Shattuck Ave.

La Peña hosts Caroline Aiken and Christie McCarthy, vocalists, singers, song writers, on Thursday, Feb. 8, at 8 p.m. Tickets are $8. 3105 Shattuck Ave., Berkeley. 849-2568.

The San Francisco Concert Orchestra plays Mozart and Cramer at the Giorgi Gallery at 7 p.m. Sunday. $15. 2911 Claremont Ave., Berkeley. 849-4967.

John Butt on harpsichord joins a Baroque chamber ensemble playing Bach's Brandenburg Concerto No. 5 and Triple Concerto on period instruments. Sunday, Feb. 4, Hertz Hall, UC Berkeley. 642-9988.

Starry Plough. Feb. 1: Steak Nuts; Feb. 2: Train Tucker; Feb. 3: Liquid Sunshine, Paddlefoot; Feb. 8: KALX presents The Supernaturals. The Burners. 3101 Shattuck Ave., Berkeley. 841-2082.

Ashkenaz: Feb. 1: Al Rapone and the Zydeco Express; Feb. 2: Reggae Angels and Calabash; Feb. 3: Alphabet Soup and the Jazz Iguanas; Feb. 4: Joyful Noise Jazz Band, 4 to 6 p.m. and Thoth, at 8 p.m.; Feb. 6: Greek folk dance; Feb. 7: Aux Cajunals; Feb. 8: Cajun Cayotes. 1317 San Pablo Ave., Berkeley. 525-5054.

Berkeley Rep: Marivaux's ***Changes of Heart,*** directed by Stephen Wadsworth. 8 p.m. Tuesday through Saturday at 8 p.m., Sunday, 2 and 7 p.m. through Feb. 23.

Religious activities

Presbyterian Women in St. John's Presbyterian Church, 2727 College Ave., Berkeley, meet Thursday, Feb. 8, 11:30 a.m. to 2 p.m. Kate Nichols, director of St. John's Childcare Center, will speak. Reserve at 527-3052 or 848-1350.

Berkeley Fellowship of Unitarian Universalists: "Celebration of Brigid and Candlemas," 10:30 a.m. Feb. 4. Seasonal celebration with Celtic origins presented by the Covenant of Unitarian Universalist Pagans. 1924 Cedar. 841-4824.

"Celebrating Our Jewish Heritage" continues at 10 a.m. Feb. 4 at Berkeley Richmond Jewish Community Center: "Jewish Rituals and Modern Life" with Miriam Ferris. Bagels at 10; program at 10:30. $3.50 BRJCC members, $5 others. 1414 Walnut St., Berkeley. 848-0237. Also on Feb. 4, a banquet celebrating Tu B'Shevat, 4 to 6 p.m. Recommended for ages 9 and up; childcare available for ages 2 to 9. $9 members, $11 nonmembers, $5 childcare. Reserve through today at 848-0237.

St. Alban's Episcopal Church, 1501 Washington St., Albany. Courtney Shucker, CDSP seminarian, preaches from 1 Cor. 2, "The Spirit Searches Everything, Even the Depths of God." Call 525-1716.

Learning to Love God, a study group for new Christians or non-Christian seekers, meets at 7 p.m. Sunday evenings at Trinity Evangelical Free Church, 7200 Schmidt Lane, El Cerrito. 524-6820.

The 5:45: Evening worship service with contemporary Christian praise music, conversation and refreshment. Every Sunday at First Presbyterian Church of Berkeley, 2407 Dana St., Berkeley. 848-6252.

Events, meetings, classes...

"The State of Schools in Berkeley" is the topic of a discussion sponsored by the League of Women Voters at noon on Thursday, Feb. 8 at Albany Library, 1247 Marin Ave. Pamela Doolan, president of the Berkeley Board of Education and Helene Lecar, coordinator of the Berkeley School-to-Work Transition Team. 843-8824.

Berkeley Architectural Heritage Association hosts talks monthly by noted authorities on the arts and crafts movement in England and Berkeley. Feb 8: Paul Duchscherer and Douglas Keister, authors of ***The Bungalow—America's Arts and Crafts Home. Call*** 841-2242 for tickets and information.

North Berkeley Senior Center. Feb. 1: Switzerland travel video, 1 p.m.; Feb. 2 movie: ***Groundhog Day***, 1 p.m. ; Feb. 5 "Telling the Truth About Yourself" with Lolli Levine, 11 p.m.; Slide show on "China, Land of Beauty" with Rick Monez, 1 p.m.; Feb. 6: Ladies' haircuts, 9 a.m.; Feb. 7: Black history celebration with Effie Burgess, music by Anne Thomas and Arthur Morris, at 1:15 p.m.; Feb. 8 movie: ***Stay Tuned,*** 1 p.m.; housing problems with Community Law Center, 3 p.m. 1901 Hearst. 644-6107.

Easy Going Travel hosts Bill Dalton, author of ***Indonesia Handbook*** on Wednesday, Feb. 7, 7:30 p.m. 1385 Shattuck, Berkeley. 843-3533.

Iyengar Yoga for seniors begins Feb. 6, 1:30 p.m. for eight Tuesdays. Open to all levels; free. Call for details. 845-8724.

Careers with an AIDS service organizations is the topic at Turning Point Career Center on Feb. 6 from noon to 1 p.m. $3. University YWCA, 2600 Bancroft Way. 848-6370.

"Breast Cancer and the Environment" is the topic Thursday, Feb. 8 at 7 p.m. at the Women's Cancer Resource Venter, 3023 Shattuck Ave. Discussion with John Gofman, M.D., Ph.D., Judy Brady and Imogene Hubbard. Free. 548-9286. The center hosts an introduction to Chi Gong with Ellen Raskin from 10 a.m. to noon Feb. 3. Donation requested by not required.

Designer/architect Peter Calthorpe speaks Thursday, Feb. 8, at 7:30 p.m. in room 145 Dwinelle Hall, UC Berkeley. Sponsored by International Development Exchange; 415-824-8384.

Kensington 55+ Activity Center shows a video presentation of Bill Moyers' "Healing and the Mind" on Feb. 1 at 11 .m.; Nancy McKay talks about "What's New in Your Regional Parks" on Feb. 8. Regular schedule runs 9 a.m. to 2p.m. at Arlington Community Church, 52 Arlington Ave., Kensington. 526-9146.

Black Oak Books: Feb. 1: David Gans, ***Not Fade Away: The On-line World Remembers Jerry Garcia;*** Feb. 4: Jan Herman, ***A Talent for Trouble;*** Feb. 5: Jerome Rothenberg reads from ***Poems for the Millennium;*** Feb. 7: Benjamin Benter, ***Glimpses: Through Holocaust and Liberation***; Feb. 8: Isabel Allende. Programs at 7:30 p.m. 1491 Shattuck Ave., Berkeley. 486-0698.

Art-on-Site, an eight-week slide-lecture and field trip series to museums, galleries and exhibits held Wednesday, 1 to 3 p.m., Feb. 7-March 27. Berkeley Richmond Jewish Community Center, 1414 Walnut St., 848-0731.

Cody's Books: Feb. 1: Clark Blaise and Bharati Mukherjee, ***Days and Nights in Calcutta;*** Feb. 8: David Harris, ***The Last Stand.*** Programs at 7:30 p.m. 2454 Telegraph, Berkeley. 845-7852.

Country Western Dance, no partner needed, begins tonight at El Cerrito Community Center, 7007 Moeser Lane, Intermediate at 7; beginning at 8 p.m. $4 resident drop-in fee. Also Mondays, 7 to 8:30 p.m.; $5 fee.

Berkeley Hiking Club. Feb. 4: Mt. Tamalpais, Jacque Ensign (524-4715). Mini-hike: Lafayette Reservoir, Jane Jacobs (939-0159).

Gaia Books — Feb. 2: ***The World of Symbols: Voyager Tarot Oracle;*** Feb. 5: Bonnie Gabriel, ***The Fine Art of Erotic Talk;*** Feb. 7: Gary Snyder, ***A Place in Space: Ethics, Aesthetics and Watersheds;*** Feb. 8: Sue Patton Thoele, ***The Heart Centered Marriage.*** Most events free with purchase of author's book, or $3 without purchase. 1400 Shattuck Ave., Berkeley. 548-4172; 848-GAIA.

La Peña for kids: Lisa Atkinson, award-winning singer-songwriter, leads a sing-along for all ages beginning at 10:30 a.m. Feb. 3. Adults $3, kids $2. 3105 Shattuck Ave., Berkeley. 849-2568.

Rock climbing guide Steve Schneider presents slides on recent ascents in Yosemite Valley at 8:30 p.m. Tuesday, Feb. 6, at CityRock Climbing Center, 1250 45th St., Emeryville. Schneider will recount tales of speed climbing, including three ascents of El Capitan in one day. 654-2510.

The Year of the Rat will be celebrated with storyteller and author Clara Yen on Feb. 7 at 7 p.m. at Claremont Branch library, 2940 Benvenue. For children kindergarten age and older.

The Communist Party of Northern California will hold a protest rally "Defeat the Contract: Make '96 a Winning Year for Jobs, Peace, Equality" on Feb. 3, 7 p.m. at Mosswood Park Recreation Center, West MacArthur and Webster in Oakland. 532-0105.

Storyteller/actress Marijo of Drinking Gourd Theater presents a program honoring Black History Month at South Branch library, 1901 Russell, on Wednesday, Feb. 7 at 3:30 p.m.

Poetry at Cody's: Feb. 7, 7:30 p.m. Frances Mayers and Thomas Centolella . 2454 Telegraph, Berkeley. 845-7852.

Natural science instructor Duncan MacSwain talks on "Exploring Rainforests Around the World" is the topic tonight at REI; Feb 8: Peggy Day talks on "Trekking in Bhutan." Events begin at 7 p.m. 1338 San Pablo Ave., Berkeley. 527-4140.

Family folk dancing is open to all on Feb. 3 at Albany YMCA, 921 Kains. Wear comfortable shoes. Adults, $2; children, $1. For time call 525-1130.

Contra Costa Hills Club takes a seven-mile hike in the Marin Municipal Water District on Sunday, Feb. 4. All welcome, rain cancels,. Call 934-5924; Feb. 8: Pavement walk by Lake Merritt, through Oakland to Piedmont. 658-9734.

Ceramic class gets underway Feb. 6, 9:30 a.m. to noon at St. Johns Senior Center, 2727 College Ave., Berkeley. Free except for materials; open to age 50 and above. 845-6830.

Dance for Chiapas — La Peña hosts a benefit featuring Los Compas playing salsa, cumbias and merengue on Saturday, Feb .3, 9:30 p.m. to 1 a.m. $10 donation. 654-9587.

Family Life Hotline: Wednesdays on KPFA 94.1 FM: Sponsored by Jewish Family and Children's Services of the East Bay with co-hosts Ruth Fremes, MA, and William French, LCSW of West Oakland Mental Health.

Jitterbug Club: Second Saturday of month: The Northern California Lindy Society : 486-0202.

Philately Meeting: For stamp collectors; first and third Thursdays of the month, 7:30 p.m.; Northbrae Community Church, 941 The Alameda, Berkeley. 526-5397 or 655-7827.

Homework Helper: Every Wednesday from 3 -5 p.m.: Berkeley Public Library's south Branch offers a free Homework Assistance Center for all kids in grades 4-12. 1901 Russell, Berkeley. 644-6860.

Marquetry Class: For beginners; every Tuesday 10 - noon at the Berkeley Adult School. Open to anyone 50 or older; for more info visit St. John's Senior Center, 2727 College Ave and Garber St., Berkeley.

African-American Book Club: Meets last Thursday of each month.: South Berkeley Branch Library, 1901 Russell, Berkeley.: 415-773-9558.

Twilight Storytime: Through March 13, Wednesday evenings at 7 p.m.: A series of programs for ages 3 - 6. Albany Library, 526-3720. Free.

Exhibits

El Cerrito artist Leigh Keller Rice is exhibiting more than 50 of her multimedia works at the Lakeview Club, Kaiser Center, 300 Lakeside Drive, Oakland, through March 1. Reception is Wednesday, Feb. 7, 5:30 to 7:30 p.m. Call 524-4300 for more information.

New Pieces presents "Cultures," an exhibit of quilts by Bea quilter Marie Ali. Opening reception day, Feb. 2, 7:30 p.m. Show through 29. Hours are 10 a.m. to 6 p.m. Mo through Saturday and noon to 7 Sunday. 1597 Solano Ave., Ber 527-6779.

Japanese artist Keiko Nelson "Inner Diary: Installation and Pa structs" at the Graduate Theol Union, 2400 Ridge, Berkeley. tion Feb. 8, 5 to 7 p.m. 649-2400.

Siporin Cafe Art: Through a.m. - 11 p.m., daily except Sunda Artist's Homage to S.F./Berke Classic Bohemian Caffes." paintings by Tom Siporin from 1985, including Vesuvio's, Caffe The Med, La Strada's, Smoke Cafe. Carrara's Art Gallery/Caf Powell Ave., Emeryville. 524-9

Tanna Bellia: Ongoing show Bellia, local artist, is currently di some recent pastels dealing wi and vegetables and other fo delights. On display from 7:30 a p.m. and Saturday and Sunday fr a.m. to 2 p.m. Rendezvous Caf Solano Ave., Albany. 524-9283.

Support groups, self-help

Alzheimer's: and related d Monday Enrichment Program typ by the Claremont Center: music, and fellowship; St. John's Church 2727 College Ave., Berkeley. 444-0243.

Public speaking skills and s spirituality come together at Toastmasters. 2515 Hillegass at Berkeley. Wednesday, 6:15 p.m. 7645.

Cancer Support Group: Eve Friday, 9:30 a.m.: Free sessions Feldman, M.A., M.S., R.N. 845

Conscious Connections: M singles who value personal and growth. Second and fourth Satu p.m. 6333 Telegraph, Berkele 2605.

Emotions Anonymous: Sun p.m.: Northbrae Community Ch The Alameda (Near Solano), B 655-7917.

Menopause Group: Informa support for women interes alternative treatment for the p of Menopause. Evening and d forming. Information and reserv Marlene Smith, L.Ac., at Bod 848-6004.

Solo Sierrans: The San F Bay Chapter of the Sierra C singles, over 40, offering fun, fi and an opportunity to partici variety of outdoor, social and activities.; 652-4928.

Stroke Awareness Support Wednesdays, Noon. Albany Center, 846 Masonic Ave., Alba 9502.

Turning Point Career Support group for job seekers a changers. University YWCA 8

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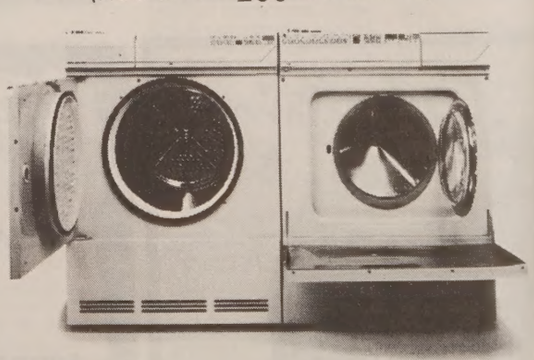
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ity should uy land on lbany Hill

For most people of the East y, Albany Hill provides come visual relief from a dscape of concrete, asphalt, d relentless development. otorists on I-80 and residents the East Bay hills enjoy wing this spot of lush nery and tall trees. From as far away as the Bay dge, San Francisco, and even ra County, Albany Hill is arly visible — a patch of und where nature has taken a d stand against the bulldozer d concrete truck.

Albany Hill is home to narch butterflies and owls. er are spotted from time to e on the quiet slopes.

While hundreds of thousands Bay Area residents enjoy the ll from afar, a few of us, who e lucky enough to live in bany, know the peace and et of a walk among the alyptus and oak groves. And e responsibility of protecting treasured open space also ts upon those of us who live Albany.

Eighteen acres of woodland Albany Hill are privately ned, and are subject to elopment. The trees could be chopped down and the wild grass paved over, replaced by asphalt and condominiums. It is time for the people of Albany to consider purchasing the land on Albany Hill and preserving it forever as open space.

The issue will most likely come up during the general council discussion of the landscape and lighting budget at the council meeting on Monday, Feb. 5, but we need to talk specifically about all of our options for purchasing land on Albany Hill, so I plan to schedule an agenda item dedicated to Albany Hill for the council meeting of Tuesday, Feb. 20.

There are a number of ways in which the land on Albany Hill might be acquired by the city of Albany. Whatever approach we take, it is likely that we will need to place a measure on the ballot in November of 1996 to gain approval from the people of Albany for making a community investment in Albany Hill.

There is time between now and the November election to think through and explore the most effective options for preserving Albany Hill. It is particularly important that we take advantage of Albany Hill's high visibility and extremely high value as a regional resource to explore leveraging our investment by seeking regional partners in preserving this regional asset.

It is possible that the East Bay Regional Park District, or other regional or state agencies, could be persuaded to participate in preserving Albany Hill. Perhaps private support could also be obtained from some of the large non-profit foundations that are dedicated to preserving open space.

The city of Albany must take the lead, but if we show leadership on this issue it is very possible that our investment could be matched or exceeded. At the very least we need to explore all our options for matching funds and outside support in order to achieve the greatest measure of protection possible.

From the Mayor's Desk

By Mike Brodsky
Albany



EC aims to quash summer fires now

By Dawn Frasleur

EL CERRITO — It may be a damp, cold winter, but the El Cerrito Fire Department is always looking ahead to hot, dry days.

An important vegetation clearing project now underway is intended to make a dangerous fire a lot less likely when the hot weather does arrive.

The East Bay Conservation Corps is now working on a two-week project designed to create a lower fuel break area at the Julian Knob. The small grove area above Ganges and Navellier streets (just off Potrero Avenue) has a heavy concentration of eucalyptus.

The group is "taking advantage of the cool working weather," said Fire Chief Steve Cutright.

The corps' job will be to eliminate "ladder" fuels — ground growth that can catch on fire, sending igniting flames up into the crowns of the trees; they are pulling out brush by hand and leaving it in piles.

In late February or March, the department will conduct a controlled burn of what's left.

"We'll need to dry those piles before we can ignite them," said Cutright, who's waiting for a few days of dry weather to do just that.

Later this summer, the grass areas below the knob will be cleared through a controlled burn.

Albany tree deadline extended

ALBANY — The deadline for ordering trees has been extended. Albany residents wishing to plant a tree in front of their home this spring now have until March 1. Trees ordered before March 1 will be planted in April 1996.

The city of Albany, through cooperative grants from the California Department of Transportation and the California Department of Forestry, is offering trees to residents at just $37 per tree. The price includes the cost of the tree, soil amendment, stakes and ties, and labor for planting the tree. Concrete removal is an additional $44. Residents who order trees agree to water the tree for the first year. Once planted, trees become public property and are maintained by the city.

The city tree planting program is innovative in its approach to maintaining healthy trees. During planting, the soil is dug deep and wide to provide the tree with plenty of air and water.

The soil is conditioned through the addition of soil amendment. The ties which attach the tree to the stake allow the tree to move in the wind, making the tree stronger than previous methods.

The city recently performed an inventory and categorized all the public trees in order to track their health and maintenance needs. The city trees are delineated by four primary areas. Each of these areas are on regular maintenance cycles.

For more information, call 528-5760.

Obituaries

hn Sawers

John Sawers, retired after 18 rs as an animal control officer licensed inspector for the city Albany, died Jan. 2 in an Oakd hospital. He was 76.

The Vancouver, British Columnative was a 27-year resident of Cerrito, and previously resided Berkeley for 45 years.

He is survived by his wife of 27 s, Marie Sawers of El Cerrito; ghter, Linda Marie Lee of ole; sister, Stella Ornbaun of El rante; and two granddaughters one great-grandson.

At his request, no services were d.

Burial will be at sea. Memorial gifts may be made to American Heart Association or Berkeley Humane Society.

Earl E. Petersen

Earl E. Petersen, husband of Grace C. Petersen, died Jan. 20 in a Berkeley hospital. He was a native of Napa and an 88-year resident of Albany.

He is survived by his son Charles Petersen of Lafayette, daughter June Salsman of Fairfield, a brother, Ervin Petersen of Oakland, and six grandchildren.

He was a member of The Telephone Pioneers of America, George S. Ladd Chapter, and S.I.R.S.. He was 92.

Memorial services were held Jan. 24. Ellis-Olson Mortuary in Albany handled the arrangements.

Douglas Earl Moore

Douglas Earl Moore, son of Lynn Moore of Richmond and brother of Kristi Lynne Moore, died in a Berkeley hospital on Jan. 18. He was 31. He was a graduate of the California School for the Deaf in Fremont, and attended Gallaudet University in Washington, D.C. He is also survived by his father and grandparents of Las Vegas. A Las Vegas native, he lived in West County for 20 years.

Contributions in his memory to the Douglas Earl Moore Trust, c/o California Federal Bank, 280 El Cerrito Plaza, El Cerrito 94530, would be appreciated.

Albany PTA Council News

By Peggy Thow

Finding a balance with teachers

Wild-eyed discussions of public education seem to be all the rage lately. Everything from paddling to privatization has been thrust forward as the ultimate answer to our problems. So it was a strange relief at last week's PTA Council meeting to get back to some straight talk about teachers and money.

At the council's invitation, the Albany Teacher's Association sent two representatives to answer questions about a controversial issue — parental sponsorship of educational programs. Before the evening was over, we had also touched on questions about budget planning, tenure, class size, and program cutbacks.

As every parent knows, cutbacks in California's education funding have eliminated educational services and programs over the years, leaving children with less and less in their schools.

In Albany, parent organizations such as the PTA, along with individual parents, occasionally try to fill gaps by sponsoring programs not paid for by the district.

These programs, such as the after-school music classes at Marin and Cornell (sponsored by the San Francisco Early Music Society), are usually fee-based; that is, the teacher is paid out of student fees. Classes are usually small. Of course, such teachers receive no benefits, nor do they have any security of employment. They are non-ATA teachers.

The PTA-sponsored Kid's College at the middle school is another fee-based program. AMS PTA administers the program through the Adult School. When Kid's College started last year, the ATA expressed concern about "reinstating programs," that is, restoring eliminated AMS classes by bypassing the district's budget altogether. Kid's College organizers then spent many hours talking with the ATA and working out problems so that this year's Kid's College could run smoothly.

There is, however, another kind of program paid for by parents that the ATA finds more troublesome than fee-based ones. At some of our elementary schools, short-term music education is being provided by non-ATA teachers who are chosen and paid by parents.

These programs, which are not fee-based, currently provide the only music education that some children receive before fourth grade. A few years ago, the district paid an ATA teacher for this kind of education.

Unions must look after the interests of their members, and the ATA is no exception. ATA President Susan Charlip and Marin ATA representative Barry Fike first acknowledged the importance of Albany parent volunteer efforts, and then stated the union's views on hiring non-ATA teachers.

The ATA objections can be summarized in two main ideas. The first is that hiring non-ATA teachers is shortsighted because it offers a way to eliminate other programs and union teaching positions. The second objection is that underfunding "through lower wages and benefits" implies that certain subjects are less important, leading over time to further cutback of teaching positions and a general lowering of the educational standard.

Instead of trying to supply such programs, the ATA says, it would be better for parents to keep insisting to the School Board that programs be fully restored. They urged all concerned parents to get in touch with individual board members and to attend board meetings. The power to reinstate programs rests with the board alone, the union points out.

While agreeing that parents should press for the return of eliminated programs, some parents on the council find it discouraging how few programs have ever been reinstated.

Unions like the ATA can afford to take the long view, but parents must take the short view. If your second-grader has no music in school, and you believe music important, you will gladly support the program that gives it to her this year, whoever pays for it. For parents, next year (or 10 years down the road) is too late.

The ATA reps acknowledged this fact, and had more to say than I can cover in one column. Next week I'll report on plans for bringing parents into closer communication with teachers and their representatives as we enter the 1996-97 budget process.

Meetings this week

Albany Middle School PTA meets tonight, Feb. 1, at 7 p.m. Teacher Kay Sorg and a science teacher from the high school will discuss science education at AMS. All interested parents are invited to attend.

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PUBLIC NOTICE

PUBLIC HEARING and COMMENT PERIOD on PROPOSED CLASS 1 and 2 MODIFICATIONS to the HAZARDOUS WASTE FACILITY PERMIT for LAWRENCE BERKELEY NATIONAL LABORATORY Berkeley, California

The California Environmental Protection Agency, Department of Toxic Substances Control (DTSC), **requests public comments at a public hearing on Proposed Class 1 and 2 Modifications to Lawrence Berkeley National Laboratory's (LBNL) Hazardous Waste Facility Permit.** The Proposed LBNL Permit Modifications would authorize increasing the storage of "mixed waste" at LBNL's existing and replacement hazardous waste facilities. Mixed waste is a combination of hazardous and low-level radioactive wastes. Other requested modifications include revising the LBNL's facility Closure Plan; reducing required personnel training; authorizing storage of three (3) additional types of wastes; authorizing additional treatment methods for hazardous and mixed wastes; changing the way waste amounts are calculated; modifying the facility's Waste Analysis Plan and other minor changes to permit information. The LBNL facility is located at One Cyclotron Road in Berkeley, California.

The Public Hearing is being conducted in response to public requests in writing and requests made at previous public meetings on this permit modification request. DTSC's review of the permit modification request is being conducted in accordance with the California Health and Safety Code, Chapter 6.5 and the California Code of Regulations, Title 22, Chapter 20.

Written comments on the Proposed LBNL Permit Modifications will be accepted during the ongoing **public comment period** which ends on March 13, 1996. All written comments should be sent to Alfred Wong, DTSC's Project Manager, at the DTSC address shown below. Oral and written comments on the Proposed LBNL Permit Modifications will also be accepted at a **public hearing** to be held on:

Date: Thursday, March 7, 1996
Time: 7:00 to 9:00 PM
Location: North Berkeley Senior Center
1901 Hearst Avenue, Berkeley, California

The full Administrative Record pertaining to this matter, including the LBNL Hazardous Waste Facility Permit and Permit Modification Application, are available for public review and copying at:

California Environmental Protection Agency
Department of Toxic Substances Control (DTSC), Region 2
700 Heinz Avenue, Suite 200, Berkeley, California 94710
Contact: Cris Nepomuceno at (510) 540-3800 for appt.

The LBNL Permit Modification Application and a summary of the proposed changes are available for public inspection and copying at the above DTSC address and at the following public information repository:

Berkeley Central Public Library
2090 Kittredge Street (at Shattuck Ave.)
Berkeley, California 94710
(510) 644-6100
Hours: Mon.-Thurs. 10 AM to 9 PM; Fri.-Sat. 10 AM to 6 PM; Sun. 1 PM to 5 PM

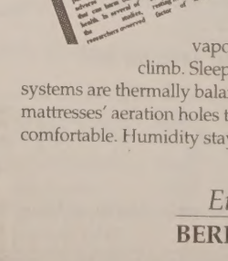
Other opportunities for public information and involvement in DTSC's consideration of the Proposed LBNL Permit Modifications include: 1) a public meeting to be held by LBNL on February 5, 1996 from 6:30 to 8:30 PM at the North Berkeley Senior Center (listed above), and 2) a tour of the LBNL Hazardous Waste Handling Facilities on February 15, 1996 from 4:00 to 5:30 PM. Contact LBNL's Howard Hansen at (510) 486-5867 to register for the tour. LBNL's main contact person for the Proposed LBNL Permit Modifications is Robin Wendt at (510) 486-6012.

At the close of the public comment period, DTSC will consider all public comments received and make a final decision on the Proposed LBNL Permit Modifications. The public information repository will contain a record of DTSC's final decision. All commentors and all persons on the DTSC mailing list for the LBNL facility will be notified of the final decision.

DTSC staff are available to answer questions and discuss the Proposed LBNL Permit Modifications. Please contact Alfred Wong, DTSC's Project Manager, at (510) 540-3946.

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The lady of sharp wit behind the hat on page two

Community Folk

By Clara Rae Genser



Phyllis Lyon is that lady with the hat who graces the top of page two in this paper every couple of weeks. A lady of sharp wit and very definite opinion — and lots of knowledge to back up that opinion.

She knows the movers and shakers of our quirky little town, and what makes them move and what makes them shake.

And yet, Phyllis Lyon is not an ink-stained, hardened old newspaperwoman with years of leg work behind her. In fact, Phyllis Lyon, journalist, was born with this paper, with The Journal.

She was hired at just about the time The Journal opened its pages, in 1988. She loves to call the job she was hired for "as a typesetter," and then you picture another ink-stained person rapidly inserting type into the little slots ... but that ceased to be typesetting long years ago. No, she sat at a typewriter typing the articles into final form for the paper.

And that is where I used to see her, in a little garage office in back of the Family Fair in El Cerrito, no, in Richmond, surrounded by files and stacks of paper and editor Bennett Harvey.

They moved from that crowded little office after a while — but that has been a picture I have retained of her. A ready smile on her lips, with twinkling eyes, typing away as Bennett and I discussed my column, often adding a quip or two of her own.

(I have kindly memories of Bennett, our first editor. He put me on the front page. You've gotta love someone who does that.)

Phyllis is no longer a typesetter. But she takes pride in the fact that she took the job with no knowledge of typesetting or what it entailed. But she did know computers, and that got her in.

These days Phyllis is a free-lance writer with the paper. And, at the editor's invitation, she writes that column, varied and funny and very popular. The last one was full of nostalgia — but Phyllis Lyon's own special type of nostalgia.

She also writes news stories, takes pictures, and does play reviews of El Cerrito's great little theater, the Contra Costa Civic Theater, and Point Richmond's Masquers.

But, as noted, Phyllis didn't start out to be a journalist. It wasn't even one of her dreams.

Born in Orwell, Ohio (10 miles south of "the River"), she went to school there until she met and married a sailor and they moved to San Diego. She continued her education in San Diego, attending San Diego State College. Then she and her husband moved up to El Cerrito so he could attend college here. They lived in a trailer park, she remembers, until he returned to San Diego and she stayed here.

She worked at the Cutter Labs offices and on the assembly lines in the packaging, bottling department, and as a secretary in several departments, including the blood fractions department. "I don't think I was very good at it," she muses.

It was there she met David Lyon. When they married they moved to Albany, where they settled in and raised their four children. She stayed home with the children. "I believe in that, especially when the children are small," she says.

It was Campfire Girls and music lessons when her children were small.

They are all very musical, including one who played bass with the Young People's Orchestra, and went with them to play in Scotland.

Meanwhile, Phyllis went to work again, at first part-time, and then full-time.

It was a turning point in her life when a couple of the children got married. One went to New Jersey to find a husband, another to England. Both brought them back here to live when they married.

In the early '80s "things deteriorated between David and me" and they separated. It was at this time that Phyllis took a job with a company called "Information on Demand." She started as a "Kelly girl," and they hired her permanently.

She became an expert on the computer and in computer research.

She also became very friendly with the assistant to the president of the company. She did a lot of traveling on business, and Phyllis often traveled with her. She speaks of three weeks in Oslo, two or three trips to London, and so forth.

When her friend left the company, Phyllis left, too. She continued working with her for a while when she started a new business: Inn Keeper Respite, going to "B & B's and taking over for a few days or more so the owners could go on vacation."

Being without work made Phyllis nervous, so she checked the want ads and answered the one for a typesetter for The Journal, which she thought would be new and interesting.

While working for the first editor she started writing news stories as well as typesetting. The next one had her writing occasional columns and reviewing plays. Another editor had her covering city hall, and then started her on her own column, and she knew that this was what she wanted to do.

"I don't write nasty things," she says rather hotly. "You owe it to people to be as even-handed and objective as you can, and I strive for that all the time."

Through the years other things happened. Phyllis says her happiest memory is getting a "B" in English when she returned to UC when her children were teenagers. "There weren't many older students then," she says. "And the young people were wonderful."

She also took an active part in the community, including being a member of the Planning Commission for several years.

And now she enjoys her life, doing just what she wants to do, being active in Albany, writing for the paper and writing her popular column.

Oh, yes, and being a fond mother and doting grandmother of three. You can't ask for more than that.

• • •

Phyllis didn't think her life was interesting enough for a profile. I did. I do. Don't you?

As always, I invite all of you to give me your suggestions: interesting people, etc. —you know.

And if you have given me a suggestion and I haven't seemed to follow it up, sometimes I can't reach the person, sometimes we just don't make connections, and sometimes I have lost you. Please don't give up on me.

Please write to me at 555 Pierce St., #443, Albany 94706, or call 525-4585.

Meeting to focus on peac

ALBANY — East Bay Peace Action presents "Waste and Fraud, A look at the military budget" Feb. 14 at 7:45 p.m. at the Albany Community Center, 1245 Marin Ave.

The guest speaker will be Angelia Smith, Peace E organizer, Co-Chair of tional Common Agenda tion.

Admission is free. Call Betty Brown at 52 for more information.

POETRY

Students wrote these poems during workshops with Poet-in-Residence, Judith Tannenbaum. This project is funded in part by the California Arts Council, a state agency, and the National Endowment for the Arts, a federal agency.

Poetry headline created by Alec Scott, MacGregor High School.

She's like the prayer that could have helped
when he needed it most.
He's like a bright new sunny day
yet the clouds still linger close.
She kept her eyes open to see what she could see
but she could not undo the blinds that kept the truth away.
He kept his eyes opened yet closed at the same time.
The most important thing was coming up with a new rhyme.
They were what could have been.
Now they're lost souls blowing in the wind.

— Heather M
MacGregor High

The rose said:
Tiger, Tiger
I am a rose
You are the beauty for
And you are my child.

— Maya
Seco
MacGregor Primar

When I am in bed, I
My heart makes a poe
The wind helps me
poem.
The stars help me make
When the cat comes in
I tell it to my cat.
He meowed at me.
He likes it.

Second grade, M
Primar

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El Cerrito Chamber of Commerce By Sewall Glinternick

Installation dinner an eventful evening

The Jan. 19 annual installation dinner of the El Cerrito Chamber of Commerce was a fine event held at the Cerrito City Club, with former mayor of El Cerrito, and chamber member, Marge Collins serving as emcee, and current El Cerrito Mayor Cathie Kosel as installing officer, and presenting the "State of the City," a brief overview of the current situation of city activity.

Installed on the board of directors were: Rena Bruton, Bank of the West; Bea Doherty, Doherty's Truck & Auto Rental; Michael Klinger, Sunset View Cemetery Association; Charlie Weaver, CPA; and in absentia, Sil Addiego, Locators Real Estate; Gary Wong, Strings Italian Cafe; John Olivero, Olivero Plumbing; and Larry Seidell, Seidell Chevron Services.

Pat Malailua, The Mechanics Bank, Plaza office, was installed as President, taking the gavel from Vera Boyovich, who will continue on the Executive Board as Past President, and June Boblitt, Full Circle Travel, first vice-president; Larry Sanchez, Marvin Collins Construction Co., second vice-president; and Charlie Weaver, secretary/treasurer.

Boyovich presented a continuing dedication and service award to Michael Klinger, in particular for his sponsorship of the fall pasta feed and also for heading the committee to revise the chamber bylaws.

Malailua presented Boyovich with her past president plaque and stressed the excellent role she had served as our 1995 president. She also recognized honorary chamber member Sundar Shadi, thanking him for his "dedication to the city and residents through his 44 years of constructing his Nativity display, enjoyed by neighboring cities, as well," presenting him with a certificate of recognition of his 10th year as an honorary member.

Collins then recognized Blair Burton, retired attorney, a 30-year member, serving on the board most of that time, as president for four terms and secretary for many years as well, and presented a plaque for this service.

Manager Sewall Glinternick presented Collins with a bouquet in appreciation of her excellent presentation and emcee duties.

• • •

Collins presented a "peek in the past" with a look at the chamber's 60 years in the reading of the past presidents and recognition of each past president at the event, including U.S. Barbachano, retired architect; Blair Burton, retired attorney; Ken Berndt, retired banker; Harry Kiefer, Kiefer Furniture; Bill Kerber, Freeway Motel; Michael Klinger, Sunset View Cemetery Association; and Rena Bruton, Bank of the West.

Members and guests enjoyed viewing the video tape provided by Frank Hardina, associate member, of the chamber's 50th Anniversary at the Mira Vista Country Club, Collins emceeing then, as well.

She pointed out the changes over the years and provided us all with many memorable times, and activities in the chamber and the city of El Cerrito.

• • •

Are you feeling sort of run-down, weak and puny, stressed out? Is that your problem?

If it is, you'd do well to stop by the new Pulse Exercise Studio, located at 233 El Cerrito Plaza.

Co-owners Kim Taylor and Jerry Wescott, two of the El Cerrito Chamber of Commerce's newest members, are proud of the fact that the very existence of their business is partially the result of what can only be called "community project."

When an exercise facility in Albany closed last year, some 100 old customers got together and raised $6,000 to help cover the cost of installing a special 1,200-square-foot hardwood "aerobic floor" at the pair's studio in El Cerrito.

With the special floor now in, and the studio going full blast, Pulse now offers 40 classes every week in high-low aerobics, step aerobics, conditioning and more, including exotic disciplines, such as tai-chi and yoga.

Wescott teaches 17 of the weekly classes, while Taylor, who is a software engineer by day, teaches five to six evening and weekend sessions.

Helping out with the remainder of the schedule is a staff of nine experienced American Council on Exercise certified instructors who have been teaching in this area for years.

The staff includes: Celeste De La Rosa, Melissa Doering, Dody Silver, Jennifer Attebery, Susan Brown, Barbara Mueller, Christopher Moore, Karen LeGault, and Laura Kainik.

Instructors range in age from 30 to 50 years and the men and women they teach run from 20 to 75 years of age.

To promote interest in their enterprise, Taylor and Wescott are offering clients their first class free and a first month of unlimited classes for only $50.

"So far," the pair report, "the response from the people in this area has lived up to our expectations and — as a result — we have been growing steadily.

"We've attempted to create a very casual atmosphere where the emphasis is on staying healthy and having fun, and not necessarily on looks. We want everyone to feel accepted, regardless of their skill level and body type."



Chamber President Pat Malailua (left) and Mayor Cathie Kosel (right) welcome Pulse Exercise Studio owners Kim Taylor and Jerry Wescott.

Clients, according to the pair, are encouraged to exercise at their own level so as to get a safe, healthy workout in a warm, inviting atmosphere. To this end there is individual instruction for people new to aerobics and step aerobics.

In addition, typical class sizes of from eight to 10 allow for a great deal of personal attention to each student.

"Our goal," Taylor and Wescott declare, "is to help people keep their heart and lungs healthy, to assist them in developing muscle strength and flexibility, and providing them with a great way of relieving stress."

Wescott, 32, is a resident of El Cerrito and a graduate of a teachers' college in the Midwest. He taught school for four years before entering the personal health field. He has been instructing at exercise studios throughout the Bay Area for the past 10 years.

Taylor is also 32, is a graduate of both Rice and Cornell, and lives on the Kensington/El Cerrito border.

Having taught for the last year-and-a-half, she became an instructor after having taken several aerobics classes which left her feeling great and lower in weight.

With plenty of free parking adjacent to the studio, Pulse can be reached by telephoning 528-1312.

• • •

Chamber associate member El Cerrito/Albany Masonic Lodge and Vista Cerrito Chapter of the Eastern Star sponsored a gift-wrapping afternoon at the Masonic Temple located on Stockton Avenue for the purpose of distributing Christmas gifts for the guests of nursing and care homes in our vicinity. All gifts were purchased and donated by members of the lodge and chapter.

Over 100 gifts were donated and presented to: Clarita's Intermediate Care Hospital, Richmond; Ellen's Memorial Convalescent Hospital, Richmond; Shady Lane Rest Home, Richmond; Saint Rafael's Rest Home, Berkeley.

Organization and distribution was arranged by Larry Kegel, secretary of the Masonic Lodge.



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A place in time

Straw chopsticks

By Haruo Aoki

In 1960, the Idaho State Historical Society wanted the language of the Nez Perce, one of the native people in that state, recorded by a linguist. I, then a visiting scholar from Japan, was given the job and traveled to the village of Kooskia, Idaho where I spent the summer learning the language. My teacher, who asked me to call her Aunt Liz, invited me to accompany herself, her daughter, and two teenaged grandsons on a camas digging trip. Camas is a Nez Perce delicacy; the onionshaped roots taste like sweet potatoes when roasted. We spent a week in a tepee and dug camas on a meadow called Musselshell.

When the camas processing ended and I was no longer Aunt Liz's house guest, I returned to my motel in Kooskia and decided to commute to Kamiah, where my new teacher lived.

Bill, the owner of the Selway Cafe where I often ate, was worried because I had dropped out of sight and asked, "Where were you? I haven't seen you for awhile."

"I was digging camas up the Lolo Trail."

"What is this thing 'camas'?" he asked "What's it like? I have heard so much about it, but have never seen it."

I ran back to my motel room and returned with a couple of camas that Aunt Liz had given me. Bill went out and returned with Roscoe, a photographer who had come 20 years earlier to learn about Native Americans and then settled down here. But Roscoe told me the Nez Perce had told him nothing. He complained that he had never seen camas. I realized how lucky I was.

In less than a month, I had filled 400 pages of notebooks. I also had the valuable personal experiences of Nez Perce sweatbathing and camas digging. Yet Roscoe had spent 20 years in Kooskia without seeing camas. Similarly, Bill had lived there for more than a decade, but had never seen camas or heard of sweatbathing. They had driven the local roads every day, but were unaware that, on the other side of the bushes by the roadside, naked people were taking sweatbaths.

I realized that though they all lived in the same community, Roscoe, Bill, and the other whites were living in a world totally different from the native people of the area, except for superficial interactions such as trading at white men's stores, eating at their restaurants and working at their places of business. I soon became a liaison between the two worlds. Roscoe, Bill and other whites asked me questions about the Nez Perce. I learned a lot by seeking the answers from my teachers. I also passed on news of the local white community to my Nez Perce friends.

During my daily meals at the Selway Cafe, Evelyn, Bill's wife, who worked as a relief cook and waitress, asked me many questions about Japanese customs and cuisine:

"Do you use a fork in Japan?"

"No, we use chopsticks."

"What is your favorite food?"

"Fish."

"You eat rice, don't you? How do you fix it?"

"We put rice in the pan, add water, and cook." I was aware that the description should be more precise, but my mother did not permit me to enter our kitchen. It was not a place for a boy back then.

One evening, after a day's work, I was getting ready to go to the cafe for dinner. There was a knock on the door. Bill's daughter came with an invitation to dinner at her parents' cafe. It was the first time I had received an invitation from a restaurant. I went to the cafe at this time anyway every day. I wondered what was up.

The Selway Cafe was abuzz with its regular patrons. I saw the mayor, who owned a gas station; the justice of the peace, who drove a garbage truck; the police chief, who was also the fire chief; and a woman who was somehow connected to the town's lumber mill, and thought every stranger was a former mill employee. Bill's face was redder and shiner than usual. From the kitchen, Evelyn emerged with a faint touch of ceremony.

"You are an invited guest tonight, so you don't pay for the dinner," she proclaimed and returned to the kitchen. I was not handed a menu and felt a bit lost without one. While I looked around, trying to figure this out, Evelyn appeared with a bowl of rice topped with tomato slices. Next came a large plate covered with a small mountain of fried trout, each about seven inches long, accompanied by green peas. Then I was given two paper straws, Evelyn's creative substitute for chopsticks. This evening I was the guest of honor at a Japanese banquet prepared by Evelyn.

To reduce my homesickness in this isolated village, Evelyn had collected information about my cultural background. Those present had known about the banquet. They nodded, smiled, and gestured to me to "dig in."

It had been a long time since I had eaten any seafood, and the trout were outstanding. There is a Japanese saying, "Hatsumono kueba shichijuu-go nichi (When you eat a new thing, you live 75 days longer)." This refers to the first food item of the year, be it a salmon or a persimmon. That trout was the first I tasted in 1960. Served with such thoughtfulness, I felt that my life was extended not just 75 days, but 75 weeks.

A stickler for detail might mention that the rice was salty, and the long-grained variety lacked cohesion, and that Japanese don't put tomato pieces in rice. Further, the paper straws were not strong enough to serve as chopsticks. The oil from the fried trout did not affect the straws, but the steam from the rice was taking the starch out of them. Since the mayor and other village dignitaries were watching, I felt obliged to demonstrate how to use chopsticks before the straws went completely limp.

In case they gave out before the end of the demonstration, I told Evelyn that most chopsticks in Asia were made of more durable materials such as wood, bamboo, ivory, and more recently, plastic. Then I picked up a pea with the straws. The spectators looked impressed. I transported a second and then third pea to my mouth. They looked satisfied. The straws were quickly approaching the end of their usefulness, so I asked Evelyn for a knife and fork, and finished the dinner.

The great taste of that fresh trout was certainly memorable, but more importantly, I will never forget the thoughtfulness of Evelyn and that went into the preparation of this Japanese dinner.

Haruo Aoki was born in Korea in 1930 and now lives in Cerrito. In America, he has taught Japanese and studied Native American languages, and his daughters graduated from Albany High. This is his second published story, the product of a "writing memoirs" class taught through the Albany Adult School by instructor Carla Harkness.

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Soroptimists, foundation co-sponsor country dance

Soroptimist International of Albany and the Albany Education Foundation is cosponsering a Country Western Dinner Dance on Saturday, Feb. 10 from 6-11pm. at the Veteran's Memorial building, 1325 Portland Ave., Albany.

Linda Chavez will be the DJ providing music and dance lessons. Ribs, beans and salad are included in the $15.00 admission price. Beer and wine will be sold for an additional fee.

Soroptimist International of Albany, which is celebrating their 50th anniversary, is part of a world-wide organization of women dedicated to serving their communities. During the year SI of Albany has various fund raisers and then in the Spring grants are given to local organizations.

Among those who have received grants in the past are the Albany Pool, YMCA, Albany Community Orchestra, Girl Scouts, West Coast Children's Center,Albany Players, Center for the Education of the Infant Deaf, Friends of Albany Seniors, Reach for Learning, Albany Children's Center, Sick Child Program, and Graffiti Busters. Scholarships are also given to Seniors at Albany High School and MacGregor High School.

The Albany Educational Foundation is a non-profit organization that will provide Albany Public Schools additional resources to support and enhance educational programs and opportunities.

Come to the Country Western Dance and have a great time and support worthy organizations. For tickets and more information please call SI President Pat Tscharner at 525-3902. Tickets are also available at the Albany Chamber of Commerce 1108 Solano Ave, Albany and Arrow Glass 640 San Pablo Ave, Albany.

Plaza

Continued from front page

to the city of El Cerrito, but it's such a colorless business," he said.

A major goal for the study session will be to discuss ways to generate tax dollars while creating the kind of environment the citizens of El Cerrito want to live in for years to come.

"We're trying to get a better understanding of what the City Council does want to see as an outcome (of all the changes)," said Pokorny. "There's been a great deal of frustration, a great deal of energy expended, a great deal of discussion around what we're losing (with the sale of the Emporium and the loss of several other stores at the center). We need to understand that and deal with it.

"We also recognize that this represents an opportunity. We want to determine what is the outcome we'd like to see... There are a number of things we could see."

Pokorny noted that a UC Berkeley graduate study group presented two different development schemes for the Plaza last month; the council might decide on some adaptation of one of those, he said.

Pokorny expects a good deal of "consulting back and forth" in upcoming weeks, between council, staff and community. Once staff is given some "generalized direction," staff members will devise "some strategies for getting there," he said. Those strategies would then generate another level of council and community discussions.

What remains to be seen is what control the city of El Cerrito can actually have over the future of the south gateway.

"We're not at most of those meetings where the decisions are being made," Pokorny said.

City staff does know firsthand that Federated Department Stores, new owner of the Emporium stores and, thus, half the Plaza, is considering Bilak as a potential buyer for the property. Staff had contacted Federated property's office to discuss the possibility that the agency itself might buy the property.

According to Raycraft, a purchase agreement may be imminent between Federated and Bilak.

As far as Kosel is concerned that would be "a disaster." She is not, however, enthusiastic about the agency's purchase of the property.

"If the city bought the Emporium, what would we do with it?" she said.

Jellison, on the other hand, believes purchase of the Emporium is the best way to control its future.

Jellison is enthusiastic about developing an "overlay" for the whole south gateway that will set guidelines by which development must proceed. Right now, she said, the city has only the owner participation agreement and use permit processes to exercise any control over Plaza growth.

Raycraft did say the city is "looking at the zoning ordinance right now" in order to see if "additional controls" could be implemented in regards to Plaza development. The fact that the shopping center is in a redevelopment zone may be another leverage point.

"The Redevelopment Agency does require a property owner to enter into an owner development agreement," he said. Raycraft believes that agreement might allow more controls over what happens at the Plaza, particularly if the community has a clear vision for what it wants to happen there.

Cardroom

Continued from front page

Trail.

The lawsuit alleges, among other things, that Measure F is in violation of the California Environmental Quality Act because no environmental impact report was done prior to the election, and that it is inconsistent with Albany's General Plan. The CRG has until March 15, 1996 to file a notice of appeal.

The Berkeley neighborhood meeting spawned a debate which rivaled the ferocity the issue has spawned in Albany. Conflicting reports on the impact of cardrooms on crime were passed out by parties on both sides of the issue, which has polarized Albany and brought allegations of everything from bogus litigation to political corruption.

In a flyer drawn up by Albany City Attorney Robert Zweben, the number of service calls in 1995 to one of Emeryville's two cardrooms, the Oaks Club, were compared with the numbers of calls made to the newly opened East Bay Bridge Plaza. The flyer stated that "conventional retail users cause more crime than cardrooms," comparing the 112 calls to the Oaks Club with the 1,598 to the Plaza.

Albany Police Chief Larry Murdo, who was head of "Yes on F" during the 1994 election, was touting the same statistics earlier in the week. Murdo, who included 143 calls to Emeryville's other cardroom, the King Midas Club, said that the numbers proved that cardrooms do not cause an inordinate amount of crime.

"Nonsense," said Emeryville Police Chief Joe Colletti when told of Murdo's conclusions. Colletti said it is difficult to correlate whether or not cardrooms cause crime in Emeryville because of the area's close proximity to crime-prone neighborhoods in North Oakland. He also pointed out that unreported crimes such as loan sharking, where interest rates run as high as 100 percent and the penalty for late payment can be death, and "victimless" crimes such as gambling addiction are among the potential problems a cardroom can bring.

"Chief Murdo is erroneous in his assumptions," said Colletti.

Also mentioned on the pro-cardroom flyer was a 1993 study by Sandra Sutphen, chair of the division of political science and criminal justice at Cal State Fullerton, which stated that there was no correlation between cardrooms and crime.

Sutphen, who also worked as a consultant for a failed 1993 campaign to bring a cardroom to Cypress, Calif., studied the impact of cardrooms on crime in five Southern California cities over a 10 year period using FBI crime statistics. She then compared them with statistics for 15 surrounding cities without cardrooms. In a telephone interview, Sutphen said there was no evidence of a relation between cardrooms and crime, and that law enforcement officers in the five communities agreed "to a person" that a cardroom is preferable to a shopping center or an auto mall in terms of the police services required.

Sutphen's report also said that in every city she studied where cardrooms have been successful, they have been associated with political corruption.

A report passed out by cardroom opponent Piper Cafferata, coordinator for Berkeley's Page Street Neighbors, drew a different conclusion about cardrooms and crime. Cafferata distributed a 1995 report from the San Jose Police Department which detailed a 70 percent increase in crimes such as narcotics arrests, petty thefts and grand theft in the area surrounding the Bay 101 Club in San Jose after it opened in 1993.

According to the report, which failed to dissuade the San Jose City Council from allowing an additional 81 card tables in their city, the area around the Bay 101 Club suffered 22 additional narcotics arrests, 10 additional property crimes, seven additional simple assaults and nine additional auto thefts over a one-year period following the opening of the cardroom. The report did not include the follow-home robberies, loan sharking and prostitution normally associated with cardrooms.

Cafferata said that her concerns over the cardroom rest on the possibility that the small percentage of gamblers who find themselves in trouble will come into Berkeley to commit property thefts and other crimes. She also expressed concerns about traffic from the cardroom causing problems on already saturated Gilman Street.

A review of other studies reveals a similar schism as to whether or not cardrooms cause crime, with the most significant factor being whether or not the author favored or opposed cardrooms to begin with. One 1993 article in the Los Angeles Times said that in Orange County, follow-home robberies in which winners are tracked down and robbed were on the upswing. The article cited a San Juan Capistrano man who called police on his car phone to report he was being followed. He was then robbed of $3,500 and killed.

Another report from the Los Angeles County Sheriff's Department cited a string of 26 follow-home robberies over a four-month period in 1992. Still, other reports from law enforcement officials in East Los Angeles, also published in the Times, found no correlation between cardrooms and crime.

In San Pablo, where Ladbroke recently opened Casino San Pablo, Police Chief Douglass Krathwohl, a cardroom supporter, said that aside from one or two calls dealing with unruly patrons, there has been no increase in crime in his jurisdiction. In Berkeley, the Westbrae residents who spoke at the meeting were for the most part opposed to the idea of a cardroom in Albany. One man said he did not look forward to having to "wade through a sea of 24-hour gamblers" to gain access to the Albany waterfront. Many residents also said that the Albany City Council did not give Berkeley an adequate say in the planning of the proposed project.

Zweben, who characterized the meeting as an example of Albany cardroom opponents "going into Berkeley and stirring up hysteria," said that once a proposal is submitted by Ladbroke, Berkeley residents will be welcome to attend hearings and make their grievances known.

The CRG's Outis countered Zweben by saying that the Albany City Council is "salivating" over the projected revenue from the cardroom and that "they won't give anybody anything but lip service and they're certainly offering plenty of that."

The effect of Berkeley filing a brief on behalf of the CRG is debatable. Outis said that it might help the CRG's cause in terms of forcing the judge in the upcoming appeal to take more notice of the lawsuit. Zweben said that Berkeley joining the lawsuit might slow down the process somewhat, and added that it might result in bad blood between the two cities.

The Berkeley City Council has asked its police chief to look into the impact of cardrooms on crime, said Maio, who personally opposes the project. The issue will be on the agenda at the Feb. 6 meeting of the Berkeley City Council, in which Alameda County Sheriff Charles Plummer, also a cardroom opponent, will discuss the effects of cardrooms on crime.

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Letters

Continued from page 2

the Seismic Safety Commission has issued a report to Governor Wilson in response to Executive Order W-78-94. This report emphasizes two main points that are overlooked by building codes and professionals in the building and construction industry. One is that building codes overlook the vertical shaking an earthquake can cause. The second is the existence of buried faults that are nameless and not shown on the Alquist-Priolo Special Studies Maps. Since Los Angeles, San Fernando and the East Bay are young anticlinal terrain, we may be in the same geological situation right here in Albany. Both vertical shaking and the existence of buried faults are historically the cause of extensive damage and loss of life. The report to Gov. Wilson can be obtained by calling the Seismic Saftey Commission at (916) 322-4917.

In light of the latest information, again, I urge you to start now the seismic retrofitting of our old schools before starting construction of any other kind of school that you may have on your agenda.

Carlo Ferretti
Albany

Radically different realities

Editor:

Knowing that Matthew Rinaldi is a lawyer, I thought he would have well developed reasoning skills. Knowing that Mr. Rinaldi identifies himself as an environmentalist and liberal Democrat, I thought he would have concerns about the further degradation of the last significant area of open space left in the city of Albany and the low-income neighborhoods near the waterfront. His Jan. 11 letter to *The Journal* demonstrates that he has neither.

Mr. Rinaldi is badly in need of a reality check. To accept his outrageous assertion that Citizens for Responsible Government (CRG) is just a bunch of newcomers who are acting as a "front" for the Oaks Club (an Emeryville card room), one would have to believe (1) that we are, in fact, newcomers; (2) that we would want to ally ourselves with and advance the interests of a gambling business; and (3) that we have something to gain from such an alliance. All of that is, of course, ridiculous. Remember Matthew? It is you (and your friends Mike Brodsky, Bruce Mast, Michael Feiner, Bob Arnold, et al) who jumped on the Ladbroke bandwagon in 1994 and have been passionately promoting its interests ever since.

Mr. Rinaldi well knows, CRG consists of people like me and my husband (whose roots in Albany go back at least 35 years) who settled in Albany so our children could go to one of the finest public school districts in the Bay Area. He knows that other members of the CRG board are the parents of young children came here for the same reason. Perhaps most importantly, Mr. Rinaldi knows that we have nothing to gain in pursuing the cardroom lawsuit other thana safer and healthier environment for our families—and his—to live in.

Mr. Rinaldi also knows that our attorney and friend, Bob Outis, has lived in Albany for over 15 years and, along with his wife Sally, has been very active in both school and civic affairs. He know that Mr. Outis and his small office staff have spent many hundreds of hours working on the cardroom lawsuit without being paid a penny for their efforts. The paltry $2,200 CRG has spent to consult with the environmental law experts at Shute, Mihaly and Weinberger is nothing by comparison.

CRG has spent this $2,200 to obtain legal advice from Shute, Mihaly and Weinberger because it has a well-deserved reputation as the best plaintiff's environmental lawfirm in the state. I personally initiated CRG's relationship with Shute, Mihaly and Weinberger using a contact I had there through a friend from law school. I subsequently learned that they had done some work on behalf of the Oaks Club (the sponsors of Friends of the Albany Waterfront) during and immediately after the Measure F campaign. However, in our very first meeting with Shute, Mihaly attorneys in January 1994, and ever thereafter, we have made it very clear that we wanted to pay our own way for their services and that we would not accept any financial support from the Oaks Club or any other cardroom.

In reality, it is Mr. Rinaldi's good friend and political mentor, Mayor Mike Brodsky, who is the newcomer to Albany, and it becomes clearer each day that the only reason he moved here was to do Ladbroke's bidding with respect to the cardroom. He does not have children and he apparently does not care what happens to the social environment Albany children will have to grow up in.

Mr. Brodsky, too, claims to be an environmentalist and liberal Democrat. But he seems to be just a shameless, self-promoting, lawless politician who is slavishly serving the interests of big developers (Ladbroke and Catellus) and contributing to the degradation of the Albany waterfront and the neighborhoods near Golden Gate Fields — undermining the California Environmental Quality Act (CEQA) in the process.

Oh yes, and, of course, Ladbroke's fancy high-priced lawyers from Los Angeles have made and will continue to make many hundreds of thousands of dollars for their efforts to advance the interests of the gambling industry — perhaps destroying our community in the process. The same seems true of the pro-developer law firm retained be the city . Unlike these hired guns, neither CRG nor its attorney has taken any money from the Oaks Club or any other gambling business, and we never will.

I really respected Mr. Rinaldi before I read his Jan. 11 letter. I thought he supported the cardroom project only as a necessary evil, something the city had to do — in this "imperfect'' world — because of the (now clearly, non-existent) budget crisis. At least that's what he said during the Measure F campaign. But now we learn that he is just another one of the good little soldiers in Ladbroke's army, serving under General Brodsky. We also learn that he is willing to resort to lies to advance his/their interests. That's really disappointing

Suzanne Murphy
Albany

Don't miss the boat

Editor:

The closing of the Emporium in the El Cerrito Plaza became very apparent to me on Friday, Jan. 5, the first day of the liquidation sale. As I joined in with the frenzy of the sale I couldn't help but feel troubled regarding the closing of this store. Indeed, it will affect my life in regards to convenience sake and I am sure the lives of many other folks as well. More importantly though, I am extremely concerned about what will happen to the plaza with the closing of this major anchor.

Clearly, it is time for the city officials of El Cerrito, the Redevelopment Agency and the Plaza Merchants Association to put all their efforts into marketing and promoting the revitalization of the plaza. I can't help but think there would be total support from the people of this community. I shutter to think of the devastating effect a distressed plaza would have on the real estate values and the overall financial state of El Cerrito.

The plaza is frequented by residents of El Cerrito, Albany, Kensington, Berkeley and surrounding areas; this is a large base of shoppers. So why can't we have a decent upscale shopping cente..? (An example being the Broadway Plaza in Walnut Creek, also an outdoor mall and I would hope that Mr. Bilak would have the opportunity to visit it.) There is no reason why I should have to drive to Emeryville to go to a fabric store or an Arts/crafts store or to Oakland to make a purchase at a Honey Baked Ham Co. or to Hilltop or Berkeley to go to a movie. I could go on and on. The point being that we do need more speciality shops here in the plaza. There currently are some wonderful stores such as Toy Symphony, Kit and Kaboodle, Foley and Bonny and The Junket just to name a few. With the addition of more upscale retailers/businesses in the plaza and some renovation to make the entire center more esthetically pleasing, I feel we could make the El Cerrito Plaza the greatest shopping center in West County.

The focus must now be on marketing the plaza and I would hope that all who are involved in the future and the decision making of this project will put forth every effort to embark on the mission of making the plaza a real presence for El Cerrito. The opportunity exists now to create something spectacular. Let's seize the opportu and make it work.

Myrna M
El Ce

Maximizing opportunities

Editor:

As someone who lives within walking distanc Del Norte BART, I wish to share the following thoughts regarding a Del Norte area traffic study was recently reported on by The Journal.

The Interstate 80 Expansion Traffic Impact St commissioned by the Metropolitan Transportatio Commission, was prepared by CCS Planning and Engineering. This report was more wide-ranging its title would suggest, additionally examining th impacts on auto traffic of pedestrian activity in Del Norte area.

The CCS study found 134 people crossing Hill between the Target store and the BART station in hour. That's a surprising number considering the common wisdom that BART patrons don't patroniz retail near BART.

It's also a surprising number given the inhospitableness of the walk from the station to the front door of Target — there is no crosswalk at Hil Street between the store and BART; people are cr precisely where the parking lot exit is located and to dodge exiting and entering cars and trucks; and pedestrians have to cross a large parking lot to get the store.

The CCS study concedes that this is a dangerou situation, but offers no clear solution to deal with problem. It equivocates as to whether a crosswalk appropriate. It also suggests constructing pedestri barriers and citing people for jaywalking.

As commercial development comes in elsewher Del Norte — I'm especially thinking of the stores planned for the west side of San Pablo Avenue — without adequate planning we can expect pedestri circulation problems to increase.

The study assumes that pedestrian needs are

See LETTERS, pa



A typical garage too full of "stuff" to protect the owner's car from the elements.

How often do you put your car in the garage?
Surveys across the nation show that most people do not, as their garage becomes the "catch-all" for everything they want to save.

This seems OK, until you find out that you could increase your car's trade-in value up to 10% if it is protected from the elements. Auto dealers know which cars have been well cared for when they inspect trade-ins. Paint and upholstery and haven't faded, and psychologically too if you take visible care of the car, they think you also take good physical care of it, changing oil regularly and other regular maintenance. These things add up to the dealer when he's calculating your car's resale value.

Increase Your Car's Valu

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Lets face it, cleaning out th rage may not be anyone's fa ite sport, but a simple calc tion; that five years from no your car is worth an estima $6,000 at trade-in time, and have maintained it's value b added 10%... that's wh $6,600....and who can afford throw away $600?

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The Skier's Corner

Don't leave home without. . . .. by Charlie C

This winter, skiers and snowboarders preparing for a day or week of snow fun will have more enjoyable vacations by packing correctly, according to Ski Industries America (SIA). All too often, winter vacationers wait until the last minute, thoughtlessly cram a bag full of clothes, and rush off to the slopes. inevitably, essential items are left behind.

Try creating a packing list well before your trip. Here are some of the most common items skiers and snowboarders should not leave home without:

• Garments that layer and protect the body, especially the extremities, against cold, wind, and precipitation. When the fabric next to your skin gets wet, you'll more likely feel a chill when your activity decreases, for instance, on the chair lift ride. Pack an undergarment of polypropylene or some other synthetic fiber that wicks away moisture from skin; a light shirt or turtleneck should com then a sweater of wool or fleece for insulati warmth; and an outer layer jacket and pa are wind and water resistant that ideally "bre allowing perspiration and excess heat to e through the fabric.

• Pack several turtlenecks and a neck g protect you on snowy, windy days.

• One lightweight and one heavy parka al changing weather. Most skiers and riders kn mountain weather is a mixed bag of condi one-piece, insulated suit is also good to ind very cold, inclement weather.

• A thin pair of gloves of wool, fleece, or s material should be worn under heavier gl especially cold days.

• One pair of sunglass a pair of goggles help your eyes. Sunglasses perfectly on warm, sunn while goggles help keep warm on snowy cold days

• Sunglass retainer crucial to avoid losing gl

• A variety of headg includes a headband, k fleece hat, and face m keep you warm.

• Sunblock for sun expo

• Bathing suit for apres in the lodge or hotel spa

• Hand and foot warmer

• Extra batteries f accessories: goggle electric socks, personal cellular phones, etc.

• A pair of comfortab after-ski boots to slip o feet after a day on the sl



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Viewpoint

Dr. King's forgotten speech

By Paul Rockwell

Twenty-nine years ago, Dr. Martin Luther King Jr. delivered a speech that changed my life. I was a student at Union Theological seminary in New York City in 1967, during the peak of the Vietnam war. Almost by accident a friend invited me across the street to hear Dr. King deliver a comprehensive anti-war address at Riverside Church.

It was not the drama, the excitement of the occasion, nor King's mellifluous voice passing over the hushed sanctuary as he described the holocaust of Indochina. It was how even the way history later vindicated King's teachings on war — everything he predicted came to pass — that makes his 1967 address so memorable to me. It is the vitality of his teachings for our own lives, especially the immediate relevance to bloated military budgets, that compels me to recall and reread the peacemaker's masterpiece once again.

The economic and moral crisis we are all facing today — the rise of violent crime, spread of drugs, the growing poverty of the working poor, the suffocation of millions of decent lives in the ghettoes of our cities — all date back to that fateful turn when American leaders, pressured by big corporations, chose war over peace, empire over civil rights and social progress.

Dr. King saw our crisis coming. "A few years ago," he began from his well-lit pulpit, speaking in reference to the 1964 Civil Rights Bill, the new anti-poverty programs, when America was moving forward — "A few years ago, there was a shining moment in our struggle. It seemed as if there was a real promise of hope for the poor, both black and white, through the poverty program. There were experiments, hopes, new beginnings. Then came the buildup in Vietnam, and I watched the programs broken.. I was compelled to see the war as the enemy of the poor."

As Dr. King analyzed the hope-wrecking nature of war, I put down my pen, stopped taking notes, and listened with my heart as he described, not only the devestation abroad, the injuries and scarred lives of the working class youth returning home, but the spiritual costs of imperialism — the mendacity of our leaders, the disillusionment of Youth. "A nation," he said, "that continues year after year to spend more money on military defense than on programs of social uplift is approaching spiritual death."

King reminded his listeners that U.S. lawlessness abroad breeds violence within the United States as well. "As I have walked among the desperate, rejected, angry men, I have told them that Molotov cocktails and rifles would not solve their problems. But they ask — and rightly so — what about Vietnam? Wasn't our own nation using massive doses of violence to solve its problems? Their questions hit home, and I knew that I could never again raise my voice against the violence of the oppressed in the ghettos without having first spoken clearly against the greatest purveyor of violence in the world today."

> **'A nation that continues year after year to spend more money on military defense than on programs of social uplift is approaching spiritual death.'**
>
> —DR. MARTIN LUTHER KING, JR.

King's speech included severe criticisms of the draft and the imbalance in military recruitment. American interventions are administered and organized at the expense of the poor, especially at the expense of people of color. In the Korean and Vietnam wars, African Americans and latinos were drafted way out of proportion to their civilian numbers. Primarily white middle-class college students got a preferential program "college deferment." Speaking of people of color, King said "the war was sending their sons and their brothers and husbands to fight and die in extraordinarily high proportions relative to the rest of the population." In the face of gross inequities, King was color-caring, not "color blind".

Costs of militarism today

The war is passed, the cold war is over. But King's teachings about the moral and social costs of militarism are as relevant today as they were 30 years ago. After all, there still is no Marshall Plan for our cities, no jobs program for our youth, yearning for hope and direction. American leaders still refuse to turn swords into ploughshares, to heed the teachings of King.

The $243 billion defense appropriations recently passed by House and Senate is a mockery of economic justice. American cities are in decay, but Americans are paying more for defense than all potential adversaries and neutral parties combined.

The Reagan administration in the 80s tripled the U.S. budget deficit through military profligacy. Worldwatch Institute notes, year after year, that the U.S. is the largest arms producer, the biggest merchant of death, in the world. Subsidized by American taxpayers, American corporations — General Dynamics, McDonnel Douglas, Boeing, General Electric, Lockheed, Hughes Aircraft, to name a few — sell weapons of mass destruction to over 40 countries throughtout the world. And when foreign governments (like Egypt) default on military loans, U.S. taxpayers cover the gambling losses of the arms manufacturers and the banks. Dr. King once described the sale of weaponry on a world scale as one of the great social crimes of the modern age.

I left Riverside Church inspired and drenched from the intensity of the event. The following day Dr.King's address caused an outcry, a backlash in the media.

Time, in a typical example, called it "demososic slander, a script for radio Hanoi." The Riverside address was recorded and filmed for posterity, but it is rarely quoted or mentioned in today's "Post civil-rights" media. Nevertheless, I can still hear King reciting the words of James Russell Lowell:

Though the cause of evil prosper
Yet 'tis truth alone is strong.

Paul Rockwell, formerly assistant professor of philosophy at Midwestern University, is a librarian in Albany and a writer who lives in Oakland.

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Multimedia Notes

BILL MANN

Humor in Uniform: A reader found this funny little nautical tale on the Internet and passed it along. This is supposedly an actual radio conversation awhile back that was released by the Chief of Naval Operations (although, after you read it, you may also be skeptical about why a CNO would release something like this):

Station 1: Please divert your course to the north to avoid a collision.

Station 2: Recommend you divert YOUR course 15 degrees to south to avoid collision.

Station 1: This is the Captain of a U.S. Navy Ship. I say again, divert your course.

Station 2: No, I say again, divert YOUR course.

Station 1: THIS IS THE AIRCRAFT CARRIER ENTERPRISE. WE ARE A LARGE WARSHIP OF THE U.S. NAVY. DIVERT YOUR COURSE NOW!

Station 2: This is the Puget Sound lighthouse. It's your call.

More Male Stereotypes: Another new show well worth your viewing time this week was the debut at 10 p.m. of a new HBO documentary, "The Celluloid Closet." Narrated by Lily Tomlin and written by Armistead Maupin, the film traces Hollywood's stereotyping of gays and lesbians this century. And even though many may think of today's film industry as being supportive of gays and lesbians, overall, it's had a disgraceful record.

One of the earliest gay film stereotypes was "the sissy," which one gay film historian explains, "was a thin white male with a pencil-thin mustache," an object of comic derision. (An analogy to the demeaning movie roles Stepin Fetchit played is drawn here). Next, during the puritanical era of the Hays Office, gay and lesbian characters became all but invisible. This evolved into another unfortunate stereotype, that of the gay or lesbian as a villain who was killed in the end, or else is a troubled, suicidal psychopath.

Oakland's Tom Hanks insightfully puts his Oscar-winning performance as a gay man in *Philadelphia* in perspective. Although openly gay characters are now widely accepted in Hollywood, he concedes, they've also been largely sanitized so they can be marketed.

A sly grin crosses Hanks's face as he describes a hypothetical situation in which a typical suburban couple visit the local "duodeca-plex," in Hanks' words.

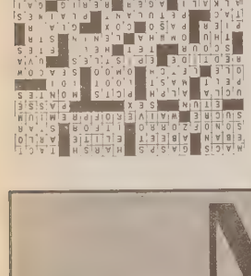
Hanks describes the couple trying to decide what they'll see as they scan a large marquee: The guy says, "Honey, do we want to see the virus movie, the spaceship movie, the movie about the gay lawyer with AIDS, the jungle movie, or the car movie?" There's a pause while she thinks it over. "The lawyer movie? OK."

For years, the movie business has trivilialized gays and lesbians, Hanks implies, and it's still doing it.

"The Celluloid Closet" has an impressive array of archival footage and points out numerous scenes of significance to gays and lesbians most of us straights probably hardly noticed. One of the funnier moments comes when gay novelist/screenwriter Gore Vidal (I've just finished reading his bitchy but entertaining memoirs) talks, as he does in the book, about his *Ben-Hur* script having a strong gay subtext when dealing with the relationship of Charlton Heston's title character and Steven Boyd's Messala, the centurion who had the famous chariot race against Heston.

Boyd was in on the gay-lover thing, says Vidal, and played along, but Heston wasn't, and literally played it straight. To illustrate the point, a scene from *Ben-Hur* is shown. The two Romans embrace after a long separation and chat. Boyd makes with the elevator eyes on Heston's body, and there's little doubt what's really going on here. Predictably, the NRA spokesperson doesn't have a clue, making this a very funny scene when seen in this context. It's the kind of delicious fun we straights don't always have at the movies. But, of course, it's also come at a cost to closeted lesbians and gays.

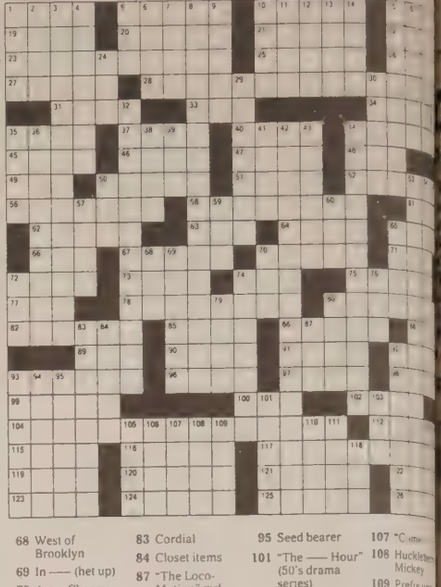
Questions or comments? Write Bill Mann c/o HIlls Newspapers, 5707 Redwod Road, Oakland 94619. E-mail Mann at newsmann@nbn.com



New York Times Magazine Puzzle

VANISHING ACTS

BY ROBERT H. WOLFE / EDITED BY WILL SHORTZ



ACROSS

1 Apples, informally
5 Short intakes
10 Stringent
15 Diplomacy
19 Noted Mideast diplomat
20 Red as ——
21 Silk-stockings
22 First name in folk
23 1947 adventure sequel
25 "I Can Get —— You Wholesale"
26 Part of a knight's insignia
27 First president of Bolivia
28 AT A
31 Vingt-——
33 Masters subject
34 Like bell-bottoms
35 Five-time Rose Bowl winner
37 Coleridge's "sacred river"
40 Poll amts
44 Actor Markham et al.
45 Leather-to-be
46 It may be rigged
47 Boodle
48 First name in despotism
49 "—— Slew-Foot" (1961 country hit)
50 Licentious one
51 Melville novel
52 Endangered swimmer
56 Recurring marine phenomenon
58 I and II Timothy, e.g.
61 A.C.C. school
62 Use an S.O.S
63 Holiday abroad
64 Port intro
65 Juillet times
66 Calendar abbr
67 Marlon Brando's birthplace
70 Lloyd George contemporary
71 Orch. group
72 Loading site
73 Opening between montanas
74 Actress Courteney
75 Egg white
77 Part of XXX
78 Peevish
80 Des ——
82 Base
85 Opposite of a wrinkle remover?
86 Fix, as the sails
88 Moo goo —— pan
89 "Glass Bell" writer
90 Whaler's direction
91 Noted paperback publisher
92 It builds int.
93 Broadcast preparation
96 To be, in old New Orleans
97 Hogshead
98 Flyspeck
99 Beethoven dedicatee
100 Slimeball
102 Ending with road
104 AFORE-THOUGHT
112 Late Ford
115 "Pogo" character Wiley ——
116 "L.A. Law" lawyer
117 Most gracious
119 Part of C C U
120 Gin drink
121 "You're —— talk!"
122 Suffix with Dixie
123 Children's author Howard
124 Lucy's colorer
125 Plus
126 "—— silly question

DOWN

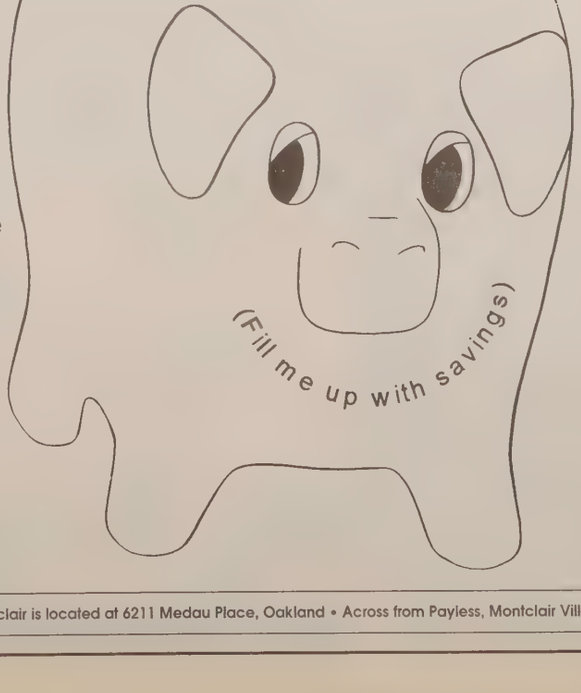
1 Grunt's chow
2 Arab name part
3 OUT TIME
4 Show contempt for
5 Ref. book
6 "Take ——" ("Congrats!")
7 Evening at La Scala
8 IT'S THAT COUNTS
9 Franklin, for one
10 Murder mystery suspect
11 Start of some cloud names
12 Jazz phrase
13 Hold back
14 Goethe title
15 Island south of Wilson's Promontory
16 Stephen Dedalus, in a Joyce title
17 Parsing subject
18 Mel and family
21 Coup de —— (gunshot). Fr
29 Hero's tale
30 Work of Horace
32 BRAND
35 Vote —— down (decide by ballot)
36 Not earthbound
38 After 11 P M
39 Con Ed watchdog
41 Nav officers
42 AND A FOR A
43 Hot
44 CUFF
50 Brooklyn sch.
53 FOUR OF THE EARTH
54 Get hysterical
55 Isn't now
57 Get the show on the road
59 Hailstone size
60 Michael Costa oratorio
65 Morales of "La Bamba"
68 West of Brooklyn
69 In —— (het up)
70 Actor Chaney
72 Grp. for Mr. Novak
74 Actress Barbara
76 Don't keep up
79 Rule for Gielgud
80 Cons' cons
81 Locus
83 Cordial
84 Closet items
87 "The Loco-Motion" girl
92 Whence the line "Let freedom ring!"
93 Service component
94 It's named for the Duke of York
95 Seed bearer
101 "The —— Hour" (50's drama series)
103 Start of some Israeli place names
105 Make liquid, in a way
106 First name in courtroom drama
107 "C'mon—"
108 Huckleberry Mickey
109 Prefix with phone
110 Signals
111 Collectible illustrator
113 Author Da
114 Singer Ja
118 Dram of in Britain

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East Bay Events

ecial benefit concert by YPSO

The Young People's Symphony Orchestra begins its 60th season *eine kleine Nachtmusik* on Feb. 3 at 7 p.m. at the Berkeley City h, 2315 Durant Ave. Following the chamber music, the audience l be invited to enjoy coffee and Viennese pastries created by the keley City Club chef.

The young musicians will dress in period costumes to perform ks of Mozart, Haydn, Brahms and Vivaldi. They will be led by ic director Davod Ramadanoff.

eservations may be made by calling 849-9776. Admission is $35 adults, $15 for children.

e shows works at Lakeview Club



ve: Blue Lightning II; below: Moonlight Stroll

re than 40 works ocal artist Leigh r Rice are on dis- at the Lakeview Kaiser Center, 300 lide Drive, Oak- through Feb. 29. xhibit includes oil watercolor paint- stained glass pan- nd recent photo- s.

ce's work has sold alleries worldwide. ial solo exhibits in- e the National ubon Society, CEF, Wildlife of the d in Carmel, eau's in Paris, the ese Consulate in Francisco and mishi in Japan. In ion to her work ap- ng on national tele- n and in many publications, Rice's "California Quail" was sted for a United States postage stamp.

e studied with a Japanese brush painting master and a French ssion painter at San Francisco's De Young Museum. She ly expanded into photography.

ttered reception for the artists will be held Wednesday, Feb. m 5:30 to 7:30 p.m. at the Lakeview Club. For more informa- ll 524-4300.



nding the elements

oth, a music and dance group that draws on music both t and modern, classical and jazz, and blends African, Celtic, , Hebrew and Native American elements, invites audiences ore themselves in movement on Sunday, Feb. 4 at Ashkenaz, San Pablo Ave., Berkeley.

mission is $5.

student plays at Annex

e Berkeley Store Gallery presents Independent Theatre s, an evening of one-act plays directed by Berkeley High l seniors. Featured are *The Midnight Caller* by Horton Foote, ed by Kevin Crook; *Calm Down, Mother,* by Megan Terry, ed by Megan Ryan; and *Foreplay* by David Ives, directed by n Meyer.

formances are Feb. 8, 9 and 10 at 8 p.m. at the Berkeley Store y Annex, 2295 Shattuck (at Bancroft). Tickets are $6 general dents/seniors. For information and reservations call Darien at 524-3550 or Dominic Mah at 524-7047.

ependent Theatre Projects developed out of Advanced The- ojects, a longstanding Berkeley High program which in its us form allowed qualified seniors to direct one-act plays. chool year, however, the program was reconfigured for lack s. The three students slated to direct the plays decided to their project off-campus to the Berkeley Store Gallery where, in cooperation with Emerald Rain Productions (a

Events continue next page



Symphony fundraiser Sunday

Los Angeles Times wine writer Dan Berger will host "With Love From the Berkeley Symphony," the organization's ninth annual wine and food tasting, on Sunday, Feb. 4 from 2 to 5 p.m. at Berkeley Marina Marriott. The Valentine-themed event will feature more than 40 Bay Area restaurants and wineries and live chamber music. Admission is $35 in advance and $40 at the door. For information call 841-2800. Left: BSO board chair Jeff Leiter and board president Ruth Dorman.

Masquers : This family's not for everyone

By Phyllis Lyon

Attention play-shoppers who break out in uncontrollable hoots at the sight of an 80-year-old woman stuffed into an iron-clad bustier and silky bloomers! The Masquers have got a doozie of a comedy for you.

The Point Richmond company opened their 1996 season with *Social Security*, a problem farce by Andrew Bergman, scheduled to play weekends through March 2.

The problem: Putting Our Mother in A Home.

Hoity-toi art dealers Barbara and David bicker, bicker, bicker in their upscale New York apartment trying to solve the problem by throwing money at it _ anything but have Mother Sophie live with them. The picky old person has been safely stored with Barbara's snarling sister Trudy and her cheating accountant husband, Martin, in far-off suburban Mineola.

After an evening of quartet sniping, Trudy and Martin in an act of vengeance dump the old lady on Barbara and David while they shuffle off to Buffalo to check up on their sex-crazed daughter.

Turns out *Social Security* has been selling us a bill of goods up to the actual entrance of old Sophie on the scene. The carping siblings are all wet. Especially as played by Masquers on- and offstage mainstay Rhoda Plymack, Sophie Greengrass is a cool senior citizen with all her wit and sensibility intact playing the game of Bug the Children.



Linda Paplow and Jay Clifton in Social Security

Plymack, brave beyond the call of duty center stage in the bustier, makes Sophie the most likable, arguably the *only* likable, character in a family of whiners and screamers. So, fantastic as it may be, there's finally something to cheer about when a Sophie in Love throws away her walker, dumps the children, takes an apartment at the Carlyle and is off to Cap d'Antibe.

Directed by Suzan Lorraine, Masquer actors play members of the dysfunctional family at a level of high hysteria, as the playwright apparently intended. Laura Martin, dressed to the glittering nines by costumer Linda Woody-Wood, plays a shrill, frenzied Barbara; and Bruce Cronander, her caustic husband.

Linda Paplow seems too life-like for humor as the dowdy, put-upon Trudy, who winds up pitifully alone in Mineola when her dull-witted husband, played by Jay Clifton, takes up with another woman. And Robert Love is sweetly senile as the 100-year-old Famous Artist who takes Sophie away from all this.

At its heart, *Social Security*, no doubt, means to take satirical and well-deserved jabs at misguided middle-aged offspring, Jewish mothers, the vacuity of art in America and sundry other per-

See MASQUERS, page 14

Theater salon catching on

When the Speakeasy Theatre Company opened its doors this season, the fledgling Berkeley theatre cooperative had modest plans for a continuing fundraiser/party. Now in its third incarnation, the fundraiser — dubbed the "Speakeasy Salon"-is beginning to take the shape that its organizers had first envisioned: a showcase for solo performers and a place where artists of all kinds can meet.

"We sensed a need for a new solo performance venue in Berkeley," says Giovanni Rodriguez, STC's producing director. "We also sensed a need for a place where East Bay artists — and their patrons — can meet, network, and share a glass of wine."

STC is devoting part of its first season to creating such a place, says Rodriguez. The theater company's first production, a benefit

See SALON, page 14



Richard III gets almost current

By Renata Polt

Shakespeare purists probably won't enjoy *Richard III,* starring Ian McKellen (but then, Shakespeare purists probably won't enjoy most other modern Shakespeare productions either).

However, that was not the sentiment of the sell-out crowd at a recent Sunday matinee in San Francisco — a sunny Sunday, too, when most self-respecting San Franciscans should be out bike riding or eating ice cream, not watching a movie about a power-crazed, crippled English king.

Richard III isn't one of Shakespeare's subtler dramas. His anti-hero Richard, unlike, say, Macbeth, has few shadings of character. In the very first scene, coolly remarking on his disfigurement (he's traditionally played with a hunchback and a crippled arm, at the least), he vows that "...since I cannot be a lover...I am determined to prove a villain." And prove a villain he does.

Aiming at the throne, Richard proceeds to arrange the murders of his brother Clarence, his brother King Edward's children, his sister-in-law's brother — that's just for starters. A slick, oily talker, he

See RICHARD III, page 14

McKellen leaves a character so totally evil as to inspire no sympathy.



Ian McKellen, Kate Steavenson-Payne, John Wood, Matthew Groom, Annette Bening, Nigel Hawthrone and Maggie Smith in 'Richard III.'

East Bay Events

Continued from page 13

Berkeley-based theater group which originated at BHS) and Bonnie Hughes, the Gallery's director, they hope to develop a performance space which will feature theater, music and visual art by local artists of all ages.



Classical piano at Maybeck

Matthew Edwards plays works by Beethoven (Opus 109), Copland, Ives ('Thoreau') and Julian White on Saturday at 8 p.m. and Sunday at 4 p.m. at Maybeck Recital Hall, 1537 Euclid Ave., Berkeley. Tickets are $20; make a reservation by calling 848-3228.

Evening of harp music

Award-winning harpist and composer Cynthia Valenzuela, from Mexico City, will present a program of original and traditional harp and song on Paraguayan and Celtic harps.

The music begins at 8 p.m. at New Pieces, 1597 Solano Ave., Berkeley. For tickets call 527-6779.

He's back!

Kidshows presents the marvelous and merry Gary Lapow singing about diddy-bop dinosaurs, dancing sardines and other fun phenomena Sunday at Julia Morgan Theatre in Berkeley. The 11 a.m. show benefits Heart's Leap Preschool; the 12:15 show is for El Cerrito Preschool and Daycare Cooperative.



Lapow, seen nationally on the Disney Channel's "Kaleidoscope Concert," has recorded original cassettes for kids such as *I Like Noodles, Sing a Silly Song and Supermarket Shuffle.* He has performed for thousands of school children through the California Arts Council and Young Audiences programs. Formerly guitarist for the Freedom Singers, the lead vocalist for the Red Star Singers, and accompanist for Malvina Reynolds, Lapow has been part of the progressive Bay Area music scene for years.

Tickets are $7 and may be ordered by calling 798-1300.

Soprano and guitarist in concert

Nanette McGuinness and Richard Flores, soprano and classical guitarist, will present a recital Feb. 3 at 8 p.m. at Trinity Chapel, 2320 Dana St., Berkeley.

McGuinnness, a resident of Oakland, has performed in the Czech Republic, Canada, France and Germany. She will return to the Czech Republic this spring to sing the role of Mimi in Puccini's *La Boheme.* She has sung with local opera companies, including the Berkeley and Pocket operas. She did graduate work in voice at Holy Names College and in musicology at UC Berkeley.

Flores, from Castro Valley, has a master's degree in guitar performance and had studied with Julian Bream, Manuel Barrueco and lutenist Paul O'dette.

For ticket information call 549-3864.

Basses and tenors needed

East Bay Singers begin their spring season Feb. 5 at Redwood Gardens, 2951 Derby St., Berkeley. Eugene Jones, founder of Berkeley Community Chorus and Orchestra, will lead the group.

Jones retired after 25 years from the BCCO to find he missed conducting. Last March, he and a small group came together to form the East Bay Singers.

This season the chorus will rehearse Puccini's *Messa di Gloria* and Fauré's Requiem, which will be performed in public in May.

All voices are welcome; tenors and basses are needed. No tuition is charged, but voluntary contributions to defray operating expenses are accepted. No auditions required.

Ceremonial art at Magnes Museum



Rimonim (ornaments for the Torah scroll) from Livorna, Italy (1837), are part of an exhibit of 60 pieces of Jewish ceremonial art and textiles since the mid-15th century on display through April at the Judah L. Magnes Museum, 2911 Russell St., Berkeley. Symbols include flowers, a coat, Ten Commandments, eternal light, hands of Chohanim, burning bush, menorahs, and plague.

Send event listings & photos to Berkeley Voice, 2936 Domingo, Berkeley 94705.

Richard III

Continued from page 13

woos the widow of the previous king, Henry, when Henry's corpse is barely cold. It was Henry that Richard killed (or had killed) to gain the throne for Edward.

Confused? McKellen, who plays Richard and also wrote the (with a little help from W. Shakespeare), makes it all pretty clear, even if you haven't taken the time to brush up your Shakespeare, as the old song suggests. The director is Richard Loncraine, whose credits include *Brimstone and Treacle.*

Set in the '30s, the movie makes the most of both the period's art and its reputation for decadence. The trappings of fascism are all around: uniforms, standards with red, white and black banners, even a torch-lit Nurnberg-style rally.

There are hints of drug-taking, and of course everybody smokes — in Richard's case, in a particularly sleazy, insinuating way. The buildings are either a stark art deco or lushly elegant. One scene is set at the fantastical Brighton Pavilion.

The setting isn't the film's only divergence from Shakespeare's original. McKellen has streamlined the cast of characters — several earls, dukes, and ghosts of murdered people are missing — and that's all to the good. The plays, especially the histories, seem overpopulated anyway.

The play opens with a tank crashing through a peaceful study, and hard-breathing men in gas masks shooting everyone in sight. Cut to a victory celebration, with a swing rendition of Marlowe's "The Passionate Shepherd to His Love" setting the joyous tone. Here Richard makes his first speech ("Now is the winter of our discontent..."), originally written as a soliloquy, concluding it in the toilet.

In another scene, Richard puts on a jazz record while he smokes and contemplates photos of one of his murdered victims.

The elegance and wit of the production — picture Robert Downey Jr. in Indian headdress, being stalked by a young a '30s-style cowboy out seduce you into overlook fact that the film's R barely human.

Playing him on a sin McKellen fails to explo little depths Shakespeare character, even guttin in which the villain deal conscience. This leaves ter so totally evil as to i sympathy. Hitler is not figure.

The cast features Bening, Robert Down Maggie Smith, John Wo Hawthorne, Adrian D host of other first-rate a

Salon

Continued from page 13

entitled "The First Ever Speakeasy Salon" (Oct. 14) featured celebrated solo performers Josh Kornbluth and Anne Galjour and others in a marathon theater-and-music party. The strong turnout for the benefit encouraged STC to produce similar events.

In January, STC began hosting the Speakeasy Salon on a monthly basis the second Saturday of each month.

"St. Valentine's at the Speakeasy: Tales of Love and Other Stories" on Feb. 10 will feature several leading Bay Area solo performers, including Grace Walcott in an excerpt from "Redressa: Cowgirl of the Open Plains," and Nancy Levine in an excerpt from "Leaving Scarsdale." Walcott's show premiered earlier this season at the Solo Mio festival and at Josie's Cabaret in San Francisco. Levine's show enjoyed a successful run at LaVal's Subterranean last season.

The Salon also hopes to attract visual artists. East Bay artist Milice sold several paintings at the January salon. With the help of cosponsor 510 Arts & Culture — an East Bay association — future salons will present the work of other East Bay painters, sculptors, and filmmakers.

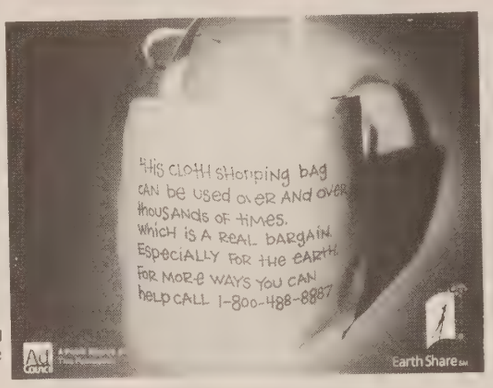
The idea of sponsoring social events for the purpose of building an arts community is not a new one, STC admits.

"San Francisco theaters have been doing this for years," says Rodriguez. "The Climate and other San Francisco theaters have found all sorts of interesting excuses to throw parties." cites the Climate's Anon monthly theme party become a fixture South-of-Market arts co

STC wants to do for t ley flatlands what theate Climate have do South-of-Market. For STC hopes to gain a fi loyal theater commun

Regardless of the however, the experimen been worth trying, says

"At the very least, some fun."



Masquers

Continued from page 13

ceived ills of society. Playgoers familiar with the mores of New York-Long Island Jewish families, and may even know or be one, will be highly amused. Left coasters and New Agers, who are out of that ethno-regional loop, may find all the bickering beyond funny-bone range.

On its face, the play works as a television sitcom. Think *Roseanne* or *Married With Children.* After 25 minutes of insults, putdowns, s sex and the increasi popular woman--craw -across-the-floor, ev body hugs and all's with the world.

If that is the kind of let you like, this Bud you.

But as Shakespeare said, *Social Sec* "though it may mak unskilful [sic] laugh not but make the judi grieve."



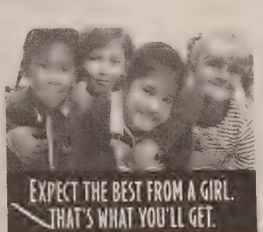
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nvironment

nued from page 3

, although not nearly as extensive.

ial projects

ecial projects are an indication of city government the extra mile for the environment. While the previous dealt within this series are all to some degree brought by state or federal mandate, special projects, which clude tree planting, creek restoration and environ-friendly business and political practices, are enacted of a city's own volition.

any's many special projects are too numerous to ion. According to Schemmerling, tiny Albany is "spear-g the environmental restoration movement in the East With projects planned for restoration of Codornices errito creeks, proposed wetland restorations on the y Waterfront, an adopt a tree program, city-sponsored cleanups and the authoring of a joint watershed goals ment between the four cities mentioned above, Albany oing busy on the environmental front.

e advantage Albany has, aside from a City Council four out of five councilmembers recieved Sierra Club dements, is its Community Development and Environ-al Resources Department.

hile larger cities such as Berkeley handle different ss with different agencies, in Albany they all fall under ne umbrella. According to Environmental Resources or Bill Ekern, this allows Albany to look at problems ically so that various projects can compliment one er.

Cerrito has also become more pro-active in recent In addition to a memorandum of understanding with y agreeing to work together on restoration of a portion rrito Creek, the city has taken the initiative in restoring aterways of its own, one at Poinsett Park, the other on lone Greenway at Portola Drive.

further sign of El Cerrito's commitment to bettering the onment is its own adopt a tree program. With half the al average of tree density, El Cerrito hopes to catch up nting 600-700 trees by June, 1996.

Berkeley, on the other hand, is having problems with tree planting in its already dense urban forest. An increasing shortage of resources, coupled with extensive sidewalk damage from existing trees, has caused the Parks and Waterfront Department to rethink its entire program. According to Senior Forestry Supervisor Jerry Cook, the new plan, which is in the final draft stages, will work better marriage of trees to the site on which they are planted to reduce recurring damage to sidewalks.

Creek restoration is nothing new in Berkeley, where a section of Strawberry Creek was restored in the 80's. Other restoration projects include restoration of Blackberry Creek through the Thousand Oaks School and the proposed restoration of Codornices Creek on the Berkeley-Albany border.

In terms of politics, Berkeley recently became a part of the International Council for Local Environmental Issues' Campaign for Climate Protection, designed to cut down on energy consumption, and has been targeted by California as a recycling market development zone.

One of the most significant special programs in Richmond is its growing urban forestry program. According to Manny Rosas, head of the Richmond Parks Department, in 1989 Richmond had a mere one third of the national average of tree density. Using a sophisticated computer inventory system and various federal grants, Richmond now plants around 500 trees per year and will hopefully reach the national average by the year 2000, said Rosas.

Richmond has also adopted a number of environmentfriendly business policies. In addition to a city policy which awards environmentally sensitive businesses a "green star" for consumer information purposes, the City Council has

also resolved to no longer accept spent nuclear fuel in its harbor, and plans to participate in the restoration of sections of Cerrito Creek.

According to Richmond Mayor Rosemary Corbin, "A healthy environment not only improves the quality of life—it provides for economic sustainability." In the future, environmental issues will undoubtedly continue to be a concern both for voters and for the elected officials who serve them.

West County a partner in waste prevention campaign

West Contra Costa County will be a partner in a groundbreaking regional waste prevention and buyrecycled campaign coming to the Bay Area this month.

The Shop Smart: Save Resources and Prevent Waste campaign is a unique public-private partnership bringing together 95 cities and counties, 300 supermarkets, the Steel Recycling Institute and state agencies. The campaign is designed to bring shoppers messages about the importance of waste prevention and how their personal choices can make a difference.

The Shop Smart campaign will focus on key waste prevention choices, such as:

- Closing the recycling loop by buying products in recycled packaging (such as steel, aluminum and glass) and looking for "Made With Recycling Content" on products and packaging;
- Bringing your own bag when you go shopping;
- Choosing concentrates and buying in bulk;
- Choosing reusable products;
- Choosing items with minimal packaging;
- Composting fruit, vegetable and plant trimmings.

Shoppers will have a chance to win grocery certificates in participating supermarkets. The prizes include a $500 grocery gift certificate as the grand prize in each county, along with 50 $100 regional grocery certificate prizes.

Shoppers will also find free educational booklets on buying recycled products, waste prevention and composting, as well as informational signs and an educational display unit in each supermarket.

Funding support for the campaign came from the California Integrated Waste Management Board through a partnership with the League of California Cities and the Local Government Commission, the California Department of Conservation and the Steel Recycling Institute.Call 1-800-953-4400 for more information .

Youth writing contest underway

The tenth annual creative writing contest for Fifth Grade students in Alameda and Contra Costa counties is now underway. Deadline for entering is April 1.

The contest is conducted through the schools, with three stories from each fifth grade classroom receiving awards of merit.

Grand prize winners receive $100 for First Place, $75 for Second, $50 for Third. A number of $10 prizes are awarded for Fourth Place.

The two-county competition is sponsored each year by the Berkeley Branch of the California Writers' Club to encourage creative writing skills among local students.

Rules call for stories on any subject to be the students' own work under 1,000 words in length. Student's name, teacher's name, and name and address of the school must be indicated on the first page.

Entries are accepted from teachers only, and not directly from students or parents. Teachers may enter three stories from each Fifth Grade classroom. Award certificates are presented to each of the three.

Submissions must be postmarked on or before April 1 and mailed to: Story Contest, 52 El Camino Real, Berkeley. CA 94705.

Dining and Entertainment



Out and About

By Frosene Phillips

Marketing themselves as a Japanese Bistro, Manga-Manga in Berkeley is indeed quaint and spirited. "Manga is the Japanese word for comics," owner Raja Ananda told me. His obvious delight in this comic theme is further extended to this four-month-old eatery in the way of comic books and posters.

With organizations forming that support and revel in this form, Ananda is drawing some of these clubs from the Berkeley campus. The emphasis here is Japanese comic books sprinkled with a few American standards.

Located at 2399 Shattuck Ave., Manga-Manga is open Monday through Saturday from 11 a.m. to 3 p.m. for lunch and Monday through Sunday from 5 to 9:30 p.m. for dinner. Sushi Chef Masa Yanagi comes to Manga-Manga from Hawaii and creates a sushi menu of 26 items. "The spider roll are very popular," Ananda shared. This soft shell crab specialty makes quite a statement in presentation and taste.

The regular menu features traditional Japanese fare and ranges in price from $2.95 to $12.95. Ananda currently operates two Yakety Yak cafes in San Francisco. While his time is divided, he is still entertaining innovative ideas for Manga-Manga. "I want to have one night a week when people can come here and dress up as their favorite character," he said. Since the restaurant is appealing to families as well as college students, this idea along with the affordable pricing should take off.

★ ★ ★

RESTAURANT BITES: *The Narsai Toast* benefitting the Berkeley Repertory Theatre and hosted by Narsai David will be held Friday, March 15. David has once again assembled a stellar group of chefs to prepare this year's meal. Held at the Claremont Resort & Spa, the featured chefs are: Traci Des Jardins of Rubicon; Gerald Hirigoyen of Fringale; Karl T. Peters of the Claremont Resort & Spa; Wolfgang Puck of Postrio, Spago, Chinois on Main and Granita; Michael Wild and Joe Nouhan of Bay Wolf. For tickets and information, call (510) 204-8919.

★ ★ ★

WEEKEND SCENE: Dr. Loco's Rockin' Jalapeno Band at **Kimball's East**...Ritmo y Armonia Friday and Cheo Concepcion Saturday at **Kimball's Carnival**... Matthew Edwards Saturday and Sunday at the **Maybeck Recital Hall**...Live music in the Terrace Lounge at the **Claremont Hotel**... Jim Brown at **Scott's**...Ken Kanikapila and Friends at the **Temple Bar**... Vince Wallace and the Howard Barkan Duo Friday at **Daniel's in Albany**...Louisiana/Cajun/Zydeco music Friday at the **Elks Lodge Alameda**...Nob Hill Sounds Friday at the **Oakland Veterans Memorial Building** and Sunday at the **Piedmont Veterans Memorial Building**.

Gene Harris Quartet at **Yoshi's Nitespot**...Brenda Boykin Wednesday, Buddy Conner Thursday, Denise Perrier Friday with the Eddie Pasternak, Roger Glenn Duo at **Gertrude Stein**...Built For Comfort Saturday at the **Pacific Coast Brewing Co.**...Live music Thursday at **Coffee Head**...The G.T.S. Band at **Brennan's**...John Turk at the **Ramada Inn**...Dana Hubbard & the Delta Twisters Friday and Home Cookin' with Brenda Boykin Saturday at the **Baltic**...Latin dance party Friday and Ballroom dance party Saturday at the **ACB Ballroom**...George & the Wonders Friday and Jungle Biskit Saturday at the **Paradise Bar & Grill**.

★ ★ ★

COMEDY SCENE: Kevin Hughes **Tommy T's** San Ramon..."Comedy By the Bay" Wednesday at **Geoffrey's Inner Circle**...**SAN FRANCISCO:** Sue Murphy at the **Punch Line**...Greg Proops and Deb & Mike at **Cobb's Comedy Club**.

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I've Grown Accustomed To Her Face: This is the column I've always dreaded writing. It's my sad duty to announce that my beloved cat, Eliza Doolittle, passed away last Friday.

She had been very sick for some time, and for the last week or so the vet and I had been going 'round and 'round wondering whether it was time to put her to sleep.

Thankfully, I didn't have to make that decision. When I got home from work Friday night I found her lying dead on my bedroom floor. Apparently, she had a heart attack and died quickly.

Thus ends a love affair that lasted 16 years, eight months and four days. It was the deepest, most profound love of my life, as well as the longest lasting. We'd look in each other's eyes, and I knew she knew what I was thinking, and she knew I knew what she was thinking, and I knew she knew, and she knew I knew, and so on and so on.

I will never have that kind of intimacy with any other person or thing.

• • •

It seems only yesterday that my doorbell rang, and I found four little kids from the grammar school across the street clutching a gray tabby kitten so tiny you could easily hold her in the palm of your hand.

Somebody had dumped her on their playground, and they'd fed her out of their box lunches for a couple of days until a teacher finally made them go around the neighborhood and see if they could get anyone to adopt her. Mine was the first door they knocked on.

"Mister, did you lose this kitty?" they asked.

"No, but I'll take it," I said.

The next day, she threw up on my Persian rug, which made her officially mine.

I named her Eliza Doolittle, because the first thing she said was "Aaowwwww!"

And I loved her. Oh, how I loved her. I tried my best to make her happy. I told myself, "Martin, you can't make your life perfect, but you *can* make one little corner of it perfect, and that's Eliza's life."

But what I gave her was nothing compared to what she gave me. She was my faithful companion, in good times and bad. She saw me through both the rise and fall of my career at the Tribune. Must of all, she taught me the simple joy of loving and being loved.

I may have had it over her intellectually; but morally, she was my superior in every way.

• • •

I could go on and on. I could tell you how cute she was when she ate her dry food, deftly flipping each piece of kibble with her paw out of the bowl, one by one, so she could munch it on the floor at her leisure.

Or I could tell you how she'd snuggle up with me at night, her little head lying on the crook of my elbow as a pillow.

Or how she'd come running every time she heard the theme music from "The MacNeil/Lehrer News Hour" because she knew that meant I was home.

Or how she once got rid of a girlfriend of mine she didn't like by walking right over and throwing up on the woman's shoes — first the left foot, then the right.

Or how stoically she bore all the pills and injections and trips to the vet during her final years, as if she knew that in my own clumsy way, I was trying to help.

But my heart is too full to write any more. So let the late poet, Ogden Nash, speak for me.

The funny thing is that Nash didn't really like cats. (He once wrote, "The problem with a kitten is that/It eventually becomes a cat.") But he wrote a poem about his dog that pretty much says what I'm feeling:

FOR A GOOD DOG

My little dog ten years ago
Was arrogant and spry,
Her backbone was a bended bow
For arrows in her eye.
Her step was proud, her bark was loud,
Her nose was in the sky,
But she was ten years younger then,
And so, by God, was I.

Small birds on stilts along the beach
Rose up with piping cry,
And as they flashed beyond her reach
I thought to see her fly.
If natural law refused her wings,
That law she would defy,
For she could do unheard of things,
And so, by God, could I.

Ten years ago she split the air
To seize what she could spy;
Tonight she bumps against a chair,
Betrayed by milky eye.
She seems to pant, Time up! Time up!
My little dog must die,
And lie in dust with Hector's pup;
So, presently, must I.

I buried her in the back yard under her favorite tree, wrapped in her favorite rug — an ugly little thing that I would have thrown away years ago if she hadn't loved it so much.

A few friends came over for the funeral, and one of them had the brilliant idea to bring a catnip plant, which we planted on top of her grave so the other cats in the neighborhood can have a ball — Eliza's treat.

Goodbye, my darling kitty. I miss you so much already.

Martin Snapp's column appears every Thursday in The Journal. Phone Martin at 273-9543; write him c/o Hills Newspapers, 5707 Redwood Rd., Oakland 94619; or e-mail him at Snapp@BMUG.org or CATMAN 666@AOL.com.

In lieu of flowers, donations are requested to your favorite animal welfare organization.

School

Continued from front page

to be a recurring theme throughout the one and a half hour meeting, with Kirsch repeatedly noting areas where the design is intended to minimize the impact on the surrounding residential streets.

Toward that end, Kirsch said the parking lot on Spokane Avenue was intended to minimize traffic on the street populated with single family homes, as oppossed to the student drop-off area on Brighton Avenue across from a large apartment building.

"The parking lot provides a set-back from the single family housing. We were concerned about having a good relation with the surrounding neighborhood," Kirsch said.

He also noted the peaked-roof design of classrooms as an effort to blend in.

"The roof structure will be easier to maintain and will replicate the single family dwellings and give a scale that might complement the neighborhood... and make sure we don't create something objectionable to the neighbors," he said.

In response to a question from the audience about the ability of Spokane Avenue to handle increased traffic demands, Kirsch said "that's a city street. It's really not part of our jurisdiction."

He also noted that the district is undertaking a traffic study as part of the district's mandate under the California Environmental Quality Act to disclose all environmental impact resulting from the school's construction and offer mitigations to offset negative impacts.

Unlike other building developments, the school district does not have to follow city zoning laws or its General Plan.

"The parking lot is pretty low-volume (with 40 spaces). Where I think there will be a bigger issue ison Brighton Avenue (at the school's enterance).

"Schools have a unique, but shorter, impact on surrounding neighborhoods. Kids don't walk to school anymore, so we really have a unique problem," Kirsch said.

The question of jurisidiction, however, raised questions from one audience member who responded that "the city has a very different view that it (traffic impacts) is your responsibility and some of the neighborhood is getting very concerned about this."

With only a preliminary school design, architects and the school's site committee have yet to detail classroom, library and other room desig... standing is the use of playground and cou...

Over the next three months, Kirsch sai... on building scope, budget and schematic ... be refined before a formal go-ahead on ... design phase, which would begin the techni... of matching design to physical reality bef... ting plans to the state for approval.

Questions still unanswered are where in... the board will vote to approve the design, an... will fit with the process of coming up with ... wide master plan allocating bond funds for ...

Another burning question for many is ... school might be ready to open. Kirsch said ... initial estimate of September, 1997 does ... likely.

"September, 1997 is not possible, I do... We've had several set backs since we first s... That would be very optimistic," he said.

In terms of money, the school's $11.2 m... tag includes $9.25 million for construct... $1.95 million for "soft-costs," which inc... tects', consultants' and miscellaneous cost... with the project.

Givens

Continued from front page

years in something they really enjoy," said Givens.

Givens was already chief when Gary Pokorny was hired as city manager in 1988. Givens had, in fact, served as interim city manager for about seven months while the permanent position was vacant.

"That speaks to the (then) council's respect for him," said Pokorny. "I had the same sense of respect for him and for his leadership of that department when I came.

"Being the chief of police in this day and age is a challenging and sometimes difficult job; Dan has done an outstanding job for El Cerrito."

In El Cerrito, department heads are given a great deal of freedom, within certain bounds of accountability.

"I expect strong department heads to do their jobs and to know their jobs ... within the policies that have been set by the city council," Pokorny said. "I expect them to be good leaders in the department, to make good decisions, to have good relationships with the community."

Givens, he said, has been successful in all those areas.

More than that, he added, "we've gone through difficult times, budget-wise. Dan and his staff have come up with some creative ways to get as many officers out on the street as possible, to get maximum police protection for the community for the dollars we can provide."

He noted that there is a "substantially more efficient dispatch and records operation in place than when Givens came on (a system run in cooperation with San Pablo, Richmond and Kensington)"; he credits that in part to the leadership provided by Givens.

"Change is always difficult for organizations and for individuals," he said. "Dan's been able to lead the police department in El Cerrito in very positive and constructive ways."

In another specific example of that positive leadership, Pokorny said he had "the greatest admiration" for Givens' ability "to handle difficult and at times sensitive personnel decisions."

In addition, he said, Givens has provided "very valuable leadership in West County" over the last five-plus years, a time of transition in police administration for the cities of Richmond, San Pablo and Hercules.

Givens recently served as chair of the county's police chiefs' organization.

"He's been a terrific police chief," summarized Pokorny, who must choose his successor.

Mayor Cathie Kosel, too, had nothing but good to say about the exiting police chief.

"He's not your typical macho cop; he b... to a department where lots of internal ... going on," she said, referring to racial str... those problems.

"He quietly put things back together."

Kosel went on to say that Givens is "a... who is looking for accolades at all, but h... deserve them at the end of his tenure."

Plans aren't quite set for Givens' upcom... ment," and he admits to feeling a bit ... about the unknown future. With 31 years ... government behind him, though, he's ... something new.

He may do some consulting and teachi... rider" and "will probably do the obligatory ... He also has "a couple of plans" in the fire ... sector.

Givens and his wife, Kelly, have been ... over 31 years. Kelly Givens is an accou... property management firm in the Walnut ... The couple has two children and three gr... Daughter Kelly Anne has twin boys wh... this month, Timothy and David. The bro... baby sister, Alexandria. Son Christopher ... school English.

Gans

Continued from front page

should be done as they ought to be done. She always held up the standard. It served a very useful purpose in reminding people of what ought to be done."

Lucille Granucci agrees.

"When they made her, they broke the mold," said Granucci, a director of the senior center at St. John the Baptist Catholic Church.

Granucci became director upon Gans' retirement from that position in 1984.

"Speaking on behalf of the St. John's Senior Center, we have lost an incomparable mentor and friend," she said, adding that "many of us have had the privilege of knowing her since 1973, when we started our training as volunteers."

The center opened Nov. 12, 1974. It was Gans who "singlehandedly" opened the senior centers at St. John's and Christ Lutheran in El Cerrito, ans St. James in Richmond Annex, she said.

Granucci quoted from a letter written by then council member Gregory Cook in 1976. The three centers, he said, "were established with the direct supervision of Mrs. Nancy Gans. Through her support, encouragement and direct involvement, a program of total community involvement in assessing and serving the needs of the El Cerrito area's older adults has been achieved.

"She exemplifies most completely the well-trained and concerned professional who is able to administer and direct programs that meet the needs of our communities," the letter continued.

"She's done so many things, I can't begin to mention them all," said Granucci. "She's so unique; she was a very self-effacing person, always concerned with the big picture, with causes, concerns, political issues. She was always thinking of the common good.

"To paraphrase a saying, "She could not stop for death, so death kindly stopped for her."

Gans was born in a small town in Oklahoma. Her parents, Alda and Lyman Stoddard, were in the newspaper business, publishing and editing. They moved to California in 1912 and eventually founded the Walnut Kernel, a local newspaper in the Walnut Creek area. Lyman Stoddard also spent some time reporting for the San Francisco Chronicle, said John Stoddard.

Gans graduated from UC Berkeley and earned a Masters in Social Work, as well as a teaching credential. She married Abraham Isaiah Gans and moved to El Cerrito after World War II.

"She's been in the same house ever since," said her son, David Gans. "My father died in 1952 when I was 16. My mother never remarried and lived alone in her home for almost 40 years."

David Gans recalls a long list of contributions Gans made to the community, from membership in the Castro, Portola and E.C.H.S. PTAs to "starting the El Cerrito Recycling Center" and serving as "one of the founding organizers of Earth Day."

In addition, he said, Gans was instrumental in obtaining Dial-a-Ride paratransit van services for the city's seniors, and many years ago, ran a nursery school for autistic children.

Gans worked professionally as a psychiatric social worker for many years and did some individual psychotherapy for a time. Later, she taught in the Richmond Unified School District's adult school program, "teaching seniors how to cope with their lives," said Stoddard.

Art Schroeder met Abraham and Nancy Gans about 45 years ago. Schroeder counts Gans as the founder of El Cerrito's Committee on Aging; he served as chair on the committee with her when it started 23 years ago. Schroeder also remembers her as a wonderful baker (who contributed her creations to many a meeting), an admirer of native plants and a lover of gardens, a monitor of the city council, an active member of the El Cerrito Historical Society, and a "perennial advocate for human rights."

Schroeder said Gans worked for a time as a supervisor for the Works Progress Administration and for On Lok, a pioneer in social service agencies.

For her contributions to the city of E... he hopes she will be considered ... community's Wall of Fame. Personally ... he remembers her as "very serious, hi... cated, vigilant and curious."

David Gans remembers a peculiar inc... occurred when Gans made a bid for ... office in the early 1980s.

"She ran for city council and lost by o... a half-dozen votes," he said. "Senior ... formed her major consituency. On elec... the Dial-a-Ride van, on which many of ... dependent for transportation to the po... down. It had never happened before."

Gans had been insistent that she w... accept money for her campaign, he sai... the whole campaign on $135.

"Her life needs a book for all the thi... done," said John Stoddard. "It was so c... any one's life deserved a book, hers w... one. She was a genius with an IQ abov... she didn't act any differently." At the ... he said, "she was always in control."

He remembers one special legacy as ... istic of his sister's achievements. It ... time when she was working with dea... tally disabled children.

"One of the kids that came to her sch... hardly speak to anyone, would hardly ... thing," he said. "Now he's a musician ... symphony orchestras."

Playing a part in such a life change ... pride and joy," said Stoddard. For ... reflects "the kind of person she was and ... of energy she had.

"She was one of a kind."

Nancy Gans is survived by her sons, ... Stoddard Gans of Trinidad, CA and ... Maier Gans of Honolulu, her bro... Stoddard and his wife, Mary, of Belm... as a grandson, David Haraguchi Gans ... grand-nieces and grand-nephews.

Reform

Continued from front page

form and propose limits on contributions," said task force member Michael Feiner.

"More and more money is being spent on council races. I'd like to try to force candidates back into a grassroots mode," Feiner said.

For decades an axiom in Albany city elections was that the winner would be the candidate who knocked on every voter's door and candidate spending was counted in the low hundreds.

Since 1990, however, expenditures have risen dramatically with some candidates shelling out expenses into five figures and the pro-cardroom forces a dazzling $100,000 plus in the 1994 campaign.

The committee has scheduled a leader of Common Cause to speak on campaign financing at its next meeting Feb. 6. Common Cause and the League of Women Voters have co-sponsored a state initiative on the November ballot which, if passed, will set campaign contribution limits, ban lobbyist money, ban off-year fund raising, limit a candidate's spending his own money and reduce organizational contributions to 25 percent of spending limits, among other reforms.

The task force may also take up changes which would "open up the process" to promote greater voter turnout and "make it as easy as possible for people to vote," they said. Preliminary suggestions included keeping polls open longer than the present 13 hours, perhaps a week before election day or during the weekend, and mail-in ballots.

A proposal by city officials that Albany conduct month-long absentee ballot voting to increase citizen participation was quashed last year by the Registrar of Voters who said the county didn't have the up to $10,000 it would cost. The plan would require at least three staff people, extra security, and a city employee who speaks Cantonese, he said in a list of several deterrents.

At present absentee ballots can be issued at city hall one week before election day or dropped off for forwarding to the county registrar's office.

Other election reform topics suggested for consideration by committee members included a city-sponsored election mailer and appointment of a campaign referee or mediator.

Proportional representation, in whic... groups would be represented on the city ... proportion to their actual voting strength, ... tioned but member consensus appeare... would not to be practical for Albany's s... council.

Whatever recommendations for refo... force comes up with, they will have to ... to the city.

"The council won't pass measures th... pay for or the county won't pay for," ... members.

Following election of a chair and s... their Feb. 6 meeting, the task force plans ... election statistics and trends and reforms ... have succeeded or failed in other juris... report of final recommendations is s... reach the City Council in time for new ... if any, to be in place in November.

Task Force on Electoral Reform ... Eleanor Cox, Michael Feiner, Ann H... Davis, Jim Lindsay, Elva Yanez, Joan S... Ely and Jean Safir.



OWELL COHN

hey're already ethroning the uper 'Boys

TEMPE, Ariz. — It was ut midnight Sunday, hours er the Super Bowl had ended. e desert was cool, and rtswriters were still trudging o buses bound for Phoenix els.

I found myself with a writer m San Diego and another m Fresno, and after a while San Diego guy said the boys won't make it back to Super Bowl next year. This a pretty cold statement sidering the Cowboys had n Super Bowl champs ething like four hours, and was this writer already roning them, which was ewhat incredulous to me. is reasons? Five starters on nse are due to become stricted free agents and d be gone. Among them is erback Larry Brown, the P of Sunday's Super Bowl. Diego also mentioned that Aikman and Emmitt Smith urt a lot and have to be seen ulnerable.

o I asked the San Diego er who he thinks will esent the NFC in the 1997 er Bowl, and he replied, troit."

etroit? I let that remark figuring this writer, who's of the best in the business, have had his brain fried fatigue.

he Fresno writer said the s still are contenders, and ne of the elite teams in the e. But he pointed out their nesses which ultimately them from Tempe. There's ss rush, no running back, ffensive line is aging and ecome unreliable in run king and especially pass cting, which is why Steve g looked like a walking man much of the season. nd the starters on offense is little depth, which an injury to any of the layers is fatal. Finally, J.J. es, who's supposed to lement Jerry Rice, needs to up.

he Cowboys, on the other , and despite what San o said, still have a better ng back than the 49ers mit Smith), a great pass r (Charles Haley), the best back in the game (Deion ers), and an offensive line ould block a herd of e. None of this is to say the can't come out ahead of s, but to do that, San sco will have to be sive and creative in the son.

en the conversation shifted ers and Aikman, and as an imagine, there were s expressions of disgust ion, who had shown up postgame interviews g a bowler hat, asking the "What's my nickname?" actually said "Prime " as if they were going to ra credit for the right

't get me wrong, Sanders rvelous athlete. His 47- eception on a pass from n was flatout brilliant. ncey Thigpen caught a down pass when Deion's pursuit was lazy, and punked out when he had a to tackle Bam Morris. one in Sun Devil Stadium ion approach that n gingerly, as if he didn't endanger his $35 million by getting hurt. ed about the play

See COHN, page 19

Dry ice: It's smokin'

In-line hockey arena opens

By Peter Mentor

Once upon a time kids played street hockey with roller skates in the street or on the playgrounds at their schools.

They dodged cars and skated around basketball games to play on a dry surface.

No more. Innovation changed everything.

In-line skating took the place of four-wheeled skates and now dry ice has taken the place of the paved lots, giving would-be hockey players a place to play away from those distractions.

In a warehouse across the highway from the Oakland Coliseum, there are now sounds of hard plastic hockey pucks banging off the boards of a regulation ice rink that has no ice.

That building, on Hegenberger Loop off Hegenberger Road, is the new home of the Dry Ice In-line Hockey Arena.

See SMOKIN' on page 16



Danny Forer, manager of the Dry Ice In-Line Hockey Arena: The days of quad skates and electrical tape for pucks is long gone.

Jeff Lindquist



St. Mary's Nate Fripp files into traffic against BOD. Jeff Lindquist

Fripp: Point guard extraordinaire

By John Gardella

After St. Mary's High's first Alameda Contra Costa Athletic League win two weeks ago against Albany, Panthers coach Jose Caraballo said his point guard played a "solid" game. It was a well-chosen adjective to describe Nate Fripp's 5-point, 6-steal-, 4-rebound-, and 3-assist- night in which he also limited Albany's leading scorer, Vincent Chooi, to just one field goal.

Solid, is also, perhaps, the best word to describe Fripp, a three-sport, student-athlete. Solid physique. Solid athlete. Solid student. Solid leader. Any, and all, apply to the senior.

Early in the year, Fripp, the team's best perimeter shooter, was the starting two guard, but several games into the preseason, Caraballo handed the ball and the team over to him. Since then, Fripp has gradually worked his way into the upper echelon of ACCAL point guards.

"No one we had at the point really panned out as starters," Caraballo said. "We put Nate at the one spot and he's really stepped his game up for us. He's intelligent; makes very few mistakes. It's his team.

"He's a natural leader. He's demonstrative, in control. He doesn't let opposing players' trash talk af-

See FRIPP, page 18

Berkeley on top in BVAL

By David Martindale

The Bay Valley Athletic League boys basketball race has turned into one big game of leapfrog. As soon as somebody jumps out ahead, another team comes right up behind and makes its move.

It started with Berkeley High stunning De La Salle in the BVAL opener. The Yellowjackets cruised along, compiling a 4-0 league record until they were passed by Monte Vista73-59 last Wednesday. Then the Mustangs got bumped by De La Salle 57-52 last Friday.

As the season reaches its mid-point, all three teams have four wins, with Berkeley on top at 4-1. De La Salle started the week with a 4-1 record followed by Monte Vista at 4-2. It will take most of the second half to determine which of the teams will turn into Prince Charming and which ones will be covered with warts.

It was mostly the latter for the Yellowjackets last week as they fell to Monte Vista in Danville. Berkeley's 12-4 first quarter lead vanished when the Mustangs scored 11 unanswered points to swing the momentum at the beginning of the second period. Josh Zielke accounted for eight of those points as Monte Vista pulled to a 24-24 tie at halftime.

"We turned the ball over too much," said Yellowjackets coach Dan Palley. "We didn't play good half-court offense or half-court defense. They played good offense and defense. They're pretty intense, and a very patient team ," he said.

The Mustangs took the lead in the third quarter as Berkeley ran into foul trouble. Mike McMillan and Brian Shackelford led Monte Vista with 23 and 21 points, respectively–most of them coming in the second half, many of them from the free-throw line.

In order to keep Monte Vista from wasting time by spreading the floor, the Jackets had to foul the Mustangs. A lot. Monte Vista shot 38 free-throws and made 26 of them. By contrast, Berkeley went to the line just 11 times, making seven. McMillian hit 10-of-13 free-throws and Shackleford drained 9-of-10. "We couldn't afford to let them freeze it, and they kept converting free-throws down the stretch," Palley said.

Donte Lane led the Yellowjackets with 15 points. Rashidi Barnes added 13 and Marcus Williams scored 10.

After a bye on Friday, the Jackets were back in action Wednesday at Pinole Valley, hoping they don't get jumped again. "The league is strange," said Palley. "You can't take anyone for granted."

Gauchos consistently inconsistent

By John Gardella

The inconsistency which has plagued the El Cerrito High boys basketball team this season struck again Tuesday at St. Elizabeth High with the subtlety of the day's storm.

The Gauchos managed only five points in each of the first two quarters, and despite a feverish second-half comeback, EC came up short in the Alameda Contra Costa Athletic League contest, 60-56.

Trailing 34-10 at the half, the Gauchos (12-10, 4-3 ACCAL) outscored the Mustangs (19-3, 7-1 ACCAL) 42-18, tying the game at 52-52 with 3:00 remaining in the game. But the Mustangs outscored EC 8-4 the rest of the way, courtesy of EC's poor shot selection down the stretch.

It was a game which saw the Gauchos follow up their worst half of basketball thus far, with their best performance of the year in the second stanza. EC's moral victory of sorts came about after listening to their coach's half-time talk.

Missing players, girls go on to win

By David Martindale

Nights like Tuesday, Gene Nakamura could do without.

The Berkeley High girls basketball coach was forced to face Pinole Valley with just eight players on his bench. Center Shavaki Jackson couldn't go because of a sprained ankle, outside-threat Tejuana Tolbert was sidelined with a bum knee and Michelle Brewer was also unable to play.

Nakamura had to deal with the reduced roster while trying to get his team to rebound from its Bay Valley Athletic League loss to Monte Vista. The Mustangs were 6-0 going into Tuesday's games and Berkeley, at 4-1, could not afford to fall farther behind.

Fortunately for Nakamura, theYellowjackets had enough talent left over to easily defeat Pinole 48-28 in Berkeley.

After a sloppy opening that allowed the Spartans to take a 8-0 lead, Berkeley finally got on the board with a jumper by Brandy Gates at the 4:11 mark of the first quarter. But it wasn't until Charicka Davis netted a pair of free-throws 2:16 before halftime that the Yellowjackets took their first lead, 16-15.

Charicka Davis finished the

See GIRLS, page 18

Albany scores in ACCAL girls soccer

By Gray Cathrall

It's taken three years, but Della Martinez, Albany's patient soccer coach, is now seeing the rewards of her efforts.

In back to back games, the Lady Cougars sent the required message to the rest of the league. Upsetting third-place De Anza 1-0 on Friday, then pulverizing next-door neighbors El Cerrito 4-0 on Monday signaled the emergence of Albany as a top soccer contender this year.

With a record of 6-1, including six straight shutout wins since their season-opening loss to No. 1 Bishop O'Dowd, the Cougars have moved into a three-way tie for third place with Alameda and De Anza. With the top six teams advancing to the ACCAL playoffs, and all four semi-finalists guaranteed a berth in the coveted North Coast Section playoffs, Albany has a good opportunity to return after a one-year absence to the NCS.

Vanessa Preisler scored in the first two minutes against De Anza, taking a nice pass in stride from Christina Leonard and one-touching the ball over the keeper. Two minutes later, the Cougars scored again, only to have the goal called back due to offsides.

"They knew it was a big game," explained coach Martinez. "De Anza plays a pretty rough style; they do a lot of slide tackling, but we didn't let it get to us."

Albany was prepared for the Dons this year; half of its players scouted the Piedmont-De Anza game a week earlier. They knew a fast start was imperative.

"It's something we haven't been doing," Martinez said. "Coming out fast and scoring right away set the

See SOCCER, page 18



Photos by Jeff Lindquist

Annie Izaki led Albany to big wins The Cougars' Marisol Brito (left) has shot deflected by El Cerrito fullback Ruthie Abelson and goalkeeper Katie Toro (right).

Cohn

Continued from page 17

afterwards, Deion shot back, "I think we won the game. I don't know about those key tackles I missed. Last time I checked we won the game.'' That effectively shut up the media, but it didn't address the issue of why Deion seems afraid of contact.

So the three of us on the bus did a number on Deion for a while. The Fresno writer said he preferred Aikman. In fact, to him, Aikman represents the un-Deion. Fresno got out his notebook and found a long quote from Aikman, who had sat in the postgame interview room, serious, unmoved, almost grim, as if he was the losing quarterback.

"Being successful as we have takes a certain enjoyment out of the game,'' Aikman had said. "I'm not complaining about that because I'm fortunate to be in this position. But in a week or two, the coaches will go to the scouting combine and start preparing for the draft, and what we accomplished will not matter anymore.''

Listening to that, I wanted to say, "Hey, Troy, lighten up. Learn to enjoy.'' But of course, Aikman wasn't around. He was probably in his hotel room somewhere doing pushups or practicing some form of self-denial.

Fresno pointed out Aikman's steadiness. He'd won even though Emmitt Smith had a mediocre game — 49 yards rushing. Aikman is not a flamboyant quarterback, and he's not asked to throw as much as, say, Steve Young. That's because his offense is balanced between running and passing. He'd completed 15 of 23 passes for 209 yards, and in doing that, he'd seemed tidy, precise, almost machine-like. He's 10-1 in playoff games, which tells you something about his poise, and yet he never brags, and works hard to deflect all attention from himself.

So I drew these conclusions as the bus pulled in front of my hotel. The Cowboys need their big mouths — Deion, Michael Irvin, Nate Newton come to mind — but they also need Aikman. The talkers bring exuberance and life-affirming fun to the game. Aikman, the onfield leader, keeps them grounded, reminds them of the seriousness of the enterprise. A team of all Deions would be too frivolous. A team of only Aikmans would be boring. Deion and Aikman, two ends of the spectrum. This is another way in which the Cowboys are in perfect balance.

Smokin'

Continued from page 17

The rink, which opened for use in December, is the first of its kind in the East Bay. It is already being used as an official practice rink for the Oakland Skates and is now a major destination for in-line hockey enthusiasts from all over the area.

The arena was the idea of four partners, Peter McNally, Sy and Sub Patel, and facility manager Danny Forer, who actually played roller hockey in his youth.

The partners put in $250,000 to turn an empty warehouse into a place big enough to play and practice this fairly new and burgeoning sport.

The In-line Arena is still a bit raw. The pro shop is not yet finished, although the owners are expecting to have it done within the next month. The Patels, owner of the Hockey Stop sports store in Alameda, plan on occupying the pro shop at the arena.

The changing rooms have no doors and a viewing deck is still under construction. There are a few video games and a soda cooler standing against bare walls.

But the skating area itself is fully functional. The rink is 180-feet long and 78-feet wide. It is surrounded by dasher board side walls and unbreakable glass. There are enclosed benches for the players and a penalty box for sitting out infractions.

It has the look and feel of a modern hockey arena.

Forer, the arena manager, played roller hockey as a kid in Queens, N.Y. in the mid-1960s and early '70s. Back then he and his friends used quad skates (four wheels) and electrical tape for a puck.

The invention of the urethane wheel and later the in-line skate brought the technology of the equipment up to that of ice hockey.

Even the gear, which is made lighter and more breathable compared to ice hockey garb, is made especially for this sport.

In-line skating has 12.54 million participants and is the fastest growing sport in the United States, according to the National Sporting Goods Association.

American Sports Data reports that roller hockey is the fastest growing segment in sports. In '94, roller hockey equipment outsold ice hockey gear for the first time.

In-line arenas starting po
in the Bay Area three years
the first one in San Jose.
other rinks in San Francis
ramento.

Interest in the sport
for Forer and his partners
building and invest in this
McNally found the loca
previously owned by next-d
bor Union Bank and was
for filming scenes from th
movie "Angels in the Out

They couldn't use just

Fripp

Continued from page 17

fect him. He's cool, collected, and level headed; everything you want your captain and leader to be."

Reticent and intense on the court, Fripp exudes leadership the way Deion Sanders exudes arrogance. He was one of the football team's captains, as well as the basketball team's captain. "I don't do a lot of talking," Fripp said. "I lead by example, by always working hard. And I feed off pressure. I like it."

"Nate's a natural at it," said football coach and SM's athletic director Dan Shaughnessy, of Fripp's leadership ability. "The rest of the kids accept him. They respect him, and he's got their confidence."

Fripp's ACCAL numbers—11 points, 6.5 assists—compare favorably to the league's other point guards. "Those are the kind of numbers I want by point guard to have," Caraballo said.

But his biggest on-the-court strength may be his defense, which shouldn't come as a surprise to anyone, since the 5-foot-7, 160-pound senior, who has a stocky, Tim Hardaway-like built, was an all-league selection as a defensive back on St. Mary's division champion football team last season.

As cerebral as he is athletic, Fripp plays the middle of Caraballo's trademark full-court press, with the same intensity and intelligence he used in the secondary. "He sees the play develop just like a defensive back. He does a great job of reading where the ball is going to go, and reacting to it." Caraballo said. "He's our catalyst out there."

In the Panther's half-court, man-to-man defense, Fripp usually handcuffs whomever he is guarding, using his quickness to cut off angles of quicker players, and his strength to keep bigger players from posting up on him.

Although his primary responsibilities are defense and distributing the ball, Fripp can also light up the scoreboard with a picture-perfect jumper. He single-handedly kept the Panthers close against then-undefeated Bishop O'Dowd by scoring 20 points, including three 3-pointers. And, although the Panthers lost the game, Fripp's performance wasn't lost on his coach: "If we didn't have Fripp we'd be in trouble." It's when Fripp isn't on the court that his importance to the team is most noticeable. Without him handling the ball or manning the middle of the press, the Panthers can play helter-skelter; often turning the ball over on offense, and not reacting quickly enough on defense. Fripp is unperturbed by pressure defenses and traps, and he retains his composure when the opposition makes its run; traits which, my osmosis alone, seem to rub off on his teammates.

"He's a tough kid," Shaughnessy said of his two-year starter. "He plays each game with a lot of enthusiasm, and he gets the most out of his ability."

"Nate's our best conditioned player," Caraballo said. "He's very strong, and he's got great stamina, which allows him to really extend himself when he's playing."

Perhaps Fripp's toughest adjustment going from football to basketball has been mental. St. Mary's football program is one of the best in the Easy Bay. The Panthers have been ACCAL Rock Division champions the past two seasons, losing just five games in that span. The basketball team, on the other hand, equalled that total six games into the season, and have struggled to a 9-11

"The losing part has
me," Fripp said. "But we
team and definitely
chance of making the

Moving from football
ball, and from basketball
his strength is the relay
limits a student's free
Fripp's extracurricular
haven't really hindered
His GPA hovers around
and he will attend college

But will he play at the

"College is definitely
ture," Fripp said. "I think
the next level. Basket
either/or. It doesn't rea
me which one it is. I
play."

With his dedication,
and desire, why not
school would be maki
choice.

Soccer

Continued from page 17

tone for the entire game.."

Albany's defense, which takes great pride in those six shutouts, was bolstered by midfielder Annie Izaki, who doubled with sweeper Sonia Douglass to shut down De Anza's speedy Allison Medellin.

"De Anza has a quick transition game, but Annie and Sonia were able to pick up anyone coming through the middle," explained Martinez.

After moving into a third-place tie with De Anza at dusk on Friday, the Cougars had little time to savor their win. Rival El Cerrito arrived at Cougar Field Monday afternoon for a game delayed two weeks due to rain.

If the De Anza game was big, the match with the Gauchos was huge. A year ago, El Cerrito defeated Albany 2-1 late in the season.

"It was a big blow," Martinez recalled. "We never seemed to recover, even though the game could have gone either way."

Albany finished the season 4-4-1 in eighth place, while the Gauchos tied Skyline for fourth place (6-3-1) and got into the NCS playoffs.

"It was important to beat them this year. There was lots of emotion going into the game," Martinez acknowledged, "and beating them 4-0 was kind of poetic justice for all of us. I was surprised at the score, though. I was pretty sure we'd win, but I thought the game would be closer."

Nikki Holt opened up the Cougar artillery with a header goal in the second minute of the game, then scored an unassisted goal at the 28-minute mark for a 2-0 halftime lead.

Holt earned herself a free dinner with the first goal. Martinez has had a standing offer to her players that anyone scoring a goal on a header earns a dinner, compliments of the coach.

"It was a beautiful goal," said Martinez. "She took a crossing shot from Christina and headed it in. It was the first header goal we've had in three years."

In a game clearly dominated by Albany, freshman goalie Elizabeth Watty needed to make only four saves in the game, while El Cerrito goalies Katie Toro and Kristin Rissanen were bombarded with 15 shots on goal.

Right forward Vanessa Preisler scored 20 minutes into the second half for a 3-0 lead, and Lindsay Watty scored the final goal ten minutes later, deflecting a 20-yard direct kick by Izaki into the goal. Leonard, the center forward, got her second assist of the game by drawing two defenders to her, then dishing off the ball to Presiler.

Izaki had an outstanding game, probably her best game of the season, according to coach Martinez. The defense once again did its job, led by Douglass at sweeper, Doris Mitchell at stopper, and midfielder Mitra Javandel. Goalkeeper Watty, just a freshman, has already posted senior-like numbers, allowing just 0.57 goals per game.

Albany won the game ball, donated by LAX Sports for the 1996 Cougar-Gaucho match, expected by both coaches to be an annual tradition. But for El Cerrito coach Robert Sackey, it was the darkest moment of his three years coaching the Lady Gauchos.

"I was shocked. They beat us flat, no question," he said. "Wen-Yee Choi played an outstanding game for us, otherwise it would have been 6-0 or 7-0. You can't play a ga
only a few players comm
ready to play."

For her part, Martine
that beating De Anza and
in less than a week was a
of what she and the Co
been working on for two

"Our girls can now go
games this week and ne
ing they can beat Piedm
line and Alameda."

Albany soccer fans,
tight.; next stop North

Girls

Continued from

with 11 points. Coriel Davis added nine. Both played well defensively, as exhibited by Charicka on the opening play of the third quarter.

She stole the inbound
raced uncontested to the
an easy score. Berkeley
dominate the quarter.



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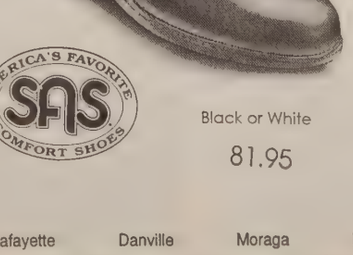
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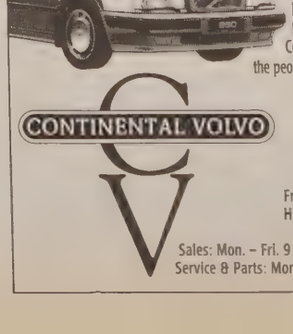
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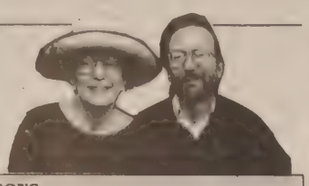
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ON OUR MINDS

THE HENDRICKSONS

A call for common courtesy

So there is Muffy standing stark ed in the bathroom with her soon e blond curls covered with goop. e has 40 minutes to go before she wash it out. The phone rings dly and she moves as quickly as can to wrap the goop in a towel get to the phone. Unfortunately, misses the call and only hears answering machine's recording "Hi, this is Trudy Jones calling. ade an appointment yesterday to ow your house at eleven o'clock my clients have arrived early since you aren't at home we'll d right over to see your house." Muffy is dumbfounded. Her hus- d Claus is out delivering pre- nts and she is alone except for the g. She can't decide what to do. ding in the bathroom won't work cause Tiffy, the dog, will bark rclessly at the strangers enter- ing the house even with the use of an authorized lock box key. She could greet the buyers at the door and wish them a happy Halloween.

But even Muffy, a worldly woman with little regard for formality, feels awkward about opening her front door (the one where Realtors say that buyers get their first and most important impression of the house). She could post a nasty note on the front door, or a sold sign, but she really wants to sell her house, so wraps herself in layers of towels and a robe and heads for the car with Tiffy in tow, where she'll try to appear invisible until the buyers have gone.

A missed phone call and an unfortunate misinterpretation of the answering machine picking up the call instead of the owner. All too often this kind of outrageous situation really does occur and not for lack of planning on the part of the seller. Muffy had gotten up early enough to do her hair and be gone by eleven o'clock.

Trudy, the Realtor, had made an assumption or two which placed her with her buyers, Mister Ready-Willing and Ms. Able, at the right place at the wrong time. Muffy felt her space invaded. The buyers may have been embarrassed by the sight of the seller, covered in towels, hiding behind The New York Times in her car in front of the house.

"Do many people live in their cars in this neighborhood"? The Ready- Willing -Ables might have wondered. And being too politically correct to ask Trudy, they might have not have bought an otherwise worthy, well priced home, just perfect for them.

The Seller As Victim

People sell their homes for various reasons. When we first began our business in 1980, it seemed as though most of the buyers and sellers with whom we worked were having more children, making more money and moving up to bigger, and for them, better homes.

Sellers, by and large, were happy to be selling. They too were largely moving into bigger, better and more expensive quarters. And because of the upward trend in prices, they

See HENDY on page 20



The 1995 ROOF award recipients, front row, left to right, Julie Newton of Home Delivered Meals; Barbara Wolfinger of Crisis Support Services; Boona Cheema of Berkeley Oakland Support Services, Carolyn Weinberger and Mary Friedman of the Berkeley Public Education Fund; Maureen Farrel and Robert T. Lewis of Trips for Kids. Second row: Mary Alice Rathbun, Berkeley Biotechnology Education; Linda Lazzareschi, Womens Daytime Drop-In; Michael Goborri Camping Unlimited — Friends of Camp Kern; Abigail Evelyn — Sims, Berkeley Reads; Kai Hennig, Trips for Kids; not pictured: Susan Wittenberg, West County Public Education Fund.

Red Oak honors award recipients

On Jan. 14, Red Oak Realty honored ten nonprofit organizations for their dedication and hard work in our community with awards ranging from $200 to $1,200.

This year's recipients were:

- Berkeley Biotechnology Education Inc.,
- Berkeley Oakland Support Services,
- Berkeley Public Education Foundation,
- Berkeley Reads ,
- Camping Unlimited-Friends of Camp Krem,
- Crisis Support Services,
- Friends of the Albany Seniors' Home Delivered Meals Program,
- Trips for Kids,
- West County Public Education Fund

See ROOF on page 20

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All real estate advertising in this newspaper is subject to the Fair Housing Act which makes it illegal to advertise "any preference, limitation or discrimination based on race, color, religion, sex, handicap, familial status or national origin, or an intention to make any such preference, limitation or discrimination." Familial status includes children under the age of 18 living with parents, or legal custodians, pregnant women and people securing custody of children under 18.

This newspaper will not knowingly accept any advertising for real estate which is in violation of the law. Our readers are hereby informed that all dwellings advertised in this newspaper are available on an equal opportunity basis.

House Beautiful



233 Saint James Drive, Piedmont
Move right into this lovely home and enjoy the care lavished on it by its present owners. You will appreciate the peaceful, quiet setting and the feeling of space and comfort throughout the home. There are four bedrooms, including a master suite on the main level and an additional suite with separate exterior access on the lower level.
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Home of the Week

Immaculate pride of ownership is one quality featured in this beautiful three bedroom, one bath home in the Laurel district of Oakland. This charming home is set back on a deep 120' deep lot which gives you a very spacious front yard. With new paint, new roof, seismic upgrades, updated electrical and huge attic, you can't beat the asking price of $159,000. Call Sara Garabedian at Red Oak Realty, 527-3387 ext. 105 for more information.


3815 Magee Avenue, Oakland


Andy and Sonia Shalaby

Red Oak Welcomes Andy and Sonia Shalaby

Red Oak Realty is pleased to announce its resent association with Andy and Sonia Shalaby.

Sonia combines her knowledge as a former escrow officer with four years experience in real estate sales. Andy has over 10 years experience in real estate sales. Together they provide longer business hours, prompt availability, and twice the service with over 14 years of cumulative East Bay real estate experience!

As an added bonus, when you work with the Shalabys you get the benefits of unique, superior marketing, and financial resources at no added cost, bringing you the greatest results to be found anywhere in the industry!

Their office hours are 8:00am to 9:00pm. You can reach them direct at their home office (510) 524-2523.

HOMES OPEN SUNDAY

913 Polk (1-4)	Albany	2bd/1ba	$183,500
2733½ Fulton (2-4)	Berkeley	2bd/1ba	$155,000
4971 Henson Pl (1-4)	Castro Valley	4bd/3ba	$475,000
280 Lexington (1-4)	Kensington	5bd/2.5ba	$449,000
297 Purdue (2-4)	Kensington	2bd/1ba	$235,000
71 Merriewood (2-4)	Oakland	3bd/2ba	$295,000
1076 65th Ave (2-4)	Oakland	2bd/1ba	$139,000
4918 Carrington (2-4)	Oakland	2bd/1ba	$109,950
94 Bayo Vista Ave (2-4)	Oakland	1bd/1ba	$ 89,500

BY APPOINTMENT

ALBANY
Cozy 2bd bungalow near Solano Ave. & EC plaza. $174,000

BERKELEY
Over 4000 sq. ft., 5bd/5ba, courtyard, flexible floor plan! ..$675,000
Mediterranean magic! 4bd/3ba, courtyard & more! $495,000
2 separate buildings, terrific location. $458,000
New listing! Elegant contemporary 3bd plus au pair. $410,000
Walk to top of Solano. 3bd/2ba with large basement. $324,000
Lovely craftsman 3+bd/2ba in 1000 Oaks! $314,000
2-bd, in-law, North Berkeley, near BART. $229,000
Buyers get free trip to Hawaii. Great price! $179,000

New condos - Stylish 2bd/1ba w/privacy, deck. $169,000
New loft, 1bd + loft space, light & spacious. $159,000
New condos - new prices! 1 & 2 bd city homes. $143,000
Price slashed! New 1bd condo. $127,500

EL CERRITO
New listing! Bau/Haus 1800 sq ft, 4bd/4ba, pool. $650,000
New listing! 6 identical units with terrific views. $499,000
Move-in condition! 3bd + in-law with views! $275,000
Beautifully maint. 2bd/1+bal 2 car gar, fireplace, patio $219,900
Spacious 3bd/2ba in quiet location. Xlnt condition. $205,000
Well maint. home. Walk to BART, 2-story floor plan. $129,900
New listing! 1+bd/2ba, newer building, near BART. $110,000

EL SOBRANTE
Contemporary style twnhse, 3bd/1+ba - pool! Must see! $105,000
Nice 2/1+ townhome, 2 decks, woodsy outlook. ..... $ 75,000

EMERYVILLE
Hidden shangri-la! Victorian compound with 10 units. $950,000

KENSINGTON
DISTRESS SALE. 3bd, huge yard, good condition. $199,000

OAKLAND
Temescal. Ten 2bd/1ba units plus 3bd/2ba home! $699,000
Laurel. Immac. 3bd/1ba, big attic, large lot. New roof. $159,000
Maximum charm, sun & space! Ideal 3bd/2ba start. $140,000
Spacious & charming 2 story, 3bd/2ba, big yard. $139,000

RICHMOND
Turn of the century investment property $485,000
Rich. View. New 3bd/2.5ba custom home $385,000
RESIDENTIAL INCOME! 5bd/3ba. $198,500
Rich. View. 2+bd/2.5ba twnhm, move-in cond, cyn vus' $189,500
Clean 2bd/1ba with large yard & views! $165,000
Wonderfully maintained 3bd/2ba. $159,900
Rich. Annex. Charming 2bd/1ba bungalow. $149,900
Rich. View. 2bd/1.5ba twnhm in move-in condition $143,950

SAN JOSE
Cupertino schools. 3bd/2ba, lg fam rm & dining area! $295,000

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Hendy...

Continued from page 19

were in the driver's seat.

Buyers made offers without much ado, bidding against the competition, causing prices to inflate. Buyers tiptoed around sellers dropping hints about how much they loved the house and adored the way the sellers had decorated it. Not all of that obsequious murmuring was true but buyers were awfully careful about their comments in the presence of sellers who could choose any offer they liked.

I don't mean to imply that the sellers were all Mister/ Ms. -Nice Guys/Gals. As often as not they took advantage, as people in power often do, playing one buyer against the other, cheating on the bidding wars and generally coming out on top.

Then, as we all know, the years passed and the tables turned. The market corrected itself at the expense of the sellers, some of whom had bought at the height of the eighties market. It became a buyers market and sellers became the ones having to murmur sweet nothings in the presence of potential buyers.

One of our favorite families is making bittersweet moves back east to take a job, which after days and nights of deliberations was determined to be just too good to pass up. They are selling a home that they truly love. They would never sell it for a "better neighborhood" because they love their neighbors.

They wouldn't choose to move to a larger home because they aren't planning to have any more children. The two that they already have provide quite enough joy, and they all still fit in the house very well. But they do need to sell their home, at least sometime in the next six months. It's just that they'd like to be treated with the same respect which they have clearly given to their home.

As a buyers' agent, I am always committed to getting my buyers the home of their dreams at the lowest hence possible, on the best terms with the least assumption of responsibility for any defects. And as a sellers' agent, I am always certain that the sellers should get the highest price for their home, passing on as much responsibility for those "aggravating little defects" as possible.

But I am enraged by this treatment of sellers as objects no more important that the couches or tables. The "we are in charge" and "we'll-buy-it-on-our-terms", attitude of many buyers today is just as distasteful as the sellers winner-take-all stance of the eighties. Somewhere civility has to reenter the picture.

Buying and selling a home is rarely fun. There is glee in having people fight over your home, and joy in getting the one you are buying for less than you ever imagined. But it is also true that both buyers and sellers usually feel vulnerable when they are looking and buying, or preparing their homes, waiting for buyers and actually closing the sale of their home. It isn't easy for the other party even if it seems to you that they are getting the better deal. Put yourself in the other person's shoes just for minute, and try to walk a bit. Think balance. Think fairness.

I believe that this spring there is going to be a change in the market. People are going to come out and begin buying again. The pendulum is going to swing back in favor of sellers. And unless I miss my guess, it will be buyers beware again.

Barbara and Dennis Hendrickson are partners in the Hendrickson Company. They can be reached at 540-6000.

Freddie Mac survey shows interest rates falling again

In its latest interest-rate survey released Thursday, Jan. 25, 1996 the Federal Home Loan Mortgage Association (Freddie Mac) announced that the nationwide average for 30-year fixed rate mortgages was 7.00 percent, down from the 7.02 percent average the previous week. The rate one year ago was 9.13 percent.

Lenders were asking an average of 5.37 percent for the initial rate of a Treasury-indexed adjustable rate mortgage, down from last week's 5.48 percent.

The average starting rate for Treasury-indexed ARMS has not been this low sincethe week ending May 6, 1994 when the figure was 5.25 percent.

Rates on the 15-year fixed, a popular option in the refinance market, averaged 6.50 percent, down from 6.53 percent the week of Jan. 18. This loan averaged 8.76 this time last year.

Freddie Mac is a stockholder-owned corporation charted by Congress in 1970 to create a continuous flow of funds to mortgage lenders. Over the years Freddie Mac has helped finance one in six American homes.

On Dec. 29, 1995, the Federal Home Loan Bank Board pegged the 11th District Cost-of Funds Index (COFI) for January payments at 5.119 percent, up from the 5.116 percent that was in effect for December payments.

The COFI is the index widely used by the savings and loan industry for its adjustable rate mortgages. It is set monthly by the Federal Home Loan Bank Board on the last working day of the month at 3 p.m. and remains in effect for the entire following month.

ROOF...

Continued from page 19

• Womens' Daytime Drop in

For over 10 years, Red Oak agents have been individually contributing portions of their commissions toward this fund. Red Oak Realty then matches the agent's contributions.

At the end of the year, a considerable sum is available to express Red Oak's commitment to community improvements. This year's awards totaled $7,800.

The ROOF committee, typically allocates 25 percent to housing group(s), 25 percent to education group(s), and 50 percent is awarded at the committee's discretion. Of all funds donated 100 percent go directly to the recipients.

Here are some examples of how some recipients will be using the awards:

The Albany Senior Center's Home—Delivered Meals Program will continue to provide a valuable service to the homebound elderly in Albany.

They will use their award to replace equipment needed for meal deliveries, for holiday greetings and treats for the meal recipients, and for gifts-of-appreciation to their volunteer drivers.

At Crisis Support Services only the professional staff which trains and supervises their volunteers are salaried. They rely on com... volunteers and interns in th... cal health field to provi... counseling services for t... tives and friends of peo... commit suicide.

Their education progra... vides high school studen... mation about suicide pre...

Berkeley Public Ed... Foundation believes that ... teachers both the resou... the encouragement they ... strive for excellence is the ... most direct way to ma... schools work best.

They will use their ... money to support the found... classroom grants to teach... specific proposals that s... excellence.

If your organization wo... to be considered for the ... award, please submit info... about your organization ... explanation of how the ... would be used.

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2440 SCOUT RD - One in a Million! - Huge Montclair lot, fine yard, view, decks, au pair. Near shops & schools. 4BD/4BA. Quality abounds - beautiful. JUDY MAHER $550,000

510 GRAVATT DR - New North Hills - Dramatic new contemp. w/sweeping bay views. Gourmet kit, open flr plan, vaulted ceilings & great natural light. 3BD/3BA. PAT WHITTINGSLOW $419,000

1027 PARKLANE - Crocker - just listed! Attractive Monterey colonial near Pied. border. Beautiful hdwd flrs. 2 frpl, rec rm. Near Davie Tennis Stadium. 3+BD/3BA. RUBY NG $383,000

906 UNDERHILLS - Sunny & charming - just listed! Crocker Highlands traditional 3+BD, 2BA, large living room, formal dining, eat-in kitchen & lots of extra space. PAULA EASTON $305,000

6123 HILLEGASS - Rockridge charmer - Shingle style with craftsman detailing. Frml dining with built-ins, eat-in kit, 2BD & extra rm for guest/den. Great yard & loc. JOHN NIELSEN $267,000

2027 "G" OTIS - Alameda - just listed! Large, light & sunny 2BD unit with rare lagoon views. Lots of storage, 2 pools. ADRIENNE BROCHE $140,000

OPEN SUNDAY 2:00 – 4:30 PM

14 CLIPPER HILL	HILLER HIGHLANDS	4BD, 3BA	$585,000	OLLIE HAMMEREL
665 BLAIR AVE	PIEDMONT	4BD, 4BA	$567,000	DIAN HYMER
7 MARR AVE	MONTCLAIR	4BD, 4BA	$540,000	VICKY FAULK
6115 MARGARIDO	UPPER ROCKRIDGE	4BD, 2.5BA	$534,000	TERRY KULKA
2843 BURTON DR	PIEDMONT PINES	4BD, 3BA	$479,500	KAY GRUBB
8971 RIDGEMOOR RD	OAKLAND HILLS	4BD, 3.5BA	$479,000	FRITZ HOCHFELLNER
5779 BALMORAL DR	HILLCREST HGHLDS	5BD, 3++BA	$459,000	KEN MACDONALD
608 CALDWELL	MONTCLAIR	4BD, 2.5BA	$410,000	EVELYN WALKER
19 KINGWOOD RD	CRESTMONT	3BD, 2.5BA	$379,000	SHERRY BENNINGER
85 STARVIEW DR	HILLER HIGHLANDS	3BD, 2BA	$297,000	OLLIE HAMMEREL
80 STARVIEW DR	HILLER HIGHLANDS	3BD, 2.5BA	$287,500	OLLIE HAMMEREL
2900 55TH AVE	MILLS COLLEGE	4+BD, 3BA	$169,000	JACK BRENNEMAN
3825 HIGH ST #106	VILLA DEL LAGO	2BD, 2BA	$125,000	PHYLLIS MILENBACH

BY APPOINTMENT • 339-1174

OAKLAND ★ MONTCLAIR ★ PIEDMONT ★ ALAMEDA

LUXURIOUS NEW ENGLAND SHINGLE STYLE $1,200,000
High quality traditional home. 5 bedrooms, 5++ baths. Wonderful guest room. Desirable Claremont Pines. Dian Hymer/George Karsant

PIEDMONT SIDE OF MONTCLAIR $799,000
Commanding curb appeal. Canyon & bay views, gorgeous woodwork, gourmet kitchen. 6 bedrooms, 3+ baths. Ruth Lockhart

PIEDMONT $759,000
Perfect home for downsizing. Corner lot, level living in this 3BD, 4.5BA home. Large living room, dining room, lanai and private patio. Norm Robinow

CROCKER HIGHLANDS $759,000
Architect designed Mediterranean on 1/2 acre with park-like yard. Remodeled kitchen/family room. Gracious & charming. Former home of Charles L. Tilden Jr. Dian Hymer

SWEEPING BAY & HILLS VIEW $629,000
4BD, 3.5BA, new contemporary in Claremont. 2 master suites, large rec rm, formal dining rm, lovely kitchen with adjacent family room. Ceramic tile, Corian & marble. Nancy Dickey/Ollie Hammerel

BERKELEY UPLANDS $599,000
Gorgeous 8 year old contemporary has top drawer details, 4BD/2+BA, with luxurious master retreat and many extras. Ruth Lockhart

PIEDMONT - ENTERTAINERS DELIGHT ..$550,000
Level in & views, hdwd floors, fireplace, fabulous kitchen. Large rumpus down, decks & view, really special. 3 bedrooms, 3 baths. Donna Ranslem

JUST LISTED $439,000
New 3BD, 2.5BA with French styling. Formal dining & family rm adjacent to gourmet kitchen. High ceilings, great floor plan & bonus room. Approx. 1 month from completion. Darcy Diamantine

NEW HOME $399,000
With wooded canyon views. Family room off kitchen opens to yard. 3 bedrooms, 2.5 baths. Many elegant touches. Evelyn Walker

MEDITERRANEAN MAGIC $385,000
Approx. 4,000 sq ft, original charm, with pride of ownership. Huge living room and master bath. 4 bedrooms, 3 baths. Approx. 1/4 acre. Grand and formal. Judy Maher

RIDGETOP RETREAT $374,500
New home with all the extras! Bay view from living room, dining room and master suite. 3 bedrooms, 3.5 baths, 2 fireplaces, wet bar, skylights and more. George Karsant

INVITING TRADITIONAL $354,500
Beautifully restored traditional. Spacious & sunny, remodeled kitchen & baths. Private yard, formal dining, rec room, lots of charm. Dian Hymer

ENGLISH COTTAGE $349,000
Absolutely adorable - one-of-a-kind home on huge creekside lot. 2+BD, gourmet "cook's" kitchen, and home office. Terry Kulka

BUILDERS' SPECIAL $260,000
Reduced! Montclair cul-de-sac. Charm! 3+ bedrooms, 2 baths on 1st level, separate living down. Do the repairs and reap the rewards. Kay Grubb

OPEN SUNDAY 2:00 – 4:30 PM

610 MADISON	ALBANY	2BR/1BA	$215,000	DARRELL HO
524 GRIZZLY PEAK	BERKELEY	4BR/2BA	$419,000	TRICIA SWI
1635 SCENIC #5	BERKELEY	2BR/1BA	$239,000	LINDA GOLDMA
1310 KAINS	BERKELEY	2BR/1.5BA	$199,950	CHRIS COF
1721 BERKELEY WAY	BERKELEY	2BR/1BA	$147,000	HEIDI LON
7501 EUREKA	EL CERRITO	3BR/2BA	$215,000	KIM CLEVELAN
4117 PENNIMAN CT	OAKLAND	1+BR/1+BA	$105,000	DIANE VERDUC
6349 HIGHLAND	RICHMOND	3BR/1BA	$179,950	MELISSA EIZENBE
2874 BROOK WAY	SAN PABLO	3BR/1BA	$119,000	JERRY LON

BY APPOINTMENT • 486-1495

BERKELEY ★ KENSINGTON ★ ALBANY ★ EL CERRITO ★ RICHMOND

ELEGANT NORTH BERKELEY TUDOR ..$525,000
TOP NORTHAMPTON LOCATION WITH BAY VIEWS! 3 bedrooms, 2.5 baths plus au pair. Remodeled French country kitchen, large living and dining rooms, granite floors & 70 year old Japanese garden.

TWO HOMES ON ONE LARGE LOT $495,000
Almost an acre in top 1000 Oaks location. Bay views, country feeling. One house, 3BR, 2BA, the other a custom 1+++ bedroom, 1 bath in a woodsy setting. Truly unique property.

GORGEOUS VIEWS FROM BERKELEY CAPE COD $419,000
REDUCED! Warm, inviting and spacious! 4BR, 2+BA plus finished attic in this lovely 3+ story Berkeley hills home. Large bay views from deck of living & dining rooms, master with fireplace & deck.

BERKELEY HILLS TRADITIONAL $389,500
VIEWS, VIEWS, VIEWS! 4 bedrooms, 2 baths, large view deck off living and dining rooms, master also has deck. Large attic could be used as family room or office.

ELMWOOD CLASSIC $365,000
Original charm is intact! Large sunny living room, formal dining with fireplace. 4 airy bedrooms plus sunporch. Great location near transportation and shopping.

ROCKRIDGE OLD WORLD FOURPLEX..$359,000
Pride of ownership shows in this unique and charming 4-plex. Four 1 bedroom, 1 bath units with hardwood floors, high ceilings, full of light. Walk to College Ave. shops and Rockridge BART. GRI $35,000.

BERKELEY HILLS IN THE OAKS $339,500
2 bedrooms, 2 baths contemporary style with lovely wooded views. Great Berkeley hills location, with large living room, formal dining and lovely garden.

EXCEPTIONAL OAKLAND TRIPLEX NEAR PIEDMONT $309,450
JUST LISTED! Sunny, spacious units in lovely building with parking and laundry. Walk to the Rose Garden and Piedmont Avenue.

TOP FLOOR CONDO W/BAY VIEW $239,000
NEW LISTING! 1920's Berkeley charm with modern upgrades in this light-filled unit. Fireplace with marble hearth, columns, other architectural details. 2 bedrooms, 1 bath with formal dining. THIS IS A MUST SEE!

ALBANY PENTHOUSE WITH BAY VIEWS $238,0
Top of the building with fantastic bay views! Very spacious with 2 bedrooms, 2.5 baths, with resort style amenities, move-in condition with fresh pain... Great commute.

REMODELED EL CERRITO BEAUTY ..... $227,5...
NEW LISTING! Darling 3 bedroom, 2 bath home ... one level with remodeled kitchen & baths, fam rm ... plus deep lot. Close to shopping & transportation.

SANTA FE REMODEL IN BERKELEY ..... $219,0...
SUCH A DELIGHT! Completely remodeled large ... gourmet kitchen with French doors that open to ... large yard. 3 bedrooms, 2 baths, faux finish interi... 3rd floor office/studio with deck.

ALBANY 2 BEDROOM VIEW HOME ..... $215,0...
JUST LISTED! Gorgeous views, move-in condition ... walk to schools and transportation from this 2 bed... room, 1 bath Albany bungalow. Sits on a double l... with terraced rear and side gardens.

PERFECT GOLDEN GATE VIEWS FROM EL CERRITO ..... $215,0...
Great views from the spacious living room and ... patio. 3 bedrooms, 2 baths, contemporary style wi... hardwood floors and fireplace. Maximum privacy. ... Walk to FatApples.

BERKELEY WESTBRAE TWO-STORY CHARMER ..... $199,0...
JUST LISTED! Incredible remodel/upgrades! ... Custom designed kit with tile & birch cabinets, el... gant LR w/2 sets of French doors opening to pr... backyard. 2BR, 1.5BA, frpl & hdwd flrs through...

1ST TIME BUYER'S VICTORIAN ..... $165,0...
JUST LISTED! 2 bedroom, 1 bath home in up-and... coming location near cafes and shops, easy comm... ute. Very sunny, high ceilings, move-in condition ... with private garden.

ROMANTIC VIEWS OF THE LAKE ..... $145,0...
Exceptionally spacious unit in one of Oakland's ... prestigious buildings near Lake Merritt. Split level ... with 2 bedrooms, 2 baths, and balcony with views. ... Only minutes from Jack London Square, museum ... and the Paramount.

CUTE & COZY OAKLAND BUNGALOW..$165,0...
First time buyer's delight! 1+ bedroom with remo... deled bath, new paint throughout, fireplace and ... mal dining. Close to park and easy commute. ... Move-in condition.

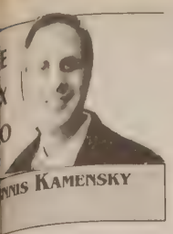
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Flat tax idea may flatten your mortgage interest deduction



NNIS KAMENSKY

The current flat tax proposals, as put forward by Steve Forbes and some others, will greatly hurt the nation's real estate markets Why should anyone buy a home, when it is generally cheaper to rent? Why should anyone invest in real estate, when investing in the stock market and making money there will be tax free? Why own rental property, when the tax benefits will be less, and you'll still have all the other headaches?

If the tax deduction on mortgage interest and property taxes is eliminated, property values will plummet. Already in California we have seen drastic declines and the worst real estate market since the great depression.

With the end of tax deductions, no one will want to buy a house or condo. Why should you pay $1,500 a month in mortgage payments when you can rent the same house for $800 or $900 a month? If you have some money to invest, why put it in real estate, when interest and dividend income is non taxable, and capital gains in stocks are also tax free?

The flat tax proposals on rental property will not simplify anything. Rather it will make record keeping even more difficult. Under the proposals you will still have to fill out all the cumbersome tax schedules on each rental property, showing all the income and various expenses.

The major change involves depreciation. Now you have to write-off the value of a residential building over 27 1/2 years (over 39 years for a commercial building), and all major improvements over five or more years. Under the flat tax, you deduct the total cost of everything in the year purchased.

For example, you buy a rental property for $200,000. The year it is purchased (no matter how much money is put down), you deduct the entire $200,000. Let's say you had $10,000 in income on the property, $12,000 in all expenses, you would have a net loss tax deduction of $202,000 on that year' year's tax return.

Sounds great, except the same $25,000 net tax deduction limitations would still be in effect. Therefore, you would only be able to take up to $25,000 on this year's tax return and have to carry over the rest, if your adjusted your net loss to future tax years.

If your adjusted gross income is over $150,000, you wouldn't even be able to take any of the $25,000 write-off on this year's tax returns (you would have to carry over all of the losses to future years).

When you sold this property, you would have a devil of a time determining its profit. You would have to figure out how much of the total cost was deducted through the years on your tax returns (you better keep every tax return forever); then have to pay capital gains tax on the deduction plus any profit. Instead of simplifying things, keeping track of all this would make tax preparation even more difficult.

The bottom line is that the flat tax proposal will greatly help the stock market and greatly damage real estate ownership. Interest rates probably will go down, since fewer people will be buying real estate and taking out mortgages; but the interest amounts that banks will pay out will fall greatly (again making investment in the stock market more attractive).

In fact, this whole plan looks like an attempt the get the Dow to reach 15,000. The tax system needs to be changed, and greatly simplified, but in a way that is fair to everyone and that helps grow all segments of the economy. The purpose of our tax system should not only be to raise taxes, but to help improve our economy as well.

Dennis Kamensky is an Oakland tax accountant. He is the owner of The Tax Pros and has written several books and computer software programs on taxation He can be reached at 530-6001.

The Real Estate Section of Hills Newspapers welcomes your news, views, comments and questions.
Please send information to Dennis Evanosky, Hills Newspapers, 5707 Redwood Rd., Oakland 94619, or call 339-4047.
Our FAX number is 339-4066.

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New Listings!

3 ALVARADO ROAD, BERKELEY OPEN SUNDAY 2-4
...sting! Two bridge view home with great potential. Best Berkeley ...ation near the Claremont. 2++ bedrooms. $305,000.

0 ASHBY AVENUE, BERKELEY OPEN SUNDAY 2-4
...sting! Cute Berkeley starter on extra deep lot. Close to UC Berkeley ...d Alta Bates. 2/1 $229,000.

24 HARWOOD AVENUE, OAKLAND OPEN SUNDAY 1-4
...sting! Charming craftsman in the heart of Rockridge. Detached artist ...dio. 2+/2 $299,000.

90 BROADWAY TERR. #201, OAKLAND OPEN SUNDAY 2-4
...sting! Lovely Rockridge condo in small quiet building. Nice ...grades. 2/2 $169,000.

ERKELEY

0 EL CAMINO REAL OPEN SUNDAY 2-4
...ce reduced! Level-in Cape Cod with great expansion possibilities. Prime ...remont location, spacious grounds, large lot. 2/2. $415,000.

0 DERBY STREET OPEN SUNDAY 2-4
...ious Elmwood duplex loaded with charm. Remodeled kitchen. Owner ...upied. 2/2 up and 3/2 down. $355,000.

3 BENVENUE AVENUE OPEN SUNDAY 2-4
...ious Elmwood Craftsman. Ideal for home office. Architectural treasure. ...ter motivated! 4++/2. $359,000.

CLAREMONT CRESCENT
...y book Elmwood traditional updated to reflect the conveniences of ...temporary living. 3/3 plus a separate studio/office. $499,000.

THE UPLANDS
...y beautiful Claremont Mediterranean. Spacious modern kitchen with ...ch doors onto sunny patio garden. 4+/3+. $799,000.

LOTS

...ll one or two homes of your dreams on two contiguous lots in the ...remont hills! Lovely down slope with south bay view. $110,000 ea.

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EL CERRITO

AT A DEAL / SUPER STARTER! $122,000
...t, 1BA, fireplace, 1 car garage, utility room, fresh paint, new floor in ...ren/bath. #W36068 Mike Winter 510-223-0767

T THIS FOR HOW MUCH? $149,500
...3BA, over 1,000 sq ft, lot to 7100 sq ft, extra long gar. w/drive thru ...Huge bldg. at rear of property. #W34885 Pat Doyle 510-799-0238

CERRITO HILLS $164,950
...t 1BA, super clean, new paint in and out. Gleaming hardwood floors, ...replace roof! #W35209 Carolyn Dopp 510-223-6700

P THE CAR! IT'S SO CUTE! $189,000
...3BA, large kitchen with all appliances & washer/dryer. New central ...ng, extensive earthquake retro-fitting, attached 2 car garage. ...5433 Geri Stern 510-234-7808

TAM VIEW / GREAT FAMILY HOME! $197,000
...2BA, quiet court, next to park. Move-in cond, alarm system, 2-car ...ge, no yard work! #W35147 Chris Christopher 510-254-1742

UTERRANEAN CHARMER $219,900
...1BA, 1BR, 1BA separate in-law, tiled roof, formal dining, breakfast ...t, great area. #W36004 John Anderson 510-237-8842

BULOUS REMODEL!! BAY VIEWS!! $259,900
...3BA , huge lot 7,500 sq ft, with family room, formal dining room, ...ge, landscaped yard. Double pane windows, new paint & roof! ...5429 Geri Stern 510-234-7808

W CONSTRUCTION / CUSTOM HOME W/PANO BAY VIEW! $429,500
...2.5BA, family room, tri-level, 2 car garage. Huge rooms throughout, ...w potential. #W35034 Dwayne Bartels 510-222-3042

ULY REMODELED CONTEMPORARY $625,000
...ox. 4000 sq. ft., spectacular panoramic bay views!!! 4BR, 3.5BA, ...y room, tile roof, fabulous gourmet kitchen, earthquake retrofit, deck, ...ety system. #W35522 Carolyn Dopp (510) 223-6700

ALBANY

NISH MEDITERRANEAN IN PRIME LOCATION $299,500
...plus loft, 2BA, remodeled kitchen, oak cabinets, 2-car garage, cen...eat, hdwd floors, family room, close to Solano! #W35984 ...e Christopher 510-254-1742

KENSINGTON

ECTACULAR S.F. & GOLDEN GATE VIEW IN THE HILLS $325,000
...mes on large almost 10,000 sq. ft. lot, 2BR, 1BA home, with 1BR, ...cottage! End of quiet street, hardwood floors, hot tub in back, very ...ked. #W35258 John Anderson 510-237-8842

RICHMOND ANNEX and VIEW

EGANT & AFFORDABLE $69,000
...condo. Only 10 yrs old. Near shops & trans. Pool, tennis, spa. Ask ...out special financing! #W36015 Magany Abbass 510-233-7329

ORABLE ANNEX CHARMER $135,000
...1BA almost 900 sq. ft., formal dining, sweet fenced yard, attached ...ge, new paint, newer roof, new upgraded electrical, refinished hard...d floors. #W36092 Geri Stern 510-234-7808

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JUST LISTED! NORTH BERKELEY HILLS. Experience relaxed living in this spacious contemporary, enhanced by lovely bay views in a private, woodsy setting. Three bedrooms, 2 1/2 baths, gleaming hardwood floors, decks, hot tub, 2-car attached garage & extra rooms for your home office & hobbies. A lovely place to come home to! Offered at.....$359,000.

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BERKELEY

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Elegant geometry, exquisite finishes, expansive views in all directions. 5 bdrms, 3 baths, magnificent 2 story Great Room, level out to sunny yard.
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$729,000



745 WOODHAVEN ROAD ..... *OPEN SUNDAY 2-4* $415,000
4BR home with family room & pool. Bebe McRae ext. 145

UPPER THOUSAND OAKS TRADITIONAL $359,000
3+, 1.5, with beautiful wood detailing and great yard! Formal dining room and sun porch. Bebe McRae ext. 145

151 FAIRLAWN DRIVE ..... *OPEN SUNDAY 2-4* $325,000
IMMACULATE AND UPDATED, newly shingled. 3BR/1BA home in private and level-out garden setting. Jan Fougner ext. 138

931 REGAL ROAD ..... *OPEN SUNDAY 2-4* $325,000
Light-filled 3/1+ North Berkeley view home with 2-car garage. Close to parks and transportation. Bebe McRae ext. 145

601 SPRUCE STREET ..... *OPEN SUNDAY 2-4* $295,000
PRICE REDUCED on this charming 3BR, 1.5BA North Berkeley Mediterranean. Family room, filtered views. Bebe McRae ext. 145

2408 PARKER STREET ..... *OPEN SUNDAY 2-4* $239,000
1,537 sq. ft. sophisticated retreat seeks romantic buyer. N. Hoover ext. 123

3121 COLLEGE AVENUE #2 ..... *OPEN SUNDAY 2-4:30* $182,500
Spacious 2/1.5, + study. 2 lvls on top floor, garage. Faye Keogh ext. 126

OAKLAND

28 WESTMINSTER DRIVE $1,275,000
Prestigious Claremont Pines! Beautiful and romantic architecture. Exquisite coffered ceilings. In- & outdoor access throughout. Stylish granite kitchen & limestone baths. Bebe McRae ext. 145

5518 GOLDEN GATE AVENUE ..... *OPEN SUNDAY 2-4:30* $765,000
Wilson Associates' Rockridge beauty. Easy indoor-outdoor living, lovely bay and bridge views, extraordinary architecture. 5 bedrooms, 3 baths. Gini Erck ext. 133

5681 OAK GROVE AVENUE ..... *OPEN SUNDAY 2-4* $389,000
NEW LISTING! Wonderful, remodeled 4BR/2+BA Craftsman. Level & private. MBR suite. Jan Fougner ext. 138

884 SUNNYHILLS ROAD ..... *OPEN SUNDAY 2-4* $365,000
Lovely Crocker Highlands traditional. Spacious 2+BR, 1.5BA with big-house feel. Large, private garden. Trish McEneany ext. 125

KENSINGTON

243 LAKE DRIVE ..... *OPEN SUNDAY 2-4* ..... $200,000 minimum bid
One level 3BR home in good condition. Level yard & big park views. UC Regents sealed bid sale Feb. 7. Bebe McRae ext. 145

LOT

BUILD YOUR DREAM HOME $144,900
ON THIS FINE NORTH BERKELEY VIEW LOT. Gini Erck ext. 133

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1260 GRANDVIEW DR. Executive living - great entertaining in staged, beautiful, ... $675,000
brand new contemporary. Private setting has relaxing, unique view. Mane Kenaga

930 AQUARIUS WAY. Exciting custom Mediterranean. Compare the quality! $510,000
3BD, 2.5BA, bay view, art studio. Ellen Nicolopoulos

714 HILLDALE. Gracious Spanish style, complete remodel, bay/SF views, 4BD, ... $485,000
2.5BA, arches, recessed lighting, dual pane, quality and style throughout. Stan Hammond

6923 BRISTOL DR. Wonderful new construction. Light & airy tri-level. $445,000
4BD, 3.5BA. 1st floor suite possible home office. Joy Bryden

6363 WESTOVER. Spacious, new contemporary. 3BD, 2.5BA, soaring ceilings, ... $435,000
kitchen/family room combo, great windows, serene setting. Mary Neuberger

4808 CALDERWOOD CT. PRICED REDUCED! 2700 sq ft contemp on large $399,000
level lot. Stone fireplace in fam rm, high ceilings, island kitchen, 3-car gar. Chris Christensen

6115 ROCKRIDGE BLVD. SO. Superb loc. Sunny, dramatic, unique. 3BD, 2BA, ... $332,900
skylights, roomy kitchen with garden windows, landscaped yard, garage. Stan Hammond

4107 OAKMORE RD. Charming bright Oakmore Tudor. Spacious 3BD, 2BA, ... $299,000
creekside setting, hardwood, original details, great neighborhood. Katie Meadow

2245 PRINCE ST. New listing! Cute, clean starter. Walk to Ashby BART, ... $229,000
Alta Bates, U.C., 2+BD, 1BA. Peter Nicolopoulos

3924 ROBLEY TERR. Charming & clean. Waiting for your finishing touches. Off $219,000
Piedmont Ave. 2++BD, 1BA. Room for 2nd bath. Basement, 2-car garage. Frank Henneter

1638 SACRAMENTO. No. Berkeley 2BD Mediterranean. Hdwd flrs under carpet, ... $196,000
beamed ceiling in living rm, brkfst rm & frml dining rm. Loads of old world charm! Steve Cowan

938 56TH AVE. Elegant 3BD Spanish. Hdwd flrs, spacious formal dining w/built-ins, ... $179,500
breakfast room, rear yard & deck, garage. Near Mills College. Lee Jacobson

6160 MAURITANIA. Pristine Spanish split-level near Mills College. 2BD, formal $169,000
dining, breakfast room, manicured yard, attached garage, storage. Lee Jacobson

2526 RAMPART ST. 2BD cottage with lovely backyard & deck, and random $166,500
plank floors on great street near Mormon Temple. Don Dunning

2455 FRANCIS ST. Maxwell Park 3BD with bay view! Family rm, hdwd floors, large $159,900
yard with fruit trees. Attached garage. Lots of charm! Kate Phillips

2877 MORCOM. spacious 3BD with charm. Living & dining rooms with built-in $139,900
cabinets, large kitchen with breakfast nook, basement, large yard. Kate Phillips

666 OAKLAND AVE. New condo listing, shows like a model! Close to Rose Garden. ..$127,000
1100+ sq ft, balcony. Small well kept complex. Donna Conroy

SHOWN BY APPOINTMENT

NEW CONSTRUCTION, MONTCLAIR. 4BD, 2.5BA, dbl wide lot. Huge kitchen, ... $469,000
fam rm with lvl yard. Frml dining & living rms, quiet location w/lots of parking. David Hennigan

PIEDMONT 3BD, 2BA PLUS 2 CAR GARAGE with storage. $255,000
Cozy fireplace and hardwood floors. Cheryl Gabriel

NO. OAKLAND VICTORIAN/CRAFTSMAN. Super cute! Tastefully renovated with $239,500
minor updating. 4BD, 2.5BA, frml din rm, liv rm, study. Legal duplex. 3-car gar. Frank Henneter

4,300 SQ FT. 7BD home on enormous corner lot. Could be single family home, ... $215,000
group home, convalescent, etc. Must see to believe. Cheryl Gabriel

A LITTLE TLC and this 3BD, 2BA home in Hayward will shine. $147,500
Large yard, 2-car garage. Cheryl Gabriel

IT'S A WINNER! 2BD, 2BA condo. Pleasant neutral colors, building with pool, ... $119,000
sauna. Above 580. Assumable loan allows low down and closing costs. Stan Hammond

3BD EASTERN STYLE COTTAGE. 1600+ sq ft. plus 1-car $95,000
attached garage and loads of storage. Cheryl Gabriel

LOVELY CONDOMINIUM. Well maintained and well managed complex. $65,000
Amenities include laundry area and pool. Cheryl Gabriel

LAKE MERRITT AREA CONDO. 1 spacious BD. New carpet, new paint. $55,000
Appliances included. best value around! Own for less than renting! Frank Henneter

LOTS & LAND

4 LOTS ON 1+ ACRE. Overlooking city of Piedmont. $440,000
Package available. Frank Henneter

LOCATION, SIZE & TERMS! Not one, but three bay view lots $125,000
in this Montclair package. Peter Nicolopoulos

PRICE SLASHED $24,000. Downslope lot with fabulous bay views. $85,000
Private woodsy location. Priced for quick sale. Chris Christensen

MONTCLAIR DOWNSLOPE. Area of quality new construction. $65,000
Underground utilities. Peter Nicolopoulos

MONTCLAIR VILLAGE HOMESITE. walk to Village amenities from $59,500
this affordable lot. Peter Nicolopoulos

WHAT A STEAL! Price reduced $5000. Downslope lot on quiet cul-de-sac, ... $49,500
surrounded by expensive homes. Best location. Motivated seller. Chris Christensen

NEW LOT LISTING. Approx. 7,638 sq. ft., approx. 97 ft frontage! $29,500
Utilities available. Super value. Frank Henneter

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A computer age dilemma: where to put that extra 'stu



TARPOFF & TALBERT

Number 130 in a series of true experiences in real estate.

On my dining room floor there is always a pile of my children's things: backpacks, umbrellas, a flute and French horn in black cases, sheet music in folders, library and math books, loose homework, book orders and signed permission slips. On different days, depending on need, a few of these things leave with my children in the morning, and some return again at night. I was looking at the collection the other day and I thought, "I need another room, a kids' school stuff room, one with a door that can be closed."

Probably everybody needs other room for something. I remember the first time a client mentioned needing a computer room. I did not yet own a computer, so had not given any thought to where one might go. We walked through an old, two-story shingle house together, and she'd said it had enough bedrooms and baths to satisfy. She liked the kitchen and the yard and the paneling. Now she stood in the front entry near the stairwell. "It won't work, though, because we need room for my husband to work on his computer, and there isn't any place in this house."

Since then a lot of people have bought computers and need a place for them. Single people tell us they need at least two bedrooms, one for sleeping, one for an office. And if they expect overnight visitors, they want a guest room, too.

More and more we hear that an exercise room is necessary, a place to set up a treadmill and weights Some are content with a bedroom large enough to contain the usual bedroom furniture plus their exercise equipment and a TV, while others insist on a completely separate space.

Lots of people are working from home these days. They want an office (and sufficient electricity for office machines), and if clients or customers come to them, a separate waiting room and an entrance apart from the front door.

We don't get many requests for sewing rooms or laundry rooms big enough for a mangle iron and washtubs. I guess there isn't much demand for these anymore. But fairly often we are asked for enough space for a special hobby — model trains, for instance, or a room with good light and running water for an artist, or space for a wide-screen TV or a movie projection system.

Families with children have come to expect to have a family room, playroom or TV room in addition to a living room. And, of course, each child needs his own bedroom. Many people feel that two bathrooms are minimal, one within the master bedroom, the other for guests and for the kids. Some families also want a second small kitchen and bedroom away from the rest of the house where the au pair can live.

Given enough money, it is possible to buy lots of extra spaces. Often in expensive, old houses there is a butler's pantry a separate room for storing silver and china; also a wine room, even a second "party kitchen." Because not everyone entertains formally anymore, some of these might be converted to other uses. In "rich houses" there are frequently beautifully paneled basement rooms, originally built as vaults for valuables, billiard rooms, and the maid's quarters. Unfortunately, usually the people we know who'd like to have them can't afford them.

We've seen several houses designed especially for performances —musicals, poetry readings. These houses contain a large room, often quite fancy, with a platform for musicians or players, even occasionally, a bona fide stage with curtains. My favorite of these is an old wooden house in the Berkeley hills enclosed by a fence that comes right up to the sidewalk. There's a gate, secret garden-like, and on the other side, a wonderful surprise. Select, mature trees form a canopy and under them, on a rise away from the street, is the house.

Three-quarters of the house is the big room, a huge redwood paneled room with high ceilings and oversized, double-hung windows that provide a view of the bay. The rest of the house consists of an uninteresting kitchen and bath and two tiny bedrooms that seem to be afterthoughts.

Once I heard about a Berkeley man who would have loved that house. He was a collector of books. He had collected so many books that his house was completely filled with them and his wife issued an ultimatum: The books would have to go or she would.

I guess he had enough money to solve the problem. He bought a second house just for the books. He moved them there and visited his library every day.

Many years ago my then-husband and I bought, as a rental, a little house. The small lower floor rooms had been divided into even smaller spaces with doors in between. The tenants who'd been living there for some time seemed content, but one day they moved, and we went to see what should be done before we rented it again.

As we walked through the house again, I wondered how anyone had separated their belongings and activities among those spaces "Eat in this one, cook in that one, sleep over here?" I thought. There were so many doors to so many cubby holes that we despaired of ever making sense of it all, and so asked an architect friend what he thought.

The architect walked through and looked and was silent. We didn't know what he was thinking. "Maybe we should just burn it down," we said. "No," he said pausing. "You can take down this wall and this one, get rid of those doors."

That was all we needed. We began immediately. Before long the fist floor rooms were open to one another. We liked the effect so much that we sold the house we'd been living in and moved into the little house. "Just for a while," we said; then stayed for 20 years.

We liked living in the combination living-dining-kitchen space We could cook, talk to friends, be by the fire, eat dinner, watch TV, and glance out the French doors to the garden — all at once.

We kept the furnishings plain and spare, banishing all extraneous stuff to the adjacent garage and this worked well until we had baby. Babies have equipment , toys and clothes all of which must be close at hand. It was tight.

After the second baby w to a bigger house. Every a gathering spot, and house, it is the kitchen sits, cooks, eats, reads an the phone in the kitchen

All of the leftovers, couldn't find spot for e the house ended up in room. The piano and printer are there; the fax the office telephone. Th dining table, which we parties a couple of time

But the most import of the dining room, it se depository. Because of nient proximity to the anything on the floor of room can be easily membered when going ing in. Which is why th naturally drop and store there.

I wonder if a cab work, something to school stuff so I would look at it. The kids after all, and then I can dining room to some Maybe an indoor green shelves and lights for st from seed.

Pat Talbert and Anet licensed agents and real sultants. To ask a questi your name to their mail Tarpoff & Talbert at 6

Better Homes Realty ®

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339-4000

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You can find our listings on the Internet, where your home can be viewed by over 25 million people worldwide.
Our internet address: http://www.ccnet.com/~bhr



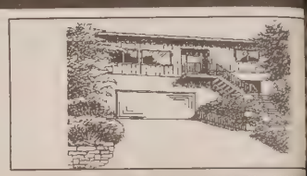
THE ULTIMATE IN QUALITY $489,000
If you demand the best, consider this 4BR, 2.5BA French Normandy. Gorgeous gourmet kitchen w/granite counters. Glowing hardwoods, beamed ceiling, bay view.
NAHID NASSIRI 531-1670



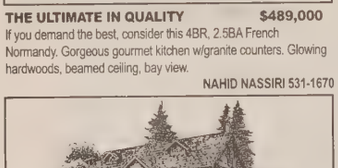
CUSTOM EXECUTIVE HOME $479,000
Located in a private but convenient location in the Upper Rockridge, this spacious home offers a lovely setting for a couple, extended family or home office. 6177 Margarido Dr.
SUZANNE LINFORD 287-9575



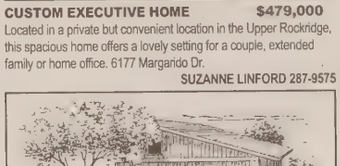
GRAND LIVING PLUS $40,000/YR! $385,000
Elegant mansion near Lake! Huge 2+BR, 2BA owner unit w/library, 3 fireplaces, hardwood, grandeur. Plus 9-room legal rooming house for income! Versatile
C.C. HODGES 531-7667



KENSINGTON, NEED WE SAY MORE? $375,
Spacious Kensington home above Arlington. Open beam ceilin hdwd flrs under w/w carpet, frplc. Low maint. landscaping Gard view, Kensington shops, schools.
NICK LAVROV 52



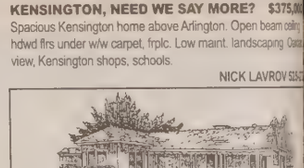
SPRAWLING BROWN SHINGLE. $369.000
Craftsman duplex near Piedmont Ave. Perfect for large family or extra income. Conveniently close shops & latte. Great price for lots of space.
ROSEMARY GREENE 635-9842



TOP QUALITY, LOW PRICE $339,000
It's hard to find this style charm and space at this great price. 4+BR, 3 full BA, family room, bay view & best schools. All in a parklike setting.
JODY EDMONSON 287-9582



DREAM NO MORE, GLENVIEW CHARMER $242,500
This traditional home is a must for the buyer looking for a park-like setting w/deck overlooking the garden. 3BR, 1+BA, FDR, newer kitchen, attached garage
CHARLENE CLAYBAUGH 339-8400



FANTASTIC FOR 1ST TIME BUYER $169,5
In the hills on an oversized level lot. 2BR, separate dining, hdw floors, double garage, huge cabana, small basement. Don't mis this one!!!
KEN FERRELL 339-8

THE FOLLOWING PROPERTIES EXCLUSIVELY LISTED. PLEASE CALL FOR AN APPOINTMENT.

SPANISH ESTATE-LOCATION/VIEW $1,600,000
Integrity, taste & understated elegance keynote this 5,000 sq ft vintage 1/2 acre urban estate overlooking Piedmont & the Bay. 4++BR, 4++BA, gated, prestige! D. C. HODGES 531-7667

PANO-VIEWS-SAN FRANCISCO AND... ...$895,000
Bay, bridges at your feet! 2 acres of sunny privacy! Resort-like villa, pool, sauna, spa, electronic gate. 4BR, 3BA, fam rm, library, 3 fireplaces. HELEN NICHOLAS 339-8400

WHAT A VALUE IN PIEDMONT! $620,000
Perfectly lovely & spacious on great tree-lined street features 4BR, 4BA, fam rm, media room, pool. Each room delivers space & privacy. M.J. MCCONVILLE 287-9583

KNOCK YOUR SOCKS OFF VIEW.....$499,000
Custom designed, award winning, one-of-a-kind quality & craftsmanship in Montclair Hills. Incredible views from each room, 3BR, 2.5BA. M.J. MCCONVILLE 287-9583

LOCATION & STYLE $419,000
2-story traditional, level yard w/brick patio, formal dining rm, 2 fireplace, family rm, new roof, quality details.
MARTHA SHIN 531-8643

EXCELLENT 6-UNIT INVESTMENT $385,000
More for your money, low down, assume existing loan,good cash flow, well maintained, all 2BR units. CHARLENE CLAYBAUGH 339-8400

DRAMATIC MONTCLAIR CONTEMPORARY....$385,000
A must for the sophisticated buyer. Located on the sunny side of Montclair, 4BR, 3BA, 3 frpl, master BR suite w/sitting area, FDR, family rm, decks, balconies & hot tub.
CHARLENE CLAYBAUGH 339-8400

VIEWS OF S.F., BAY, BRIDGES.... ..... $349,000
With level-in, level-out, level yard! So spacious, 4BR, 2BA, fam rm, formal dining rm, rec rm w/full wet bar, 2 frplc. Adjoining view lot @ $100,000! HELEN NICHOLAS 339-8400

CROCKER HIGHLANDS PRIDE OF OWNERSHIP $319,500
Level entry 3BR, 1BA main level, au pair w/bath & 2nd kitchen down. Remod main kitchen, sunny breakfast rm, 2 car garage, FDR, walk to Lakeshore Ave shops & transp.
CHARLENE CLAYBAUGH 339-8400

SPACIOUS FLATS! $319,000
Walk to Grand Ave restaurants, theatre, bus. Lots of traditional features, plus garden studio for extra income/hm office. Retrofitted & garden, too! LYN MURRAY 339-8400

PERFECT FOR IN-LAWS OR OFFICE.....$289,000
Over 3,100 sq ft w/3BR down, 3BR up. Sun filled, open & inviting floorplan. Landscaped 100 x 100 lot. Tons of storage w/basement/workshop area. EARLE SHENK 339-4000

CUSTOM MEDITERRANEAN VILLA $287,000
New construction townhome, 3BR, 2.5BA, courtyard garden, master suite has bay view, earthquake ins., 2-car garage. Great value. CHARLENE CLAYBAUGH 339-8400

PANORAMIC BAY & BRIDGE VIEW.....$285,000
Just listed! Pride of ownership reflects this 3BR, 2.5BA w/fam room. All level living. Top location close to Montclair shopping & freeway. CAROL COHEN 339-8400

HARBOR BAY ISLE BEST BUY!!! $284,950
5-yr old Span/Med. No Mello-Roos bonds! 3BR, 2.5BA fam rm. Close to lagoon & pool. Approx 1.5 miles to ferry. Great community, parks, golf, tennis nearby.
V. CASE/L. JOHNSON 339-8400

RIGHT OUT OF METROPOLITAN HOME..$280,000
Penthouse in unique 4-unit Bldg. Separate library, inside laundry, large sundeck & green house, 2BR, 2BA. Great for entertainment & city lifestyle, walk to Piedmont Ave. shops.
CHARLENE CLAYBAUGH 339-8400

THIS PRICE IS UNBELIEVABLE! $279,500
Rossmoor 2BR, 2BA condo that is 1 of largest for lowest price! Very large rms, huge master ste., lg open kit/fam rm combo. Sep. laundry rm. Call now. JAN NEFF 339-8400

CONVENIENT URBAN RETREAT $275,000
Creekside contemp w/cosmopolitan flair. 2BR, 2BA w/huge fam rm. Vaulted ceilings, brick frplc, oak fl. Walk to schools, & shops. STEVEN BIASATTI 339-6160 X239

THIS IS YOUR LUCKY DAY! $269,000
Stunning 1920 Craftsman charmer w/original wood trims & built-ins plus huge tastefully remod kit & bath. Full basement, garage, ready to move in! PATRICIA BENNETT 482-9000

UPPER OAKMORE'S BEST BUY.....$269,000
3BR, 2BA in prime location w/spacious sun-filled rooms. Hrdwd flrs. Lg fam style kit area w/access to private patio.
CAROL COHEN 339-8400

WHY RENT WHEN YOU CAN BUY $265,000
Charming 2BR home w/boxed ceilings & mature redwoods. Walking distance to Piedmont Ave. Also, a tucked-away studio-rental that will assist mortgage. NAHID NASSIRI 531-1670

ROSSMOOR ALTERNATIVE $259,000
2BR, 2.5BA vaulted ceilings. Wooded setting across from Claremont golf course beautiful condition has it's own int elevator. SUE WILLIAMS 482-5077

BEST BUY IN PIEDMONT PINES $259,000
Charming custom ranch. Near regional park many details, 3BR, 2BA. Cozy patio, level-in, sellers motivated.
MARTHA SHIN 531-8643

PERFECT FOR PARTNERS $247,000
Quiet Glenview street yet close to everything! Single family home convertd to duplex w/large yard & sunny deck, basement wrksp & great neighborhood. PATRICIA BENNETT 482-9000

NEW LISTING $242,000
Panoramic view, 2BR, 2.5BA, den, hdwd flrs, elegantly remodeled for seliers. Move-in condition, near Merritt College, easy access to everything. MARTHA SHIN 531-8643

BERKELEY VICTORIAN QUEEN $239,000
Buy a piece of history in this 3+ Victorian home. Perfect for artist/studio or live//walk to UC. First time on market in 30 yrs
KEVIN BLATTTEL 339-8400

EXCEPTIONAL BUY, WHAT A VALUE $227,500
Unique property, 2BR, 2BA house w/attch 1BR, 1BA cottage oversized gar & a 528 sq ft wrkshp attached. Great for home business, child care, extended fam or contractors home office
CHARLENE CLAYBAUGH 339-8400

EXQUISITE PENTHOUSE $219,000
Just reduced, 2BR + den, 2BA, mstr ste w/deck & city view, 3 balconies, security building, walk to Pied Ave, SF transportation steps away. Priv entr. CHARLENE CLAYBAUGH 339-8400

TOO GOOD TO PASS UP $215,000
3BR, 1BA, split level, formal dining rm, huge fam kit w/"plus room" & bath, separate entrance. Great for home office or?
CHARLENE CLAYBAUGH 339-8400

90'S ART DECO-MONTCLAIR $209,000
New construction in 1988, all 90's perfect w/Euro kit. Light oak hardwood, track lighting. 3 stories. Master suite, pano valley view. Garages. HAL CASTLE 339-9778

A FLICKERING FIND.....$205,000
Will light up your evening in this Spanish custom home. Large & sunny rooms. Updated kit & bonus rms, lots of storage & basement. ARNOLD MUELLER 530-6099

LINCOLN HEIGHTS $189,000
Just Listed. Absolutely charming, 2BR w/private yard on beautiful tree lined street. Sun filled breakfast room. Minutes to regional parks. CAROL COHEN 339-8400

SHEFFIELD VILLAGE BEST BUY.....$183,000
Great starter home in prime area w/ San Leandro schools, 2BR, den hdwd flrs, yard w/ fruit trees. HARRY KRESS 531-2140

JUST LISTED, A BARGAIN.....$179,000
A real deal for a smart shopper. Private light, airy, modern, clean, hrdwd flrs, 2BR, 2BA, plus legal studio & extra lot. Unbelievable. SAM GHADERI 531-6712

A CLASSY WAY TO START $177,500
You'll fall in love w/ this stylish family home in Maxwell Park. Large rms w/3BR, 2BA, lovely secluded garden all in move-in condition. A rare find. JODY EDMONSON 287-9582

UNIQUE CONDOMINIUM.....$169,500
Walk to Lake Merritt, restaurants, work from this elegant 3BR, 2BA unit on quiet Adams Pt. street. Many amenities include frplc, own laundry. LYN MURRAY 339-8400

PANORAMIC VIEWS-PRIVATE LOT $169,000
Approx. 1/2 acre-level play area. Fab country kit, 2BR, 1.5BA, deck, patio, private driveway. City retreat yet close to transportation. LOIS C. JOHNSON 339-8400

CONTRACTOR'S SPECIAL.....$169,000
Great location close to Piedmont Ave, shops, & transportation. Charming 3BR w/large country kit& formal dining. Incredible opport. M. J. MCCONVILLE 287-9583

WHY RENT?.....$157,5
Spectac. view, sparkling townhome. This is something to admire. Quiet & secluded complex. Two BR
MICHAEL HARDING 654-8

LOOKING FOR YOUR FIRST HOME?.....$145,0
Then start here in this 2BR, 2BA bungalow in a good neighborhood. Enjoy the spacious living room & frplc, gard converted to a fam room. MORRIE FEIGENBERG 547-4

MILLS COLLEGE MEDITERRANEAN $135,0
3% down buys meticulous split-level, vaulted ceilings, sun drenched rms. Large frml din, sep breakfast rm, remod kit Room for expansion. SHERDELLA

NEW LISTING. PRICED RIGHT! $135,0
It's hard to believe that you can live in such comfort for so m This 2BR is only $135,000. Relax in front of cheery fire, Mak yours today. MORRIE FEIGENBERG 547-4

COME SEE, PURCHASE, MOVE-IN $130,0
Millsmont bung above old Macarthur. 2+BR, 1+BA, hdwd flr frplc, LR, sunny kit, lndry rm, bsmnt w/spare rm, lrg yrd w run, hot tub, RV space. NICK LAVROV 525-5

VALUE PACKED CONDITION.....$127,5
Busy people will love coming home to this spacious 2-sty home in good fam neighborhood. New carpets, frplc, wind privacy make this a real buy. JODY EDMONSON 287-9

TRULY A HOME!!! $117,0
Wonderful spacious 2BR, 2BA condo w/fireplace. Prime Adam's Point location. Lovingly cared for unit. Must see!!
CAROL COHEN 339-8

MUST SELL.....$115,0
3BR, 1BA, FDR, frplc in living room. Basement w/loads o storage. Upgraded kit & bath. split level home w/1-car gr 64th at Laird. DAWN ELLIS 287-

BEST PRICE IN THE BUILDING $105,0
City skyline will add drama to your evenings in this ultra 2BR, 2BA condo + deck w/sweeping city & bay view. Exc frplc. Like new!! MORRIE FEIGENBERG 547-4

GOLDEN BUSINESS OPPORTUNITY.....$100,0
Owners want to move-in & sell their grocery store in an up scale neighborhood. Many nat'l retail chain stores nearby upside potential. KEVIN BLATTEL 339-8

ONE KELTON COURT-GREAT VIEWS..$85-$89,
2 one BR condos in Pied Ave's best building. Luxurious carefree lifestyle. Both are end-units. Must be seen! One & one on 9th flr. CAROL COHEN 339-

BANK OWNED.....$39,5
Make an offer on this nearly flat lot Close to Berkeley & commute routes. LYN MURRAY 339-

Events

The Events Calendar does not accept for-profit listings. Announcements for these events can be made in our classified section by calling 847-8777. Listings are made on a space available basis.

•

The non-profit Building Education Center (BEC), 812 Page St., Berkeley announces its 1996 schedule of classes, including its 17-session course, **The Homeowner's Essential Course: How to Build, Remodel and Maintain Your Home.** For information on this or other BEC classes call the Center 525-7610.

•

The non-profit Skyline Garden Club holds its annual **Valentine fundraiser,** Thurs., Feb 8 beginning at 1 p.m. Elizabeth Murray will explore the delights of Monet's gardens in a colorful slide presentation followed by an English-styled luncheon catered by Lisa's Tea Treasures of Los Gatos. Tickets are $15 and must be purchased in advance. Call 531-4897.

•

A free **First-Time Home Buyer Seminar,** sponsored by Red Oak Realty and Mortgage Network, is held every first and third Wed. of the month at 7 p.m.,1891 Solano Ave., Berkeley. Find out about first-time home buyer programs, get tips from a licensed Red Oak agent on how to make an offer, negotiate the best deal, home inspections and more. Get prequalified and receive a listing of homes for sale in your price range. The next seminar is Feb. 7 and features guest speaker Mike Lauth, a Red Oak agent. Reservations required. Cal Russell Doi at 526-6554.

•

Truitt and White Lumber, 642 Hearst Ave., Berkeley will hold a free Sat. seminar on Feb 10, 10 a.m. to noon. Greg Casorso of Casorso Construction will discuss **Foundation and Drainage Systems.** Learn about ways to keep a crawl space or basement dry, tie to your gutter and downspouts and divert ground water. Reservations are required. Call 649-2674.

•

Catherine Teegarden of RAF Mortgage presents a free seminar on **How to Make Money Using the FHA 203K Rehab Loan,** Mon.,Feb. 12, 7 p.m. at 1722 Solano Ave., Berkeley. Buyers of fixer-upper properties use this loan to fund renovations. investors, first-time buyers and owner occupants, churches and non-profits and Realtors are welcome to attend. Reservations are required. Call Teegarden at 528-0767 ext. 17.

•

Wausau Mortgage Corp. announces a free 203k mortgage workshop **Rehabilitate for Profit or Equity with a Proven Product,** every Tues.and Thurs., 7 to 9 p.m. Call 1-800 801-1320 ext. 240 for locations.

•

Le Tip International, an organization of independent business people devoted to exchanging business leads and helping other members, meets Wednesdays at 7:15 a.m. Guests welcome. Call Lisa Schliff at 236-3002.

•

The Bay Area chapter of the **National Association of the Remodeling Industry,** holds its regular meeting on the 2nd Wed. of every month at 6 p.m. at Showplace Square, 2 Henry Adams Street in San Francisco. Call (415) 255-6463 for more information.

•

The **Friends of the Latin American Library** hold regular meetings at the Latin American Library, 1900 Fruitvale Ave., Oakland. Join in to support the library as it enters its 30th year of service. For more information call the library at 535-5620.

•

A non-profit **Phantom of the Opera fan club** is forming. For information call Alison Trammel at 682-4793.

For inclusion in Events, send information to Dennis Evanosky, Real Estate Editor, Hills Newspapers, 5707 Redwood Rd., Oakland, 94619. Phone: 339-4047 Fax: 339-4066. Information must be received one week prior to publication.

Home & Garden Show on tap

The Alameda County Spring Home & Garden Show will be held on Fri., Feb. 2 from 1 to 8 p.m.; Sat. Feb. 3 from 10 a.m.. to 7 p.m. and Sun., Feb. 4 from 10 a.m. to 6 p.m. at the Alameda County Fairgrounds. Admission is $4 for adults; children 12 and under are free. The Alameda County Fairgrounds charges $3 for parking.

A selection of products and services will be showcased by hundreds of exhibitors at this spring show, including kitchen and bath remodeling, tubliners, floor coverings, closet and garage organizers, stained glass, range hoods, wood floor refinishing, heating and air conditioning, household cleaning supplies, stove and ceiling fans, cabinets, home security systems, window treatments, cooking products and sunrooms.

Displays will help you orchestrate your landscape with the help of Tri-Valley landscape artists. Among the featured landscape exhibits are water gardens, concrete borders, various types of sod, patios and decks, and a variety of products and services for your yard and garden.

Learn more about home composting and unique fertilization techniques to keep your new landscape in full color. Find out more about the planting and care of lilies and daffodils, and the art of bonsai. Many experts will be on hand to answer your questions, including the U.C. Master Gardeners.

Learn to protect and track your children by visiting Childnet's display booth. Protection techniques include compiling your child's particulars, including photo, medical history and physical traits onto a computer disk.

The estate auction, which will feature furnishings and collectibles from all over the world. Handcarved furniture, antique ivory, oil paintings, bronze sculptures, and dolls will be a part of the auction.The main auctions will take place on Saturday and Sunday, with many smaller items to be auctioned on Friday.

The seminar line up, held in the Hall of Commerce, features topics on home composting, pruning, topiary demonstrations, landscaping ideas and solutions, a bonsai demonstration and fat-free cooking. Seminars are held on Sat. and Sun. beginning at 10:30 a.m.

The GRUBB Co.

REALTORS

Experience is essential.

PIEDMONT

Open Sunday 2 - 4:30 p. m.

SCENIC AVENUE $998,500
Elegant 3-story traditional w/gorgeous level grounds & private garden vistas. Formal living/dining. KATHLEEN CALLAHAN

HAMPTON ROAD $975,000
Charm featuring large rooms & ceilings. Fabulous family room & generous master bath Large back garden. LINDA MCCLAIN

SEAVIEW AVENUE $839,000
Classic colonial w/gracious formal living/dining, gourmet kit & breakfast area. 5/3.5 w/office or au pair. MINDY SCOTT

BELLEVUE AVENUE NEW EXCLUSIVE $795,000
Beautiful Mediterranean. 4/2.5. Breakfast room opens out to garden Quality detailing. JOSEPHINE O'SHAUGHNESSY

PALA AVENUE $749,900
Perfect floorplan! Great view! 4 bdrms up/2.5 baths. Level wooded garden. Beautifully remodeled. KATHERINE COOPER

21 PARK WAY $749,500
5+ sunny spacious bedrooms. Formal living/dining and comfortable library Seller financing available. SANDRA VOGL

233 ST. JAMES DRIVE NEW EXCLUSIVE $569,000

House beautiful. Move right into this lovely home and enjoy the care lavished on it by present owners. Level-in, spacious rooms. SUSANNE PAUL

440 EL CERRITO AVENUE $539,000
4 bdrms/2+ bath traditional in pristine condition with private & level garden. Playroom & plus room. SHEILA GALLAGHER

48 CREST ROAD $475,000
Filled with light and charm. Level living set in the trees Hardwood floors and three fireplaces. SUSAN VEIT

OAKLAND

Open Sunday 2 - 4:30 p. m.

81 MAZUELA DRIVE $929,000
Magnificent new home with traditional flair. Panoramic view Lavish use of marble and granite throughout. ED KUO

NORTH HILL COURT NEW EXCLUSIVE $799,500
Stunning 4/3+ w/office. Master bedroom suite w/views Unique staircase. Fabulous kitchen ANGELA GRUBB

2025 SKYLINE BLVD. NEW EXCLUSIVE $729,000
Gorgeous Hillcrest estate with dramatic architectural design 4bdrms/3.5baths. 4-car garage Bay view. JUDY RANKANKAN

87 BROOKSIDE AVENUE $539,000
Charming Mediterranean detail 4/3 with gorgeous European kitchen and landscaped garden. KURT BUCHHOLZ

SPYGLASS HILL $439,000
Elegant townhome with many extras. Includ. elevator, library, spacious level patio and garden. 3/2.5. ELIZABETH DICKSON

6060 BULLARD DRIVE $419,000
Designed with quality & style. 3+/3, living rm & family rm w/ fpl. Patios, lovely garden w/gazebo. BETTINA BALESTRIERI

6040 BULLARD DRIVE $380,000
Exceptional value. Piedmont side of Montclair. Two-story traditional w/3 bdrms/3 baths, den & garden. CONNIE ROGERS

5910 AVOCA AVENUE NEW EXCLUSIVE $375,000
Italian flair in Montclair. Great archt details. Kit & fam rm level out to landscaped grnds SHERRI WILLSON OAKLEY

6545 EXETER DRIVE $337,500
Spacious Garden Home w/canyon views. Mstr bdrm w/bath + 2/2, fam rm. Seller may carry financing. MARILYN WATSON

4388 TERRABELLA $325,000
3/2.5. Living room w/fireplace, separate dining room & eat-in kitchen w/deck. Filtered view. ANGELA WEI GRUBB

1201 HOLMAN ROAD $299,000
Charming English. 3+ bdrms/1 bath, hardwood floors & level garden. Spacious living room/formal dining. JOHN KARNAY

946 SUNNY HILLS ROAD NEW EXCLUSIVE $299,000
4/3 with remodeled kitchen and baths. Formal living/dining and hardwood floors. Au pair or family room. JUDY CAIN

BERKELEY

Open Sunday 2 - 4:30 p. m.

ALVARADO ROAD $569,000
Sophisticated, one-level w/privacy in Claremont neighborhood. Great courtyard & garden. Bright 4/3. DEBRA DRYDEN

10 HILLCREST ROAD FIRST OPEN! $479,000
French-Country in Claremont. New kitchen/sunny master suite. Charming level garden. 3 bds/2.5 baths. KAREN STARR

ORINDA

Open Sunday 1 - 4:00 p. m.

PATIO $749,000
Grand Spanish Hacienda Masterpiece in prestigious countryclub neighborhood One of a kind.Completely updated with gourmet kitchen/family room. Private, serene setting w/5 sunny bdrms/5 baths & au pair accommodations. MARILYN WATSON

PIEDMONT

By Appointment

RUNNING ESTATE $2,495,000
San Francisco views. Terraces w/pool & spa. Five bedrooms/ four and one-half baths. Seperate guest quarters. A grand entry with gorgeous modern facility. ANIAN TUNNEY

BEAUX ARTS ESTATE $2,450,000

San Francisco elegance in central Piedmont. Exquisite detailing throughout. Gourmet kit. Gorgeous entertaining ANIAN TUNNEY

ALL LEVEL - GORGEOUS $795,000
Fabulous for entertaining. Central courtyard. Formal living/ dining. Dramatic ceilings, comfortable fam. rm. MINDY SCOTT

NEW EXCLUSIVE $699,000
Formal dining and gracious living room. Elegant kitchen with attached breakfast room. Sunny adjacent family room Wonderful garden for entertaining. MINDY SCOTT

SOPHISTICATED $694,500
A master piece of contemporary design overlooking Lake Tyson. Exceptional value. 4+/2.5. CONNIE ROGERS

OAKLAND

By Appointment

EXQUISITE HILLCREST ESTATES $699,000
Gorgeous, stylish. four bedroom, three and one-half bath, 1 acre, pool, sauna & greenhouse. KURT BUCHHOLZ

NEW ENGLAND CAPE COD NEW EXCLUSIVE $556,000
Immaculate home in Piedmont Pines, level garden w/Bay views 4/3+, office & family room. SHEILA GALLAGHER

ROCKRIDGE TRADITIONAL $379,000
Sophisticated new home with top quality. Hardwood floors, fireplace and open floor plan. 3 bds/2.5 baths. JOHN KARNAY

BEST OF ROCKRIDGE $315,000
Ideal location, spacious & level Sunny & warm 3 bdrm + legal rental/in-law. Move-in condition. MARILYN WATSON

ROCKRIDGE CHARM $299,950
4 bdrm/2 baths w/legal sep. unit below. Large rooms and hardwood floors. Gumwood and built-ins. JUDY RANKANKAN

RUSTIC MONTCLAIR $284,000
Sunny Montclair hideway. Great privacy, charming. Three bedrooms, decks and hot tub. SUSANNE PAUL

HONEYMOON COTTAGE $182,500
Beautiful level gardens in front and back of this home Two bedrooms + den or office. KATHLEEN CALLAHAN

WEST COAST ELEGANCE $349,000
Old world charm. Top floor w/ San Francisco view. Fabulous view. Make an offer. 2 bdrms/2 baths. ANIAN TUNNEY

BERKELEY

By Appointment

COUNTRY-ENGLISH $579,000
Bay and view. Sunny cook's kitchen, hrdwd flrs and granite countertops Terraced garden w/creek. JOHN KARNAY

BEAUTIFUL VIEW HOME $499,000
Two-year old quality construction. 3/4 w/flex. flr. plan Gourmet kit, hrdwd flrs, home office & spa. KURT BUCHHOLZ

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OAKLAND / PIEDMONT

GRACIOUS PIEDMONT HOME $849,000
New listing in Upper Piedmont estates! 4BR with 3BA on 2nd floor, den, plus 1.5 baths on main. Terrace overlooking beautiful level garden. IRENE PETTIS 428-0900

GORGEOUS HILLER TOWNHOUSE $499,000
3BR, 3BA unit, newly built with beautiful finish work. Exceptional views of SF, bridges and bay.
G. MILLIRONS 339-9290, 869-4233

MONTCLAIR VIEW HOME $349,000
Traditional 3+BR, 2BA, offering both a yard & superior SF view. A sleeper...G. MILLIRONS 339-9290, 869-4233

NEW! SUNNY PIEDMONT HOME! $309,950
Sweet 3BR, starter on one level in center of town. Hardwood flrs, fireplace, nice back yard, large kitchen, formal dining rm, garage. VICKIE & CLAIRE 428-0900

MOVE RIGHT IN! $299,000
Sparkling new 4BR, 2BA home in Redwood Heights, close to everything. Great kitchen with breakfast room, 2-car garage with interior access. Call to see this gem right away! JUDY FARRELL 428-0900

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Unique charming building. All units have fabulous lake views. Great location! Opportunity for small investor. P. MAKINON 339-8888, 869-4234

WHAT'S THERE... $249,000
Not to like? All-level. Great condition. Corner lot. Private. M. WONG 339-8888, 430-8155

LOOKS SMALL - LIVES BIG! $237,000
Lincoln Hts. 3BR, 1BA, formal DR and separate breakfast room. Utility rm off kitchen, huge basement. Large lot with fruit trees & rose bushes. Quiet neighborhood. JOAN ALFORD 428-0900

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All clients have lived at facility over 5 years. Special SRF license. 4BR, 2BA, home with live-in staff quarters. Owner will assist with license. Seller financing avail. LOGENE BUTLER 526-5143

DISCOVER THE LAKESIDE REGENCY $155,000
Spacious 2BR, 2BA unit on 18th floor. Impressive high rise building over looking Lake Merritt; 24-hr doorman. DOLORES THOM 834-2010, 763-1710

FABULOUS 3BR, 1.5BA TOWNHOUSE $149,900
In desirable Laurel neighborhood! Private patio with hot tub! Fireplace! Vaulted ceiling! Absolutely move-in condition! LORRI ARAZI 849-3711, 287-8858

LOTS OF POTENTIAL $76,000
4BR, 2BA house used as a rooming house. Close to West Oakland BART & freeway. Across from new live-work development. Seller motivated.
LOGENE BUTLER 526-5143

ADORABLE, AFFORDABLE CONDO $62,500
Freshly painted, newly carpeted, double paned windows, cute bay view, 1BR, 1BA. CHITRA RAO 834-2010

BERKELEY / ALBANY

BEAUTIFUL BAY VIEW! $424,000
Stunning home in Berkeley Hills. 3BR, 2BA pristine condition, deck, family room, attached garage & large yard. SARA HOLTZAPPLE 845-0211, 845-0200

COMMERCIAL - INVESTOR'S DELIGHT! $399,000
7 units, one 3BR house, four 2BR units & two 1BR units. Laundry on premises, lots of storage & a huge lot. In West Berkeley. LOGENE BUTLER 526-5143

VERY SPECIAL HOME!! $339,000
Private Berkeley Hills setting. 3BR, 2BA, lite-filled living area, wraparound deck, master BR suite, huge walk-in closet, updated kitchen with marble counters. Filtered views. LOIS KADOSH 849-3711, 287-9186

BERKELEY / ALBANY

THIS IS A MUST SEE!! $315,000
Location, location... This So. Berk. Hills immaculate 3BR, 2+BA, contemporary retreat is open this Sun. 2-5, Feb. 4, 1335 Alvarado Road. RAY PRUITT 834-2010

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Large spaces greet you, living rm, formal dining rm, 3+BR, 1+BA with big eat-in kitchen, large yard, wonderful schools, walk to shops. BILL MCDOWELL 526-5143

BUCOLIC HOME $249,900
Small home on lg lot. Quiet & serene setting. Write that book you've always wanted to write. Located north of the university & Rose Garden. JOAN ALFORD 428-0900

IMPROVING NEIGHBORHOOD... $160,000
of restored homes with lovely details is the site of this 3+BR fixer-upper. Spacious sunny yard!
CAROL JEKABSON 849-3711, 527-3494

WEST COUNTY

IMMACULATE HOME IN MARINA $249,000
Bay/Breakers. This home is 4+ years young, has 3BR, 2.5BA, with cozy frpl in large living room. Landscaped, community pool/spa, security gated, park & bay front hiking! MIKE GOODMAN 526-5143

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Exciting 3BR fixer above Huckleberry Preserve surrounded by views of hills! Great foundation, termite report, very livable now! Orinda schools. Must see!!
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EL CERRITO BARGAIN! $137,000
Modest front hides a very pretty 2BR + den + tv rm! Fresh paint, Berber carpet - it sparkles! Handy to BART & freeway, but quiet. Separate workshop or studio, too!
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SPOTLESS SPACIOUS CONDO $109,000
End unit upstairs, serene view. This 2BR, 2BA condo has it all. Fireplace in living rm, deck off dining rm, attached parking, move right in. Seller motivated.
LOGENE BUTLER 526-5143

CONSIDER WHAT COULD BE! $32,000
This 2BR house needs lots of work but it is close to new Kaiser Hospital, new shopping center & close to public transportation. Seller motivated.
LOGENE BUTLER 526-5143

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HILLER HIGHLAND LOT $400,000
Premium lot with panoramic view. Driveway already in. Possible 2 houses can be built.
GAYNELL ESTLE 834-2010

BAY VIEWS $129,000
Upper Rockridge. Easy-to-build. Reports included.
DAVID ICHIKAWA 428-0900, 547-8978

PANORAMIC VIEWS $125,000
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CARMEN GRIM 526-5143

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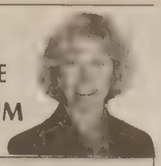
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Avoid the pitfalls of overpricing and still get the best pric

Real Estate Forum



Sherri Willson Oakley

Part three of a four-part series

Parts I and II of this series spoke candidly of the motivations behind overpricing in spite of the repercussions to the seller and the marketplace. Rather than just call attention to the issues raised, I felt impelled to follow up with constructive advice offering strategies to not only avoid the pitfalls of overpricing but generate the highest, realistic sales price.

I will not discuss how to prepare your home for the market in order to maximize your return. While this information is helpful, I regard it as the "fine tuning" of the larger principles involved — those which are fundamental to the business of residential real estate sales and appraisal practice.

Some may seem obvious to those who have more than a passing knowledge of the residential real estate market, but, I assure you, there is more to it than simply sizing up one property to the recent sales in the neighborhood.

There are other lesser known principles which warrant our consideration — some which I will coin, define and introduce here for the very first time. How these principles interrelate will be an important theme of this article.

The Comparables Principle

First and foremost, it cannot be emphasized strongly enough that the determination of a property's value is the most integral part of pricing.

Before going further, I would like to make my own distinction between "value" and "price." The definition of value can be paraphrased as the most probable sales price of a given property after adequate exposure on the market. I perceive value to be a range rather than a definitive number.

For the purposes of this article, "price" implies the application of a marketing strategy which effects highest value. In other words, "smart pricing" generates a sales price at the higher end of that value range.

If you keep up with the real estate section of any local periodical, have recently bought or sold a home — or are in the process — you are well aware that the single most important criteria in determining the value of a specific property is the selection of the best comparables (properties sold within the past six months by virtue of similarity in neighborhood, features, amenities, square footage of improvements, condition, site utility and view).

Choosing apples to compare with other apples is straightforward in theory but tends to get complicated as it relates to a local housing market of such diversity.

There has been, however, a tremendous amount of press devoted to this particular issue, so I will not dwell on it other than to offer this piece of advice: In comparing one's own home with other properties, it is very difficult for a homeowner to disassociate himself as required. It is far wiser (and easier!) to enlist the services of a real estate professional you trust to identify the differences and how they impact value.

Before leaving the subject of comparables, I would like to offer two other tools useful in assessing value. I call them the "time line" and the "20 percent" rules, and they work as follows:

Time Line Rule

Sometimes there are no good, solid recent comparable sales available, so it is necessary to go back in time beyond the preferred six-month limit. There has been a great deal of data published since the market began its slide in 1989. As a result, determining value can be almost a matter of formula under the right circumstances.

For example, if a comparable is strong in all other aspects, a portion of the market's total decline (approximately 20-25 percent) can be applied depending on its date of sale. Granted, the market's adjustment has not been absolutely consistent from one year to the next, but it is a reasonable place to start in making an adjustment for time.

In its purest form, a homeowner who bought in 1989 and plans to sell today can expect to generate a sales price about 80 percent of his original purchase price, provided no major improvements have been made in the interim.

Where it gets trickier is when a homeowner has put large sums of money into the property. Then it is necessary to look at the type and quality of the improvements and estimate how much may be recoupable. This topic will be developed in more detail in Part IV.

20 Percent Rule

In the practice of real estate appraisal there is a term "economic obsolescence." It is defined as those influences outside the control of the subject property which adversely affect its value to the point of being either absolutely or economically incurable (negative cash return on investment). Some examples of this concept are close proximity to a freeway, being situated on a busy street, excessive stairs or an outdated floor plan.

My 20 percent rule is useful in evaluating a property which exhibits some form of economic obsolescence. If a solid comparable exists in which the only material difference is the presence (or absence) of a defect related to economic obsolescence, adjusting the sales price of the comparable by 20 percent will give a good indication of the value of the subject property. For example, a good comparable sold for $500,000, but the subject property has an outdated floor plan. The indicated value of the subject property is $400,000.

This rule also provides guidance in other situations where hard-to-quantify advantages are involved, for instance, properties which have a stunning view, are architecturally or historically significant or possess extraordinary emotional appeal.

The Competition Principle

After establishing an anticipated value range based on a realistic examination of the comparables, other important factors need to be considered in order to position the property strategically in the marketplace. At the top of the list is the principle of competition.

Your real estate agent can provide you with a great deal of information about the active listings on the market, but I highly recommend making the time to view them for yourself.

Sunday open houses provide the perfect opportunity, but my earlier words of caution bear repeating: It is difficult for a homeowner to be completely objective about how his house compares to another. keep in mind that list price always translate into

While on the topic of ciple of competition, I would offer a related piece of advi card the notion that there time of year" to sell a asked, most sellers would in favor of the spring/sum ket. I remind you, however this is when there is the competition in terms of in

Furthermore, any seaso affected favorably or disfa by outside market influen as the fluctuation in interes he has the choice, it can b seller's position to market erty during the so-called sons."

When inventory is low sometimes large "gaps" the list prices of available Let me cite a prime exam ing last year's late fall mark

See OAKLEY on p

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This lovely ranch style home offers approximately 1700 sq. ft. of spaciousness.
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OAKLAND

$49,500 THIS UNIT IS VACANT & READY TO SELL! A 1 BD, 1 BA condo w/ pool! Seller motivated! Assumable loan! Kathy Hirsch 814-4706

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$75,000 MONTCLAIR LOT! Build your dream hideaway in lovely Montclair! Kathy Hirsch 814-4706

$96,000 TWO UNITS! One 2-BD unit, one 1-BD unit, 3 parking spaces. Seller financing negotiable. Anna Woo 865-4340

$99,000 4820 CONGRESS AVE. A COZY HOME w/ 2 BD, 2 BA, laundry area, plus room, large backyard w/fruit trees! Tere Lee 521-3352

$99,000 5207 WENTWORTH. ONE-LEVEL BUNGALOW! A 3 BD, 1 BA to be sold "as is." Formal dining room, detached garage! Martha Turner 522-4648

$119,000 3486 35th AVE. CENTRALLY LOCATED BUNGALOW! This 2+ BD, 1 BA home w/extra rooms is close to shopping & transportation! Anna Woo 865-4340

$149,000 330 EIGHTH ST. LOCATED IN THE HEART OF CHINATOWN! A 2 BD, 1 BA condo w/large private balcony, 2 underground parking spaces! Anna Woo 865-4340

$155,000 2446 21st AVE. VERY LARGE & SPACIOUS HOME! A 4 BD, 2 BA w/ large family room, large corner lot, fenced yard & off-street parking! Kathy Hirsch 814-4706

$184,500 2173 48th AVE. CRAFTSMAN COTTAGE! A charming 3 BD, 2 1/2 BA home with all original woodwork plus modern additions including large eat-in kitchen, family room w/fireplace. Upstairs is a giant master retreat with wraparound redwood deck overlooking private landscaped backyard! Marilyn Pomeroy 814-4845

$385,000 223 TAURUS AVE., OPEN SUN. 2-5. WONDERFUL BAY & BRIDGE VIEW! Four BD, 3 1/2 BA, very large living room & master suite. Balcony wraps around home, formal dining room & fireplace! Anna Woo 865-4340

$400,000 3923 BROADWAY. UNIQUE COMMERCIAL BUILDING! Two-story building featuring kitchen, bar, downstairs meeting hall, upstairs meeting hall, offices, storage rooms, restrooms, plus parking lot adjacent to it! Elaine Budka 814-4835

HAYWARD

$168,000 ALL ONE LEVEL! A 3 BD, 2 BA home with many upgrades. Kitchen remodeled with new cabinets, dishwasher, disposal, gas stove, water heater. Both bathrooms upgraded! Shirley McWilliam 521-2749

MARTINEZ

$272,500 261 BRIAR DR. WONDERFUL FAMILY HOME ON CUL-DE-SAC! Spacious 3 BD, 2 1/2 BA home with modern kitchen, breakfast nook, large family room & deck, large yard area! Anna Woo 865-4340

SAN LEANDRO

$115,000 2282 BELVEDERE. AFFORDABLE LIVING IN PLEASANT NEIGHBORHOOD! A 2 BD, 1 1/2 BA condo with many complex amenities, dining area, patio, washer, dryer & more! Marilyn Schumacher 522-8043

$305,000 170 HARLAN. UNIQUE INVESTMENT OPPORTUNITY! Zoned commercial, 3 BD, 1 BA Victorian with 1 BD, 1 BA unit underneath. Upholstery shop plus 2 BD, 1 BA split level house! Great Area! Kathy Hirsch 814-4706

SAN LORENZO

$137,500 1332 CULVER PL. GREAT PRICE! Four BD, 2 1/2 BA townhouse end unit with lots of storage! Conveniently located to shopping, school & bus! Anna Woo 865-4340

REALTY by TOM HOLSTLAW



Just my luck ... the one I wanted is SOLD!

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*20 Kilkenny Pl. - NEW LISTING! Lagoon 3+ BD, 2 1/2 BA, family room, Woodbridge home. $519,500
*1275 Weber - Gold Coast 3 SOLD! /2 BA + fam rm & workshop. $425,000
* 918 Walnut - Gorgeous 2 BD, 2 BA single SOLD! e. All upgraded. $190,000
*135 Shephardson - 2 BD, 2 1/2 BA Mont SOLD! h Pool. $209,000
*2258 Santa Clara - Principals only, Owner will carry 1st Prof. ofcs REDUCED $600,000

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4	2	Old World Victorian Charm on a corner lot	Alameda	2521
3	2	Immaculate East End Home. Unique/Spacious design	Alameda	2541
2	1	Union Street Starter — Priced Right!	Alameda	2551
2+	1	California Split Bungalow with den/ofc	Alameda	2591
3	1.5	Two-story Townhome overlooking pretty courtyard	Alameda	2651
2	2	Beautiful Condo with sweeping Bay view	Alameda	2671
3	2	Fernside, oversized rms, features original wood	Alameda	2681
5	3	Large Large Large 5 bedroom home and lot	Alameda	2711
4	3.5	New Med terranean Masterpiece on Main Island	Alameda	2741
3	2	Hardwood floors, great yard and family room	Hayward	2661
2	1	A real Charmer priced to se quickly	Oakland	2531
2	1	Laurel District, remodeled kitchen and bath	Oakland	2571
4	3	Top O The Hill Top O The Line	Oakland	2601
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3	2	View the South Bay from this great house	Oakland	2691
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3	2	Enjoy the sunset and all the modern conveniences	Oakland	2771
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3	2	Safe, secure, private, 7 years old!	San Leandro	2791
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PIEDMONT

44 FARRAGUT AVENUE, PIEDMONT - 7BD/5+BA.....$2,450,000
Albert Farr design, 1/2 acre, library, ballroom, pool. Georgia Cornell

1 INDIAN GULCH, PIEDMONT - 6BD/5+BA.....$1,795,000
Secluded in-town estate, gardens, pool, charm! S. Morrison/D. Bonham

60 CREST ROAD, PIEDMONT - 5BD/4+BA.....$929,000
Situated on over 1/3 acre. Fam rm, level-out yd. Helen Danhaki: 547-5750

58 WILDWOOD GARDENS, PIEDMONT - 4+BD/3BA.....$805,000
Lovely traditional with spacious rms & splendid gardens. Sandi Klemmer

100 TYSON CIRCLE, PIEDMONT - 3+BD/2+BA.....$789,000
A great house! Incredible view, gourmet kitchen, all level. Martha Holstlaw

33 PIEDMONT COURT, PIEDMONT - 4BD/3BA...
Tastefully renovated trad in wonderful central location. Bonne

101 DALE AVENUE, PIEDMONT - 3BD/2+BA...
Two-story traditional, newer kitchen, large yard and deck. F

159 ST. JAMES DRIVE, PIEDMONT - 3BD/3BA...
Picturesque tree setting, large family room, 2 decks. Dell

120 MORAGA AVENUE, PIEDMONT - 2BD/1BA..
Great starter! Hdwd floors, updated kitchen.

OAKLAND

95 WESTMINSTER DRIVE, UPPER ROCKRIDGE - 4BD/3+BA..$1,129,000
New quality custom home! Lg gourmet kit, pool, sauna. Dee Knowland

2745 BUTTERS DR., JOAQUIN MILLER - 4BD/4+BA.....$499,500
3-yr old contemp, cul-de-sac, bay view, gourmet kitchen. Sandi Klemmer

12181 BLYTHEN WAY, OAKLAND HILLS - 4BD/2+BA.....$489,000
One-level, private setting, bay view, master suite, spa. Robyn Mohr

13626 CAMPUS DRIVE, RIDGEMONT - 4BD/3BA.....$469,000
Light & bright, 3,000+ sq ft, master suite with sitting area. Robyn Mohr

6935 SNAKE ROAD, MONTCLAIR - 3BD/3BA.....$389,000
GG Bridge view, wheelchair access from elevator, deck. Kathy Flynn

25801 PRESLEY WAY, ROCKRIDGE - 3BD/2BA.....$379,000
Just listed! Walk to College Ave. & BART, level yard. Francis Heath

5474 LA SALLE, MONTCLAIR - 3BD/3BA.....$355,000
Great value! Bay view, den, privacy, Piedmont schools. Thomas Wurst

6650 MOORE DRIVE, MONTCLAIR - 4BD/3BA.....$339,000
Dramatic level-in contemp on corner lot, 2 master suites. Chuck Corwin

12820 BROOKPARK ROAD, PARKRIDGE ESTATES - 3BD/2BA..$299,000
Charming with parklands view! Hdwd floors, great yard. Vicki Woodhead

1857 MAGELLAN DRIVE, MONTCLAIR - 3BD/2BA...
Reduced! Private setting, remodeled kitchen, walk to Village

4007 WATERHOUSE ROAD, OAKMORE - 3BD/2BA...
Just listed! Charming brown shingle, private back yard.

4406 WHITTLE AVENUE, OAKMORE - 3BD/2BA...
Just listed! Quiet retreat, convenient to shopping & trans

4421 REINHARDT, REDWOOD HEIGHTS - 2+BD/1+BA...
New listing! Charming traditional, quiet street, family rm.

4450 39TH AVENUE, REDWOOD HTS - 2BD/1+BA...
Split level, privacy, hdwd floors, plus room, lovely garden

525 MANDANA BLVD. #402, GRAND LAKE - 2+BD/2BA...
Penthouse, pano views, new kitchen, wrap-around deck.

3945 HARRISON ST. #21 - ROSE GARDEN...
Sophisticated 2BD/2BA condo with beautiful ame

3057 CALIFORNIA STREET, LAUREL - 2BD/1BA...
Clean and bright starter bungalow, hardwood floors, yard

3101 HERRIOTT, MAXWELL PARK - 2BD/1BA...
Cozy & cute, nice neighborhood, patio, attached garage

BY APPOINTMENT

PIEDMONT

GRACIOUS ESTATE - PIEDMONT.....$2,450,000
Wonderful park-like gardens. 5BD/4+BA, chef's kitchen, family room, library, au pair, rumpus, elevator, pool. Joan Daniel

ENGLISH TUDOR - PIEDMONT.....$849,000
Superb quality of design, craftsmanship and charm. 3BD/2+BA, den, study, family room adjoins spacious deck. Sally Morrison

PRIVATE SETTING - PIEDMONT...
Beautifully maintained home on approx 1/4 acre. 3BD/
family room, designer kitchen opens to patio. Georgia

OAKLAND

PIEDMONT SIDE OF MONTCLAIR.....$569,000
Beautifully crafted traditional. 4BD/3+BA, large master suite, family rm with frplc & built-ins, custom designed kitchen. Joan Daniel

MONTCLAIR ELEGANCE.....$495,000
Impeccably maintained 4-year old contemporary with great separation of space. 3BD/2+BA, fam rm, large mstr suite. Ann Nichols

MONTCLAIR CONTEMPORARY.....$424,000
New listing! Well built 3BD/2+BA home with fam rm, FDR, beam ceilings, stone fireplace, huge garage. Helen Danhaki: 547-5750

BEST CROCKER LOCATION.....$409,000
Beautifully renovated! 3BD/2+BA, large master suite, DR with charming built-ins, den, family room with frplc. Georgia Cornell

DRAMATIC TRADITIONAL...
New listing! Newer construction, 3BD/2+BA, fam rm
urious mst ste, many artistic touches. Helen Danhaki

BRIGHT, SUNNY CONDO...
Two story unit with soaring ceilings. 2BD/2+BA, plus
grounds with walking paths, pool and clubhouse.

SPLIT LEVEL CRAFTSMAN...
Lots of wonderful details, built-ins 2BD 1BA
tree lined street, lovely private garden. Sandi Klemmer

LAKE VIEW CONDOMINIUMS.....$129,000
Three units available, each with 2BD/2BA, large
burning fireplaces, in-unit laundry, storage. Dick

BERKELEY

CLAREMONT HILLS MEDITERRANEAN.....$775,000
Highest quality new construction with charm! 4BD/ 3BA. Buy now and choose colors and finish details! Bill Weissberg

CLAREMONT HILLS TUDOR...
Striking bay and hill views with original details
4BD/2BA, den, cook's kitchen, expansive deck.

Marketing our listings to 33 million via the World-Wide Web
http://www.pacunion.com

PACIFIC UNION 339-6460 1900 MOUNTAIN BLVD.

Area Home Sales

ALAMEDA

Central - $291,000
Cottage St. - $160,000
Encinal Ave. - $188,000
Ironwood Rd. - $239,000

ALBANY

Marin Ave. - $260,000
Pomona Ave. - $234,000
Solano Ave. - $307,000

BERKELEY

Ashby Ave. - $259,000
Cedar St. - $252,500
Creston Rd. - $300,000
Dana St. - $196,500
Delaware St. - $240,000
Hearst Ave. - $151,500
Kains Ave. - $143,000
M.L.King Jr. - $188,000
Nelson St. - $229,000
Peralta - $280,000
Valley St. - $165,000

EL CERRITO

Clarion Ave - $215,000
Norvell St - $190,000
2509 Tassajara - $250,000

KENSINGTON

209 Yale Ave. - $277,000

OAKLAND

5 Anair Way - $150,000
4730 Bond St. - $114,000
2700 Brookdale - $171,000
5860 Buena Vista - $693,500
5525 Carlton St. - $360,000
3356 Crane Way - $237,500
4342 Edgewood - $226,000
6280 Girvin Dr. - $299,000
3732 High St. - $118,500
1386 Holman Rd. - $200,000
739 Mandana - $270,000
6150 Margarido - $330,000
3245 Millsview - $106,000
3033 Monticello - $125,000
8239 Ney Ave. - $124,000
5617 Ocean View - $290,000
4911 Scotia Ave - $226,500
8809 Seneca St. - $135,000
42 Sereno Cir. - $222,000
272 Sheridan Rd - $450,000
55 Templar Pl. - $272,500
4218 West St - $135,000

SAN LEANDRO

1593 164th Ave. - $105,000
224 Arroyo Ave. - $130,000
724 Barri Dr. - $165,000
16736 Cowell St. - $212,500
14732 Darius Way - $125,000
701 Elsie Ave. - $165,000
940 Estudillo - $139,000
14929 Fjord St. - $139,000
2124 Manchester - $180,000
2042 Marina Ct. - $175,000
1266 Pierce Ave. - $128,000
2266 Prosperity - $160,000
271 Stoakes Ave. - $149,000

SAN LORENZO

1385 Culver Pl. - $134,000
15857 Via Eduardo - $175,000
916 Via Honda - $146,500
16061 Via Paro - $145,000
1685 Via Rancho - $170,000

SALES STATS BY CITY

ALAMEDA

TOTAL SALES: 4
LOWEST PRICE: $160,000
HIGHEST PRICE: $291,000
AVERAGE PRICE: $219,500

ALBANY

TOTAL SALES: 3
LOWEST PRICE: $234,000
HIGHEST PRICE: $307,000
AVERAGE PRICE: $267,000

BERKELEY

TOTAL SALES: 11
LOWEST PRICE: $143,000
HIGHEST PRICE: $300,000
AVERAGE PRICE: $218,590

EL CERRITO

TOTAL SALES: 3
LOWEST PRICE: $190,000
HIGHEST PRICE: $250,000
AVERAGE PRICE: $218,333

KENSINGTON

TOTAL SALES: 1
PRICE: $277,000

OAKLAND

TOTAL SALES: 22
LOWEST PRICE: $106,000
HIGHEST PRICE: $693,500
AVERAGE PRICE: $238,886

SAN LEANDRO

TOTAL SALES: 13
LOWEST PRICE: $105,000
HIGHEST PRICE: $212,500
AVERAGE PRICE: $151,730

SAN LORENZO

TOTAL SALES: 5
LOWEST PRICE: $134,000
HIGHEST PRICE: $175,000
AVERAGE PRICE: $154,100

This list was recorded for publication by Hills Newspapers by REM Reports, Inc. of Walnut Creek which obtains monthly records from the county recorder's office. Neither company guarantees accuracy or completeness of the information. Sales prices are estimated based upon applicable county transfer taxes.

State tax help on Internet or by telephone

California tax forms and general state tax information are on the Internet. You can get 1994 and 1995 California income tax forms and publications and answers to the most asked state tax questions. Go to the California Home Page at http://www.ca.gov and access the California Franchise Tax Board under state servers.

Tax assistance is also just a phone call away for California taxpayers.

Answers are available through the F.A.S.T. (Fast Answers about State Taxes) telephone service. The F.A.S.T. number is 1-800-338-0505.

The Real Estate Section of Hills Newspapers welcomes your news, views, comments and questions.

Please send information to Dennis Evanosky, Hills Newspapers, 5707 Redwood Rd., Oakland 94619, or call 339-4047.

Our FAX number is 339-4066.

YOUR WEEKEND GUIDE OPEN HOMES

LAND Open Sunday 2-4:30 pm

- Claremont Pines 5bd/5+b [illegible] $1,200,000
- [illegible] $929,000
- ALHAMBRA DR Rockridge magnificent new estate for [illegible] vw Company, Ed Kitz [illegible]
- **ALMA HILL CT** Claremont Hills, stunning 4bd/3+ba w/office Company, Angela Grubb 339-8400
- **ARMSTATES** Montclair curb appeal, canyon/bay vws, 6bd/3+ba $799,000
- **BALMORAL TER** Claremont Pines 1st Open 4/3+, cul-de-sac [illegible] 339-8888, Mary Armstrong 869-4206
- **BERKELEY CIRCLE** Upr Rockridge 4bd/3+ba mstr blt bay views, stately $767,000 [illegible] 482-8900, David Kirkpatrick 547-6978
- **BOLINAS GOLDEN GATE AV** Rockridge beauty, 5bd/3ba, bay views $785,000 [illegible]
- **BRYTHE BL** Hillcrest Estates 5bd/3+ba 4-car gar, bay vw $729,000 [illegible] Associates, Judy Maher 339-1174
- **BUCKINGHAM BLVD** Home w/detached legal 2nd unit, lg gated double lot $699,000 [illegible] SUNDAY 1-4
- **CAMPUS DRIVE** Piedmont Pines 4/3 new constr, custom, deck, vw $690,000 [illegible] 832-4399
- **CANYON VIEW** New contemporary, private setting, unique vw $675,000 [illegible] Bennett, Marie Perrega 531-7[illegible]
- **CARMEL HILL** Spectacular vw home, prime location 4bd/3ba $585,000 [illegible] Barber, Ollie Hammerer 339-1174
- **CARMEL RD** Claremont sophisticated 4/3 courtyd gardens $569,000 [illegible] Company, Debra Snyder 339-8400
- **CASTRO CANYON** Upr Rockridge, new 5bd/4ba custom, bay views $567,000 [illegible] Associates, Barry Kiel 644-3643
- **CHELTON COURT RD** Huge Montclair lot, 4/4, super quality, beautiful [illegible] Barber, Judy Maher 339-1174
- **CHERRY CHERCAN** Upr Rockridge 6bd/4+ba, over 5000 sf quality! [illegible] 428-1000, Anne Deichler 547-2778
- **CLAREMONT AVE** Montclair 3 bridge bay vw, 4bd, 2+ rms, family rm [illegible] Barber, Patty Faulk [illegible]
- **CLAREMONT COURT AVE** Upr Rockridge 4bd/3ba Med. remod kit [illegible] Company, Kurt Lindauer [illegible]
- **CLAREMONT CHERCAN** Upr Rockridge 7bd/4+ba, a home you won't outgrow! [illegible] 428-1000, Anne Deichler 547-2778
- **CLAREMONT BLVD** Upr Rockridge Med. fab decor, 4bd/3+ba, indoor/pool $534,000 [illegible] Barber, Terry Kubba 339-8888
- **CLEARVIEW CHARRUS WY** Custom Med. 3bd/2+ba, quality! vw, art studio $810,000 [illegible]
- **CLEMENTINA CT** Upr Claremont 3+bd/3+ba custom, view, level [illegible] Ed Lindauer 531-8401 **SUNDAY 2-5**
- **COLLEGE AVE** Luxurious Spanish style 4bd/3+ba, quality/style! [illegible] Barber, Stan Hammond 531-7[illegible]
- **CRESTMONT CRESTLE GLEN** Crocker Highlands 4+bd/2+ba, FDR, pool, spa $480,000 [illegible] 834-2010, Patsy Buhrer 287-[illegible]
- **DEAKIN DR** Piedmont Pines, [illegible] huge fam rm $479,500 [illegible] Barber, Kay Grubb 339-1174
- **DEVONSHIRE ROSEMOOR RD** Private Estate, 1 M contemp, guest qtrs $479,000 [illegible] Barber, Fritz Hoefleicher 339-1174
- **DIGBY CREST RD** 3bd/2+ba French country, nw kit/master bath [illegible] Company, Karen Starr 339-6400
- **DOMINGO DR** Rockridge 4bd/2+ba custom, super/office [illegible] Suzanne Linford 339-4000
- **DONNELL DR** Hillcrest Highlnds, 5bd/3+b, den, patio, pool $459,000 [illegible] Barber, Ken MacDonald 339-1174
- **DRISTOL DR** New construction, tri-M, 4bd/3+ba, pose.ofc $445,000 [illegible] Bennett, Joy Bryden 531-7000
- **ELLIS HILL** Hiller, elegant 3/2 tennis, library, patio, garden [illegible] Company, Elizabeth Dickson 339-8400
- **ESTELLE** Montclair, 4+bd/2+ba hilltop retreat, million $ vws $439,000 [illegible] 339-9290, G. Boomer 869-4202
- **EVANDALYN TER** 4bd/3ba architectural gem! walk to BART $439,000 [illegible] 428-3900, Mavis Delacroix 658-6[illegible]
- **FAIRMOUNT FAIRHOVER** Spacious mi contemp, 3bd/2+ba, serene setting $435,000 [illegible] Mary Neuberger 531-7000
- **FAIRVIEW HYATT DR** 3bd/3ba dramatic mi contemporary, gourmet kit $419,000 [illegible] Barber, Pat Whittingslow 339-1174
- **FAIRWAY DR** Montclair 3+/3 remodel, den w/frpl, deck, gdn [illegible] Company, Bettina Balestrieri 339-6466
- **FARNSWORTH FARWELL** New constr, 4bd/2+ba all M. Berk style craftsman [illegible] Barber, Evelyn Walker 339-1174
- **FERNWOOD** [illegible], 5bd/3ba, dramatic home w/fantastic yard [illegible] 834-2010, Amberson McCulloch 287-2579
- **FERNWOOD FLAMINGO CT** $reduced! 2700 sf, lg M lot, fam rm/frpl $[illegible] Bennett, Chris Christensen 531-7000

5681 OAK GROVE AV New Listing! [illegible] 4bd/2+ba craftsman $389,000
Templeton Company, Jan Haugen [illegible] #138 **SUNDAY 2-4**

6935 SNAKE RD, Montclair 3bd/3ba GG bridge view deck $389,000
Pacific Union, Kathy Flynn 339-6460

1310 MOUNTAIN BL, Montclair 4bd/3ba w/1st style/value location $385,000
Better Homes, Rachel Butler 530-3[illegible]

1027 PARKLANE, Crocker, just listed, 3+bd/3ba, hdwds, 2 frpl $383,000
Coldwell Banker, Ruby Ng 339-1174

8040 BULLARD DR, Valwil Montclair 2-story 3bd/3ba, den, garden $380,000
The Grubb Company, Connie Greene 339-8400

19 KINGWOOD RD, Spacious 3bd/2+ba, sweeping bay/bridge vws $378,000
Coldwell Banker, Sherry Berridge 339-1174

5801 PRESLEY WY, Rockridge 3bd/2ba, just listed, walk College Av $379,000
Pacific Union, Francis Hesse [illegible]

5910 AVOCA, Montclair stately, Mediterranean flair, detail, family rm $375,000
The Grubb Company, Sherri Wilson [illegible]

884 SUNNYHILLS RD, Lovely Crocker Highlnds trad. 2+b/1+ab, gdn $365,000
Templeton Company, Traci McElleary 682-2133 #125 **SUNDAY 2-4**

5474 LASALLE, Montclair 3bd/2ba, great value, bay vw, den, pvt $355,000
Pacific Union, Thomas Power, [illegible]

6916 BRISTOL, Oakland Hills 4+/3ba, 3746 sf, mstr spa, value! $349,000
Mason McDuffie 834-[illegible]

6650 MOORE DR, Montclair 4/3 contemp on corner lot, 2 mstr stes $339,000
Pacific Union, Chuck Corwin [illegible]

6545 EXETER DR, Montclair, garden home, 2/2 + mstr w/ba, OMC $337,500
The Grubb Company, Marilyn Watson 339-[illegible]

8115 ROCKRIDGE BL So., Superb location! 3bd/2ba, sunny/unique! $332,900
Wells & Bennett, Stan Hammond 531-7000

4388 TERRABELLA, Montebello Terrace 3/2's, Elk w/deck, vw, frpl $325,000
The Grubb Company, Angela Wei Brucia 339-8400

841 CALMAR AVE, Crocker 3bd/2ba, 1st Open, remod kit, super $319,500
Better Homes, Julie Hawkins [illegible]

25 MASONIC, Upr Rockridge, new, sting, remodeled 4bd/2ba, 1 M $319,000
Mason McDuffie 339-[illegible]

906 UNDERHILLS, Just listed, sunny, charming 3+bd/2ba trad'l, FDR $305,000
Coldwell Banker, Diane Lewis 339-1174

4107 OAKMORE, Charming, bright 3/2 Tudor, creekside, hdwd, frpl $299,000
Wells & Bennett, Kate Meadows [illegible]

5942 MAZUELA, Montclair 2+bd/2ba, special style, 3 bridge view $299,000
Mason McDuffie 428-3900, Elizabeth [illegible]

12820 BROOKPARK RD, Charming, thruout w/hdwds, vw, hdwd $299,000
Pacific Union, Vicki Westerlund [illegible]

1701 HOLMAN RD, Crocker Highlnds, 3+bd/1ba, hdwds, lvl garden $299,000
The Grubb Company, Angela Wei Brucia 339-8400

6024 HARWOOD AV, Nw listing! charming, 2+/2 craftsman + studio $299,000
J. T. Ward Realtors, Nancy Pfaffman 845-6021 **SUNDAY 1-4**

946 SUNNYHILLS RD, Crocker Highlnds 4+bd/2ba, remod kit, super $299,000
The Grubb Company, Judy Carr 339-8400

85 STARVIEW, Hiller Highlands, 3+/2b, 2 frpls, many upgrades $297,000
Coldwell Banker, Julie Hammond 339-1174

71 MERRIEWOOD, Completely remod 3bd/2ba w/views, fab mstr bd $295,000
Red Oak Realty 527-3387 #104 **SUNDAY 2-4**

1760 MOUNTAIN, Montclair 4+bd/2ba, value, nds TLC, walk-transp $289,000
Better Homes, Sue Williams 482-[illegible]

80 STARVIEW, Hiller, great buy, view of bay/city/downtown, 3/2's $287,500
Coldwell Banker, Ollie Hammerer 339-1174

2950 HEDGE CT, Montclair 3bd/2ba, spectacular bay & bridge vw $285,000
Better Homes, Harry Ross 339-8400

3934 HARRISON ST, 2bd/2ba, 1st Open! sundeck, grnhse, library $280,000
Better Homes, Charlene Claybaugh 339-8400

1962 HOOVER AVE, Oakmore 3+bd/1ba Tudor, owner transferred $279,000
Better Homes, Hal Martin 339-4000

3933 GLEN PARK, Glenview 3bd/1ba, just listed, craftsman, sharp! $269,000
Better Homes, Patricia Bennett 482-[illegible]

1948 OAK CREST, Upr Oakmore 3bd/2ba, sunny, grt kit/fam area $269,000
Better Homes, Carol Cohen 339-8400

2111 TRAFALGAR PL, Montclair, new listing, 2/1, walk to village $269,000
Mason McDuffie 339-9088, A. Atesliar 869-4293

6123 HILLEGASS, Rockridge Charmer, craftsman detail, 2bd, grt yd $267,000
Coldwell Banker, John Hreisen 339-1174

240 MONTE VISTA, 2bd/2b charming, includes studio /legal duplex) $265,000
Better Homes, 339-4000

4025 BRIGHTON, Glenview 3bd/2ba, space + new kitchen $264,900
Mason McDuffie 428-3900, Michelle Vasey 482-4484

1857 MAGELLAN DR, Montclair 3bd/2ba, reduced, walk village $264,900
Pacific Union, Joan Hause 339-6[illegible]

4406 WHITTLE AVE, Oakmore 3bd/2ba, just listed, quiet retreat $259,000
Pacific Union, Dick Cohen 339-6460

4007 WATERHOUSE RD, Oakmore 3bd/2ba br shingle, just listed $259,000
Pacific Union, Pat Dedekian 339-6460

3616-18 FRUITVALE, Dimond, garden duplex, 2bd each unit $256,000
Mason-McDuffie 339-9290, G. Boomer 869-4202

[illegible]42A WALKER, Grand Lake 2 units, 2bd w/frpl up & 1bd down $247,150
Turner 834-8768 **SUNDAY 11-5 & MONDAY 10-2:30** 5% Down

3949 ELSTON AVE Glenview 3bd/1+ba, 1st Open, spl M, garden $242,500
Better Homes, Charlene Claybaugh 339-8400

4509 MORAGA AVE, Piedmont Ave, Cozy 3bd/2ba, walk to shops $233,000
Mason-McDuffie 339-9290, P. Commford 869-4213

4160 TERRACE ST, Piedmont Ave, lg 4bd w/lots of potential! $229,000
Mason-McDuffie, A. daCosta 339-8888

3612 FRUITVALE, Spac. 3bd + bonus in-law unit, walk shops/swim $228,000
Carolyn Gee Realty, [illegible] **SUNDAY 1-4**

4421 REINHARDT, Redwood Hts 2+bd,1+b charming trad, level out $225,000
Pacific Union, Wendy Gardner 339-6460

3924 ROBLEY TER, Charming & clean, off Piedmont Av, 2++bd/1b $219,000
Wells & Bennett, Frank Hernandez [illegible]

4450 39TH AVE, Redwood Hts 2/1+ split level, hdwds, pvt, garden $215,000
Pacific Union, Nancy Chew 339-6460

4645 PARK BL, Glenview 2+bd, 2+ rms, frml dining, lg bsmnt & yd $199,000
Mason-McDuffie 834-2010, Deonora Pedro 482-0799

1838 SACRAMENTO, N.Berk 2bd Medit, hdwds under cpt, brkfst rm $196,000
Wells & Bennett, Steve Cowan 531-7000

7628 HILLMONT, Millsmont 2/1 on huge lot, fruit trees, privacy [illegible] 834-2010, Rohit [illegible]

2500 CARMEL, Lincoln Hts 2/1 charming trad'l, grt pvt yard $189,000
Better Homes, Carin Carce 339-8400

4614 FAIRBAIRN AV, Immaculate 3bd/2ba, fam rm, remod kit, value $189,000
Gadsby & Associates, Margaret Gadsby 748-5300 **SUNDAY 2-4**

3330 WISCONSIN ST, Redwd Hts, 3bd,1ba, reduced! move-in! view $187,000
Better Homes, Steven Blassatti 339-8400

3330 WISCONSIN, Redwd Hts 3bd,1ba cozy bright starter, frml DR $187,000
Better Homes, Steven Blassatti 531-8641

525 MANDANA BL #402, Grand Lake 2+b/2b penthse, nw kit, deck $183,500
Pacific Union, Tom Anthony 339-6460

9028 CASTLEWOOD, Newer 3bd/2ba contemporary in great area $179,500
Mason-McDuffie 339-8888, B. Randall [illegible]

938 56TH AVE, Elegant 3bd Spanish, hdwds, frml dining, yd, deck $179,500
Wells & Bennett, Lee Jacobson [illegible]

4217 KNOLL AVE, Leona Hts, just listed, 3bd/3ba, bargain, private $179,000
Better Homes, Sam Ghadiri 531-6712

2468 PALMETTO, Dimond, one of a kind 2bd Victorian $179,000
Mason-McDuffie 339-9290, G. Boomer 869-4202

4443 STEELE, Laurel darling 2+bd/1ba, lots of style $179,000
Mason-McDuffie 339-9290, Lani Clarke 869-4210

2945 CALIFORNIA, Laurel, new listing! gleaming 2bd/1ba $178,500
Mason-McDuffie 339-8888

5290 BROADWAY TER #201, Nw ist! Rckrdge 2/2 condo, upgrades $169,000
J. T. Ward Realtors, Barbara Wilcox 845-6021 **SUNDAY 2-4**

3908 ARCHMONT, 2+bd/2ba w/charm, attic used as 3rd bd $169,000
Mason-McDuffie, N. Hinkley 428-0900

2900 55TH AVE, 4+bd/3ba Mediterranean, extra lg downstairs $169,000
Coldwell Banker, Jack Brenneman 339-1174

2430 DELMER, Upr Dimond, 3bd/2ba fixer, opportunity knocks! $169,000
Mason-McDuffie 339-9290, C. Boze 869-4203

2526 RAMPART ST, 2bd cottage, lovely backyd, deck, plank firs $166,500
Wells & Bennett, Don Dunning 531-7000

2455 FRANCIS ST, Maxwell Pk 3bd w/bay vw, fam rm, hdwds, lg yd $159,900
Wells & Bennett, Kate Phillips 531-7000

3945 HARRISON ST #21, Rose Garden sophisticated 2/2 condo $159,000
Pacific Union, Ann Nichols 339-6460

3057 CALIFORNIA ST, Laurel 2/1 bright starter bungalow, hdwds $157,000
Pacific Union, Nancy Chew 339-6460

3945 MIDVALE AVE, Upr Laurel, updtd 2b/1b gardener's bungalow $155,000
Mason-McDuffie 339-9290, G. Boomer 869-4202

295 LENOX #202, Lovely, spacious 2bd/2ba condo in nice area $147,000
Mason-McDuffie 834-2010, Demetrius 869-3740

4027 REDDING ST, Nwly refurbished 3/1, 1300 sf, frpl, FDR, lg kit $145,000
SUNDAY 12-5 or BY APPOINTMENT 209-267-0994 Yard, detached garage

3101 HERRIOTT, Maxwell Park 2bd/1ba cozy & cute, patio, att.gar. $145,000
Pacific Union, Joan Dark 339-6460

2430 POTTER ST, Maxwell Park 2+bd/1ba, charm! $145,000
Mason-McDuffie 834-2010, Heidi Tuggle 531-4554

2877 MORCOM, Spacious 3bd, charm! lg kit, brkfst nook, bsmnt, yd $139,900
Wells & Bennett, Kate Phillips 531-7000

1076 65TH AVE, New listing! adorable 2bd/1b sunwashed bungalow $139,000
Red Oak Realty 527-3387 #105 **SUNDAY 2-4**

To place a listing in the Open Home Guide, please call 339-4046.

DEADLINE: Tuesday, 5:00 p.m.

West County installs directors

Marcia J. Schwartz, Louisa Reesor and Randy Morton were recently installed as directors of the West Contra Costa County Association of Realtors.

Reesor has been a full-time Realtor in Mason McDuffie's El Cerrito office since 1988. She has completed the Graduate Realtor Institute and has earned the nationally recognized designation of Certified Residential Specialist.

Reesor has been chairperson of the West Contra Costa Association of Realtors' Program Committee as well as its Computer User Group. Active in her community she currently participates as a tutor in Richmond's Literacy for Every Adult Project. "Helping someone achieve fluency in reading is almost as gratifying as helping with the purchase of a first home," said Reesor.

Randy Morton has been active in real estate since 1992. He is serving his second term as Program Chair for the Association. He will also act as chairperson of the Golf Tournament Committee for the third consecutive year.

Morton has experienced a more than 50 percent increase in his real estate business in each of the last two years. He is a graduate of Mason-McDuffie's WIN Program and was top lister and top producer in the El Cerrito office in December. "I expect 1996 to be an even better year for myself and for the clients I serve," said Morton.

Marcia J. Schwartz has been with Mason McDuffie for nine years and has been a manager since 1992. A former elementary school teacher and Hasting's law student, Schwartz was a top producing agent in Mason McDuffie's Berkeley North office and manager of the Castro Valley office before accepting her current position in El Cerrito.

Schwartz serves as director of the El Cerrito Chamber of Commerce, as member of Mason McDuffie's Vertical Integration Committee and as chairperson of the board of the Mason McDuffie Education Foundation. Mason McDuffie has acknowledged Schwartz as Manager of the Month, with its Visionary Award and with the Jill Bishop Award for Excellence.

"I believe deeply in leadership coming from vision and grounded in service," Schwartz said.



Manager Marcia J. Schwartz, Randy Morton amd Louisa Reesor all of Mason McDuffie El Cerrito were recently installed as directors of the West Contra Costa County Association of Realtors.

Recent changes in CAL-V

Enabling more veterans to purchase homes in higher cost regions of California, Governer Pete Wilson has increased the maximum Cal-Vet home loan amount to $250,000, statewide.

The new law applies to single family homes including condominiums, town houses and mobile homes affixed to land owned by the borrower.

Wilson's approval of Assembly Bill 1382 made the increase for veteran home buyers a reality effective Jan. 1, 1996. Assemblyman Peter Frusetta, (R) Tres Pinos, authored the legislation.

Previously, the maximum Cal-Vet home loan was $170,000 or 90 percent of the county median home purchase price, whichever was higher .

"Here's a reminder for all military veterans now residing in the Golden State," announced California Secretary of Veterans Affairs Jay Vargas. "Any veteran living in California who meets the eligibility requirements may apply for a Cal-Vet loan."

"If you were not a resident of California at the time you entered the service, but live here now, you may apply for a Cal-V loan."

"My fellow veterans age you to learn about efits, you earned them. the new and improved Our people want to mak veterans," said Vargas of Honor recipient, Vie bat veteran and retired colonel.

According to Vargas, to the competition, inc FHA and other conventi loans, Cal-Vet has the advantages:

- No points;
- Low $50 applicatio
- Low down payment;
- Rapid application pr
- Best earthquake and tection plan available;
- Rehabilitation loan
- Subsequent loans;
- Home improvemen

In California, vete telephone (800) 952-5 tain a pre-qualificati form or they may conta Vet district offices in 602-5070.

YOUR WEEKEND GUIDE OPEN HOMES

8338 64TH AVE, Mills College 2bd/1ba split lvl Mediterranean $135,000
Better Homes, Sherdella Sims 287-9586

1342 E. 33RD ST, Park Blvd, smashing 2+bd/1ba starter $134,500
Mason-McDuffie 339-9290, V. Landes 869-4225

666 OAKLAND AVE, New condo listing! nr Rose Gdn, 1100+ sf $127,000
Wells & Bennett, Donna Conroy 531-7000

3301 PIERSON, Maxwell Park, 3bd/1½ba, bright, good location $125,000
Mason-McDuffie, E. Barber 339-8888

3825 HIGH ST #106, Villa Del Lago, 2/2 condo, big storage, deck $125,000
Coldwell Banker, Phyllis Milenbach 339-1174

2546 TAYLOR AVE, 2bd/1ba bungalow situated on a corner lot $123,000
Quittman Realty 893-8622 **SUNDAY 2-4**

811 YORK, Grand Lake, upgraded 2bd/2ba condo, exc. condition $115,000
Mason-McDuffie 339-9290, G. Boomer 869-4202

4018 CARRINGTON, New listing! Great 2bd/1ba starter, lg kitchen $109,950
Red Oak Realty 527-3387 X112 **SUNDAY 2-4**

4117 PENNIMAN CT, 1+bd/1+ba $105,000
Coldwell Banker, Diane Verducci 486-1495

2917 MACARTHUR 3C, Dimond 2bd/1½ba, nice upgrades $ 87,000
Mason-McDuffie 834-2010, Joan Simmons 635-5378

94 BAYO VISTA AVE, Sunny 1bd/1ba condo, nr shops, Kaiser $ 89,500
Red Oak Realty 527-3387 X131 **SUNDAY 2-4**

ALAMEDA Open Sunday

2027 "G" OTIS, Just listed, light/sunny 2bd unit, lagoon vw, 2 pools $140,000
Coldwell Banker, Adrienne Broche 339-1174 **SUNDAY 2-4:30**

ALBANY Open Sunday

848 MADISON ST, $Reduced! 3bd/1ba, warm/charming/cozy, hdwds $266,000
Majestic Realty 415-773-9346, Joe 525-8130 **SUNDAY 1:30-4:30**

647 SPOKANE, New listing! 2bd/1ba, Euro style kitchen, charm! $225,000
Mason-McDuffie 849-3711, Marnie Mutti 273-9325 **SUNDAY 2-4:30**

610 MADISON, Albany 2bd/1ba $215,000
Coldwell Banker, Darrell Hoh 486-1495 **SUNDAY 2-4:30**

913 POLK, Great Albany Hill country style 2bd/1ba $183,500
Red Oak Realty 527-3387 X182 **SUNDAY 1-4**

711 JOHNSON, 2bd/1b, 1 block So. of Solano off Pierce, exc.cond. $179,900
Mason-McDuffie 524-2526, Julianna 644-5221 **SUNDAY 2-4:30**

BERKELEY Open Sunday 2-4:30 pm

95 WESTMINSTER Dr, Upr Rckrdge nw 4/3+, quality custom, pool $1,129,000
Pacific Union, Dee Knowland 339-8460

15 STEPHENS WY, Sweeping SF views, nw 5+bd/4b, 2 lvls, yard $749,000
Mason-McDuffie, Julie Nachtwey 273-9055

7000 DEVON WAY, off Norfolk, 5bd/3ba 2-story, grt room lvl to yd $729,000
Templeton Company, Gini Erck 652-2133 X133

1098 AMITO, 4bd/3+ba new spacious, gourmet kit, frml DR, mstr ste $649,000
Pacific Union, Joe Knowland 339-6460

242 GRAVATT, Great price! classy 4+bd/3+ba, xlnt details, views $599,950
Mason-McDuffie, Julie Nachtwey 273-9055

657 ALVARADO, Pano SF views, 4+bd/2ba lovely Med, sep. in-law $549,000
Mason-McDuffie, Julie Nachtwey 273-9055

2745 BUTTERS DR, J. Miller 4bd/4+ba, cul-de-sac, gourmet kit, view $499,500
Pacific Union, Sandi Klemmer 339-6460

12181 BLYTHEN WY, Oak. Hills, 4bd/2+ba, 1 lvl, view, spa, mstr ste $489,000
Pacific Union, Robyn Mohr 339-6460

13626 CAMPUS DR, Ridgemont 4bd/3ba, 3000 sf, light & bright $469,000
Pacific Union, Robyn Mohr 339-6460

3111 DEAKIN ST, Restored 1910 craftsman w/solarium $425,000
Loren Cole 540-5845 **SUNDAY 1-4** Plus 1991 accessible cottage

524 GRIZZLY PEAK, Berkeley 4bd/2ba $419,000
Coldwell Banker, Tricia Swift 486-1495

210 EL CAMINO REAL, $ reduced! Lvl-in Cape Cod, 2/2, lg lot $415,000
J. T. Ward Realtors, Frederick Mitchell 845-6021 **SUNDAY 2-4**

754 WOODHAVEN, Tilden Park vistas, 4bd, family room, pool $415,000
Templeton Company, Bebe McRae 652-2133 X145 **SUNDAY 2-4**

2933 BENVENUE AVE, Spacious Elmwd cntsmn, ideal for hm ofc $359,000
J. T. Ward Realtors 845-6021 **SUNDAY 2-4**

2739 DERBY, Spacious Elmwd duplex, 2/2 up, 3/2 down, remod kit $355,000
J. T. Ward Realtors, Melanie Burtt 845-6021 **SUNDAY 2-4**

151 FAIRLAWN, Immaculate, updated, nwly shingled 3bd/1ba, gdn $325,000
Templeton Company, Jan Fougner 652-2133 X138 **SUNDAY 2-4**

931 REGAL RD, Light-filled 3bd/1+ba No. Berk view hm, 2-car gar $325,000
Templeton Company, Bebe McRae 652-2133 X145 **SUNDAY 2-4**

745 THE ALAMEDA, Thousand Oaks 5bd/2ba, lg 2-story, lg yard $325,000
Better Homes, Nick Lavrov 525-2727 **SUNDAY 2-4:30**

1335 ALVARADO RD, Berk Hills 3/2+ contemporary retreat w/view $315,000
Mason-McDuffie 834-2010, Ray Pruitt 287-5904

823 ALVARADO RD, New listing! 2+/bd, 2 bridge vw, grt potential $305,000
J. T. Ward Realtors, Miriam Wilson 845-6021 **SUNDAY 2-4**

601 SPRUCE ST, Price reduced! charming 3bd/1½ba Med, fam rm $295,000
Templeton Company, Bebe McRae 652-2133 X145 **SUNDAY 2-4**

1635 SCENIC #5, Berkeley 2bd/1ba $239,000
Coldwell Banker, Linda Goldman 486-1495

2408 PARKER ST, 1537 sf sophisticated retreat for romantic buyer $239,000
Templeton Company, Nancy Hoover 652-2133 X123 **SUNDAY 2-4**

2300 ASHBY AVE, New listing, cute 2bd/1ba starter, xtra deep lot $229,000
J. T. Ward Realtors, Ellen Soriano 845-6021

2245 PRINCE ST, New listing, cute/clean 2+bd/1ba starter, walk UC $229,000
Wells & Bennett, Peter Nicolopoulos 531-7000

1310 KAINS, 2bd/1½ba $199,950
Coldwell Banker, Chris Cohn 486-1495

3121 COLLEGE AVE #2, Spacious 2bd/1½ba + study, 2 lvls/top flr $182,500
Templeton Company, Faye Keogh 652-2133 X126

1819 PARKER, 2+bd/1ba, huge yard w/fruit trees, needs TLC $179,000
Mason-McDuffie 834-2010, Chitra Rao 286-7612

2733½ FULTON, 1st Open! spacious, very charming 2bd TIC $155,000
Red Oak Realty 527-3387 X125

1721 BERKELEY WAY, 2bd/1ba $147,000
Coldwell Banker, Heidi Long 486-1495

3227 IDAHO ST, 3bd/2ba 2-story fixer, As Is, nds work, fenced yd $ 99,000
Blanchard & Associates, Earline 639-7830 **SUNDAY 2-4**

CASTRO VALLEY Open Sunday

4971 HENSON PL, Custom 4bd/3ba, 3000 sf on one level $475,000
Red Oak Realty 527-3387 X112 **SUNDAY 1-4**

EL CERRITO Open Sunday

7202 A STREET, 4bd/2½ba, location, space, move-in condition $247,900
Better Homes, Nick Lavrov 525-2727 **SUNDAY 2-4:30**

7501 EUREKA, El Cerrito 3bd/2ba $215,000
Coldwell Banker, Kim Cleveland 486-1495 **SUNDAY 2-4:30**

HAYWARD Open Sunday

1076 MARLOWE LANE, 3bd/2ba, lg family room, 2-car garage $164,900
Gadsby & Associates, Leigh 748-5300 **SATURDAY 2-4**

KENSINGTON Open Sunday

280 LEXINGTON, New listing! Spacious 5/2½, cul-de-sac, decks $449,000
Red Oak Realty 527-3387 X124 **SUNDAY 1-4**

297 PURDUE, 2bd/1ba painted in and out, refinished hdwd flrs $235,000
Red Oak Realty 527-3387 X137 **SUNDAY 2-4**

243 LAKE DR, One level 3bd, lvl yard, sealed bid sale Feb.7 $200,000 minimum bid
Templeton Co., Bebe McRae 652-2133 X145 **SUNDAY 2-4**

LAFAYETTE Open Sunday

1044 SUNNYBROOK DR, Happy Valley, charming 2bd $319,000
Pacific Union 939-2858 **SUNDAY 1-4** +rented cottage, fabulous condition

ORINDA Open Sunday

1 EL PATIO, Original Spanish Hacienda Masterpiece, 1 of a kind $749,000
Updated gourmet kit/fam rm, Pvt serene setting, 5bd/5ba, aupair
The GRUBB Company, Marilyn Watson 339-0400 **SUNDAY 1-4**

PIEDMONT Open Sunday 2-4:30 pm

44 FARRAGUT AVE, 7bd/5+ba, Albert Farr design, library, pool $2,450,000
Pacific Union, Georgia Cornell 339-6460

1 INDIAN GULCH, 6b/5+b secluded in-town estate, pool, gardens $1,795,000
Pacific Union, S. Morrison/D. Bonham 339-6460

11 SCENIC AV, Elegant 3-story trad, lvl grounds, 4 spacious bd $998,500
The GRUBB Company, Kathleen Callahan 339-0400

420 HAMPTON RD, 4bd/3½ba, fab fam rm, rumpus rm, lg garden $975,000
The GRUBB Company, Linda McClain 339-0400

60 CREST RD, 5bd/4+ba, over 1/3 acre, fam rm, level-out yard $929,000
Pacific Union, Helen Danhakl 547-5750

110 SEAVIEW AV, Classic 5/3½ colonial, frml dining/living, aupair
The GRUBB Company, Mindy Scott 339-0400

58 WILDWOOD GARDENS, 4+bd/3ba spac. trad'l, splendid garden
Pacific Union, Sandi Klemmer 339-6460

64 BELLEVUE, 4bd/2½ba Medit, brkfst rm opens to garden, detail
The GRUBB Company, Josephine O'Shaughnessy 339-0400

100 TYSON CIR, 3+bd/2+ba w/incredible view, gourmet kit, all lvl
Pacific Union, Martha Holtslaw 339-6460

33 SOTELO AVE, 3bd/4½ba, corner lot, lg liv/din rms, pvt patio
Coldwell Banker, Norm Robinow 339-1174

407 PALA AVE, Perfect floorplan! 4bd upstairs, 2½ba, remod, gdn
The GRUBB Company, Katherine Cooper 339-0400

21 PARK WAY, Elegant 3-story trad, 5+bd, library, seller financing
The GRUBB Company, Sandra Vogl 339-0400

33 PIEDMONT CT, 4bd/3ba tastefully renovated trad in central loc
Pacific Union, Francis Heath 339-6460

331 ST JAMES DR, 4+bd/4+b spacious solidly blt hm w/character
Better Homes, Mieko Winnacker 284-9500 **SUNDAY 11-4**

20 WYNGAARD, 4bd/4ba on lovely tree-lined st, prime location!
Better Homes, M. J. McConville 287-9583

9 PALA AV, 4bd/2½ba, charming br shingle, small yd, walk school
Mason-McDuffie 428-0900, Mary McNeill 644-5444

233 ST JAMES DR, House beautiful! level-in, spacious rooms
The GRUBB Company, Susanne Paul 339-0400

665 BLAIR AVE, 4bd/4ba, flexible floor plan, rec rm, aupair potent
Coldwell Banker, Dian Hymer 339-1174

159 ST JAMES DR, 3bd/3ba, tree setting, lg fam room, 2 decks
Pacific Union, Debi Fitzgerrell 339-6460

440 EL CERRITO, Med charmer, pristine, 4/2 upstairs, level garde
The GRUBB Company, Sheila Gallagher 339-0400

337 EL CERRITO AV, 4bd/3ba, incredible price, great location
Mason-McDuffie, Patti Edmonds 428-0900

48 CREST RD, Filled w/light & charm, lvl living, hdwds, 3 frpls
The GRUBB Company, Susan Veit 339-0400

136 SUNNYSIDE, 3+bd, fabulous rehab!
Mason-McDuffie 339-8888, David Otero 869-4239

1696 GRAND AVE, 2bd/2ba contemporary, spacious, on 1 level
Mason-McDuffie 428-0900, Caroline Peters 547-1722

222 PARK VIEW, 3bd/1ba, sunny, central location, frpl, hdwds, pl
Mason-McDuffie 428-0900, Vickie/Claire 644-5411

2 CAVENDISH Ln, Very private 3bd/2½ba, nds TLC, but priced rig
The GRUBB Company, Helen Buty 339-0400

120 MORAGA AVE, Great 2bd/1ba starter, hdwds, updtd kit, barn
Pacific Union, Ann Nichols 339-6460

RICHMOND Open Sunday

6349 HIGHLAND, Richmond 3bd/1ba
Coldwell Banker, Melissa Eizenberg 486-1495

SAN LEANDRO Open Sunday

2375 EDGEHILL CT, 5bd/4+ba, pano bay vws, mstr ste, hot tub
Pacific Union, Michelle Miller 339-6460 **SUNDAY 1-4**

1275 ESTUDILLO AV, 1st showing, 2/1 pretty as a picture, quality
Rinetti Realtors, Al Rinetti 568-6171 **SUNDAY 2-4**

3016 REVERE AVE, Sheffield Village 2bd/1ba clean as a whistle!
Rinetti Realtors, Al Rinetti 568-6171 **SUNDAY 2-4**

14 CORNWALL WY, Luxury 3bd/3ba townhome, 1723 sf, upgrade
Re/Max in Motion, Carolyn Mettelmann 430-0303 **SUNDAY 2-4:30**

1849 CLARKE ST, 3bd/1ba w/old world charm, big lot, new listing
Rinetti Realtors, Al Rinetti 568-6171 **SUNDAY 2-4**

14695 BIRCH STREET, 3bd/1ba
Gadsby & Associates 748-5300 **SATURDAY & SUNDAY 2-4**

The Real Estate Section of Hills News welcomes your letters. Please write to Evanosky, Real Estate Editor, 5707 Rd., Oakland 94619, or FAX to 339-4066.

To place a listing in the Open Home Guide, please call 339-4046.

DEADLINE: Tuesday, 5:00 p.m.

Oakley...

ontinued from page 24

as preparing some of the data for s article, I ran a computer list of ailable properties in Piedmont. One property on this relatively ort list was priced at $379,500. the higher end, I noticed that its st closest competitor was priced 59,000. That's a gap of almost 0,000! What an opportunity for a 00,000 home to come on the rket and sell with multiple of-s!

Threshold Pricing Principle

This principle proposes a pricing strategy which aggressively and effectively squelches the competition. I raised this issue in Part I and will articulate it in more detail now.

In terms of the bigger picture, the principle of threshold pricing is helpful in establishing the upper limit of the most probable sales price of a specific property as defined by its immediate neighborhood.

That is to say, unless a property is somehow atypical of the rest of the area, its anticipated sales price is confined by the parameters set by other recent sales.

Even then, most buyers will pass on paying a premium for a property surrounded by less expensive homes and will find themselves attracted to neighborhoods offering greater selection in their price range. It is therefore prudent to ensure that the list price of a property reflect a sensitivity to the general value range and threshold for the neighborhood.

The other aspect of threshold pricing has less to do with the determination of value and everything to do with the manipulation of that value.

To rephrase that old adage, "You only have one chance to make a good first impression," a property is only new on the market once. It is therefore critical to make the most of this onetime opportunity by giving it a list price that will generate the greatest excitement.

If a conscientious effort has been made to ascertain the realistic value of a property, it may not be necessary to modify it by much to set up the listing as the "hot property." Let me use a hypothetical situation to explain the concept more clearly.

Suppose the value of a property is estimated to be in the range of $490,000 to $510,000. If you will recall from my first article, properties which went into contract within 60 days of having come on the market sold on average at 94.5 percent of their original list price. Using this percentage, the suggested extrapolated list price of the property should not exceed $539,000.

The essence of the principle of threshold pricing challenges the seller to ignore any concerns for "negotiating room" and set the list price at the lower end of the value range, thus inducing the perception of "hot property." In achieving this, the seller has devised a situation very likely to produce a quick, full-price sale, possibly with multiple offers. Equally important, this strategy precludes the possibility of becoming another unfortunate statistic of overpricing such as those described in Part I of this series.

Returning to my example, it would be my recommendation to list the property in the $489,000 - $499,000 range, and this is for two reasons. First, this price breaks the $500,000 threshold and opens up the listing to a larger group of buyers. Second, sold at full price, it still falls within the predetermined value range and could quite possibly instigate an overbid situation.

Heed these words of advice: The more a seller is willing to undercut the lower end of the value range, the more excitement the property generates in the marketplace and the more likely the creation of a multiple bid scenario.

The principles of comparables, competition and threshold pricing discussed above are all vital to the pricing process.

These strategies, however, all revolve around the concept of the "property" and how it relates to other properties, recently sold or on the market.

One last significant principle — yet unnamed — looks elsewhere to its validity. The next and final part of this series will be devoted to this principle and how it completes the pricing picture.

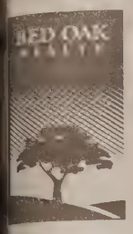
Sherri Willson Oakley is a Realtor with The GRUBB Co. She can be reached at 339-0400.

Homeowners in Oakland & Piedmont
. Thinking of selling and have an E-mail address?

For a quick look at property values, E-mail me your name and property address to **NardaH@aol.com**, and I'll send you a market analysis of the neighborhood.

If your home is currently listed with a broker, please disregard this notice.

Narda Hall ❖ Real Estate Broker ❖ RE/MAX in Motion
Phone: 351-6160 ❖ E-mail: NardaH@aol.com
5200 La Salle Avenue, Oakland, CA 94611



townhouse $75,000! priced for immediate sale

Pleasant drive thru Tilden to Berkeley. Great 2-level home and/or investment in a pleasant Creekside setting, decks. 1,130 sf. Good condition. Inground pool. Must sell.

Bob Blumberg, **Broker**
(510) 527-0344
blumberg@holonet.net

ALBANY CONDO - Easy living in this immaculate, quiet, 2 bedroom, 2 bath home near El Cerrito Plaza shopping, restaurants & BART. Small, well-maintained complex. Enclosed garages. Call for details. **$139,000.**

EL CERRITO HILLS - PANORAMIC BAY VIEW! Immaculate 5 bedroom, 3 bath family home. Spacious living room, separate dining, nook, large family room, laundry. View deck. Double garage. Great location. **$335,000.**

NORM WILLIAMS REALTOR
524-2303
851 Pomona, Albany, CA 94706

Inspiring Three-Bridge View



Spacious 5BR/4BA with great in-law quarters,
large level yard, seismically upgraded
Conveniently located near El Cerrito Plaza BART
$349,000

THORNWALL *Properties*
848-1950

NEW ASSOCIATE



JOHN NIELSEN

Coldwell Banker welcomes John Nielsen to their award-winning team.

John grew up in Placerville, CA, graduating from U.C Davis in 1986. He then attended Hastings Law School in San Francisco, graduating in 1989. After passing the Bar Exam on his first try he practiced civil litigation in San Francisco for four years.

In 1993, John acquired his Real Estate Broker's license and began his new career in Montclair. John has since become one of the area's Top Realtors, specializing in medium to high priced homes.

John is happily married to his hometown sweetheart, Terri Sue, and has a one-year-old son and a three-year-old daughter

If your are contemplating the purchase or sale of a home in the near future, John may be reached at 339-1174 or 835-6032.

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Congratulations Stan!

ADRIANNE NASH



Congratulations Adrianne!

HEIDI TUGGLE



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Congratulations Lisa!

JOHN FORREST BELL



Congratulations John!

JOAN SIMMONS



Congratulations Joan!

DAMON TERRY



Congratulations Damon!

SANDY YOON



Congratulations Sandy!

Grand Lake Office
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MASON◆McDUFFIE...Welcome Home

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		Deadline:	11 a.m. Wednesday
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Thursday Berkeley Voice & El Cerrito Journal
Friday: Montclarion & Alameda Journal

Words	1 week	2 weeks	3 weeks	4 weeks	ea. addit'l. week*
1-15	31.00	58.90	86.80	114.70	27.90
16-20	37.70	72.30	106.90	141.50	34.60
21-25	44.40	85.70	127.00	168.30	41.30
26-30	51.10	99.10	147.10	195.10	48.00
31-35	57.80	112.50	167.20	221.90	54.70
36-40	64.50	125.90	187.30	248.70	61.40
ea. addit'l. 5 words	6.70	13.40	20.10	26.80	6.70

*Additional week rate applies only when ad is originally ordered for more than 1 week. Additional week rates do not apply to ad renewals.
Extra charges for bold face, centered lines and capitalized words.
For less comprehensive circulation packages, contact the Classified Advertising Dept. at (510) 339-8777

Mail/Fax-a-Want-Ad Form

Fill out and mail/fax to: 6208 La Salle Ave., Oakland, CA 94611 • Phone **(510) 339-8777**
Make checks payable to: The Hills Newspapers, Inc. Fax **(510) 339-6101**

Home ph.# _____ Day ph.# _____
Name _____
Address _____
City _____ State _____ Zip _____
Classification Name: _____ No. _____
(See the Index on first page of the Classifieds for Classification Names and Numbers.)
Start date _____ Number of weeks ad is to run _____
Ad cost $ _____ ☐ Pymt enclosed Charge to my ☐ Visa ☐ MC
Credit Card # _____ Exp. date _____
Name on Credit Card _____
Signature _____
Copy (no abbreviations) _____

TRANSPORTATION

101 Autos

ALL Autos Wanted. Full Internal Revenue Service Tax Deduction for 1996 to help the Homeless Children. Please call us at 415-871-0685 We need Vans, Cars, RV'S, Trucks Thank you.

CADILLAC DeVille, 1992, 4 door, perfect inside and out, 34,600 miles $16,500 849-3555

DIVORCE- Must sell! 1986 Mazda 323. One owner. Excellent condition $1200 firm 635-9110

FORD Escort 1991, 43(K), 4 door hatchback, air conditioning, automatic, AM/ FM cassette. $5,750. Please leave message 522-2856.

FORD Escort, 1986, stick shift, runs very well. $1700 522-8761

FORD Mustang GT, convertible, 1988, blue, automatic, loaded, excellent condition. 99K, $6500 Call evenings 339-7920

HONDA Accord LX, 1979, hatchback, 113K, 5 speed, air, stereo, alarm $1400/ best offer 530-7033

MERCEDES, 1983, 240D, excellent condition, one owner, champagne, automatic, garaged Best offer. (510)339-8315.

MERCURY Topez, 1990 Automatic, power brakes/ locks, 4- door Original owner $3,950 69,000 miles 814-0395

RAM Charger, 1989, 4x4 wagon, $6500 1985 Jeep, needs work, clean, $3000 337-9663, pager 613-9915

TOYOTA Corolla, 1987, 2 door, manual, 104K, excellent condition, silver with black interior. Original owner. $2225 531-4500, days; 653-7738, evenings.

VOLKSWAGEN Cabriolet 1989. Blue, great condition,, CD, air, $6500/ best offer. Call (510)428-4020

VOLVO 240 DL, 1987 wagon, 144K, one owner, $6500. Mirna 420-5851.

102 Bicycles

MEN'S Trek 750, 23" Hybrid, white with stationary trainer, hardly used, $400. 428-4007.

BULLETIN BOARD

As a community service The Hills Newspapers is pleased to offer Found, Giveaway and Lost ads free of charge (maximum 15 words for 2 weeks).

201 Announcements

BOY Scout uniforms. Clean out the closet and recycle them to help youngsters. Leave at The Montclarion office, 6208 La Salle Ave., Oakland

ANYONE having Information about the fire at 835 Alvarado Rd. on February 16, 1995 Contact Robert Knox, Esquire (415)362-6600

CONTESTANTS WANTED

From California and surrounding areas, between the ages of 7- 23, to compete in this year's 1996 San Francisco Pageants. Over $20,000 awarded annually in scholarships, prizes and Nationals Call 1-800-378-9770 ext 0262

REP to work with High School International students and host families. Experience required Should be willing to host student 1-800-388-3013

206 Found

FOUND January 20, 1996, man's bracelet, at Lucky's on Fairmont In San Leandro. Call 357-9320

FOUND January 13, 1996, woman's ring, at the old Costco in San Leandro Call 357-9320

TWO male dogs, young Australian Shepherd border Collie Mix; English Springer Spaniel, 4 years 530-6665

FOUND male black and tan puppy on Piedmont Ave in Oakland Bonnie 482-1335.

FOUND prescription sun glasses in Montclair Safeway See manager

207 Giveaway

URGENTLY need temporary foster homes for homeless kittens/ cats Assistance provided Marc 510-444-3204

TWO beautiful Maine Coon male cats, 6 years All shots, neutered Sweet. (415)222-2221, days; (510)763-2633

TWO sweet smallish, short hair female cats (sisters) need home. Both spayed. Please call 528-9827

BLACK lab mix, 9 months, very friendly needs good home. Neutered, has shots 632-9560; 636-9730

SEAL point mix, female cat, 4 years, very sweet, rolly polly, to loving home 832-6230

208 Lost

BORDER Collie mix, black/ white, "Oreo" Albany, January 22. Very friendly. Family heartbroken. 524-3903

REWARD! 2 male cats- large solid gray short-haired; brown Siamese 36th/ MLK 420-0675

CAT, Manx (no tail), black/ white paws, answers to "Max". Reward Skyline/ Ascot. 795-2519; 637-3691

LOST Silver family heirlooms: candlesticks, cup and cigarette case. Reward. Vicinity North Oakland. 510-645-1557 **(LETICIA, YOU DID NOT LEAVE YOUR PHONE NUMBER. PLEASE CALL AGAIN.)**

EDUCATION

302 Childrens Schools & Camps

CIRCLE PRESCHOOL
Offers programs for curious children ages 18 months to 6 years. 547-6447

SMILES DAY SCHOOL
Pre-school program 2.9 -5 years. Full-time and part-time. Before and after school program. Pick up and delivery to local elementary schools. 7:30 - 6:00 339-3830

MANZANITA Home Day School. Small, unique, home environment. Experienced, credentialed Ages 2- 5. 482-6272 #013411204

SEQUOIA Nursery School Parent co-op in Montclair. Morning developmental program ages 2 9 and up. Openings for Fall 1996 tours being scheduled now. License #010200592 655-8310

303 Instruction & Tutoring

A LEARNING PLACE
Reading, Language Arts, Math, Science, SAT Prep, Diagnostic Testing. Oakland/Berkeley 531-2500

READING AND MATH TUTOR
Experienced, credentialed teacher, creative and energetic, has helped many students achieve rapid progress References Alan 763-3918.

MATH Tutor. 10 clients currently. B.A., Mathematics, Oberlin College Teacher, 6 years. Henri Ducharme, 526-3255

BLOOD Drawing Phlebotomy course by Boston Reed Company. Call 1-800-201-1141. State registered institution- #2800291

ART instruction: Learn the discipline of classical oil painting using live model Small classes. Beginners welcomed. Starting February 10th 339 9259

TO PLACE A CLASSIFIED
CALL 339-8777

303 Instruction & Tutoring

COMPUTER training- certified instructor specializing in meeting individualized needs and learning styles. Call Alan, 526-3574.

Touchstone Tutoring Service
English/ ESL. Adults/ children (Essay writing/ language arts). Low rates. BA English/ JD. 848-6448

NEED math, writing, test prep help? M.A., 8 years experience. Reasonable, first session discount. 836-0320

FRENCH for children through games and songs Professional native French- speaking teacher with experience in Boston and Montreal. Julie 510-595-8107

304 Musical Instruction

ROCKENBACH guitar and bass lessons. 25 years experience. Very patient. Ages 9- 90. 531-5625 message

PIANO Lesson. Jazz, Blues, Classical, more Experienced, patient. All ages. First lesson free. Ariel, 865-3943

PIANO, organ, keyboard lessons In your home, 15 years experience. Linda 655-0690.

VOCAL Coaching- Pop, R&B, Jazz, Show Tunes. Guitar, piano lessons. B.A. Music. Rich Kalman 524-6797

PERCUSSION/ Drum set Instruction. SF Conservatory Graduate. Beginners only. All styles. Fun atmosphere. Matt 530-4007.

VOICE lessons, beginning and advanced. Classical technique, repertoire. Experienced professional singer. Patricia Hyde-Thomas, 510-234-8130

EMPLOYMENT

401 Help Wanted

ACCOUNTING CLERK/ CUSTOMER SERVICE
East Bay Firm seeks energetic person to handle order processing, sales rep support, lead processing and general clerical. Requires experience with MAS 90/ AccPac Plus, Lotus, Excel, WP. Electrical industry preferred. Resume, cover letter with salary history required to: CSJ, P.O. Box 4205-152, Alameda, CA 94501-0425.

ACCOUNTING. Tax preparer with 1 plus years experience for Oakland CPA/ Attorney. Hours flexible. Benefits, of course. Lacerte experience a plus. Must be client oriented, personable, and have good communication skills. Send resume and cover. No calls please. P. A. Beesley, 401 Grand Ave., #300, Oakland, CA 94610.

ADMINISTRATIVE ASSISTANTS
Local Jobs!! MS Word, WordPerfect, Excel or Lotus, Reception and Warehouse Also!

510-769-4400
Snelling Personnel
1320 Harbor Bay Parkway
Suite 225, Alameda 94502

ADMINISTRATIVE ASSISTANT
New manufacturing operation seeking individual with experience using MicroSoft office applications. Good work environment and benefits, some phone work. Send resume to: 14100 Doolittle Drive, San Leandro, 94577, or fax: 510-614-1355.

ADMINISTRATIVE Assistant permanent part-time Small financial planning firm. Quick learner, multi-tasked, able to manage work/ time well Computer experience necessary, Investment experience helpful. Resumes, cover letter describing background/ suitability. WSS, 1510E Walnut St., Berkeley 94709.

ADMINISTRATIVE ASSISTANT
For The Serious Job Seeker!
Some of the best companies in the East Bay seek your talent and experience NOW! Great pay, top benefits and room to grow. Many career, temporary and temp-to-hire positions open now. A sampling:
- Executive Assistant - PowerPoint Emeryville software.....to $18/ hour
- Executive Assistant - Word, Excel banking to $36K
- Human Resource Assistant - room to grow.....to $34K
- Receptionist - Word, Excel, Powerpoint Large Company ..... to $23K
- Telemarketing - Major Company, Entry level ..... base plus commission

Call: 272-9911 or fax resume: 272-0212. **BRADFORD STAFF**, 1970 Broadway, Oakland 94612

Alarm Installers

★Now Hiring★
★Lead Alarm Installer★

- $30,000- $40,000
- Bonuses
- Health Benefits
- Paid Vacations
- Established Company

Qualified applicants MUST have burglar alarm installation experience All inquiries in confidence Ask for Mr. Johnson
CALL NOW! 800-367-1000

ANIMAL LOVERS- For Occasional part-time home visit pet sitting. Must be bondable, reliable, have gas efficient car, be available before 9 a.m and 6- 8:30 p.m., 7 days/ week needed. Sitters needed in Piedmont, Montclair, parts of Oakland, Alameda, San Leandro. 278-1234

APARTMENT manager(s) for 26 unit well-maintainted building in good Oakland location Maintenance skills required. Qualifications to: P.O. Box 27150, Oakland, CA 94602.

APARTMENT Manager at modern 19 unit building on Fairmount near Harrison, for responsive and supportive management company. Must be responsible and good with people. Some management, maintenance experience desirable One or two bedroom apartment available. Compensation negotiable. Fax resume to: 510-601-1917 or mail to: P.O Box 11053, Oakland, CA 94611.

ASSISTANT for Berkeley optometric practice Full-time. Outgoing, efficient, meticulous to detail, computer literate. Experience preferred but will train If you demonstrate exceptional potential 526-3937

ASSISTANT for Real Estate Broker, part-time 9-2. Self-motivated, versatility a must, multiple tasks, organized, computer skills needed. Word-Perfect and database experience. Near Oakland Airport. Resume to Hayward office: White Commercial Real Estate, 2497 Industrial Parkway West, Hayward, CA 94545

ASSISTANT manager, full-time, needed for busy stationery store. Weekdays/ Saturdays. Retail experience essential. Stationery/ office supply background ideal. Applications, Piedmont Stationers, 4171 Piedmont Ave., Oakland

BANKING

Peak-Time Teller

We have an 11 hour position available in our San Leandro office. Requires excellent customer service skills and cash handling experience.

To apply, FAX your resume to Anna at: (415)705-7088 or call (510)577-8113. EOE/ Member FDIC.

UNION BANK

BOOKKEEPER/ Office Manager for small construction company High computer literacy for fully computerized office required along with great interpersonal skills Pay depends on experience. Resume to: P.O. Box 9422, Berkeley, 94709 Fax: 510-653-7591.

401 Help Wanted

BOOKKEEPER: Small real estate company Ten accounts- manual entry. Energetic phone, some computer, 9- 3 Monday- Friday. Fax resume (510)339-8693.

CAFE, experienced cashier, coffee maker, food prep person for busy Berkeley cafe. 9- 4, Monday-Friday. 849-0405 speak with Tom.

CHIROPRACTIC office manager Monday, Wednesday and Friday. Pleasant personality and computer experience helpful. 444-1235. Call between 4- 6.

CNA, $7/ hour. Benefits, split shift, mature. Car, references Oakland Hills 633-1835 by February 3

CONSUMER product manufacture's representative looking for administrative assistant- an organized, detail oriented Individual with excellent communication and office skills (10-key, filing, customer service, etc.). Must be flexible, able to learn and follow procedures and enjoy small group dynamics. Successful candidate will have experience in the consumer electronics field, intermediate computer skills (WP, order entry and tracking, Excel is a plus), ability to handle heavy phones in a professional manner We offer competitive starting wage and excellent benefits in a pleasant, unique working environment. Full-time, Monday- Friday position available now. Please mail or fax resume including salary history/ requirements: 510-532-1961, Administrative Assistant, 4200 Park Blvd., **Suite 205,** Oakland 94602

CUSTOMER Service for Emeryville gift manufacturer. Part-time, 10- 15 hours/ week, $9/ hour. Fax resume to: Wildflower & Co., 510-652-7746

DELI Clerk position available. Experience required. Looking for long-term employment? Medical benefits, vacation pay. Must be flexible Sea Breeze Market (Berkeley Marina) 486-8119.

DRIVER, local driving only. $250- $400/ week Must have reliable vehicle, Insurance. Call Al 510-841-3473

DRIVER; Part-time afternoon route plus on-call hours Class B license/ clean DMV, 1 year experience; pre-employ exam. $8.49/ hour. transport seniors from daycare programs contact P. Schroeder/ (510) 436-2311. EOE.

DRIVER/ Warehouse. Clean DMV. Knowledge of Bay Area a plus. Excellent benefits. For appointment 832-7970

EDUCATION

FULL-TIME/ PART-TIME INSTRUCTOR POSITIONS
Marin Community College District
Fall 1996 Hires

College of Marin invites applications for Full-Time Instructors and establishment of Temporary (Part-time) Pools in the following disciplines

ART (CERAMICS), ENGLISH/ HUMANITIES, ENGINEERING, FILM, MATH/ STATISTICS, FULL-TIME/ PART-TIME NURSING, PHYSICAL EDUCATION (GENERAL) AND TEMPORARY POOL ONLY: MULTIMEDIA. Extensive fringe benefit package. Call 415-485-9567 (24 hour recording) for job announcement(s) and required application forms. Please leave your Name, Address, Phone Number and Position for which you are applying. Do Not list your qualifications on phone. Deadline to SUBMIT application materials 5:00 p.m., FRIDAY, MARCH 8, 1996. No FAXES or POSTMARKS accepted. An AA/ EEO Employer.

Fast growing biomedical firm needs reliable, detail and deadline oriented full-time team-players:

Administrative Assistant
WP 5.1 (DOS), MS Word (Windows), excellent writing, communication and organization skills $9 to $13/ hour Attention Debbie

Registration Coordinator
Strong data entry, general office skills; accounting experience helpful. Good phone manners $8- $10/ hour Attention: Liz.

Shipping Clerk
WP 5.1 (DOS), good shipping experience. Occasional lifting up to 45 pounds, $7 to $9/ hour Attention: Jenny

Please Send resume/ cover letter to INR, 5801 Christie Ave., #400, Emeryville, CA 94608; FAX (510) 652-1859

FOREMAN/ Supervisor- Speak Spanish. Simple Metal Manufacturing/ Training. $40K. Lasar Agency, 1430 Franklin, Oakland, 893-9612

GARDENER: 3+ years' hands-on maintenance experience and some horticultural training desirable; must be focused and productive. Call 261-5820

GARDENER/ Nursery Person/ Sales. Retail garden center, permanent full-time or part-time, must be personable, creative, energetic, able to work weekends, apply in person: Thompson's Garden Center, 1113 Lincoln Ave., Alameda

GENERAL OFFICE
Castro Valley, new facility No experience needed, will train. Import Company Susan 881-7330

GRACE Market Place has plans to expand their hours! We're looking for energetic people experienced with restaurant service, gourmet food and/ or sales Please bring resume to: Grace Market Place, 2536 Santa Clara, Ave., Alameda

401 Help Wanted

HI-END Antique Rug Gallery position business, good communication skills, detail a must. Heavy lifting CDL required day- Wednesday 33+ hours/ week, $8.75/ start. Claremont Rug Co. Call 654-0817

HOUSECLEANERS Immediate openi day- Friday, day hours, benefits and w Need car/ insurance and licenses 254-5141; 832-1210

HOUSECLEANERS part-time days required. $8- $9 per hour Fresh 685-6000

HOUSECLEANERS/ Janitors wante $8- $9/ hour. 5 years experience 848-6448

IMPORTANCE paid to maturity, compassion, Certified Nurses Aides, part-time to 24 hours care connection, 524-8076

LEGAL Secretary, strong corporate experience Windows, Microsoft and Em pos, 937-3540.

MACHINE Operator/ Training Lifting Good Math. $1,430+ Lasar Agency Franklin, Oakland, 893-9612

MANAGER part-time, small property ment firm, need hands-on experience lent people skills, computer literate problem solver. Fax resume to, 254-

MEDICAL assistant for OB/ GYN office experience. Fax resume: 526-4365

MEDICAL Assistant Administrator Computer, financial experience Multi-ciler practice. Send resume: Robert Tom 2940 Webster, Oakland 94609 (510)763-7665 EOE.

MEDICAL BILLER. Experienced in Medical. Full-time plus benefits. Dr. Robert Davis, M.D., 2940 Webster 94609 or Fax (510)763-7665 EOE

OFFICE Assistant, data entry, tel excellent English. Part-time may lea time. 893-9378; fax 893-5617

OFFICE Manager/ Bookkeeper for structure company High computer lite computerized office required along interpersonal skills Pay depends on Resume to: P O. Box 9422, Berkeley 510-653-7591

ORDER Desk- Clerical/ Training Pro puter, Figures. $1,900/ Mature Lasar 1430 Franklin, Oakland, 893-9612

PART-TIME: CPA, solo practitioner nized, motivated assistant to perform neous administrative support PC lite basic accounting education required to: 510-658-9814

PART-TIME bookkeeper and receptio and professional phone manner a mus 652-1252

PART-TIME Retail Sales weeke dependable, self-starter with sales ex experience. Gourmet food, Flexible Sch to: Allison 260 Oak Street, Oakland 94

PART-TIME/ Receptionist- Clerical $8/ 9- 1p.m., 5 Days Lasar Agency Franklin, Oakland, 893-9612

PERMANENT part-time evening and general office/ snack bar position Approximately 30 hours weekly Must people skills and own car Send brief re and personal data to Box H, 6208 La Oakland 94611

PROOF OF DEPOSIT OPER
Looking for experienced proof of depos 10,000 kph to qualify Immediate con Certified Personnel (510)444-0290

CERTIFIED PERSON
Quality Se

PROPERTIES SUPERVI
Maintenance of 6 Oakland properties Own transportation Skills and tools b electrical and carpentry required proven track record, 3 years experie mum. Able to set priorities, stay within manage others Clean appearance 832-8191

PUBLISHER'S ASSISTANT part customer service including phones, outbound mail, computer work and ling. Work in a casual, friendly atmosp train but you must be polite, bright a dent. Resume to Publisher 350 Gre #133, Oakland, CA 94610

RDA/ DA. Quality Berkeley Genera seeks caring individual with excelle to join the office 3- 4 days/ week. Fax resume to: (707)425-3468

REAL ESTATE SALES
FREE TRAINING!
Quick Licensing, fee reimbursem Training for licensed agents Positio with the Bay Area's most innovative company!
Call KAREN, Mason McDuffie
Monday - Friday, 10 a.m.-4
1-800-499-5551

REAL Estate office assistant, part nent, 20 hour week, computer and required 1-800-588-8859 ext. 934

REAL Estate license required Pur house assistance Alameda, Oakla dro Work weekends only 1-800-8 286

Garage & Estate Sales

Clip 'n go

ESTATE SALE
Berkeley Hills- 752 Cragmont. Saturday and Sunday 10- 4. Costume jewelry, furniture, books, records and miscellaneous

MONTCLAIR- 7101 Thornhill Dr. Saturday 10- 3 Moving Sale Kitchen furniture, books, records, stereo equipment Fantastic miscellaneous Everything goes!

MONTCLAIR- 2808 Burton off Skyline. Saturday, 10- 2. Furniture, folding tables, tools, collectibles. Rain/ shine.

MONTCLAIR Estates- 2020 Mountain Blvd. Oakland consignment store. Thousands of collectibles, antiques, furniture, silver, dishes and art. Open Monday- Friday, 11- 7; Saturday, 10- 6; Sunday, 11- 5. Accepting consignment each Wednesday. 339-6505.

OAKLAND- 5854 College Ave. Baby World toy sale. All resale toys 10% off. We are accepting quality, used, clothing for cash Now open 7 days/ week. 655-2950

OAKLAND- 4664 San Sebastian. Sunday, February 4, 9- 4. Crib, wing chair, tables, burl table, recliner, rower, exercise bike, toys, clothes, miscellaneous good stuff

OAKLAND- 450 Santa Clara. My Universe Antiques & Collectibles, Wednesday- Friday, 11- 6. Saturday, 10:30- 5:30. January- February Sale 1930's dining set/ buffet, Roseville, Hull, Van Briggle, black memorabilia, Federal and Victorian drop fronts, Victorian pump organ (Kimball), Empire gent's dresser, empire library table, French general's chair, dolls, paintings, beds Much more at affordable prices

OAKLAND- 458 Santa Clara Ave. at L&L Antiques and Gifts. Tuesday- Thur 25- 40% off entire inventory Shower tures included

LYNN'S OF ALAMEDA ESTATE SALE
OAKLAND- 4407 Moraga Ave. Friday Saturday 10- 5. Sunday 10 until tents of 3 bedroom home Beautiful style dining set, pair Duncan Phyfe nests, Louis XV style living room furniture books, records, bookcases, desks, mirrors gold giftwood mirror, ornate brass bed some old clothing, singing bird music pottery, old kitchen items, old glass collection, Walnut bedroom furniture, freezer, old Wedgewood gas stove, office furniture, washer Lots more

OAKLAND- 4145 Park Blvd. Saturday 3, 10- 2 p.m Estate Sale Appliances, plus much, much more! Cash only.

OAKLAND- 3833 Lakeshore Ave. 4. Home office moving sale Furniture, supplies, graphics equipment, clothes and toys.

OAKLAND- 1552 Beach. Saturday antiques and collectibles sale benefiting Historical Society

CALL CLASS ADVER FOR RES 339

Help Wanted

ITIONIST/ Clerk: Full-time. Good people
School age children's program. Work in
rent office. Computer knowledge impor-
and or tax resume to: Berkeley Richmond
Community Center, Youth Dept., 1414
Berkeley 94709. Fax 510-848-0170.
St., Berkeley 94709. Fax 510-848-0170.
ne calls.

PTIONIST office clerk with pleasant helpful
earner for busy informal office on Pied-
ue. Entry level filing, general office. Some
elpful. Must be able to work 9 a.m.- 6
Monday- Friday. For more information Call
ndon Saw Mill administrative office,
5-5112.

Sales person at women's clothing/ con-
ent store, Solano Ave., Albany. Tuesday,
esday, Thursday, 11- 6. Retail sales and/ or
office experience a must. Sewing skills a
office experience a must. Sewing skills a
after 7 p.m., 841-9717.

★NOW HIRING★ N HOME CLOSERS★

to earn $500 Hire-on-Bonus
Qualified Leads
Paychecks
Program
its
ncement Potential
Quality Product
In the midst of our LARGEST ADVERTIS-
PAIGN EVER! You owe it to yourself
your family to investigate this CAREER
RTUNITY NOW!! If you are a reliable,
professional with a well-maintained
you make the call you will remember FOR
EST OF YOUR LIFE! We are buried in pre-
d, verified and committed leads. Earn
ions of $1500 to $2000 and MORE PAID
ions of $1500 to $2000 and MORE PAID
$1 plus a very generous bonus program.
ited at least 6 NEW REPRESENTATIVES.
ries in confidence. Ask for Mr. Ormsby.
NOW! 800-367-1000
HomeSafe Security, EOE

SALES ASSOCIATES RETAIL

clothing company, full-time sales posi-
good pay scale depending on experience,
ee discount and profit sharing plan. Health
efits. Convenient, pleasant atmosphere.
person at: 2530 Bancroft Way, Berkeley.

SALES PROFESSIONAL

highly respected and professional organi-
Must be energetic, excellent communica-
ve community involvement. Earn high
ission dollars with benefits. Contact: C.
Oakland Metropolitan Chamber of Com-
475 14th St., Oakland CA 94612.

office manager position in small, busy,
residential property management firm in
e. Must be comfortable with computers,
anized, good with people. Responsibilities
bookkeeping, answering phones, schedul-
enance, screening tenants, keeping
ng-term position, morning, fifteen to
hours per week. 464-4697.

ER Director for NAEYC Accredited Co-op
ol, 8- i:30 p.m., Monday- Friday. BA in
elated Field, plus 3 years experience.
esume to Kensington Nursery School, 52
gh, Kensington 94707. No phone inquiries

NDRAISERS: Stephen Dunn & Associ-
looking for mature, articulate caller- repre-
es. One of the world's largest and most
ful Missions needs your help. You can
ach that feed, give shelter, support and job
improve the lives of thousands of home-
ss women and children. Base pay plus
e bonuses. Permanent part-time: 20
week minimum: 5:30- 9:30 p.m. Monday-
with one weekend shift required each
Must be Berkeley BART. Call Janelle at
5-5792 ext. 213.

TELEMARKETER

e. Dynamic personality needed to sell
advertising for weekly newspaper group
Bay. Must have effective communication
for ad sales experience a plus. Attention
and prior print experience helpful. Send
esume to: Classified Advertising Manager,
Sale Ave., Oakland, CA 94611. Fax
8-8101.

NARY practice seeks caring energetic
/ kennel position. Part-time, available
e. Will train qualified candidate. Call
H for interview.

ESS/ Waiter. Great opportunity. Flexible
ply at: 4212 Park Blvd., Oakland.

Independent Employment

ms in this classification offer self-
ment opportunities. An investment may be
.

00 YEAR INCOME POTENTIAL

Typists/ PC users. Toll free
98-9778, ext. T-7057 for listings.

00 YEAR INCOME POTENTIAL

books. Toll Free 1-800-898-9778 exten-
7057 for details.

HOME TYPISTS

needed. $45,000 income potential. Call
3-4343 ext. B-22136.

MARE needs 7 trainers, teachers and
who want to make serious money. For
ee call (415)564-8993.

help people stop smoking, 7 days guar-
ed. $10,000 per month commission.
-4664.

Salon Opportunities

Rentals, Manicure and Hair Station.
DA. 521-2004, Harbor Bay Shopping
Alameda.

IST needed, part-time, Saturdays only,
side Montclair salon. License required.

rental at lovely full-service salon. Great
387 Grand Ave., Oakland. Michelle

IST/ Manicurist wanted full-time/ rent.
ss salon. Available February 1. Contact
Maranieta 254-5401.

Employment Exchange

New 1 bedroom apartment in Emeryville,
ge for $650 plus 15 hours/ month day-
ng. Flexible schedule needed, must
-1128 or 531-4348.

ult. room, Oakland Hills in exchange for
help for elderly woman. Drive. 284-0603.

Employment Wanted

ER High Students available for part-time
ter Center 548-5627.

American refugees seek employment
ening, gardening, childcare, painting,
ised and reliable. 533-1119.

AL Assistant- Quality, caring, profes-
for health/ home, garden/ pet, cook-
outings. 419-0100.

AR Resident, Elderly care, errands, out-
keeping, available 10 a.m.- 3 p.m.
021451. 655-5699.

EEPER, babysitting, part-time, flexible
ekends/ overnights okay. Previous ex-
CDL, have car. 526-3259.

Caregiver & Domestic Help Wanted

EPING/ childcare for ages 11, 8 and 6.
North Berkeley. CDL, non-smoking,
526-6515.

Childcare Wanted

needed. Part-time/ full-time, live-in/
20 hour. References, experience, car
33-2273. Be In Our Care Agency.

Publish Your Fictitious Business Name With Us

409 Childcare Wanted

NANNY, approximately 25 hours/ week, Afternoons/ evening. 2 and 5 year girls. Loving, caring, non-smoker. Excellent references, fluent English, own car required. Oakland Hills. 339-8830.

FIREWOOD, seasoned almond, $195 per cord delivered. 209-669-3724.

CHILDCARE wanted in Rockridge home for infant. Must have experience or strong interest in early childhood development. 20- 30 hours a week. Flexible schedule. Good pay. Must have social security number. Meg 655 6551.

SEASONED almond firewood, $175/ cord. Free delivery. 635-1727; 638-1881 evenings.

PART-TIME childcare in Crocker area, 2 boys, 6 and 11. No housework. 465-6691.

FIREWOOD, split seasoned Eucalyptus/ Pine, $139/ cord plus $3/ mile. $129 total picked up. Oak $239 and $229. 339-8245.

BABYSITTER/ Housekeeper, 16 hours plus/ week, afternoons/ evenings for lively preschool boy. Need experience, excellent references, car. Full-time possible summer. $8/ hour to start. 528-8485.

STEEL buildings. Factory close-outs!! One of a kind, specials, odds, ends. 24x36, 30x36, 36x72, 72x120. Call now, limited time/ supplies!! (415)964-8984.

CHILDCARE for 3 children in Redwood Heights. Tuesday, Wednesday, Friday 7:30- 4:30. Need car. 531-2767.

BEAUTIFUL handmade rugs from South America. If Interested, call Zachary, telephone: 763-7438.

CHILDCARE for 3 year old girl in North Berkeley, Monday- Friday, 1- 7 p.m. Fluent English, experience and car required. Call evenings, 848-0950.

NANNIES

Many jobs, full-time, part-time, live- in, live- out. No fee. Moms Away, 559-9195; 603-1040.

OAKLAND Hills Tennis Club Membership. Price is negotiable. Call 510-523-0330.

FULL-TIME Nanny needed for infant and after school care for 5 and 6 year old. Monday through Friday 8:30- 6. Car/ references required. 523-8342, evenings.

1993 THREE wheel Shuttle scooter, new batteries, $1195. Hydraulic lift, $300, best offer. 525-1528, evenings.

PART-TIME care needed for 3 month old. 935-1806.

NEW Nordic Track and antique oak dresser. Best offer. Call 339-8813.

STAY healthy! Montclair Swim Club family membership. $250. 652-2928 leave message.

B and D racks and box for full-size truck, $400. 428-4007.

21 INCH Zenith television, wood cabinet, vinyl top, good condition. Asking $100. Call 444-2269.

BELLINI crib, natural wood finish, excellent condition, mattress included, $300 or best offer. 339-3483.

MOTHER'S helper. Childcare for 2 children and wash dishes. Exchange 12 evenings and weekend hours a week for room. Claremont district, Berkeley. 653-4995.

GREAT family seeks live-In babysitter/ au pair. Flexible schedule, non-smoking, own car a plus. 655-2824.

NANNY jobs; Mothers-In-Deed has immediate openings in East Bay. Full-time and part-time, top salaries. (415)461-7755.

PART-TIME, Montclair, car required. Monday and Tuesday, 2 p.m.- 6 p.m. Two boys 9 and 12. 530-8565.

410 Shared Childcare

NEED sitter and infant, approximately 11 months for share in your home. Sitter experienced, reliable, loving. Montclair/ Broadway Terrace. 420-1595.

411 Childcare - Licensed

FAMILY day care in Kensington, age 0- 4. Feel free to come and visit. Siomara, 528-8909. License #073400315.

BEST of love and learning for all ages, Crocker area. Debra 763-7380. License #013411267.

QUALITY Childcare infant/ toddler. Art, dance, cozy home. Great outdoors. Small group. Mabi: 530-8353. #010215793.

412 Babysitting Offered

EXPERIENCED, loving babysitter looking to care for 2 children, full-time. CPR. Your home. 658-4334.

BABYSITTER, 4 years experience/ Housekeeper, 3 years experience. Reliable, own transportation. 632-8056.

413 Home Health Care Offered

The following people would like to be hired as Home Health Care Providers. If you are *looking for a job* as a Home Health Care Provider, please see Categories 401 and 408.

ABLE CARE INC.

Personal, quality 24 hour live-In care and companionship for the elderly and handicapped in the comfort and security of your their own home. Bonded and insured. 510-685-4704.

A CARING CONNECTION

Bonded, quality home care includes personal care, housekeeping, companionship. Call Karen, 524-8076.

EUROPEAN woman looking for job as companion to elderly lady or gentleman, excellent references. 215-6122.

TENDER loving care in our home for your elderly loved ones. Call Eva at 525-9205.

FINANCIAL

501 Businesses For Sale

FLORIST, Oakland area, gross $200K. Will train. 1-800-344-9557. Make offer. Established 50 years.

502 Business Opportunities & Services

Advertisers in this classification offer self-employment opportunities. An investment may be required.

IS YOUR BUSINESS FOR SALE?

Interested in Acquiring Northern California Manufacturing or Distribution business with a potential for growth. The ideal business should require capital, marketing management and a unique product position.

If you are interested in selling all or part of your business, please send a brief business description and product brochure to: Box K, 6208 La Salle, Avenue, Oakland, CA 94611.

NO experience necessary! $500 to $900 weekly/ Potential processing mortgage refunds. Own hours. Call (818)583-4200 ext. 2016. (24 hours)

503 Financial Services

CPA REVEALS
EIGHT TIPS
TO LOWER YOUR TAXES
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(510) 644-4267

FOR SALE

603 Garage & Estate Sales

GARAGE SALE ADS?

See *Clip 'n Go* on the 1st page of Classified Ads

605 Home Furnishings

15th ANNIVERSARY SPECIAL

Buy 2 or more custom mini-blinds this year and we will clean them free of charge next year. Call Marsh Interiors at 569-7540 for details.

MATTRESS Sets. Twin, $89. Full, $109. Queen, $159. Sofabed, $299. Sofa with loveseat, $399. Bunkbeds, $228. Chest-beds, bedroom sets, roll-aways. Simmons, Sealy, Restonic. 444-1990.

SOFA, loveseat, matching chair. Three months old. From condo display. Cost $1195 sell $395. 886-8127.

ANTIQUE kitchen table and hutch, antique armoire, dresser, child's desk, wicker chair, wood shelves. 251-2406.

FUTON frame queen size, excellent condition, $300/ best offer. Call 548-6727.

THOMASVILLE, girl's 7 piece bedroom set, white $1000/ best offer. 654-9543.

DINING Room set: table, 8 chairs, matching buffet. Walnut! $1,100. 339-7820.

606 Miscellaneous For Sale

FIREWOOD, large supply at 5900 Coliseum Way, Oakland. Open 7- 4:30 daily. Mixed wood cords $160, half $85; Oak $250, half $140. Pick-up or delivery. Day 635-1779, evenings 437-9728.

606 Miscellaneous For Sale

OAKLAND Hills Swim and Tennis membership, includes fitness center. $450. 530-9273.

FIREWOOD, seasoned almond, $195 per cord delivered. 209-669-3724.

SEASONED almond firewood, $175/ cord. Free delivery. 635-1727; 638-1881 evenings.

FIREWOOD, split seasoned Eucalyptus/ Pine, $139/ cord plus $3/ mile. $129 total picked up. Oak $239 and $229. 339-8245.

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B and D racks and box for full-size truck, $400. 428-4007.

BELLINI crib, natural wood finish, excellent condition, mattress included, $300 or best offer. 339-3483.

607 Miscellaneous Wanted

WANTED- An old toy train
Lionel, Marx, American Flyer
Ives - 547-1278

BUYING

Diamonds, gold jewelry, rare coins, etc. Albany Coin Exchange, 1107 Solano Ave., Albany. 526-4791.

RECORD COLLECTOR

Pays you higher than stores for albums. All types of music. Daytime 524-2465.

JOJO Bejano Upscale Boutique, New and Resale Designer clothing. We Consign/ Buy, Every Day. 1356 Park St., Alameda. 523-9688.

608 Musical Instruments

PIANO, Kohler baby grand, good condition, $1900 or best offer. 428-1622.

609 Pets - Care & Supplies

LUPE'S Happy Critters. All pets sitting service, house calls, walks, feedings, socializing, overnight visits. 895-6380.

RENTALS

PUBLISHER'S NOTICE

EQUAL HOUSING OPPORTUNITY

All real estate advertised in this newspaper is subject to Federal Fair Housing Act in 1968 which makes it illegal to advertise "any discrimination based on race, color, religion, sex, national origin, familial composition or mental and physical handicap, or an intention to make such preference, limitation of discrimination."
This newspaper will not knowingly accept any advertising for real estate which is in violation of the laws. Our readers are hereby informed that all dwellings advertised in this newspaper are available on an equal opportunity basis.
Provided as a service by Hills Newspapers, Inc. and the Oakland Association of REALTORS on behalf of REALTORS who are signatories on the Voluntary Affirmative Marketing Agreement.

702 For Rent - General

STORAGE space wanted. Secure, large, dry. To store excess household items. 601-8343 or 530-2797.

704 Housing Wanted

RESPONSIBLE, professional woman in wheelchair needs accessible housing. One- two bedroom, to $800. 843-8822.

RESPONSIBLE, professional woman and daughter seek spacious 3 bedroom, 2 bath home with yard, to lease by March 1st in Ridgemont, Upper Sequoyah Hills, Crocker Highlands. Up to $1750. (510)530-3067.

QUIET, responsible woman with dog seeks cottage/ house/ apartment with yard. Albany/ Fremont areas. (510)582-7375.

LET'S swap: Gorgeous 1 bedroom Berkeley flat for 2 bedroom Albany/ North Berkeley rental. 548-7465.

706 Sublets & Short-Term Rentals

$1100 NEAR Piedmont. Sublet 2 bedroom penthouse. Panoramic views. Parking included. Call 547-7510, leave message.

MONTCLAIR Classic, deck, yard, spa. No pets. Non-smoking. Short term. 869-4215.

ROCKRIDGE, 2 months, approximatley May 1- June 30. 2+ bedroom house. Yard. $1200/ month. 653-6482.

707 Vacation Rentals Bed & Breakfast

SKI North Tahoe, Donner Lake rental. Wood stove, sleeps 10, $65/ night $400/ week. 510-530-8127.

KONA Hawaii beautiful 1 bedroom Condo. Two pools, beach. $495/ week. 547-2321; 652-9414.

APTS. - CONDOS. - FLATS FOR RENT

709 Alameda

710 STUDIO APT. RENTALS Alameda

FURNISHED studio and 1 bedroom apartments. Direct dial phones, cable, HBO, laundry, maid service. Near shops and transportation. Weekly $210- up. Monthly $750- up. 523-6633.

711 1 BED. APT. RENTALS Alameda

$575 DUPLEX/ upstairs. One bedroom, wall-to-wall carpets, convenient location off Park Street. 523-6255.

$655 AND up. 2021 San Jose Ave. Security building, hardwoods, heat paid, small pet okay. Must see. 521-0775.

$995 GOLD Coast, Elegant large flat. Peaceful, hardwoods, gardens, laundry, 769-8068.

712 2 BED. APT. RENTALS Alameda

$850 LIVE by the shore 325 Kittyhawk. Pool, security, part utilities, elevator, pet okay. 769-8068.

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339-8777

714 Albany & Kensington

ALBANY, Kensington, El Cerrito; Studio, one, two, three bedroom apartments, flats, houses. Berkeley Connection, 845-7821.

$725 STUDIO/ in-law apartment. Yard, quiet, new paint and carpet. 528-9440.

$750 ALBANY 2 bedroom apartment. Close to schools, library, shopping. Includes parking. Balcony, laundry. 235-8889.

715 Berkeley

716 STUDIO APT. RENTALS Berkeley

$450 NORTH Berkeley. Spacious, full kitchen, hardwoods, garden, cat okay. Francisco/ Curtis. #35160-B. Homefinders 549-6450.

$540 BERKELEY Hills studio. Eight units. Full kitchen. Euclid/ Cragmont. #34521-B. Homefinders 549-6450.

$650 STUDIO apartment, Berkeley Hills, close to campus. First, last and $500 security deposit. No smoking, no pets. 843-5469.

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845-7821
2840 COLLEGE AVENUE • SINCE 1975

717 1 BED. APT. RENTALS Berkeley

$500 NORTH Berkeley basement 1 bedroom, bath, kitchen apartment. Non-smoking, no pets. 524-6932, evenings.

$550 INCLUDES utilities. Quiet 1 bedroom basement apartment, French doors to garden setting. Easy parking. Great transportation. No pets. 510-540-7911.

$555 SUNNY, spacious 1 bedroom, University Ave., Laundry. Near transportation, shopping. 3 blocks BART. 652-1778.

$600 ONE bedroom garden apartment, centrally located, near shops and transportation, 236-8912.

$635 NORTH Berkeley. Off-street parking, laundry, garbage disposal, storage. Walnut/ Vine. #35168-B. Homefinders 549-6450.

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HOME and apartment rentals, free previews-updated daily. Berkeley Connection, best quality since 1975. 845-7821.

718 2 BED. APT. RENTALS Berkeley

$858 ELMWOOD 2 bedroom. Stove, refrigerator, parking, coin laundry. College/ Stuart. #35369-B. Homefinders 549-6450.

$975 TWO bedroom on quiet block near Shattuck/ Vine shopping. Small fenced yard. Cat okay, dog negotiable. Laundry, parking. 525-4894.

$1250 LUXURY 2 bedroom, 2 bath condo, walk to Campus and North Shattuck shops, 236-8912.

$1300 TWO bedroom, 2 bath townhome condo. North campus, fireplace, deck, dishwaser, laundry, parking. 832-7808.

719 3+ BED. APT. RENTALS Berkeley

$900/ $1080 HUGE, beautiful 3 bedroom/ 4 bedroom, lower/ upper duplex. Remodeled, fireplaces, wood floors. Washers, dryers, Bay view, yard, parking. Nice location, 3328 King St./ BART. Must see. 658-3472.

720 El Cerrito & North

$545 TWO bedroom duplex, new stove, refrigerator, carpets, new paint. Near BART, shopping. 233-1029.

$595 EL CERRITO 1 bedroom. Clean as a button. **FREE** carport parking. POOL. Two blocks from supermarket. Walk to BART. No pets. 524-3750.

$675 EL CERRITO 2 bedroom duplex, stove, refrigerator, carpets. Sharp condition. Quiet. Non-smoking. Agent 526-9661.

$695 TWO bedroom, 2 bath, coin laundry. Estates Ave. $500 deposit. 758-2809.

$900 EL CERRITO sunny 3 bedroom, 2 bath garden apartment with deck and storage. Appliances, carpets, drapes. Covered parking. 524-8058.

$975 LUXURY view Condo on Richmond's Riviera, Marina Bay. Bright and sunny 2 bedroom, 2 full baths, Berber carpets, huge balcony, secure parking, and convenient to a great restaurant, Salute. Available now! 510-233-3651.

723 Oakland & Piedmont

724 STUDIO APT. RENTALS Oakland & Piedmont

$295 STUDIO. All utilities paid. New carpet/ paint/ appliances, laundry. Walk to BART. 763-3079; 482-4016.

$375 CHARMING, upper unit, quiet building, laundry facilities, all utilities included, non-smoking, cats okay. 832-7120.

$395
$200 MOVE-IN SPECIAL
Studio, Old world charm, cozy, spacious, laundry. 428 E. 19th St. 839-3100.

$425
IN GLENVIEW
Cozy studio, no kitchen, but with microwave and refrigerator, includes utilities. 530-3148.

$425 STUDIO apartment in triplex. Upper floor. New carpets, new mini-blinds. 403 38th St. 530-5810.

$450 STUDIOS. **GOOD LOCATION, EXCELLENT DEAL.** Includes electricity and gas. Intercom. Laundry facilities. 144 Grand Ave. Near BART. 763-5974.

$450 TINY, modern, secure, private studio. Across from Lake Merritt. Near shopping, transportation, BART. 465-3728.

$465 MONTCLAIR studio, small, unfurnished, private entry, utilities included. Local and credit references **REQUIRED**. No pets. 339-8766.

$475 LAKE Merritt, view, sunny, carpet. Newly painted. Storage. No pets. Low move-in. Cable. 436-0445.

724 STUDIO APT. RENTALS Oakland & Piedmont

$475 QUAINT studio. Charming older building. Heat- gas included. Walking distance to downtown. 451-9256.

$475 RENOVATED 1920'S building. Large eat-in kitchen, big living room, bathroom with tub/ shower, walk-in closet, wall-to-wall, garbage disposal. Very sunny/ quiet building, nice neighborhood. Top apartment. 832-4782.

$485 5160 CLAREMONT Ave., Oakland. Spacious studio, hardwood floors, laundry. Water, heat, garbage included. 652-7278.

$485 ROCKRIDGE bright studio, quiet, secure building. Separate kitchen, bath. Nice views. Available now. 510-652-7663.

$490 STUDIO near Lake and BART. Large, sunny, secure, no pets. Seeking quiet person. 834-9068.

$500
EXCELLENT LOCATION
Grand Lake above MacArthur. Woodsy view. Large, light redecorated. Laundry, most utilities, good transportation. Quiet, secure, owner managed. No pets. 937-8944.

$500 HUGE studio apartment, 3+ rooms, unfurnished, secure, sunny. Near BART. Leave message 658-4152.

$500 MONTCLAIR, tasteful, convenient, woodsy, small. Utilities included. 339-2180.

$525 STUDIO, quiet, hardwood floors, kitchen, pool, laundry. Secure building. Near Piedmont Ave. 655-1071.

$540 LARGE studio, older building. Carpet, laundry, intercom, near Lakeside Park, 240 Grand. 444-0620.

$550 FURNISHED studio, utilities included. Bay views, garden, quiet neighborhood near Piedmont, public transportation. 531-7755.

$570 BEAUTIFUL studio in great 1930's style building. Tons of storage, hardwood floors, lots of sunlight. Most utilities included. Near shops, transportation. 839-8292.

$585 JUNIOR studio Glenview, quiet 1 bedroom, kitchenette, living room, bathroom, cable, cat okay. 531-2464.

$595 PLUS utilities. Montclair Hills. Large, bright in-law. Private, newly renovated, no pets, non-smoking. 339-0198.

$600 SUNNY studio, private entrance above Claremont Golf Course. Newly decorated. All utilities included. 547-0962.

$600 UTILITIES paid. Newly remodelled in quiet triplex. Light, clean. Mini-blinds. 833-1956, after 4.

$620 MONTCLAIR Studio. Private entrance, secluded, quiet, utilities paid, off-street parking, on Dublin Ave. Call Michelle 531-7005.

$675 MONTCLAIR studio plus office. Clean, kitchenette, full bath, carpet. Woodsy. Near transportation. 510-524-8005.

$700 MONTCLAIR: Panoramic Bay View, fireplace, private deck and spa. Beautiful, secluded. Non-smoking. No pets. Fax, phone 339-8301.

725 1 BED. APT. RENTALS Oakland & Piedmont

$445 TEMESCAL 1 bedroom. Completely remodeled, good area, near BART, transportation. laundry. No pets. 654-6993.

$450 NEAR Mills, 700+ sq. ft., clean, new paint. Parking, carpets, hardwood floors. Evenings, 893-1221.

$465 ONE bedroom. Ground floor, spacious, carpet, laundry. Well maintained Victorian. Warfield/ Mandana. 839-3068.

$475 ONE bedroom with new carpets and paint. **FREE FIRST MONTH'S RENT.** Gas heat included. Downtown Oakland. Good credit, no evictions. No pets or parking.763-0688.

$490 NEAR Dimond, 1 bedroom flat, clean, new carpets/ paint. Parking, storage, yard. Pager 1-800-960-1225.

$495
Live in 1 Bedroom Pay for a Studio
488 Stow- A 1 bedroom with small private deck and dining off kitchen. New carpet and paint. Quiet 7-plex two blocks to Lake Merritt. Gas heat and stove. Walk-in closet. Corner unit. Open House 10 a.m.- noon Saturday. Call 531-6969.

$495 ONE bedroom, North Oakland. Hardwood floors, sunny, spacious, second story. Newly repainted. 531-5669.

$499 ONE bedroom. Intercom entry. Short bus ride to UC Campus. Laundry facilities. No pets or parking. 601-8962.

$500 SIXPLEX, 3361 Suter St. Carpeted, newly painted. Laundry, secured building. Parking. 530-1382.

$500 STUDIO. On Lake Merritt. 1824 Lakeshore Ave. Gas stove. Laundry facilities. 893-9108.

$510 AVAILABLE now. Best Value. Beautiful, quiet, secure building near Lake Merritt. Completely remodeled 1 bedroom, balcony, courtyard, close to transportation, shopping, BART. Secure parking, laundry in building. Sorry, no pets. 835-3345.

$525
OAKLAND AVE. BY PIEDMONT
743 Oakland Ave.- 1 bedroom blocks to Piedmont Ave., Grand Ave. Tiled bath and kitchen. Walk-in closet. Call 658-0084.

$525 GREAT, secure building. Part utilities, carpet, Laundry. 2440 6th Ave. Se Habla Espanol. 268-4900.

$525 REMODELLED 1 bedroom apartment in modern security building on tree-lined street in Adams Point, near Lake and downtown. New carpet, paint, blinds and appliances, new and responsive management, security parking. 187 Montecito. 272-9241.

$525 STATEN Ave. Apts. 1 bedroom, Staten and Grant Ave. Near Lake. Laundry on site, wall-to-wall carpets. Call 893-3433, 839-9032.

$535
BEST ADAMS POINT LOCATION
Adams Point two blocks to Grand Ave., shopping and transportation. Spacious 1 bedroom. Enclosed courtyard, laundry, elevator. Parking and storage included! Available. Call Ann at (510)834-6636.

$535 BEAUTIFUL Adams hilltop neighborhood! View, pool, free heat/ gas! Clean, quiet, intercom, laundry, parking available, transportation. Cat okay. 834-2507.

$535 NORTH Oakland, 1 bedroom fourplex, 41st Street near Webster. Hardwood floors and parking, 763-2163.

$535 ONE bedroom, most utilities paid, carpet, blinds, microwave, parking, good location, near shopping, transportation and Dimond Park. 482-8106.

$540 LARGE 1 bedroom, older building. Carpet, laundry, intercom, near Lakeside Park, 240 Grand. 444-0620.

$540 ONE bedroom. $450 studio. Best area. Pool, laundry. (510)652-2148; (415)573-5950; (415)719-6114 Pager.

$545- $580 ONE bedroom apartments. Parking, laundry facilities, near Piedmont. 612 Mariposa Ave., 655-5845.

$545 ONE bedroom, Dimond District. Sunny, private deck, well kept yard, washer, dryer, parking. 531-5504.

$545 VERY sunny 1 bedroom near Piedmont Ave. Security building, parking available. 654-3837.

$550
WALK TO BART AND SHOPPING
1514 Jackson- 1 bedroom with third floor balcony. New tile, new paint. Laundry, elevator, intercom entry. Two blocks to Lake, transportation. Parking available. Call 268-1758.

$550 ONE bedrooms. **287 Euclid Avenue- Excellent location. Neat and clean.** Near Grand and Lakeshore Ave. No pets. Call 836-1933.

CLASSIFIED ADVERTISING
339-8777

725 1 BED. APT. RENTALS Oakland & Piedmont

$560
BEST ONE BEDROOM VALUE
High on hill near Lake Merritt, garage available. CPS/SELECT 834-9471.

$560
ADAMS POINT
301 Lenox- 1 bedroom near Lake Merritt and shopping. Tiled bath and kitchen. Elevator, laundry. Parking available. Call 836-2251.

$560 ALL electric kitchen, water/ garbage paid, laundry room. Shopping. Piedmont Ave. 865-6404; 521-6552.

$560 GRAND Lake area, 1 bedroom, good freeway and bus access. Gated parking included. Dishwasher, disposal and deck. Clean, well maintained and quiet, modern building. 834-6350 or 420-8161.

$565 370 STATEN, very quiet, small, well-managed, secured building. AEK, parking, laundry. 763-1333.

$565 ONE bedroom, 424 Orange, near Lake. New carpets, paint; garage and laundry. 451-8464.

$565 QUIET cul-de-sac. Polished throughout. Well-managed fourplex. Private, sunny, balcony, laundry, parking. Must see! 531-5059.

$575 ADAMS Point, 421 Stanten. Sunny, security building. New carpeting/ kitchen and bath floors. Balcony, dishwasher, laundry. Near transportation. 763-9155.

$575 LARGE sunny 1 bedroom in beautiful Spanish building. Quiet, secure, parking available 839-9939.

$575 ONE bedroom with den.
★GREAT LAKE AREA★
Huge units, modern garden apartment, near BART. Freshly painted. 1540 Jackson. 832-3384.

$575 ONE bedroom, unfurnished, spacious, secure, sunny. Convenient location near BART/ shopping. Leave message 658-4152.

$580 ONE bedroom, nearly new, like a home, large, quiet, view. Appliances, carpets, central heat. Extra storage. 35 Home Place East. HMC 654-4854.

$585 COLLEGE/ Alcatraz, great neighborhood, 14 unit building. Carpet. Laundry. 652-6406.

$590 MONTCLAIR, Snake Road. Furnished bedroom in private home. Private bath. Sunporch. Parking. View. (510)339-1019.

$595 ADAMS Point, remodeled Victorian, new kitchen, newly painted, Levolors, 2 large walk-in closets. 415-863-6390.

$595 BAY view, lower Rockridge, converted home. Backyard, patio, laundry, utilities included. CPS/SELECT 339-1643.

$595 CHINA Hill. Large 1 bedroom in grand 1920's building. Top floor, south facing, sunny, quiet, view apartment. 9 foot ceilings, bay windows. New carpet. Good neighborhood, garden. 465-8774.

$595 LARGE, sunny, in Ivy Dr. neighborhood, garage, near Lake. Cat okay. 893-7247.

$595 ONE bedroom with den.
★PIEDMONT AREA★
Modern, quiet unit by Piedmont Ave., shopping, bus. 86 Linda Ave. 547-6630.

$595 PLUS $750 deposit. View, hardwood floors, water/ garbage paid. Off-street parking. No pets. 510-522-2560.

$600
1920's CHARM!
291 Lester- Large 1 bedroom opportunity! Hardwood floors, Walk-in closet. Top floor, good natural light. Includes water, garbage and heat! Call 465-3052.

$600 ADAMS Point, one block from Lake, triplex, transportation, shopping, newly decorated, drapes, carpeting, garden, quiet. No pets. 655-6744; 451-6877.

$600 LOVELY garden setting. Carport. Vernon St./ Adams Point. 835-4302.

$600 ROCKRIDGE off College. Quiet. Carpets, AEK, laundry, parking, Cable. BART/ freeway 1 block. 339-8252.

$615 VERY large, character, Bohemian neighborhood, hardwoods, etc. CPS/SELECT 339-1643.

$620 LARGE, modern, near Lake, AEK, quiet, carpet, laundry, balcony, parking. No pets. 530-3846.

$625 CHARMING, quiet building. Wood floors, laundry facilities. All utilities included. Non-smoking. Cats okay. 832-7120.

$625 OFF Piedmont. Large, sunny 1 bedroom. Carpeting, secure building, laundry room, good transportation. 428-4913.

$625 PIEDMONT Avenue 1 bedroom. Bright and charming with hardwood floors, Levolors and off-street parking, on top floor of quiet six- unit building. 18 Montell. 464-4621.

$625 SPACIOUS Lake area like new. Includes parking, water, garbage. Call Jim 452-1534.

$625 UPPER Park Blvd., super spacious 1 bedroom, hardwoods, washer/ dryer, dishwasher. Cable. 652-1778; 420-0393.

$630
NEAR PIEDMONT
One bedroom, balcony, laundry, off-street parking, close to BART, walk to Piedmont Ave., 95 Linda. 841-5979.

$630 SECLUDED, quiet 1 bedroom in fourplex. Hardwoods, mini-blinds, cat okay. 833-1956, after 4.

$630 UPPER Lakeshore/ Grand near Piedmont. Luxury, large patio, pool, great location, intercom, carpet. 465-3648.

$635 ADAMS Point 1 bedroom. 2 large walk-in closets, fireplace, balcony, dishwasher, carpet/ drapes. Garage parking, coin laundry on site. Responsive manager. 763-4011.

$635 LAKE Merritt Area 1 bedroom. Electric kitchen, clean, quiet, security building, deposit required. 834-0756.

$645
FOXFIRE PROPERTIES
1920's buildings in Adams Point or Glen Echo Creek. Just renovated, clean, spacious, hardwood/ carpet, laundry. Near transportation. Small pet. Frank 465-5560.

$645 ONE bedroom on Mandana, quiet, small building, lovely sunny view and deck, 763-2163.

$650 BEAUTIFUL 1 bedroom in great 1930's style building. Tons of storage, hardwood floors, lots of sunlight, some utilities included. Near shops, transportation. 839-8292.

$650 LARGE and sunny 1 bedroom in beautiful renovated 1920's building. High ceilings, tile bath, parking and laundry, one block from Lake. 763-8552.

$650 ONE bedroom condo. Modern, spacious, quiet. 567 Oakland Ave. 839-3100.

$650 ONE bedroom, charming well located triplex, upper Grand Ave. area. Sunny, spacious, storage. Off-street parking. Available now. 415-256-9960.

$650 **ROCKRIDGE**. Sunny, spacious 1 bedroom, pool, off-street parking. Close to transportation/ shopping/ colleges. 655-5579 or 601-1694.

$650 UPPER Rockridge: shops, transportation! Carpets, balcony, elevator, 5901 Broadway. 652-9321.

$660 UPPER Grand. Parking, garbage disposal, dishwasher, balcony, carpet, walk-in closet. Security deposit $500. 836-1396.

$670 NEAR Rockridge. Must See! Specious 1 bedroom, hardwood floors, cat okay. Garden. Security deposit. 510-653-3683.

$675
PIEDMONT AVENUE FIVEPLEX
In 1930's building. Very large dine-in kitchen with gas stove. Many windows, balcony, skylighted bathroom, cable ready, all utilities included. 4106 Terrace Street, Oakland. 652-7900.

725 1 BED. APT. RENTALS Oakland & Piedmont

$675 3608 KINGSLEY #C. One bedroom, Victorian upper. Garage, coin laundry, cat negotiable. Above I-580 freeway! Agent 523-1166.

$690 ABOVE Piedmont Ave., spacious 1 bedroom with security garage, sunny, great views, excellent neighborhood. (Sorry, no pets.) For appointment to view, please call: 652-7530.

$695
★★PIEDMONT BORDER★★
360 Monte Vista. SAUNAS, fireplace, balcony, dishwasher, laundry, garage parking, storage. 595-6757.

$695 COZY, unfurnished in-law in hills. Separate entrance and yard. Fireplace, washer/ dryer available. Month-to-month, no smoking, cats okay. 530-2773.

$700
UPPER ROCKRIDGE TREEHOUSE
Small 1 bedroom, gas heat/ parking included. Newly renovated. 654-5935.

$700 CLASSIC building, large 1 bedroom, sunny, quiet, secure, pool, laundry, parking. 77 Glen. 658-4120.

$715 CHARMING 1920's fourplex. Choice upper Lakeshore location above MacArthur. Top floor, corner unit. Includes formal dining room, garage. 523-6015.

$715 EXTRA large, sunny, Spanish style 1 bedroom, hardwood floors, cathedral ceilings. Top floor. All utilities included. 2215 Carroll St. 834-6646.

$725 ALL utilities paid, Rockridge, quiet in-law, small kitchen, laundry, private patio with garden. 654-5939.

$725 CHINA Hill, airy, spacious 1 bedroom, view, balcony, garage, free central heat. 832-0845.

$725 LARGE 1 bedroom condo. Prime location prestige building. One block from Lake and transportation. Call 268-8579.

$735 ADAMS Point, large 1 bedroom with den. Clean, spacious, ample storage. Dishwasher, balcony, laundry, garage parking. Well-maintained building. Close to shops and transportation. 763-4011.

$745 ONE bedroom, 664 Vernon. Washer/ dryer, garage, patio, cat negotiable! Agent 523-1166.

$750 ONE bedroom, 1 bath, spacious, new carpet/ paint, garage/ storage. Upper Glenview, 1120 Hollywood. Agent, no fee. Chuck 763-9901.

$750 UPSCALE building near Piedmont Ave. 9th floor with North Bay view. Parking, laundry. 658-4100.

$775
JEWEL O' THE LAKE
1918 Lakeshore- 1 bedroom right by Lake Merritt with 1920's charm. Beautiful hardwoods, good natural light. Lake view! Walk-in closet. All utilities paid! Call 268-8392.

$775 CONDO. Unique building, distinctive floor plan, very deluxe, fireplace, washer/ dryer, garage. CPS/SELECT 339-1643.

$775 ONE bedroom condo above 580 near Skyline. Pool, Jacuzzi, park setting. (209)527-6591 or (209)576-9568.

$800 AND $875 one bedroom apartments near Piedmont border. Fireplace, large deck, quiet 5-plex. 655-6505.

$825 CHARMING sunny 1 bedroom, upper flat. Glenview, porch, view, spacious. Walk to Park Blvd. Quiet, non-smoking, no pets. 530-5008.

$825 UPPER Grand 1+ bedroom, fireplace, hardwoods, appliances, laundry, near transportation/ stores. Cat okay. 601-1656.

$840 ROCKRIDGE 1 bedroom plus. Quiet, sunny, breakfast room, yard. Claremont/ Hillegass. #35200-B. Homefinders 549-6450.

$845
GRACIOUS 1920'S
Fourplex, choice residential upper Lakeshore location above MacArthur, vicinity York/ Prince. Elegant 4 room corner flat, formal dining room/ den, marble fireplace, gleaming hardwood floors, walk-in closets, garage. Tastefully renovated enhancing original style/ design. (510)482-3372; (510)547-4020; (415)459-1307.

$850 CHARMING 1 bedroom in-law garden apartment, fireplace. Near Chabot Golf Course. Utilities included. 569-8077.

$850 NEAR Piedmont, large 1 bedroom condo, fireplace, dining room, private patio. Secured garage. Washer/ dryer. Water, garbage paid. 465-2666.

$925 GRAND Lake, spacious 1+ bedroom fourplex, hardwood floors, formal dining, view. Off-street parking. 254-8667.

$925 ROCKRIDGE, Bay view, large. Heat, water, garbage, parking included. Storage, atrium. No pets. 655-6783.

$925 UPPER Lakeshore 1 bedroom, formal dining room, 9 ft. ceilings, all remodeled, garage. 549-7830.

$980 ROCKRIDGE duplex. Furnishings? Garden, parking, view, alarm. Contra Costa/ Buena Vista. #35361-B. Homefinders 549-6450.

$1050- $1200
FURNISHED APARTMENT
Areas finest. Everything included. Optional duration. Villa Renoir. 436 Sunnyslope. 841-4141.

FREE first month rent. Large remodeled 1 bedroom, new kitchen/ bath. $495. Near Highland Hospital and Highway 580. 261-3487.

LOVELY UNITS! NEAR LAKE

$505	*	Studio	*	893-0711
$535	*	1 Bedroom	*	836-1106
$540	*	1 Bedroom	*	835-9738
$550	*	1 Bedroom	*	763-5646
$760	*	2 Bedroom	*	835-9738
$850	*	2 Bedroom	*	835-3535
$1125	*	2 Bedroom Penthouse	*	835-3535

Spacious Apartments
452-2141

1 Bedrooms	$580- $660
2 Bedrooms, 1 bath	$820
2 Bedrooms, 2 bath	$920

Balcony. Pool. Microwave. Dishwasher. Parking. Two blocks to Lake and Grand Lake Theater.
520 Van Buren Avenue. "Adams Point"

726 2 BED. APT. RENTALS Oakland & Piedmont

$575 LESTER Ave. Carpet, drapes, appliances, laundry. Walk to Lake. Gary 839-5341.

$575 REMODELLED, new carpet/ paint/ appliances, laundry. Near Lake. 1820 5th Ave. 986-0807; 452-1882.

$615 NICE 2 bedroom. Adams Point, Piedmont border. Carpeted, paint, parking, convenient transportation, shopping. 658-6658.

$625 LARGE, quiet 2 bedroom apartment near Rose Garden. Laundry, off-street parking, water/ garbage paid. 451-1899.

$625 TWO bedroom, carpets, fourplex, lower level, private, storage, covered parking, coin laundry. Agent 482-3800.

$635/ $745 ONE plus, and 2 bedrooms. Beautiful, secure Victorian. Lake Merritt. 1800 Lakeshore. 465-0721.

$650 TWO bedroom, master suite, 3 years young, security building/ parking. 2943 MacArthur. 530-4799.

$650 UPPER Laurel, 2 bedroom, hardwood floor, breakfast nook, quiet neighborhood, close to shops and transportation. 3806 Loma Vista. (510)530-2119.

$670 DUPLEX- 2 bedrooms/ bath upstairs. Hardwoods, mini-blinds, laundry hook-up. Cul-de-sac on Barry place. 523-6255.

$675
Live In 2 Bedroom, Pay for 1 Bedroom
296 Lester- 2 bedroom (1 ideal for office), clean, great natural light, fresh paint. Quiet 8 unit building with shared decks. Laundry. Second month ½ free. Parking available. Call 531-6969.

726 2 BED. APT. RENTALS Oakland & Piedmont

$675 LAKE area, 2 bedroom, carpet, drapes, transportation, shopping. No pets, 523-6857.

$675 LARGE upper flat near Piedmont/ Grand Ave. Sunny, carpets, appliances, dining area, deck. 546 Valle Vista Ave. HMC 654-4854.

$700 3234 Maple, quiet, secure Laurel 6-plex. Upper unit. Separate entrance. Appliances, mini-blinds, carpeting, drapes, laundry. Redecorated. Transportation close, closed carport available, hot water/ garbage included. Quiet, non-smoking, permanent. (510)534-1341.

$700 FRESH 2 bedroom, lower duplex, yard, new tile, mini-blinds and paint. Water/ garbage, lawn care paid. 652-9852.

$700 LARGE 2 bedroom, 1 bath. Remodelled in Dimond District above MacArthur near Lincoln Avenue. Carpet, parking, laundry. 632-3780.

$700 TWO bedroom. 5741 Vicente St. Nice and clean, carpets. No pets. 653-3108.

$725
BEST 2 BEDROOM VALUE
On hill near Lake Merritt, garage available. CPS/SELECT 834-9471.

$725
1920's CHARM
2530 Eighth Ave.- Large 2 bedroom, great natural light, decorative fireplace, sunny eat-in kitchen. Walk-in, lots of closet space. New carpet and paint. Personal touches, charming and quiet 9 unit building. Call 531-6969.

$725 LARGE 2 bedroom, 1 bath. **New paint. On-site maintenance**. Laundry facilities. **FREE** covered/ gated parking. 832-0721.

$725 TWO bedroom, near Lake. Well-managed, spacious, sunny, clean, carpet, parking. No pets. 530-3846.

$735
★★GREAT LAKE LOCATION★★
410 Bellevue. Near Grand Lake Theater. Garage parking/ storage included, attentive management. Balcony, dishwasher, laundry. 763-5578.

$735 LAKE Merritt, quiet and secluded, balcony. Near shops and transportation. Parking. 451-5633.

$750- UP 2 bedroom, $635 1 bedroom, Piedmont border, spacious, quiet, balcony, closets galore, 428-1242.

$750 ADAMS Point, 2 baths, spacious, quiet street. No pets. No cable. 347 Warwick. 814-8071.

$750 GLENVIEW 2 bedroom, triplex, laundry hook-ups, appliances, carpets, mini-blinds, off-street parking. 482-9322.

$750 PLUS utilities. Two bedroom duplex, hardwoods, spacious, large rooms, yard, patio, high fence, gates. Lease, first/ last month, $500 deposit. Cats okay. (510)836-3163, (415)697-6980.

$750 TWO bedroom, 2 bath apartment. Very spacious, modern kitchen, carpets, drapes, in well-managed security building near Lake and New Chinatown. Security parking included. 427 Foothill near 5th Avenue. 763-6949.

$775 MORMON Temple area, 2 bedroom in newer fiveplex, cathedral ceiling, laundry, off-street parking. No pets. Lease only. 531-4633.

$775 TWO bedrooms, 2 bath QUIET, SECURE, Piedmont Border. New: paint, vinyl, carpets, drapes, private patio, garage. Ideal for day sleeper. 339-9662.

$775 TWO bedroom duplex, top floor, quiet, BART. New paint, carpet. Dishwasher, stove, refrigerator. 834-6350.

$795 LARGE 2 bedroom, 2 bath, almost new, fully carpeted. Garage. (415)761-8200.

$800 "MELROSE PLACE" Elegant 1000 sq. ft., hardwoods, high ceiling, new kitchen, closets galore. 835-1461.

$800 TWO bedroom, 2 bath near Lake Merritt. Carpeting, laundry facilities in building, off-street parking spot. No pets. Call Investco for appointment at (510)834-9033.

$810 ABOVE Piedmont Ave., spacious 2 bedroom with gated garage, lots of storage/ closets, new carpets, big balcony and a great neighborhood. (Sorry, no pets.) For appointment to view, please call: 652-7530.

$825
CONDO QUALITY
366 Staten- Large 2 bedroom, 1 bath. Quiet building, city view, patio, parking included! Fresh paint. Must See! Call 451-0870.

$825 CONDO near Piedmont, cozy, architecturally exciting, laundry, microwave, dishwasher. 473 Jean (Santa Clara). 272-9512.

$825 QUIET, SECURE BUILDING
Spacious, view, immaculate condition. Marble entry, 4 walk-in closets, bay windows. Carpets, window blinds and appliances. Completely redecorated. Most utilities included in rent. Laundry on premises. Inside parking available. 893-1826.

$825 TWO bedroom, 1 bath, Lake Merritt large hilltop apartment. Spacious, sunny, Lake and garden view, garage, hardwood floor, tile balcony. Small pet okay. 934-4356.

$835 SPACIOUS Two Bedroom, Balcony. Quiet, Small Building. Close to Piedmont Ave., Shops, Transportation. 658-9426.

$840 TWO bedroom, 2 bath, garage, laundry, Mariposa Ave., near Piedmont, freeway. No pets. 547-0356.

$845 UPPER Grand. Parking, garbage disposal, dishwasher, balcony, carpet, walk-in closet. Security deposit $600. 836-1396.

$850 ADAMS Point, 2 bath. Fireplace, pool, Bay view, secured building. Must see! 614-0504.

$850 SUNNY 2 bedroom, Santa Clara Ave. near Grand Lake Theater. Newly painted building, gated garage, elevator, drapes, carpets, generous closets. Deposit. 893-4939

$850 TWO bedroom, 2 bath, fireplace, deck, secured parking, no pets. 265 Jayne. Agent, no fee. Chuck 763-9901.

$875 TWO bedroom, lower unit, new carpets, washer/ dryer. All utilities. Oakmore district. 885-8820, 531-4253.

$900 LUXURY Condo. 2 baths, balcony, parking, washer/ dryer, dishwasher, microwave. CPS/SELECT 339-1643.

$950 ADAMS Point luxury 2 bedroom, 2 full bath, fireplace, 1200 sq. ft. 839-2387; 524-3125.

$950 CONDO, Adams Point, 2 bedroom, 2 full bath, sunny, top floor, great kitchen, large closet. Parking. 260 Perkins. 839-3100.

$950 TWO bedroom, 2 bath, condo. Loft over living room. Washer/ dryer, dishwasher, carpets, balcony, top floor, fireplace. Garage, security gate. Freeway access. 482-1036.

$975
OUTSTANDING TWO BEDROOM!
265 Lenox- Huge 2 bedroom with 2 bath! City view, hardwood floors, formal dining. Top floor, great natural light. Parking included! Quiet, quality building. Call 836-1977.

$990 TWO bedroom plus. Beautiful wood/ tile attractive Brown shingle house. Top floor, landscaped yard, garage, laundry, utilities. Pager 1-800-960-1225.

$1200 LAKE Merritt luxury apartment, 24 hour security, approximately 1600 sq. ft, 2 bedroom, 2 bath, garage. Call agent, 655-6896.

$1200 LUXURY 2 bedroom, 2 bath penthouse. Panoramic Lake view. 1450 sq. ft., oak cabinets, fireplace, dishwasher, microwave, carpet, tile, cable, 300 sq. ft. deck and garage. 2244 Lakeshore. 568-4323.

$1350 LAKE Merritt Condo 2 bedroom, 2 bath. Panoramic view of Lake. New kitchen, washed Oak cabinets. Master bedroom with marble bath. Deluxe wall-to-wall carpets. Agent 287-9986.

$1395 CHINA HILL PENTHOUSE. Airy, spacious 2 bedroom, 2 bath, den, views, laundry. Garage and free central heat. 832-0845.

List Your Rentals With Us 339-8777

726 2 BED. APT. RENTALS Oakland & Piedmont

$1600 REGILLUS PENTHOUSE, elegant, Old World charm with Lake view. 1½ baths, formal dining room, large living room with beautiful fireplace, gleaming hardwood floors. Custom fixtures, 24 hour door man, secure parking. Robin 693-4927.

727 3+ BED. APT. RENTALS Oakland & Piedmont

$795 UPPER Grand fourplex, 3 bedrooms, appliances, carpets. Parking. Near transportation, stores. Cat okay. 415-207-9798.

$1275
LITERALLY PERFECT UNIT
Huge 3 bedroom 2 bath level-in. Ivy Hill fourplex. New designer kitchen, washer/ dryer, central gas, hardwood, view, garage. Gorgeous unique "home". **REFERENCES.** No pets. Agent 531-7667.

$1350 GROUPS Welcomed. 5 bedroom, 2 bath, remodeled fourplex. 4164 Emerald. (Bus/ BART). 452-1676; 652-9321.

$1350 **ROCKRIDGE/ PENTHOUSE**. Sunny, spacious 3 bedroom, 2 bath, great views, private elevator entrance, pool, off-street parking. Close to transportation/ shopping/ colleges. 655-5970 or 601-1694.

$1600 OAKLAND Rose Garden penthouse, entire top floor. 3 bedroom, 2 bath. 1-800-666-1775 ext. 32196.

728 San Leandro & South

$1150 LOVELY waterfront duplex, secluded, 2 bedroom, quiet neighborhood. 895-5498, 2- 8 p.m.

COTTAGES FOR RENT

741 Oakland & Piedmont

$550 ONE bedroom sunny cottage, $750 deposit. New carpets. 3537 Laguna. Available now. Rita, 531-4790.

$600 ONE bedroom cottage, 49th/ Telegraph, common yard, new paint, water/ garbage paid. 451-1899.

$675 COTTAGE duplex, Fruitvale, hardwood floors, big yard. Washer/ dryer hookup, creek. Funky fun. 482-3800.

HOMES FOR RENT

745 Alameda

748 3 BED. HOME RENTALS Alameda

$1595 THREE bedrooms, 2½ baths, East End. No pets. (209)524-0734.

$1700 THREE bedroom Harbor Bay Home. Pool, jacuzzi use. Double grage. Near shopping, park. 510-531-2670.

750 Albany & Kensington

ALBANY, Kensington, El Cerrito; two, three, four bedroom cottages, flats, and houses. Berkeley Connection, 845-7821.

$990 ALBANY 2 bedroom. Remodeled kitchen, storage, washer/ dryer. Masonic/ Marin. #34706-B. Homefinders 549-6450.

751 Berkeley

753 2 BED. HOME RENTALS Berkeley

$850 TWO bedroom, fireplace, yard, garage, laundry hook-ups. Ninth/ Gilman. #35327-B. Homefinders 549-6450.

$1575 DRAMATIC Bay views and abundant natural light mark North Berkeley Hills brown shingle. My special home available 6 months to 1 year. New hardwood floors throughout, gourmet kitchen, fireplace, deck, 2 bedroom plus 11x13 office off master bedroom, 1 bath. Washer/ dryer. Unfurnished or part furnished. Available February 1. 510-268-1480 or 415-299-8015.

$1575 TWO bedroom plus, furnishings? Bay view, gourmet kitchen, fireplace. Keith/ Euclid. #34829-B. Homefinders 549-6450.

$1600 BERKELEY Hills newly renovated large 2 bedroom, fireplace, deck, washer/ dryer, skylights. 654-8601.

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754 3 BED. HOME RENTALS Berkeley

$1450 BERKELEY Hills, 3 bedroom, 2 bath. Bay view. Lease, excellent credit. 838-8571.

$1700 NEAR campus, 3½ bedrooms, charming Craftsman, 1 bath, large kitchen, fireplace, dining room, share yard. 845-7521.

$1950 NEAR Tilden, 3 bedroom, plus den, 2 bath, tri-level, recreation/ laundy room, fireplace, deck, tiered lawns, includes pool membership and gardner. 568 Vistamont. Call 644-1288 (Linda) or 526-8201.

755 4+ BED. HOME RENTALS Berkeley

$2100 WOODSY 4 plus plus, 3 bath, BART, fireplace, hardwood, laundry, dishwasher. 472 43rd. 420-1676.

756 El Cerrito & North

$950 EL CERRITO 2 bedroom, charming older home, wonderful sunlight, great condition. Large basement/ work space. Agent 526-9661.

$975 HERCULES 3 bedroom, 2½ bath townhome, deck, fireplace. No section 8. Pets negotiable, 848-9087.

$1195 PLUS deposit. Three bedrooms, 1½ baths, hardwood floors, formal dining. Includes refrigerator, stove, washer/ dryer, 2 car garage. Good neighborhood. Possible office/ studio available. 707-838-0661.

$1250 EL CERRITO 3 bedroom, 2 bath. Yard, garage, pets? Everett/ Stockton. #35204-B. Homefinders 549-6450.

756 El Cerrito & North

$1650 EL CERRITO 3 bedroom, 2½ bath, on golf course. Formal dining, family room, non-smoking. Agent 526-9661.

$1990- UP, 3 bedroom, 2½ bath, luxury in country club, panoramic Bay views, fireplace. 237-7555.

758 Lamorinda & East

$1100 CONCORD 3 bedrooms, 2½ baths, double garage, Kidney shape in-ground pool. Near shopping. 482-2715.

759 Oakland & Piedmont

760 1 BED. HOME RENTALS Oakland & Piedmont

$620 3614 MANGELS Ave. near 35th Ave. Cozy, cute, fenced backyard, 1 car garage, pets okay with deposit. Available February 1. Arlene, Monday- Friday, 9- 5. 887-2856.

$850 PLUS utilities, first, last and $750 deposit. 6 months- 1 year lease preferred. Large yard, view, washer, dryer, appliances. Open house Sunday February 4th, 2 p.m. through Tuesday, February 6th, 12 noon. 4139 Gregory Street, Redwood Heights. Available Immediately!!!

761 2 BED. HOME RENTALS Oakland & Piedmont

$700 TWO bedroom cottage. Hardwood floors, yard, off-street parking, shed. Near Fruitvale/ MacArthur. 261-1988.

$765 WELL-KEPT home, large lot, garage, close to Laurel shopping. CPS/SELECT 339-1643.

$950 SUNKIST near Edwards. Family room or third bedroom, secluded, nice area, fenced, large garage/ basement. References required. (415)469-7372.

$1000 PLUS deposit. Rent or lease option. 2 bedroom, 1 bath. No pets. All electric kitchen, blinds, washer, dryer. 531-2094.

$1050 TWO bedroom, 1 bath beautiful home in Grand Lake area above I-580. Formal dining room, large kitchen, breakfast room, attractive moldings. Yard, garage, laundry. Cats okay, dog possible. 943-6637.

$1100 OAKMORE **This week only!** Spacious 2 bedroom, 1 bath home. Free rent special. Fresh paint, new carpet, partial view, eat-in kitchen, excellent location, plus security deposit. Professional Property Management, 524-0192.

$1200 LAKE Merritt, 2+ bedroom, hardwoods, garage, yard, laundry. Pet okay. 239 Acton Place. (510)835-5741.

$1200 SUNNY Glenview, hardwoods, washer/ dryer hook-up, breakfast room, 1 car garage, walk to S.F. bus, shopping, nice yard, cat okay, available March 2. 531-6380.

$1250 LEASE option to buy remodeled 2 bedroom, 1 bath. Upper Dimond district, fireplace, hardwood floors, laundry room, garage. 652-6415.

$1250 ROCKRIDGE flat, 2 bedroom, 2 bath. Available February 15. 1 block from BART. 420-5851.

$1250 SUNNY, spacious home near Mormon Temple. hardwood, dining, large kitchen, dishwasher, garage, basement, plus room. All utilities included. 769-0300.

$1315 TWO bedroom, 1½ bath, woodsy country setting, enclosed 2 car garage, some appliances, fireplace, decks. Monday- Friday, 9- 5, 834-9815.

$1450 ROCKRIDGE 2 bedroom, 1 bath. Hardwood, fireplace, yard, laundry. BART/ College Ave. 2 blocks. Pet considered. Call (800)875-0733 (pin 4994). Available March 1.

$1500 NEARLY new, architectural dream, in Hills, with Bay view, 2 baths, sauna. Agent 655-4811.

$1600 TWO large bedroomed Montclair charmer, loaded! All utilities included plus Bay Alarm, Cable TV, gardener and monthly maid. 482-9439.

$1650 PIEDMONT, Wildwood School, 1½ baths, garage, laundry, storage, large level fenced yard. 836-1552.

762 3 BED. HOME RENTALS Oakland & Piedmont

$1100 CONCORD 3 bedrooms, 2½ baths, double garage, Kidney shape in-ground pool. Near shopping. 482-2715.

$1100 THREE bedroom, 1 bath. New kitchen/ bath, hardwood floors, French windows, great yard, security system. 4405 Walnut St. 268-0558.

$1200 PIEDMONT, furnished 3 bedroom bungalow. Piedmont schools, short-term, possible lease/ option. Available February 15th. Montclair Better Homes, 339-8400.

$1300 GRASS Valley, 3 bedroom, 2 bath, 2 fireplaces, immaculate hills home, large secluded patio/ yard, big rooms. 415-665-3589.

$1300 THREE bedroom, 2 bath large home with formal dining room, 2 car garage, yard, gated and secure. 534 52nd. Agent, no fee. Chuck 763-9901.

$1350 LARGE Crocker Highlands home, 3+ bedrooms, quiet, walk to Lakeshore. Arts/ Crafts style. 707-935-6130.

$1375 OAKMORE, 3 bedrooms, 2 baths, large yard. Great for families or shared living. 482-8114.

$1400 SEQUOYAH Hills, 3+ bedroom, 2 bath, hardwoods, fireplace, jacuzzi, security, laundry, patio, garage, 568-5322.

$1415 THREE bedroom, 1½ baths, woodsy country setting, enclosed 2 car garage, fireplace, decks. Monday- Friday, 9- 5, 834-9815.

$1450 COZY, charming Tudor, Oak Knoll, 3+ bedroom, formal dining, fireplace. Section 8 okay. 415-485-6800.

$1500 BAY/ SF view, carpet or hardwood floors, enclosed patio room, own anxious. CPS/SELECT 339-1643.

$1550 MONTCLAIR 3 bedroom, 2 bath, fireplace, wall-to-wall, large kitchen, garage/ storage. No pets. 531-5224.

$1575 PIEDMONT redecorated 3 bedroom, dining, washer, dryer, deck, close to transportation. Non-smoking, no pets. 658-0203, 11 a.m.- 6 p.m.

$1600 MEDITERRANEAN, Piedmont area, 2 bath, living room, formal dining, hardwood, carpets, blinds, stove, refrigerator, washer/ dryer included. Security system, yard with gardener. 616 Boulevard Way. 530-1005.

$1600 PIEDMONT 3 bedrooms, 1 bath. Near schools. Garage, yard. Available March 1. 832-1751.

$1625 MONTCLAIR area almost new, beautiful Bay view, many extras. Great neighborhood. 247-9911.

$1850 EXTRAORDINARY view most rooms, 3 baths, huge family room/ au pair quarters, quiet street, breakfast look-out. CPS/SELECT 339-1643.

$2200 PIEDMONT, panoramic view, hardwoods, walk to bus and schools, fireplace, den, 2½ baths. 530-7822.

763 4+ BED. HOME RENTALS Oakland & Piedmont

$1000 EL CERRITO quiet 2 bedroom, split-level. Great yard, garage, near BART/ Plaza. 526-0622.

$1125 NEW carpet, new paint, 4 bedroom, 2 bath. Quiet street. Near High above MacArthur. 3709 Lily St. 835-1080, 420-6972.

$1600 SPACIOUS Adams Point traditional. Excellent condition. Hardwood floors, formal dining, fireplace, wonderful sun room, 2 car garage, laundry room, storage. Pet Okay. One year lease. Agent. Mary 531-7005.

$1800 SEQUOYAH Hills 4 bedroom, 2½ bath. Skylights, hardwood floors, beautifully remodelled, large yards. Call 548-5609, 5- 9 p.m.

$2500 ELEGANT house, 4 bedroom, 3 bath, 15 minutes to San Francisco. Piedmont side of Montclair. 339-1894, 352-3981.

763 4+ BED. HOME RENTALS Oakland & Piedmont

$2700 PIEDMONT 4+ bedrooms, 3 baths, principals only. (510)814-2205 voice mail/ beeper.

$2700 RIDGEMONT custom 4 bath, 3 decks, 2 fireplaces, rumpus, views. 3600 sq. ft. 208-7200.

$2700 UPPER Broadway Terrace. Sunny, view, hardwood floors, gas appliances, fireplaces, multi-level, new construction. Pets negotiable. 465-9064.

764 San Leandro & South

$1250 FOUR bedroom, 2 bath. Large backyard, hot-tub. No pets. San Leandro Marina. For information call Hala 522-3946.

SHARE RENTALS

771 Alameda

$450 BEAUTIFUL 3 bedroom house, 2½ bath, HBI. Clean, near transportation. Non-smoking, no pets. 521-7057.

772 Albany & Kensington

$375 ROOM in 3 bedroom house, residential Albany street. Share with male teacher, 30's. Laundry, garage, unexceptional view. Henri, 526-3255.

$600 KENSINGTON, room in spacious 2 bedroom, 2 bath home, cul-de-sac, bridge view. Non-smoking. 528-7454.

773 Berkeley

Vegetarian, Spiritual Household...
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774 El Cerrito & North

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777 Oakland & Piedmont

$235/ $275 ROOMS. Non-smoking, share with 5. Oakland Hills. Need car. Chris, 530-4769.

$300 BETWEEN Lakeshore and Grand. Quiet house, sun porch, share bath, kitchen privileges, non-smoking. Plus 1/4 utilities. 836-0165.

$400 CHRISTIAN woman needs roommate. Quiet, nice home near Piedmont Ave. Great kitchen, yard, laundry, big room, utilities. Sara 420-1888.

$400 ROOMMATE needed to share cozy house in the Montclair Hills with 2 woman (25 years and 35 years old) and one well adjusted Lab mix and 2 cats. Laundry, yard, non-smoking please. Available February 1. 339-6629.

$425 OAKMORE, room, Bay view, private entrance, shared kitchen/ bath, quiet, non-smoking. No pets. 530-6343.

$440 SHARE South Oakland Hills home with female professional, 2 fireplaces, private bath, ½ utilities, plus deposit. 635-6722.

$445 PRIVATE entrance to room with kitchenette in Oakland Hills home hillside view, nice. 633-2080.

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$522.50 PIEDMONT, 2 young professionals looking for third person. Home in quiet neighborhood. Laundry. 658-7388.

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778 San Leandro & South

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Public Notices

FICTITIOUS BUSINESS NAME STATEMENT
File No. 95-7231
The Name of the Business:
Carefree Pool & Spa Service, 3404 Morningside Dr., El Sobrante, CA 94803.
Is hereby registered by the following Owners:
Steve L. Roth, 3404 Morningside Dr., El Sobrante, CA 94803.
Diane L. Roth, 3404 Morningside Dr., El Sobrante, CA 94803.
This business is conducted by Individuals-Husband and Wife.
Statement was filed with County Clerk of Contra Costa County on December 8, 1995.
The Journal January 11, 18, 25, February 1, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 95-7217
The Name of the Business:
A & P Payroll Services, 1794 Douglas Terrace, Pleasant Hill, CA 94523.
Is hereby registered by the following Owner:
Joseph Fucito, 1794 Douglas Terrace, Pleasant Hill, CA 94523.
This business is conducted by an Individual.
Statement was filed with County Clerk of Contra Costa County on December 8, 1995.
The Journal January 11, 18, 25, February 1, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 95-7399
The Name of the Business:
Summit Intermediate School, 5523 Santa Cruz Ave., Richmond Annex, CA 94804.
Is hereby registered by the following Owners:
Margret Skaug, 45 Senior Ave., Berkeley, CA 94708.
Shirley Richardson, 2315 Durant Ave., #602, Berkeley, CA 94704.
This business is conducted by a General Partnership.
Statement was filed with County Clerk of Contra Costa County on December 19, 1995.
The Journal January 11, 18, 25, February 1, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 95-7396
The Name of the Business:
National Career Center, 1070 Concord Ave. #295, Concord, CA 94520.
Is hereby registered by the following Owner:
Dr. Larry Westerman, 786 Fletcher Ln #307, Hayward, CA 94544.
This business is conducted by an Individual.
Statement was filed with County Clerk of Contra Costa County on December 19, 1995.
The Journal January 11, 18, 25, February 1, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 95-7367
The Name of the Business:
Maid For Pets, 191 Daker Street, Pacheco, CA 94553.
Is hereby registered by the following Owner:
Judith I. Papas, 191 Daker Street, Pacheco, CA 94553.
This business is conducted by an Individual.
Statement was filed with County Clerk of Contra Costa County on December 18, 1995.
The Journal January 11, 18, 25, February 1, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 95-7402
The Name of the Business:
Professional Lock & Safe, 5702 Marsh Dr., Suite H, Pacheco, CA 94553.
Is hereby registered by the following Owner:
Joel Vanadrighem, 1232 Raymond Dr., Pacheco, CA 94553.
This business is conducted by an Individual.
Statement was filed with County Clerk of Contra Costa County on December 19, 1995.
The Journal January 11, 18, 25, February 1, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 95-7200
The Name of the Business:
Hands On Management, 2173 Morello Ave., Pleasant Hill, CA 94523.
Is hereby registered by the following Owner:
Margaret Schreiber, 2173 Morello Ave., Pleasant Hill, CA 94523.
This business is conducted by an Individual.
Statement was filed with County Clerk of Contra Costa County on December 7, 1995.
The Journal January 11, 18, 25, February 1, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 95-7519
The Name of the Business:
Jencor, 1439 Parkhaven Drive, Pleasant Hill, CA 94523.
Is hereby registered by the following Owners:
Paul L. Smith, 1439 Parkhaven Drive, Pleasant Hill, CA 94523.
Susan M. Smith, 1439 Parkhaven Drive, Pleasant Hill, CA 94523.
This business is conducted by Individuals-Husband and Wife.
Statement was filed with County Clerk of Contra Costa County on December 27, 1995.
The Journal January 11, 18, 25, February 1, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-009
The Name of the Business:
Asun Trading Co., 324 2nd Ave. S., Pacheco, CA 94553
Is hereby registered by the following Owner:
Zisan Fu, 324 2nd Ave. S., Pacheco, CA 94553.
This business is conducted by an Individual.
Statement was filed with County Clerk of Contra Costa County on January 2, 1996.
The Journal January 11, 18, 25, February 1, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 95-7375
The Name of the Business:
Leffie And Associates, 5328 Catanzaro Way, Antioch, CA 94509.
Is hereby registered by the following Owner:
Vendon McLeod, 5328 Catanzaro Way, Antioch, CA 94509.
This business is conducted by an Individual.
Statement was filed with County Clerk of Contra Costa County on December 18, 1995.
The Journal January 11, 18, 25, February 1, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 95-7349
The Name of the Business:
Cosmic Cuts, 4701-A Clayton Rd., Concord, CA 94521.
Is hereby registered by the following Owners:
Linda R. Sutherland, 115 Parkhaven Dr., Danville, CA 94506.
Patrick J. Sutherland, 115 Parkhaven Dr., Danville, CA 94506.
This business is conducted by Individuals-Husband and Wife.
Statement was filed with County Clerk of Contra Costa County on December 15, 1995.
The Journal January 11, 18, 25, February 1, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 95-7529
The Name of the Business:
P.M. Wirtz, 54 Cowper Ave., Kensington, Ca 94707-1045.
Is hereby registered by the following Owner:
Paul Moore Wirtz, 54 Cowper Ave., Kensington, CA 94707-1045.
This business is conducted by an Individual.
Statement was filed with County Clerk of Contra Costa County on December 28, 1995.
The Journal January 11, 18, 25, February 1, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 95-7188
The Name of the Business:
Independence In Living Skills, Unlimited, 163 Loralee Place, Pleasant Hill, CA 94523.
Is hereby registered by the following Owner:
Judith D. Wagner-Scott, 163 Loralee Place, Pleasant Hill, CA 94523.
This business is conducted by an Individual.
Statement was filed with County Clerk of Contra Costa County on December 7, 1995.
The Journal January 11, 18, 25, February 1, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 95-7317
The Name of the Business:
Hilltop Construction, 310 29th St., Richmond, CA 94804
Is hereby registered by the following Owner:
Lee Lofton, 484 Deer Creek Dr., Vacaville, CA 95687.
This business is conducted by an Individual.
Statement was filed with County Clerk of Contra Costa County on December 14, 1995.
The Journal January 11, 18, 25, February 1, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-77
The Name of the Business:
Family Travel, 837 Carpetta Circle, Pittsburg, CA 94565.
Is hereby registered by the following Owner:
Ariel M. Arcino, 837 Carpetta Circle, Pittsburg, CA 94565.
This business is conducted by an Individual.
Statement was filed with County Clerk of Contra Costa County on January 3, 1996.
The Journal January 11, 18, 25, February 1, 1996.

STATEMENT OF ABANDONMENT OF USE OF FICTITIOUS BUSINESS NAME
File No. 95-2595
The following persons have abandoned the use of the fictitious business name Medical Researcj Information at 3597 Cardinal Drive, Concord, Ca 94520.
The fictitious business name referred to above was filed in the County of Alameda on April 28, 1995.
Mary Mihalis, 3597 Cardinal Dr., Concord, CA 94520.
Dr. John P. Toth, 2299 Bacon St., Suite 10, Concord, CA 94520.
Shaun Mihalis, 3597 Cardinal Dr., Concord, Ca 94520.
Dr. John R. Toth, 2299 Bacon St., Suite 11, Concord, CA 94520.
Signed: Mary Mihalis.
This statement was filed with the County Clerk of Contra Costa County on December 29, 1995.
The Journal January 11, 18, 25, February 1, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 95-7444
The Name of the Business:
Ammana Marketing Group, 103 Decatur Ct., Hercules, CA 94547.
Is hereby registered by the following Owner:
Aramea Investment Group, California.
This business is conducted by a Corporation.
Statement was filed with County Clerk of Contra Costa County on December 21, 1995.
The Journal January 18, 25, February 1, 8, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-76
The Name of the Business:
Cassandra's Wedding Cakes & Beyond, 570 Harbour Way, Richmond, CA 94801.
Is hereby registered by the following Owners:
Cassandra Simmons, 601 11th St., Richmond, CA 94801.
Harold Simmons, 601 11th St., Richmond, CA 94801.
This business is conducted by Individuals-Husband and Wife.
Statement was filed with County Clerk of Contra Costa County on January 3, 1996.
The Journal January 18, 25, February 1, 8, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 95-7311
The Name of the Business:
CLEAN-CO, 9736 Tareyton Ave., P.O. Box 1952, San Ramon, CA 94583.
Is hereby registered by the following Owners:
Mario Moreno, 9736 Tareyton Ave., San Ramon, CA 94583.
Lorraine Clifford, 9736 Tareyton Ave., San Ramon, CA 94583.
This business is conducted by Co-Partners.
Statement was filed with County Clerk of Contra Costa County on December 14, 1995.
The Journal January 18, 25, February 1, 8, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-224
The Name of the Business:
Air Repair Heating and Air Conditioning, 3185 San Ramon Rd., Concord, CA 94519
Is hereby registered by the following Owner:
John Hebing, 3185 San Ramon Rd., Concord, CA 94519.
This business is conducted by an Individual.
Statement was filed with County Clerk of Contra Costa County on January 10, 1996.
The Journal January 18, 25, February 1, 8, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 95-7304
The Name of the Business:
Bulluck Family Farm, 4566 Berk Ave., Richmond, CA 94804.
Is hereby registered by the following Owner:
Vera C. Bulluck, 4566 Berk Ave., Richmond, CA 94804.
This business is conducted by a Limited Liability Co.
Statement was filed with County Clerk of Contra Costa County on December 19, 1995.
The Journal January 18, 25, February 1, 8, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 95-7407
The Names of the Businesses:
1) Quality Print/Copy 2) Asian/American Connection, 156 Clyde Ave., Pittsburg, CA 94565.
Are hereby registered by the following Owner:
Mercedes P. Johnson, 156 Clyde Ave., Pittsburg, CA 94565.
This business is conducted by an Individual.
Statement was filed with County Clerk of Contra Costa County on December 20, 1995.
The Journal January 18, 25, February 1, 8, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 95-7418
The Name of the Business:
A To Z Paralegal Assistance, 224 Via Mirlo, San Lorenzo, CA 94580.
Is hereby registered by the following Owner:
Aziza Simpson, 224 Via Mirlo, San Lorenzo, CA 94580.
This business is conducted by an Individual.
Statement was filed with County Clerk of Contra Costa County on December 20, 1995.
The Journal January 18, 25, February 1, 8, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 95-7511
The Name of the Business:
Lady Fingers Nail Salon, 2988 Grant Street, Concord, CA 94520.
Is hereby registered by the following Owner:
Lavon Martel, 2988 Grant Street, Concord, CA 94520.
This business is conducted by an Individual.
Statement was filed with County Clerk of Contra Costa County on December 27, 1995.
The Journal January 25, February 1, 8, 15, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-48
The Name of the Business:
Carol Rose Associates, 1200 Brickyard Way #409, Point Richmond, CA 94801-4136.
Is hereby registered by the following Owner:
Carol J. Rose, 1200 Brickyard Way #409, Point Richmond, CA 94801.
This business is conducted by an Individual.
Statement was filed with County Clerk of Contra Costa County on January 3, 1996.
The Journal January 25, February 1, 8, 15, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-18
The Name of the Business:
Munakami Technologies U.S.A., 490 Kim Street, Bay Point, CA 94565.
Is hereby registered by the following Owners:
Cora R. Roxas, 490 Kim Street, Bay Point, CA 94565.
Felipe A. Roxas, 490 Kim Street, Bay Point, CA 94565.
This business is conducted by Individuals - Husband and Wife.
Statement was filed with County Clerk of Contra Costa County on January 2, 1996.
The Journal January 25, February 1, 8, 15, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 95-7484
The Name of the Business:
California Clean Team, 1595 Detroit Ave. #205, Concord, CA 94520.
Is hereby registered by the following Owner:
Patricia Navarrete, 1595 Detroit Ave. #205, Concord, CA 94520.
This business is conducted by an Individual.
Statement was filed with County Clerk of Contra Costa County on December 26, 1995.
The Journal January 25, February 1, 8, 15, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-289
The Name of the Business:
T. Bear & Co., 5200 Solano Avenue, Richmond, CA 94805.
Is hereby registered by the following Owner:
Susan Beatrice Taubman, 5200 Solano Avenue, Richmond, CA 94805.
This business is conducted by an Individual.
Statement was filed with County Clerk of Contra Costa County on January 12, 1996.
The Journal January 25, February 1, 8, 15, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 95-7556
The Name of the Business:
Fermoy Cherries, 1564 Springbrook Rd., Walnut Creek, CA 94596.
Is hereby registered by the following Owners:
Francis Callan, 1564 Springbrook Rd., Walnut Creek, CA 94596.
Catherine Jane Callan, 1564 Springbrook Rd., Walnut Creek, CA 94596.
This business is conducted by Individuals-Husband and Wife.
Statement was filed with County Clerk of Contra Costa County on December 29, 1995.
The Journal January 25, February 1, 8, 15, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-162
The Name of the Business:
Internet Mortgage, 476 Chestnut Avenue, San Bruno, CA 94066.
Is hereby registered by the following Owner:
Tina Green 476 Chestnut Avenue, San Bruno, CA 94066.
This business is conducted by an Individual.
Statement was filed with County Clerk of Contra Costa County on January 8, 1996.
The Journal January 25, February 1, 8, 15, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-105
The Name of the Business:
Business Teknowledge, 1039 Stimel Drive, Concord, CA 94518.
Is hereby registered by the following Owner:
William A. Smith, 1039 Stimel Drive, Concord, CA 94518.
This business is conducted by an Individual.
Statement was filed with County Clerk of Contra Costa County on January 5, 1996.
The Journal January 25, February 1, 8, 15, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-142
The Name of the Business:
Organizational Development & Learning Resources, 2826 McClellan Court, P.O. Box 2125, Martinez, CA 94553.
Is hereby registered by the following Owner:
Dawna M. Bivins-Smith, 2826 McClellan Ct., Martinez, CA 94553.
This business is conducted by an Individual.
Statement was filed with County Clerk of Contra Costa County on January 8, 1996.
The Journal January 25, February 1, 8, 15, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 95-7565
The Name of the Business:
Kirks Collectibles, 2221 Crestview Dr., Pittsburg, CA 94565.
Is hereby registered by the following Owners:
Kirk Allen Pittman, 2221 Crestview Dr., Pittsburg, CA 94565.
Mary Winifred Pittman, 2221 Crestview Dr., Pittsburg, CA 94565.
This business is conducted by Individuals-Husband and Wife.
Statement was filed with County Clerk of Contra Costa County on December 29, 1995.
The Journal January 25, February 1, 8, 15, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 95-7561
The Name of the Business:
Charter Express, 1325 Everett St., El Cerrito, CA 94530.
Is hereby registered by the following Owner:
Scott Rodman Luckin, 1325 Everett St., El Cerrito, CA 94530.
This business is conducted by an Individual.
Statement was filed with County Clerk of Contra Costa County on December 29, 1995.
The Journal January 25, February 1, 8, 15, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-299
The Name of the Business:
Studio 1271, 1271 Tara Hills Dr., Pinole, CA 94564.
Is hereby registered by the following Owner:
Lynne Parella Johnson, 163 O'Neil Circle, Hercules, CA 94547.
This business is conducted by an Individual.
Statement was filed with County Clerk of Contra Costa County on January 12, 1996.
The Journal January 25, February 1, 8, 15, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-298
The Name of the Business:
Bay Bridal Company, 1271 Tara Hills Dr., Pinole, CA 94564.
Is hereby registered by the following Owner:
Lynne Parella Johnson, 163 O'Neil Circle, Hercules, CA 94547.
This business is conducted by an Individual.
Statement was filed with County Clerk of Contra Costa County on January 12, 1996.
The Journal January 25, February 1, 8, 15, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-0027
The Names of the Businesses:
1. Anderson Works, 2. National Nursery Network, 2564 Tassajara Ave., El Cerrito, CA 94530.
Are hereby registered by the following Owner:
Robert Wood Anderson, 2564 Tassajara, El Cerrito, CA 94530.
This business is conducted by an Individual.
Statement was filed with County Clerk of Contra Costa County on January 2, 1996.
The Journal January 25, February 1, 8, 15, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-215
The Name of the Business:
Copy Central, 10001 San Pablo Ave., El Cerrito, CA 94530.
Is hereby registered by the following Owners:
Craig Fairbanks, 6363 Christie Ave., #1717, Emeryville, CA 94608.
Mark Lemley, 455 Greenbrier Ct., Benicia, CA 94510.
Sara Lahey, 3905 Happy Valley Road, Lafayette, CA 94549.
This business is conducted by a General Partnership.
Statement was filed with County Clerk of Contra Costa County on January 9, 1996.
The Journal January 25, February 1, 8, 15, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-108
The Name of the Business:
Clark's Attorney's Services, 423 42nd St., Richmond, CA 94805.
Is hereby registered by the following Owner:
Jay C. Clark, 423 42nd St., Richmond, CA 94805.
This business is conducted by an Individual.
Statement was filed with County Clerk of Contra Costa County on January 5, 1996.
The Journal January 25, February 1, 8, 15, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-255
The Name of the Business:
Lei's Travel, 317 Brookview Dr., Oakley, CA 94561
Is hereby registered by the following Owner:
Janeen L. Mendes, 317 Brookview Dr., Oakley, CA 94561.
This business is conducted by an Individual.
Statement was filed with County Clerk of Contra Costa County on January 11, 1996.
The Journal January 25, February 1, 8, 15, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-255
The Name of the Business:
Lei's Travel, 317 Brookview Dr., Oakley, CA 94561.
Is hereby registered by the following Owner:
Janeen L. Mendes, 317 Brookview Dr., Oakley, CA 94561.
This business is conducted by an Individual.
Statement was filed with County Clerk of Contra Costa County on January 11, 1996.
The Journal February 1, 8, 15, 22, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 95-7570
The Name of the Business:
Monument Auto Care Specialists, 2655 Monument Blvd, Unit E-2, Concord, CA 94520
Is hereby registered by the following Owner:
Lynn Durante, 1569 Matheson Road, Concord, CA 94521.
This business is conducted by an Individual.
Statement was filed with County Clerk of Contra Costa County on December 29, 1995.
The Journal January 25, February 1, 8, 15, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-0257
The Name of the Business:
Sometrix, 1874 Bonanza Street, Suite A, Walnut Creek, CA 94596.
Is hereby registered by the following Owners:
Kurosh Moassessi, 371 Westcliffe Circle, Walnut Creek, CA 94596.
Howard B. Schneider, 1874 Bonanza Street, Walnut Creek, CA 94596.
This business is conducted by a General Partnership.
Statement was filed with County Clerk of Contra Costa County on January 11, 1996.
The Journal February 1, 8, 15, 22, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-0235
The Name of the Business:
Tech Plus Computers, 2 Annabel Lane, Suite 122, San Ramon, CA 94583.
Is hereby registered by the following Owners:
Tae Ho Kim, 91 Monasterio Ct., San Ramon, CA 94583.
Sok Lim Kim, 91 Monasterio Ct., San Ramon, CA 94583.
This business is conducted by Individuals - Husband and Wife.
Statement was filed with County Clerk of Contra Costa County on January 10, 1996.
The Journal February 1, 8, 15, 22, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-0197
The Name of the Business:
Homeward Bound, 312 Troy Ct., El Sobrante, CA 94803.
Is hereby registered by the following Owners:
Willie L. White, 312 Troy Ct., El Sobrante, CA 94803.
Clarence L. Joseph, 3114 Maple Ave., Oakland, CA 94602.
Karen L. Hill, 312 Troy Ct., El Sobrante, CA 94803.
Carolyn Reid, 181 Westgate Ct., San Pablo, CA 94806.
This business is conducted by a General Partnership.
Statement was filed with County Clerk of Contra Costa County on January 9, 1996.
The Journal February 1, 8, 15, 22, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-210
The Names of the Businesses:
1) AllBreed Grooming 2) AllBreed Institute of Professional Pet Grooming, 4311 Treat Blvd., Concord, CA 94521.
Are hereby registered by the following Owners:
Elizabeth H. Rojo-Robinson, 1500 Gamay Circle, Oakley, CA 94561.
Bradley V. Robinson, 1500 Gamay Circle, Oakley, CA 94561.
This business is conducted by Individuals - Husband and Wife.
Statement was filed with County Clerk of Contra Costa County on January 9, 1996.
The Journal February 1, 8, 15, 22, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-79
The Name of the Business:
United Lab Glass, 110 So. 23rd Street, Richmond, CA 94804.
Is hereby registered by the following Owner:
Wu-Nu Liang, 1417 Richmond, El Cerrito, CA 94530.
This business is conducted by Individual.
Statement was filed with County Clerk of Contra Costa County on January 4, 1996.
The Journal February 1, 8, 15, 22, 1996.

STATEMENT OF WITHDRAWAL FROM PARTNERSHIP OPERATING UNDER FICTITIOUS BUSINESS NAME
File No. 95-000085
The following person has withdrawn as a general partner from the partnership operating under the fictitious business name of E.F. ASSIST, at 3312 Betty Ln., Lafayette, CA 94549.
The fictitious business name statement for the partnership was filed on January 5, 1995 in the county of Contra Costa.
David Lynn Lortsher, 1950 Third Ave., Walnut Creek, CA 94596.
Signed: David Lynn Lortsher.
This statement was filed with the County Clerk of Alameda County on January 24, 1996.
The Journal February 1, 8, 15, 22, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-196
The Name of the Business:
ICON-CRETE, 2870 Simas Ave., Pinole, CA. 94564.
Is hereby registered by the following Owners:
Robert Vargas Torres, 2870 Simas Ave., Pinole, CA. 94564.
Robert Michael Torres, 147 Rutherford, Vacaville, CA. 95687
This business is conducted by Co-partners.
Statement was filed with County Clerk of Contra Costa County on January 9, 1996.
The Journal February 1, 8, 15, 22, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-241
The Name of the Business:
BELLA DESIGNS, 604 Mt. Duncan Drive, Clayton, CA 94517.
Is hereby registered by the following Owner:
Cynthia Carruthers Dudley, 604 Mt. Duncan Drive, Clayton, CA 94517.
This business is conducted by an Individual.
Statement was filed with County Clerk of Contra Costa County on January 11, 1996.
The Journal February 1, 8, 15, 22, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-133
The Name of the Business:
2 KEEL 4 Entertainment 2648 MacArthur Ave., San Pablo, CA 94806.
Is hereby registered by the following Owner:
Andrew Keel Jr., 2648 MacArthur Ave. San Pablo, CA 94806.
This business is conducted by an Individual.
Statement was filed with County Clerk of Contra Costa County on January 5, 1996.
The Journal February 1, 8, 15, 22, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-191
The Name of the Business:
SCC INVESTMENT CLUB, 254 Twinview Drive, Pleasant Hill, CA 94523.
Is hereby registered by the following Owner:
Lee W. Tompkins, 254 Twinview Drive, Pleasant Hill, CA 94523.
This business is conducted by a General Partnership.
Statement was filed with County Clerk of Contra Costa County on January 9, 1996.
The Journal February 1, 8, 15, 22, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-0411
The Name of the Business:
Amids International, 2063 Main Street, Suite 189, Oakley, CA 94561.
Is hereby registered by the following Owners:
David Yin, 1346 Bynum Way, Oakley, CA 94561.
Lu-Ping Wang, 1346 Bynum Way, Oakley, CA 94561.
Tzu-Uen Yin, 1346 Bynum Way, Oakley, CA 94561.
This business is conducted by a General Partnership.
Statement was filed with County Clerk of Contra Costa County on January 19, 1996.
The Journal February 1, 8, 15, 22, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-0454
The Name of the Business:
MHC Consulting Services, 328 Drayton Ct., Walnut Creek, CA 94598.
Is hereby registered by the following Owner:
Muhsiung Chang, 328 Drayton Ct., Walnut Creek, CA 94598.
This business is conducted by an Individual.
Statement was filed with County Clerk of Contra Costa County on January 22, 1996.
The Journal February 1, 8, 15, 22, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-269
The Name of the Business:
Barbera's Apparel Odyssey, 11465 San Pablo Ave., El Cerrito, CA 94530.
Is hereby registered by the following Owner:
Barbera Fort, 187 Columbine Pl., Hercules, CA 94547.
This business is conducted by an Individual.
Statement was filed with County Clerk of Contra Costa County on January 11, 1996.
The Journal February 1, 8, 15, 22, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-184
The Name of the Business:
Darrell R. Biedermann - Registered Process Server/Attorney Services, 2458 Shamrock Drive, San Pablo, CA 94806.
Is hereby registered by the following Owner:
Darrell Ralph Biedermann, 2458 Shamrock Dr., San Pablo, CA 94806.
This business is conducted by an Individual.
Statement was filed with County Clerk of Contra Costa County on January 9, 1996.
The Journal February 1, 8, 15, 22, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-171
The Name of the Business:
Wild Rose Designs, 1240 Breakwater Way, Brentwood, CA 94513.
Is hereby registered by the following Owner:
Rosemary P. Kosta, 1240 Breakwater Way, Brentwood, CA 94513.
This business is conducted by an Individual.
Statement was filed with County Clerk of Contra Costa County on January 8, 1996.
The Journal February 1, 8, 15, 22, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-68
The Name of the Business:
"Gotcha"! Bait & Tackle, 3500 E. 18th Street, Antioch, CA 94509.
Is hereby registered by the following Owners:
Michael Wayne Pipkins, 3500 E. 18th Street, Antioch, CA 94509.
Bernadette Marie Pipkins, 3500 E. 18th Street, Antioch, CA 94509.
This business is conducted by Individuals - Husband and Wife.
Statement was filed with County Clerk of Contra Costa County on January 3, 1996.
The Journal February 1, 8, 15, 22, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-273
The Name of the Business:
ADS-TO-GO, 1564 Fitzgerald Drive, Pinole, CA 94564.
Is hereby registered by the following Owners:
John Castro, 1442A Walnut St., Berkeley, CA 94709.
Holly A. Castro, 1442A Walnut St., Berkeley, CA 94709.
This business is conducted by Individuals - Husband and Wife.
Statement was filed with County Clerk of Contra Costa County on January 12, 1996.
The Journal February 1, 8, 15, 22, 1996.

Letters

Continued from page 10

secondary to the primary goal of achieving a high level of service for automobiles. But level of service is an imperfect standard for evaluating traffic. (Levels of service are rated from A to F. High grades denote fast traffic throughput. Low grades denote slow traffic.) Fast traffic throughput is not always a worthy goal.

My mother-in-law lives in a suburb of Osaka, Japan, where the streets are very narrow and filled with pedestrians and bicycles, where motorists have to maintain a much higher level of attention when driving and be patient with slow speeds. The benefit of such low level of service is that my mother-in-law's neighborhood is much quieter than my neighborhood near Del Norte and the street becomes a place where people meet.

Absent is the continuous background roar of nearby traffic traveling at 35-plus mph speeds. I'm not suggesting an Osaka suburb as a model for Del Norte, but it suggests that we have to balance the goal of high levels of service with other community needs.

High levels of service also work against the needs of small businesses. The faster traffic flows, the less likely motorists will notice small businesses. Obsession with level of service has destroyed tens of thousands of commercial districts across this country.

If we want to maximize throughput of traffic in the Del Norte area then we have to be willing to accept the opportunity costs entailed. What kinds of development will then not be possible for Del Norte? What kinds of development will we most likely get?

A committee of elected officials convened by the Alameda County Congestion Management Agency, the San Pablo Avenue/I-80 Policy Oversight Committee, has been discussing the future of San Pablo Avenue in Alameda County.

A recent working paper from that committee said, "While Policy Oversight Committee members expressed diverse opinions about the desirable and realistic roles of public transportation or land use strategies in the corridor, the notion of achieving an acceptable balance between accommodating the mobility desires of the automobile user, and providing improved transit and land use strategies to decrease the need for personal auto use, was heard clearly."

Clearly auto traffic engineering is not something that should be dealt with in isolation from larger community design issues.

The CCS report describes as a problem the crossing of San Pablo Avenue by pedestrians from the BART station to casual carpool pickups on the west side of the avenue, that the pedestrians are disruptive to auto traffic.

The report proposes solutions: moving the carpool pickup site, building pedestrian barriers or fences the length of the block on the east side of the avenue or down the median, citing people for jaywalking, or, if necessary, putting in a crosswalk between the south corners of Cutting Boulevard. What I find surprising is that safe pedestrian circulation in Del Norte is not expressed as a demand that needs to be met, but rather a problem that needs to be alleviated.

Not being more proactively concerned with the needs of pedestrians fails to address the special traffic planning requirements of train station areas, encourages local traffic congestion by encouraging people to drive between Del Norte locations when they could simply walk, discourages pedestrian activity that smaller-scale commercial development profits from, and undermines the viability of transit-oriented developm

An argument expres siting a multi-screen mo in the Del Norte area is businesses would benefi foot traffic the theater wo generate. One of the reas entertainment and comm districts are successful is people are attracted to pl there is much visible hum activity. Pedestrians cro streets can be seen as a w announcing to motorists is something special abo

A recent traffic planni seminar was given by Fl Department of Transpor officials Dan Burden and Wallwork and sponsored Stanford University and Clara County Transport Authority. Burden and W described solutions that consider for Del Norte, i view train station areas good safe pedestrian cir planning, not just auto planning.

In transit station area crosswalks should be be corners of all signalized intersections. The Hill and Cutting/San Pablo thus should have crossw between all corners, esp since Hill to Cutting is block to be without cross the ends. Even the presc double left-turn lanes a intersections should not of crosswalks. Transit s demand plentiful safe pe routes.

They also believe the value of traffic medians serve as pedestrian refug Medians allow pedestri boulevards in two stages stage requiring the pede watch traffic from only direction.

Also, crossing a boul a median does not requir gap in traffic as single-s crossings require since crossing halfway across Where there is no media pedestrians get impatien for long traffic gaps and crossing when they shou

Traffic studies of arte Australia found that the of medians serving as pe refuges dramatically red pedestrian casualties. Th on San Pablo Avenue sh seen as a valuable pede friendly feature that shou devalued by a median

The CCS report cites t presence of the pedestri through the BART parki funneling pedestrian mo toward San Pablo Aven contributes to jaywalkin Unfortunately the presc pedestrian walkway fun pedestrians to cross San P Avenue, where there are left-turn lanes for traffic west onto Cutting. A b walkway could be part o solution.

The joint development envisioned for the BART lot could incorporate a Pablo that would direct to cross San Pablo at th the middle of the block wide and free of left-tur pedestrian barriers are why not put them on th median adjacent to the turn lanes so as to direct pedestrians to cross either wide part of the median crosswalks installed at the block?

The CCS auto traffic for Del Norte should be very limited. I believe we extend the analysis by g pedestrian traffic analysis are traffic engineering f have developed solid re for doing such work. Le

Steve Prin

Get help with tax retu

WEST COUNTY — A volunteer tax preparation program for taxpayers over age sixty begins Feb. 1. It will serve people with low-to-moderate incomes.

The service is provided without charge throughout Contra Costa County.

More than 100 volunteers have received intensive training to help seniors file their income both federal and state.

The program is sp the American Associa tired Persons (AARP), by the Internal Reve and the Franchise Tax coordinated by the Offi ing.

Tax preparation sit set up in many cities venience of taxpayers

When you make a ment to visit a volunte selor, be sure to take papers with you: a c year's return, the tax received in the mail, porting documents, come, interest earned paid,imedical, and oth which may be deducti

Call Senior Inform cate a tax assistance

Public Notices

The Name of the Business:
ADS-TO-GO, 1564 Fitzgerald Drive, Pinole, CA 94564.
Is hereby registered by the following Owners:
John Castro, 1442A Walnut St., Berkeley, CA 94709.
Holly A. Castro, 1442A Walnut St., Berkeley, CA 94709.
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